### FIRST QUARTER ACCOUNTS







# **OUR VISION**

To be the most respected financial institution based on trust, service and commitment



### **CONTENTS**

Corporate Information	1
Directors' Review	2
Unconsolidated Condensed Interim Statement of Financial Position	4
Unconsolidated Condensed Interim Profit and Loss Account	5
Unconsolidated Condensed Interim Statement of Comprehensive Income	6
Unconsolidated Condensed Interim Cash Flow Statement	7
Unconsolidated Condensed Interim Statement of Changes in Equity	8
Notes to the Unconsolidated Condensed Interim Financial Statements	9
Consolidated Condensed Interim Financial Statements	29

#### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

#### CHAIRMAN

Mohamedali R. Habib

#### PRESIDENT & CHIEF EXECUTIVE OFFICER

Sirajuddin Aziz

#### **DIRECTORS**

Ali S. Habib Anjum Z. Iqbal Firasat Ali Mohomed Bashir Muhammad H. Habib Sohail Hasan Tarig Ikram

#### **AUDIT COMMITTEE**

Ali S. Habib Anjum Z. Iqbal Sohail Hasan

#### **CREDIT COMMITTEE**

Anjum Z. Iqbal Muhammad H. Habib Sirajuddin Aziz

#### **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Mohamedali R. Habib Firasat Ali Tarig Ikram

#### **RISK & COMPLIANCE COMMITTEE**

Anjum Z. Iqbal Firasat Ali Sirajuddin Aziz

#### **COMPANY SECRETARY**

Fuzail Abbas (Officiating)

#### **SHARE REGISTRAR**

Central Depository Company of Pakistan Limited CDC House, 99-B, Block-B S.M.C.H.S., Main Shahra-e-Faisal Karachi - 74400.

#### **DIRECTORS' REVIEW**

On behalf of the Board of Directors of Habib Metropolitan Bank, I am pleased to present the un-audited accounts for the first guarter ended March 31, 2018.

The start of year 2018 was marked by continued improvement in economic activity. Large Scale Manufacturing (LSM) posted a growth of 6.24 percent during July - February FY18 as compared to 3.6 percent during the corresponding period in FY17 and is expected to maintain its current momentum in the remaining months of FY18. Improved demand from major trade destinations and the Government's ongoing export package are generating the momentum for Pakistan's exports. During July - February FY18 the growth has reached 12.2 percent as compared to a decline of 0.8 percent in the corresponding period in FY17. Workers' remittances have recorded a growth of 3.4 percent in FY18. However, the current account deficit has reached USD 10.8 billion during July - February FY18 which is about 50 percent greater than during the same period in FY17.

CPI inflation has remained moderate during July - February FY18, averaging 3.84 percent. Going forward, with a stable food prices amid abundant grain stocks and the increase in policy rate of 0.25 percent in January 2018 are expected to contain average inflation below the FY18 target of 6.0 percent.

By the Grace of Allah, HabibMetro continues to maintain its performance. The Bank's advances grew to Rs. 185 billion as at March 31, 2018 while investments and deposits stood at Rs. 346 billion and Rs. 505 billion respectively.

The Bank posted a profit after tax of Rs. 1.574 billion for the quarter ended March 31, 2018 which translates into earnings per share of Rs. 1.50. The Bank's net equity stands at Rs. 37.999 billion with a comfortable level of capital adequacy at 14.7 percent.

The Bank continues to enjoy AA+ (Double A Plus) ratings for long term and A1+ (A one plus) ratings for short term by the Pakistan Credit Rating Agency Limited (PACRA) for the seventeenth consecutive year. These ratings denote a very high credit quality, a very low expectation of credit risk and a very strong capacity for timely payment of financial commitments.

With a network of 320 branches in 94 cities across Pakistan including 29 Islamic banking branches and 214 Islamic banking windows, HabibMetro provides comprehensive banking services and products, inclusive of specialized trade finance products, besides an array of products and technologically advanced services like secured SMS and Web Banking services, globally accepted Visa Card and nationwide ATM network to its customers across the country.

The Board of Directors in its meeting held on February 16, 2018, had appointed Mr. Mohsin A. Nathani as President & Chief Executive Officer of the Bank. We are pleased to inform that Mr. Nathani will assume charge from April 23, 2018.

Finally, I would like to take this opportunity to place on record our sincere gratitude to the Ministry of Finance, the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan for their support and continued guidance. I would also like to thank our valued customers for their trust and support. Also, I would like to thank the staff of HabibMetro for their continued dedication and hard work.

On behalf of the Board

MOHAMEDALI R. HABIB

Chairman

Karachi: 20 April 2018

## ڈائریکٹرز ربوبو

میں نہایت مسرت کے ساتھ حبیب میٹروپولیٹن بینک کے بورڈ آف ڈائر کیٹرز کی جانب سے 31 مارچ 2018 کی پہلی سہ ماہی کیلئے غیرآ ڈٹ شدہ اکاؤنٹس پیش کررہا ہوں۔

سال 2018 کا آغاز اقتصادی سرگرمیوں میں شبت تسلسل کے ساتھ ہوا تھا۔ لارج اسکیل میتوفیکچرنگ (LSM) نے مالی سال 2018 کے جوکہ مالی سال 2018 کے اس محدوران 6.4 فیصد ری تھی اور تو تع ہے کہ مالی سال 2017 کے اس محصد کے دوران 6.4 فیصد ری تھی اور تو تع ہے کہ مالی سال 2018 کے اس محصد کی بین شبت اضافہ اور حکومت کا جاری سال 2018 کے بقیدائ کی برآ مدات کے بینے مواقع پیدا کر رہا ہے۔ مالی سال 2018 کے جولائی فروری کے دوران شرح نمو 20.2 فیصد تک بھی گئی جبکہ اس کے متا ہے میں مالی سال 2018 کی جو رہ سے کہ دوران شرح نمو 20.2 فیصد تک گئی جبکہ اس کے متا ہے میں مالی سال 2018 کی اس مدت کے دوران 8.0 فیصد کا خیارہ فیا ہر کیا تھا۔ بیرون ملک پاکستانیوں کی جانب سے آئے والی زر تربیل میں بھی مالی سال 2018 کی دوران 8.0 فیصد کا اضافہ دیکھنے میں آیا۔ تاہم کرنٹ اکا ؤنٹ خیارہ مالی سال 2018 کی جولائی۔ فروری کے دوران 8.0 فیصد کا نواز کر سے۔

ی پی آئی افراطِ زر مالی سال 2018 کی جولائی۔ فروری کی مدت کے دوران اوسطاً 3.84 فیصد کی معتدل سطح پر رہا۔ آئندہ آنے والے عرصے میں اناح کے وافر ذخیرہ کے ساتھ غذائی اشیاء کی مشحکم قیمتوں اور پالیسی ریٹ میں 0.25 فیصد اضافے کے باعث افراطِ زر کی شرح مالی سال 2018 کے ہونے 6 فیصد سے بنچے رہنے کی توقع ہے۔

