

# Habib Metropolitan Bank

(Subsidiary of Habib Bank AG Zurich)

ACCOUNTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008 (UN-AUDITED)

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# BOARD OF DIRECTORS\*\*

# CHAIRMAN

Muhammad H. Habib

# **PRESIDENT & CHIEF EXECUTIVE**

Kassim Parekh

## DIRECTORS

Reza S. Habib Anwar H. Japanwala Bashir Ali Mohammad Mohamedali R. Habib\* Firasat Ali A. R. Wadiwala \* Executive Director

# AUDIT COMMITTEE

Reza S. Habib Mohamedali R. Habib A. R. Wadiwala

# **COMPANY SECRETARY**

Fuzail Abbas

# SHARE REGISTRAR

Noble Computer Services (Private) Limited. 2nd Floor, Sohni Centre, BS 5 & 6, Main Karimabad, Block-4, Federal B Area, Karachi-75950.

\*\* As on September 30, 2008

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# DIRECTORS' REVIEW

On behalf of the Board of Directors of Habib Metropolitan Bank Ltd., I am pleased to present your Bank's un-audited accounts as well as consolidated accounts for the nine months ended September 30th 2008.

The period under review was full of challenges for Pakistan on the political, economic and national security fronts. Rising inflationary pressures, unfavorable balance-of-payments position, food shortages, rapid devaluation of rupee against the US Dollar and acute liquidity crises in the equity & money markets present a rather difficult situation for the banking industry. However, by grace of Allah, HMB continues to make satisfactory progress despite the adverse operating environment. Thanks to the continuing patronage & support from our valued stakeholders and our effective business model, HMB is making its way forward keeping liquidity and other operating risks within acceptable levels.

Responding to this turbulent situation, the State Bank of Pakistan has taken regulatory actions to help the banking industry by easing monetary controls and thereby releasing liquidity into the market. These measures include reduction of Cash Reserve and Statutory Reserve requirements. In addition, several other measures are under consideration which is expected to build confidence and stabilize markets.

As at September 30, 2008, total assets of your Bank stood at Rs. 187 billion compared to Rs