اللہ تعالی نے فضل وکرم سے حبیب میٹروا پئی کارکرد گی کے تسلسل کو برقرار رکھے ہوئے ہے۔ بینک کے ایڈ وانسز 31 مارچ 2018 کے مطابق بڑھ کر 185 بلین رویے ہوگئے جبکہ ہر ماریکاریاں اورڈیا زئس بالتر تیب 346 بلین روپے اور 505 بلین روپے پر تھے۔

31 مارچ 2018 کو ختم ہونے والی سہ ماہی میں بینک کا منافع بعداز نگیس 1.574 بلین روپے رہا جو کہ فی حصص آمد نی کی مناسبت سے 1.50 روپے بنتا ہے۔ بینک کی خالص ایمو بی 29.99 میلین روپے رہی جس کے ساتھ کیپٹل ایڈ بیسی 14.7 فیصد کی اطمینان بیش سطح

پینک مستقل طور پر مسلسل سترہ سال سے پاکستان کریڈٹ ریٹنگ ایجنسی کمیٹڈ (PACRA) کی جانب سے +AA (ڈبل اے پلس ) برائے طویل مدتی اور +A1 (اے دن پلس ) برائے قلیل مدتی ریٹنگ حاصل کررہا ہے جواعلی کریڈٹ کے معیار، کریڈٹ رسک کی کی اور مالیاتی وعدوں کی بروقت ادائیگی کی متحکم صلاحیت ظاہر کرتی ہے۔

پاکستان بھر میں 94 شہروں میں 320 شاخوں بشمول 29 اسلامک بیٹکنگ کی شاخوں اور 214 اسلامک بیٹکنگ ونڈوز کے ساتھ حبیب میٹروپینک بہترین اور مکمل بینکاری خدمات اور پروڈکٹس بشمول خصوصی تجارتی مالیاتی پروڈکٹس فراہم کرتا ہے۔ مزید برآس بہت سے دوسرے پروڈکٹس اور ایڈوائس ٹیکنالوجی سے مزین خدمات جیسے محفوظ SMS اور ویب بیٹکنگ سروسز، دنیا بھر میں قابل قبول ویزا کارڈاورمککی سطح پراپنے کسٹمرز کیلئے ATM نبیٹ ورک فراہم کرتا ہے۔

بورڈ آف ڈائر کیٹرزنے 16 فروری 2018 کے اجلاس میں جناب محن اے ۔ ناتھانی کوصدر و چیف ایگز کیٹو آفیسر مقرر کیا تھا۔ہم نہایت مسرت کے ساتھ مطلع کرتے ہیں کہ جناب ناتھانی 231 پریل 2018 سے اپنی ذیہ داریاں سنجالیں گے۔

آخر میں اس موقع پر میں صدق ول سے وزارتِ مالیات، اسٹیٹ بینک آف پاکستان اور سکیو رٹیز اینڈ اینچینج کمیش آف پاکستان کاشکر گزار ہوں اوران کے تعاون اور ہدایات کیلئے مشکور ہوں۔ میں اپنے محتر م اور قابل قدر کشمرز کا بھی ان کے اعتماد اور معاونت پرشکریے اواکر تا ہوں۔ میں حبیب میٹر و پولیٹن بینک کے اسٹاف کا بھی مشکور ہوں جنہوں نے مشتقل طور پرمخت اور جانفشانی سے کام کیا۔

منجانب يوردهٔ

محمطی آر۔ حبیب چیئر مین

كراچى: 20 ايريل 2018

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2018  ASSETS	Note	31 March 2018 (Un-Audited) ——— Rupees i	31 December 2017 (Audited) n'000 ————
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	6 7 8 9 10 11	42,369,507 1,218,889 20,696,042 346,306,100 185,154,575 3,311,630 3,466,035 11,931,981 614,454,759	42,281,977 1,133,261 10,914,805 396,636,990 174,319,286 3,355,862 2,835,318 13,076,280 644,553,779
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities	12 13	11,581,850 44,662,873 505,141,821 - - 15,379,853 567,766,397	9,383,752 64,379,366 518,363,802 - - - 11,928,604 604,055,524
NET ASSETS		37,688,362	40,498,255
REPRESENTED BY			
Share capital Reserves Unappropriated profit  (Deficit) / surplus on revaluation of assets - net of tax	14	10,478,315 15,350,390 12,169,982 37,998,687 (310,325)	10,478,315 15,035,676 14,042,566 39,556,557 941,698
(Dencity / surplus of Fevaluation of Assets - Het Of tax	14	37,688,362	40,498,255

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

CONTINGENCIES AND COMMITMENTS

15

# UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FROTH AND LOSS ACCOUNT (UN-AUDIT	ED)		
FOR THE QUARTER ENDED 31 MARCH 2018	Note	31 March 2018	31 March 2017
		Rupees i	n ′000 ———
Mark-up / return / interest earned Mark-up / return / interest expensed		9,848,352 (6,147,175)	7,892,715 (4,495,725)
Net mark-up / interest income		3,701,177	3,396,990
Provision against non-performing loans and advances Provision for diminution in the value of investments Bad debts written-off directly	9.3 8.1	243,745 1,077 –	247,927 - -
		(244,822)	(247,927)
Net mark-up / interest income after provisions		3,456,355	3,149,063
Non mark-up / interest income			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies		923,794 5,805 270,977	843,822 26,325 186,609
Gain on sale / redemption of securities - net Unrealized gain / (loss) on revaluation of investments classified as 'held-for-trading'		18,149	177,641
Other income		360,733	69,614
Total non mark-up / interest income		1,579,458	1,304,011
Non mark-up / interest expenses		5,035,813	4,453,074
Administrative expenses Other provisions / write offs Other charges		2,733,150 (101,250) 48,158	2,412,187 - 48,088
Total non mark-up / interest expenses		(2,680,058)	(2,460,275)
		2,355,755	1,992,799
Extra ordinary / unusual items  Profit before taxation		2,355,755	1,992,799
Taxation - Current - Prior years - Deferred		745,229 - 36,956 (782,185)	758,063 - (53,579) (704,484)
Profit after taxation		1,573,570	1,288,315
Basic and diluted earnings per share (Rupees)	16	1.50	1.23

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

FUZAIL A	ABBAS	
Chief Financ	cial Office	2

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE OUARTER ENDED 31 MARCH 2018

FOR THE QUARTER ENDED 31 MARCH 2018	31 March 2018 ———— Rupees	31 March 2017 in '000 ————
Profit after taxation for the period  Other comprehensive income  Items not be reclassified to profit and loss	1,573,570	1,288,315
account in subsequent periods:  Actuarial gain / (loss) on defined benefit plan	17,455	(19,165)
Related deferred tax (charge) / reversal  Comprehensive income transferred to equity	(6,109) 11,346 1,584,916	(12,457) 1,275,858
Items that may be reclassified to profit or loss in subsequent periods and not to be reflected in equity:		
(Deficit) / surplus on revaluation of investments Related deferred tax reversal / (charge)	(1,925,101) 673,786 (1,251,315)	36,533 (12,787) 23,746
Total comprehensive income	333,601	1,299,604

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

31 March

31 March

49,134,708

(383)

(383)

(575,543)

41,263,249

40,687,706

# UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE QUARTER ENDED 31 MARCH 2018

Net cash flows from investing activities

Cash and cash equivalents at beginning of the period

Cash and cash equivalents at end of the period

CASH FLOWS FROM FINANCING ACTIVITIES

Net cash flows financing activities

Decrease in cash and cash equivalents

Dividend paid

	2018	2017
CASH FLOWS FROM ORFRATING ASTRUCTOR	Rupees ir	000′
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	2,355,755	1,992,799
Less: Dividend income	(5,805)	(26,325)
Ecss. Dividend income	2,349,950	1,966,474
Adjustments for:	2,349,930	1,500,77
Depreciation and amortization on operating fixed assets	225,842	195,887
Depreciation on non-banking assets	3,573	6,041
Provision against non-performing loans and advances – net	243,745	247,927
Provision for diminution in the value of investments – net	1,077	- (4.720)
Net gain on sale of fixed assets	(339)	(1,720)
Net gain on sale of non banking assets Net gain on sale of non current assets held for sale	(202,282) (35,042)	
Net gailt off sale of flort current assets field for sale		
	236,574	448,135
	2,586,524	2,414,609
(Increase) / decrease in operating assets	(0.000.000)	2.572.400
Lendings to financial institutions Advances	(9,781,237)	2,572,480
Other assets (excluding current taxation and dividend receivable)	(11,079,034) 263,402	(7,300,787) 737,489
Other assets (excluding current taxation and dividend receivable)		
Increase / (decrease) in operating liabilities	(20,596,869)	(3,990,818)
Bills payable	2,198,098	1,202,011
Borrowings	(20,465,194)	8,929,294
Deposits and other accounts	(13,221,981)	(3,233,194)
Other liabilities (excluding current taxation and dividend payable)	325,593	(76,167)
	(31,163,484)	6,821,944
	(49,173,829)	5,245,735
Income tax paid	(536,039)	(734,818)
Net cash flows from operating activities	(49,709,868)	4,510,917
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments in available-for-sale securities	47,465,082	(274,558)
Net investments in held-to-maturity securities	939,630	(4,196,470)
Dividend income received	61,267	16,644
Investments in intangibles and operating fixed assets	(186,117)	(173,331)
Proceeds from sale of fixed assets	4,846	2,384
Proceeds from sale of non-banking assets	600,000	-
Proceeds from sale of non currect assets held for sale	250,000	-

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

FUZAIL ABBAS	SIRAJUDDIN AZIZ	MOHOMED BASHIR	SOHAIL HASAN	MOHAMEDALI R. HABIB
Chief Financial Officer	President &	Director	Director	Chairman
	Chief Executive Officer			

(4,625,331)

(248)

(248)

(114.662)

36,931,718

36.817.056

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE QUARTER ENDED 31 MARCH 2018

			Res				
	Share Capital	Share premium	Statutory reserve	Special reserve	Revenue reserve	Unappro- priated profit	Total
Dalance as at 1 January 2017	10 470 215	2.550.005	9,642,529	Rupees in '000	1,500,000	12.752.120	27165220
Balance as at 1 January 2017  Changes in equity for the period ended 31 March 2017	10,478,315	2,550,985	9,042,329	240,361	1,500,000	12,753,139	37,165,329
Total comprehensive income - profit for the period	-	-	-	-	-	1,288,315	1,288,315
Other comprehensive income - net of tax	-	-	-	-	-	(12,457)	(12,457)
Transfer from surplus on revaluation of non-banking assets - net of tax	_	_	-	-	-	439	439
Transactions with owners, recorded directly in equity							
Cash dividend (Rs. 3.00 per share) for the year ended 31 December 2016	-	_	-	-	-	(3,143,494)	(3,143,494)
Transfer to statutory reserve			257,663			(257,663)	
Balance as at 31 March 2017	10,478,315	2,550,985	9,900,192	240,361	1,500,000	10,628,279	35,298,132
Changes in equity for the period ended 31 December 2017							
Total comprehensive income - profit for the period	_	_	_	_	_	4,220,691	4,220,691
Other comprehensive income - net of tax	-	=	-	-	-	12,511	12,511
Transfer from surplus on revaluation of non-banking assets - net of tax	=	=	=	=	=	25,223	25,223
Transactions with owners, recorded directly in equity							
Transfer to statutory reserve			844,138			(844,138)	
Balance as at 31 December 2017	10,478,315	2,550,985	10,744,330	240,361	1,500,000	14,042,566	39,556,557
Changes in equity for the period ended 31 March 2018							
Total comprehensive income - profit for the perio	d -	_	_	_	_	1,573,570	1,573,570
Other comprehensive income - net of tax	-	-	-	-	-	11,346	11,346
Transfer from surplus on revaluation of non-banking assets - net of tax	_	_	_	_	_	708	708
Transactions with owners, recorded directly in equity							
Cash dividend (Rs. 3.00 per share) for the year ended 31 December 2017	_	_	_	_	_	(3,143,494)	(3,143,494)
Transfer to statutory reserve	-	-	314,714	_	-	(314,714)	-
Balance as at 31 March 2018	10,478,315	2,550,985	11,059,044	240,361	1,500,000	12,169,982	37,998,687

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

FUZAIL ABBAS Chief Financial Officer SIRAJUDDIN AZIZ
President &
Chief Executive Officer

MOHOMED BASHIR Director SOHAIL HASAN Director MOHAMEDALI R. HABIB Chairman

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE OUARTER ENDED 31 MARCH 2018

#### 1. STATUS AND NATURE OF BUSINESS.

Habib Metropolitan Bank Limited (the Bank) was incorporated in Pakistan on 3 August 1992 as a public limited company, under the repealed Companies Ordinance, 1984 (now Companies Act 2017) and is engaged in commercial banking and related services. Its shares are listed on Pakistan Stock Exchange. The Bank operates 286 (31 December 2017: 286) branches including 29 (31 December 2017: 29) Islamic banking branches and 34 (31 December 2017: 34) sub branches in Pakistan. The Bank is a subsidiary of Habib Bank AG Zurich - Switzerland (the holding company) which is incorporated in Switzerland.

The registered office of the Bank is situated at Spencer's Building, I.I. Chundrigar Road, Karachi.

#### 2. BASIS OF PRESENTATION

- 2.1 In accordance with the directives of the Federal Government regarding shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by the Bank from their customers and immediate resale to them at appropriate mark-up in price on a deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated condensed interim financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.
- 2.2 Key financial figures of the Islamic Banking branches are disclosed in note 21 to these unconsolidated condensed interim financial statements.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated condensed interim financial statements of the Bank have been prepared in accordance with the requirements of International Financial Reporting Standards (IFRS's) and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP), the requirement of the Companies Act 2017, the Banking Companies Ordinance, 1962 and the directives issued by Securities and Exchange Commission of Pakistan (SECP) and the SBP. In case requirements differ, the requirement of the Companies Act, 2017, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2 The SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for banking companies till further instructions. Further, according to a notification of the Securities and Exchange Commission of Pakistan (SECP) issued vide SRO 411(I)/2008 dated 28 April 2008, IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

- 3.3 The disclosures made in these unconsolidated condensed interim financial statements have been based on a format prescribed by the SBP vide BSD Circular Letter No. 2 dated 12 May 2004 and BPRD Circular Letter No. 5 dated 29 February 2016 and IAS 34, Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these unconsolidated condensed interim financial statements should be read in conjunction with the unconsolidated financial statements of the Bank for the year ended 31 December 2017.
- 3.4 These unconsolidated condensed interim financial statements represent the separate condensed interim financial statements of the Bank. The consolidated condensed interim financial statements of the Bank and its subsidiaries are presented separately.

#### 4. ACCOUNTING POLICIES AND ESTIMATES

- 4.1 The accounting policies adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the annual unconsolidated financial statements of the Bank for the year ended 31 December 2017.
- **4.2** The basis for accounting estimates adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual unconsolidated financial statements of the Bank for the year ended 31 December 2017.

#### 5. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with that disclosed in the annual unconsolidated financial statements of the Bank for the year ended 31 December 2017.

	Note	31 March 2018 (Un-Audited) ——— Rupees	31 December 2017 (Audited) s in '000 ———
6. BALANCES WITH OTHER BANKS			
In Pakistan			
Current accounts		53,979	41,399
Deposit accounts	6.1	147,929	89,702
Outside Pakistan		201,908	131,101
Current accounts		1,016,981	1,002,160
		1,218,889	1,133,261

6.1 These carry mark-up rate of 4.00% (31 December 2017: 3.75%) per annum.

#### 7. LENDINGS TO FINANCIAL INSTITUTIONS

Call money lendings	7.1	3,000,000	3,000,000
Repurchase agreement lendings (Reverse repo)	7.2	12,128,127	346,890
Bai - Muajjal receivable from State Bank of Pakistan	7.3	3,567,915	3,567,915
Letter of Placements	7.4	1,500,000	-
Islamic Placement - Musharika	7.5	500,000	4,000,000
		20,696,042	10,914,805

- 7.1 This carry mark-up rate of 6.60 % (31 December 2017: 6.45%) per annum with maturity upto 2 April 2018 (31 December 2017: 5 January 2018).
- **7.2** These carry mark-up rates ranging from 5.00 % to 6.10 % (31 December 2017: 5.95% to 6.20%) per annum with maturity upto 2 April 2018 (31 December 2017: 18 March 2018).
- **7.3** These carry mark-up rates ranging from 5.55 % to 5.65 % (31 December 2017: 5.55% to 5.65%) per annum with maturity upto 21 June 2018 (31 December 2017: 21 June 2018).
- 7.4 This carry mark-up rate of 6.50% (31 December 2017: Nil) per annum with maturity upto 2 April 2018 (31 December 2017: Nil).
- 7.5 These carry mark-up rates ranging from 5.85% (31 December 2017: 5.70% to 5.85%) per annum with maturity upto 5 April 2018 (31 December 2017: 12 January 2018).

8. INVESTMENTS							
	Note	<b>31 March 2018</b> (Un-Audited)  31 December 2017 (Audited) (Audited)			17		
		Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
				— Rupees	in '000 ———		
Available-for-sale securities							
Market treasury bills		137,256,376	6,472,230	143,728,606	200,324,945	5,713,348	206,038,293
Pakistan investment bonds	8.2	127,807,087	4,536,373	132,343,460	93,614,556	24,235,650	117,850,206
Ordinary shares of listed companies Ordinary shares of unlisted		538,887	-	538,887	501,310	=	501,310
companies Listed term finance		106,991	-	106,991	106,991	-	106,991
certificates Unlisted term finance		2,582,538	-	2,582,538	2,787,900	=	2,787,900
certificates		505,871	_	505,871	114,430	_	114,430
Sukuk certificates and bonds		26,188,049	_	26,188,049	26,375,865	=	26,375,865
Open end mutual funds		1,486,144	-	1,486,144	1,170,634	_	1,170,634
Close end mutual funds		419,686		419,686	419,685		419,685
		296,891,629	11,008,603	307,900,232	325,416,316	29,948,998	355,365,314
Held-to-maturity securities							
Pakistan investment bonds	8.2	36,371,160	-	36,371,160	36,360,790	-	36,360,790
Certificates of investments	8.3	2,500,000	_	2,500,000	3,450,000	-	3,450,000
		38,871,160	_	38,871,160	39,810,790	-	39,810,790
Subsidiaries							
Habib Metropolitan Financial							
Services Limited  Habib Metropolitan Modarab  Management Company	a	300,000	=	300,000	300,000	=	300,000
(Private) Limited		350,000	_	350,000	350,000		350,000
Habib Metro Modaraba		180,000	_	180,000	180,000	_	180,000
		830,000	_	830,000	830,000	_	830,000
Investments at cost		336,592,789	11,008,603	347,601,392	366,057,106	29,948,998	396,006,104
Provision for diminution							
in the value of investments	8.1	(538,449)		(538,449)	(537,372)		(537,372)
Investments – net of provisions		336,054,340	11,008,603	347,062,943	365,519,734	29,948,998	395,468,732
(Deficit) / surplus on revaluation of available-for-sale securities – net	14	(1,009,181)	252,338	(756,843)	2,544,608	(1,376,350)	1,168,258
Investments after revaluation							
of available-for-sale securit		335,045,159	11,260,941	346,306,100	368,064,342	28,572,648	396,636,990

		Note	<b>31 March</b> <b>2018</b> (Un-Audited)	31 December 2017 (Audited)
			Rupees	s in '000 ———
8.1	Particulars of provision for diminution in the value of investments			
	Opening balance		537,372	302,221
	Chargo for the period / year		1.077	2/12/006

- Opening balance
   537,372
   302,221

   Charge for the period / year
   1,077
   343,096

   Reversal for the period / year

   Net charge for the period / year
   1,077
   343,096

   Reversal of provision on disposal during the period / year
   (107,945)

   Closing balance
   538,449
   537,372
- 8.2 These carry mark-up rates ranging from 7.00% to 12.00% (31 December 2017: 7.00% to 12.00%) per annum and will mature up to 21 April 2026 (31 December 2017: 21 April 2026). These include Rs. 132,000 thousand (31 December 2017: Rs. 132,000 thousand) pledged with the State Bank of Pakistan against TT/DD discounting facilities and demand loan facilities.
- **8.3** This represents certificates of investment issued by First Habib Modaraba, a modaraba managed by Habib Metropolitan Modaraba Management Company (Private) Limited, wholly owned subsidiary of the Bank.

#### 9. ADVANCES

Loans, cash credits, running finances, etc. In Pakistan		149,637,126	139,641,812
Islamic financing and related assets (gross)	21.6	15,014,929	14,259,001
Net investments in finance lease In Pakistan		368,940	411,305
Bills discounted and purchased (excluding Market Treasury Bills) Payable in Pakistan Payable outside Pakistan		11,252,361 25,442,926	12,042,855 24,390,736
		36,695,287	36,433,591
Advances - gross		201,716,282	190,745,709
Provision against non-performing advances  – specific  – general		(15,956,481) (605,226)	(16,168,582) (257,841)
Advances - net of provisions	9.3	(16,561,707) 185,154,575	(16,426,423) 174,319,286

**9.1** Advances include Rs. 18,225,490 thousand (31 December 2017: Rs. 18,519,849 thousand) which have been placed under non-performing status as detailed below:

	31 March 2018 (Un-Audited)			31 Dec	31 December 2017 (Audited)			
	Classified advances	Provision required	Provision held	Classified advances	Provision required	Provision held		
			——— Rupees	in '000 ———				
Category of classification								
Substandard	70,658	12,666	12,666	118,214	15,870	15,870		
Doubtful	124,284	31,238	31,238	4,996	=	-		
Loss	18,030,548	15,912,577	15,912,577	18,396,639	16,152,712	16,152,712		
	18,225,490	15,956,481	15,956,481	18,519,849	16,168,582	16,168,582		

- **9.2** As allowed by the SBP, the bank has availed benefit of Forced Sale Value (FSV) of collateral held as security of Rs. 2,153,874 thousand (31 December 2017: Rs. 2,260,109 thousand) while determining the provision requirement against non-performing advances. The additional profit arising from availing the FSV benefit net of tax as at 31 March 2018 which is not available for distribution as either cash or stock dividend to shareholders and bonus to employees amounted to Rs. 1,400,018 thousand (31 December 2017: Rs. 1,469,071 thousand).
- 9.3 Particulars of specific provisions against non-performing advances:

	31 March 2018 (Un-Audited)			31 December 2017 (Audited)			
	Specific	General	<b>Total</b> —— Rupee	Specific s in '000 ——	General	Total	
Opening balance	16,168,582	257,841	16,426,423	16,796,939	134,110	16,931,049	
Charge for the period / year Reversals for the period / year	173,682 (277,322)	347,385 -	521,067 (277,322)	1,052,345 (1,445,046)	123,731	1,176,076 (1,445,046)	
Net charge / (reversal) for the period / year	(103,640)	347,385	243,745	(392,701)	123,731	(268,970)	
Amount written off	(108,461)	-	(108,461)	(235,656)		(235,656)	
Closing balance	15,956,481	605,226	16,561,707	16,168,582	257,841	16,426,423	

**9.4** General provision includes provision of Rs. 4,949 thousand (31 December 2017: Rs. 5,203 thousand) made against consumer portfolio and Rs 18 thousand (31 December 2017: Rs. 36 thousand) against Small Enterprise (SEs) portfolio as required by the Prudential Regulations issued by the SBP.

#### 10. OPERATING FIXED ASSETS

During the current period, additions and disposals in operating fixed assets amounted to Rs. 186,117 thousand (31 March 2017: Rs. 173,331 thousand) and Rs. 12,596 thousand (31 March 2017: Rs. 664 thousand) respectively.

#### 11. DEFERRED TAX ASSETS

As per Seventh Schedule to the Income Tax Ordinance, 2001, the provision for advances & off balance sheet items are allowed at 5% of total gross advances for consumer and SMEs (as defined in SBP Prudential Regulation). The provision for advances and off balance sheet items other than those falling in definition of consumer & SMEs are allowed up to 1% of such total gross advances. Further Rule 8(A) of Seventh Schedule allows for amounts provided for in tax year 2008 and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off. With reference to allowability of provision, the management has carried out an exercise and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 3,159,536 thousand (31 December 2017: Rs. 3,248,393 thousand).

	<b>31 March</b> <b>2018</b> (Un-Audited)	31 December 2017 (Audited)
		, ,
12. BORROWINGS		
Secured		
Borrowings from State Bank of Pakistan		
– under export refinance scheme	24,353,011	23,796,577
under long term financing facility – locally manufactured		, ,
plant and machinery	4,606,173	5,332,802
	28,959,184	29,129,379
Repurchase agreement borrowings (Repo)	10,464,300	28,463,727
Against bills re-discouting	2,338,699	3,634,271
	41,762,183	61,227,377
Unsecured		
Call borrowing	_	1,000,000
Overdrawn nostro accounts	2,611,891	1,788,779
Overdrawn local bank accounts	288,799	363,210
	2,900,690	3,151,989
	44,662,873	64,379,366

			Note	31 March 2018 (Un-Audited) — Rupees	31 December 2017 (Audited) in '000 ———
13.	DEPO	SITS AND OTHER ACCOUNTS			
	<b>Custo</b>	mers deposits		225,902,037	222,302,110
		g deposits		134,167,922	121,208,383
	,	nt deposits (non-remunerative)		127,580,752	132,984,274
	Other	s		7,559,955	17,446,706
				495,210,666	493,941,473
		cial Institutions			
		nerative deposits		7,830,139	21,854,875
	NON-r	emunerative deposits		2,101,016	2,567,454
				9,931,155 505,141,821	<u>24,422,329</u> 518,363,802
				303,141,821	310,303,002
14.	SURP	LUS ON REVALUATION OF ASSETS - NET OF TAX			
	Non-l	panking assets	14.1	181,623	182,331
	Availa	ble-for-sale securities	14.2	(491,948)	759,367
				(310,325)	941,698
	14.1	Non-banking assets			-
		Surplus on revaluation of non-banking assets			
		as at 1 January		280,509	237,966
		Revaluation of non-banking assets during the period / year		_	82,023
		Transferred to unappropriated profit in respect of disposal ar incremental depreciation charged during the period / year - net of deferred tax	nd	(708)	(25,662)
		Related deferred tax liability on disposal and incremental depreciation charged during the period / year		(381)	(13,818)
				(1,089)	42,543
		Surplus on revaluation of non-banking assets		279,420	280,509
		Less: Related deferred tax liability on: Revaluation as at 1 January		98,178	83,288
		Revaluation of non-banking assets during the period	l / year	_	28,708
		Disposal and incremental depreciation during the per	iod / year	(381)	(13,818)
				(381)	14,890
		Related deferred tax liability		(97,797)	(98,178)
				181,623	182,331

		Note	31 March 2018 (Un-Audited) ———— Rupees	31 December 2017 (Audited) s in '000 ———
14.2	Available-for-sale securities:			
	Federal government securities  Market treasury bills  Pakistan investment bonds  GOP ijarah sukuk		(14,470) (900,481) (128,039)	(5,215) 967,602 152,056
	Fully paid-up ordinary shares and mutual funds		271,988	46,933
	Term finance certificates, sukuk certificates and bonds			
	Listed term finance certificates Unlisted term finance certificates Sukuk certificates / bonds Related deferred tax liability - net		3,298 - 10,861 (756,843) 264,895 (491,948)	(3,949) - 10,831 1,168,258 (408,891) 759,367
15. CON	TINGENCIES AND COMMITMENTS			
15.1	<b>Direct credit substitutes</b> Bank guarantees of indebtedness in favour of banking companies and other financial institutions			
15.2	Transaction-related contingent liabilities Includes performance bonds, bid bonds, advance payment guarantees and shipping guarantees favouring:			
	i) Government ii) Banking companies and other financial institutions iii) Others		32,516,850 2,521,596 12,402,435	27,732,564 1,367,885 13,719,512
			47,440,881	42,819,961
15.3	Trade-related contingent liabilities			
	Letters of credit		76,342,482	79,477,866
	Acceptances		21,013,940	16,144,323
15.4	Commitments in respect of forward exchange contracts			
	Purchase		86,621,285	78,728,094
	Sale		50,820,748	48,559,582

		31 March 2018 (Un-Audited) ——— Rupees	31 December 2017 (Audited) in '000 ———
15.5	Commitments in respect of operating leases  Not later than one year  Later than one year and not later than five years	27,124 7,644 34,768	33,266 15,130 48,396
15.6	Commitments for the acquisition of operating fixed assets	83,398	25,281
15.7	Claims against bank not acknowledged as debt	22,464,508	22,494,508

#### 15.8 Commitments in respect of forward lendings

The Bank has made commitments to extend credit in the normal course of its business, but none of these commitments are irrevocable and do not attract any penalty if the facility is unilaterally withdrawn.

### **15.9 Commitments in respect of syndicate financing 207,279** 207,279

#### 15.10 Taxation

Income tax assessments of the Bank have been finalised up to the tax year 2017 (corresponding to the accounting year ended 31 December 2016). Certain appeals are pending with the Commissioner of Inland Revenue (Appeal) and Appellate Tribunal Inland Revenue (ATIR). However, adequate provisions are being held by the Bank.

#### 15.11 Foreign Exchange repatriation case

While adjudicating Foreign Exchange repatriation cases of exporters, the Foreign Exchange Adjudicating Court of the State Bank of Pakistan has also adjudicated penalty of Rs. 106,056 thousand, arbitrarily on the Bank. The Bank has filed appeals before the Appellate Board and Constitutional Petitions in the Honorable High Court of Sindh against the said judgment. The Honorable High Court has granted relief to the Bank by way of interim orders. Based on merits of the appeals management is confident that these appeals shall be decided in favor of the Bank and therefore no provision has been made against the impugned penalty.

16.	BASIC AND DILUTED EARNINGS PER SHARE	31 March 2018	31 March 2017
		(Un-Aud	dited)
		——— Rupees i	n '000 ——
	Profit after taxation	1,573,570	1,288,315
		——— Numbers	in '000 ———
	Weighted average number of ordinary shares	1,047,831	1,047,831
			es
	Basic and diluted earnings per share	1.50	1.23

1

#### 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

#### On balance sheet financial instruments

	31 March 2018 (Un-Audited)					
	Carrying		Fair V	'a <b>l</b> ue		
	Value	Level 1	Level 2	Level 3	Total	
Financial assets measured at fair value			- (Rupees in '000)	) ———		
-Investments						
- Available-for-sale securities						
Federal government securities Sukuk certificates and bonds	300,455,380 724,806	-	300,455,380 724,806	-	300,455,380	
Ordinary shares of listed companies	536,867	536,867	724,800	_	724,806 536,867	
Mutual funds	1,879,448	1,879,448	_	_	1,879,448	
Listed term finance certificates	2,503,278	2,503,278	_	_	2,503,278	
Unlisted term finance certificates	477,031	-	477,031	-	477,031	
Financial assets not measured at fair value	300,030,922	_	_	_	_	
	606,607,732	4,919,593	301,657,217	-	306,576,810	
Financial liabilities not measured at						
fair value	(572,086,702)					
	34,521,030	4,919,593	301,657,217		306,576,810	
		31 Dec	ember 2017 (Aud	dited)		
		31000	Fair Va			
	Value <sup>®</sup>	Level 1	Level 2	Level 3	Total	
			(Rupees in '000)			
Financial assets measured at fair value						
-Investments						
- Available–for–sale securities						
Federal government securities	350,448,321	-	350,448,321	-	350,448,321	
Sukuk certificates and bonds	893,517	=	893,517	-	893,517	
Ordinary shares of listed companies	436,755	436,755	=	=	436,755	
Mutual funds	1,402,494	1,402,494	_	_	1,402,494	
Listed term finance certificates Unlisted term finance certificates	2,701,393 85,590	2,701,393 –	- 85,590	_	2,701,393 85,590	
		=	65,590	=	03,390	
Financial assets not measured at fair value	280,728,301	-		_		
	636,696,371	4,540,642	351,427,428	-	355,968,070	
Financial liabilities not measured at	(****					
fair value	(602,859,136)	_	-	-	_	
	33,837,235	4,540,642	351,427,428		355,968,070	

Off- balance sheet financial instruments	<b>31 March 2018</b> (Un-Audited)			nber 2017 lited)
	Contracted Value	Fair Va <b>l</b> ue	Contracted Value	Fair Value
		——— Rupees	s in '000 ———	
Forward purchase of foreign exchange contracts	86,621,285	83,175,402	78,728,094	81,575,492
Forward sale of foreign exchange contracts	50,820,748	49,313,341	48,559,582	50,180,677
		<b>31 March</b> <b>2018</b> (Un-Audite	d)	1 December 2017 (Audited)
Reconciliation of net assets to financial instruments			Rupees in '000	
Net financial assets Non financial assets / (liabilities)		34,521,03	30	33,837,235
<ul><li>Operating fixed assets</li><li>Deferred tax asset</li><li>Other assets</li><li>Other liabilities</li></ul>		3,311,63 3,466,03 1,069,36 (4,679,69	35 52	3,355,862 2,835,318 1,666,228 (1,196,388)
Net assets as per statement of financial position		37,688,36	52	40,498,255

#### 18. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES (UN-AUDITED)

The segment analysis with respect to business activities is as follows:

	31 March 2018					
	Trade & Sales	Retai <b>l</b> banking	Commercial banking	Total		
		Rupees	s in '000 ———			
Total income *	6,959,176	993,756	8,349,799	16,302,731		
Total expenses *	(7,076,227)	(744,379)	(6,126,370)	(13,946,976)		
Net income	(117,051)	249,377	2,223,429	2,355,755		
Segment assets Segment liabilities	371,913,413 8,593,067 15,703,688 73,917,224		233,948,279 487,145,485	614,454,759 576,766,397		
		31 Ma	rch 2017			
	Trade & Sales	Retail banking	Commercial banking	Total		
		Rupee:	—— Rupees in '000 ————			
Total income *	5,526,194	857,444	8,175,232	14,558,870		
Total expenses *	(5,910,914)	(703,923)	(5,951,234)	(12,566,071)		
Net income	(384,720)	153,521	2,223,998	1,992,799		
Segment assets Segment liabilities	336,925,790 23,426,985	2,404,850 73,138,422	195,689,046 400,627,719	535,019,686 497,193,126		

<sup>\*</sup> Includes Rs. 4,874,921 thousand (31 March 2017: Rs. 5,362,144 thousand) of inter-segment revenues and expenses.

#### 19. TRANSACTIONS WITH RELATED PARTIES

The Bank has related party relationships with its holding company, subsidiaries, companies with common directorship, key management personnel, directors and employees' retirement benefit plans.

Contributions in respect of employees' retirement benefits are made in accordance with actuarial valuation and terms of contribution plan. Salaries & allowances of the key management personnel are in accordance with the terms of their employment. Other transactions are at agreed terms.

31 March 2018 (Un-Audited)

	Holding company	Subsidiaries	Associates	Key management personnel Rupees in '000	Directors	Retirement benefit plans	Total
Deposits At beginning of the period Received during the period Repaid during the period At end of the period	731,705 2,422,696 (2,691,400) 463,001	1,081,972 30,363,018 (30,537,256) 907,734	21,076,305 408,860,196 (414,767,475) 15,169,026	168,539 145,764	675,958 116,490 (92,229) 700,219	2,379,959 582,540 (337,432) 2,625,067	26,114,438 442,490,704 (448,565,430) 20,039,712
Advances At beginning of the period Disbursed during the period Recovered during the period At end of the period	- - - -	- - - -	1,702,532 19,648,779 (19,362,415) 1,988,896	172,585 2,209 (22,064) 152,730	- - - -	- - -	1,875,117 19,650,988 (19,384,479) 2,141,626
Certificate of investment		2,500,000					2,500,000
Bank balances held by the Bank	133,479		86,494				219,973
Overdrawn balances held by the Bank			5,827				5,827
Mark-up / return / interest receivable		16,352	4,043				20,395
Mark-up / return / interest payable		6,080	308,147	3,402	2,105	596,541	916,275
Management fee payable for technical and consultancy services*	332,163						332,163
Prepayments / Advance deposits			9,858				9,858
Insurance premium and other payable			6,589				6,589
Transaction-related contingent liabilities			6,259,592				6,259,592
Trade-related contingent liabilities			1,827,306				1,827,306
Commitments in respect of operating leases		34,768					34,768

<sup>\*</sup> Management fee is as per the agreement with the holding company.

	31 December 2017 (Audited)						
	Holding company	Subsidiaries	Associates	Key management personnel Rupees in '000	Directors	Retirement benefit plans	Total
Deposits At beginning of the year Received during the year Repaid during the year At end of the year	503,799 15,941,979 (15,714,073) 731,705	444,329 90,144,382 (89,506,739) 1,081,972	19,992,444 1,576,800,196 (1,575,716,335) 21,076,305	129,686 689,483 (650,630) 168,539	538,535 3,844,414 (3,706,991) 675,958	1,666,278 2,089,157 (1,375,476) 2,379,959	23,275,071 1,689,509,611 (1,686,670,244) 26,114,438
rection of the year		1,001,972	21,070,303	100,339			20,114,430
Advances At beginning of the year Disbursed during the year Recovered during the year At end of the year	- - - -	10,937 - (10,937)	3,184,499 52,776,711 (54,258,678) 1,702,532	144,644 81,721 (53,780) 172,585	- - - -	- - - -	3,340,080 52,858,432 (54,323,395) 1,875,117
Certificate of investment		1,950,000					1,950,000
		1,930,000					1,550,000
Bank balances held by the Bank	172,044		53,133				225,177
Overdrawn bank balances held by the Bank			9,459				9,459
Mark-up / return / interest receivable		15,415	5,960				21,375
Mark-up / return / interest payable		3,879	282,402	3,808	2,162	542,823	835,074
Management fee payable for technical and consultancy services*	225,673	_	=	=	_	_	225,673
Prepayments / Advance deposits			8,388				8,388
Dividend receivable		60,000					60,000
Insurance premium and other paybale			2,929				2,929
Transaction-related contingent liabilities			6,604,326				6,604,326
Trade-related contingent liabilities			2,444,319				2,444,319
Commitment against operating leased		48,396					48,396

<sup>\*</sup> Management fee is as per the agreement with the holding company.

	For the period ended 31 March 2018 (Ur					n-Audited)		
Transactions during the period	Holding company	Subsidiaries	Associates	Key management personnel Rupees in '000	Directors	Retirement benefit plans	Total	
Mark-up / return / interest earned		28,965	9,090	1,709			39,764	
Mark-up / return / interest expensed		9,287	288,642	2,640	7,176	59,404	367,149	
Commission / brokerage / bank charges recovered	1,950	82	32,515		8		34,555	
Commission / brokerage / bank charges paid	160	248	316				724	
Rent income	1,404	300					1,704	
Salaries and allowances				100,887			100,887	
Directors' fees					1,550		1,550	
Contribution to defined benefit plan						36,549	36,549	
Contribution to defined contribution plan						44,606	44,606	
Operating lease rental / rent expenses		8,603	3,635				12,238	
Insurance premium expenses			3,636				3,636	
Maintenance, electricity, stationery & entertainment expenses			25,073				25,073	
Management fee expense for technical and consultancy services*	84,074						84,074	
Donation			6,599				6,599	

<sup>\*</sup> Management fee is as per the agreement with the holding company.

	For the period ended 31 March 2017 (Un-Audited)						
Transactions during the period	Holding company	Subsidiaries	Associates	Key management personnel Rupees in '000	Directors	Retirement benefit plans	Total
Mark-up / return / interest earned		373	32,212	1,553			34,138
Mark-up / return / interest expensed		447	298,892	2,206	6,437	45,193	353,175
Commission / brokerage / bank charges recovered	1,609	4	48,176		48		49,837
Commission / brokerage / bank charges paid	107	54	268				429
Rent income	1,404	300				=	1,704
Salaries and allowances				92,909			92,909
Directors' fees					675		675
Contribution to defined benefit plan						34,055	34,055
Contribution to defined contribution plan						41,759	41,759
Operating lease rentals / rent expenses			5,709				5,709
Insurance premium expenses			18,566				18,566
Maintenance, electricity, stationery & entertainment expenses			17,630				17,630
Management fee expense for technical and consultancy services*	60,985						60,985
Donation			1,960				1,960

<sup>\*</sup> Management fee is as per the agreement with the holding company.

#### 20. LIQUIDITY RISK

As at 31 March 2018, the Bank's Liquidity Coverage Ratio is 299% (31 December 2017: 312%) and Net Stable Funding Ratio is 238% (31 December 2017: 255%).

#### 21. KEY ISLAMIC BANKING OPERATIONS

The Bank is operating 29 (31 December 2017: 29) Islamic banking branches in Pakistan. The statement of financial position and profit and loss account of these branches as at 31 March 2018 are as follows:

#### 21.1 STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

	Note	31 March 2018	31 December 2017
		(Un-Audited)	(Audited)
		Rupees	s in '000 ———
ASSETS Cash and balances with treasury banks Balances with other banks		2,301,283	2,540,250
Due from financial institutions Investments		4,067,915 23,140,341	7,567,915 28,340,952
Islamic financing and related assets Operating fixed assets Deferred tax assets	21.6	14,614,494 99,922 –	13,872,126 107,070
Other assets		2,140,740	1,378,555
		46,364,695	53,806,868
LIABILITIES			
Bills payable		564,806	658,486
Due to financial institutions Deposits and other accounts		1,969,810	1,850,668
- Current accounts		7,880,556	8,057,204
- Saving accounts		15,878,518	13,597,942
- Term deposits - Others		15,010,953 327,777	17,123,561 270,810
- Deposits from financial institutions - remunerative		2,221,504	9,104,551
- Deposits from financial institutions - non remunerative		10,162	152,223
		41,329,470	48,306,291
Due to head office Other liabilities		- 487,844	- 542,718
Other habilities			
		44,351,930	51,358,163
NET ASSETS		2,012,765	2,448,705
REPRESENTED BY			
Islamic banking fund Reserves		2,002,887	2,002,760
Unappropriated profit		- 88,191	283,058
		2,091,078	2,285,818
Surplus on revaluation of assets		(78,313)	162,887
		2,012,765	2,448,705

21.2	PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED 31 MARCH 2018 (UN-AUDITED)	31 March	31 March
		2018	2017
		(Un-Audited)	(Un-Audited)
		——— Rupee	s in 000 ——
	Profit / return on financing, investments and placements earned Profit / return on deposit and other dues expensed	631,427 (435,707)	538,032 (407,349)
	Net spread earned	195,720	130,683
	Provision against non performing financing Provision for diminution in the value of investments	13,560 -	5,580 -
	Provision for consumer financing Ijarah Bad debts written off directly	(13,560)	(5,580)
	Net spread after provisions	182,160	125,103
	Other income		
	Fee, commission and brokerage income Dividend income	35,256	21,642
	Income from dealing in foreign currencies (Loss) / gain on sale / redemption of securities Unrealized gain / (loss) on revaluation of investments	6,315 (5)	5,083 1,608
	classified as held-for-trading Other income	4,131	2,757
	Total other income	45,697	31,090
		227,857	156,193
	Other expenses		
	Administrative expenses Other provisions / write offs Other charges	139,588 - 78	117,602 - 43
	Total other expenses	139,666 88,191	117,645 38,548
	Extra ordinary / unusual items		
	Profit before taxation	<u>88,191</u>	38,548
21.3	Remuneration to Shariah Advisor / Board	2,049	2,092
		31 March 2018 (Un-Audited)	31 December 2017 (Audited)
21.4	Charity Fund	——— Rupee	s in '000 ——
	Opening balance Additions during the period / year	479	327
	Received from customers on delayed payments Payments / utilization during the period / year	34	152
	Education Health	(120) (359)	
	Closing balance	(479) 34	479

		31 March 2018 (Un-Audited) ——— Rupees	31 December 2017 (Audited) in '000
21.5	Financings / investments / receivables		
	Murabaha financing		
	Murabaha receivable - gross Less: Deferred murabaha income Advance against murabaha	4,143,863 (127,558) 275,444	4,348,615 (126,098) 300,727
	Provision against murabaha financing	4,291,749 (376,390)	4,523,244 (362,163)
	· · · · · · · · · · · · · · · · · · ·	3,915,359	4,161,081
	Ijarah		
	Asset held for ijarah Less: Accumulated depreciation Advance against ijarah	654,675 (172,003) 1,250	549,812 (138,701) 114,290
	Provision against ijarah financing	483,922 (21,959) 461,963	525,401 (22,821) 502,580
		<del>401,903</del>	
	Diminishing musharakah		
	Diminishing musharakah - gross Less: Unrealised income on diminishing musharakah Advance against diminishing musharakah	5,111,909 (723,669) 477,193	5,405,867 (765,831) 324,624
	Provision against diminishing musharakah	4,865,433 (2,086)	4,964,660 (1,891)
		4,863,347	4,962,769
	Export refinance murabaha		
	Export refinance murabaha receivable - gross Less: Deferred export refinance murabaha income Advance against murabaha IERF	695,588 (9,597) 41,270	636,827 (8,810) 6,880
		<u>727,261</u>	634,897
	Istisna financing		
	Istisna financing - gross Less: Deferred istisna income Advance against istisna	665,384 (181,787) 511,276	562,381 (153,474) 364,896
		<u>994,873</u>	773,803
	Advance against export refinance istisna		
	Export refinance istisna receivable - gross Less: Deferred istisna income Advance against istisna IERF	692,353 (103,853) 661,500 1,250,000	764,706 (114,706) 600,000 1,250,000
		<del></del>	

	31 March 2018 (Un-Audited) ——— Rupees	31 December 2017 (Audited) in '000 ———
Al-Bai financing	843,402	13,104
Al-Bai goods	223,289	172,892
Istisna goods	10,000	
Working capital musharaka	1,325,000	1,401,000
21.6 Islamic mode of financing		
Financings / investments / receivables Advances Assets / inventories	12,813,707 1,967,933 233,289	12,374,692 1,711,417 172,892
Gross Islamic financing and related assets Provision against financing	15,014,929 (400,435)	14,259,001 (386,875)
	14,614,494	_13,872,126

#### 22. GENERAL

**22.1** The figures have been rounded off to nearest thousand rupees, unless otherwise stated.

#### 23. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorised for issue by the Board of Directors on 20 April 2018.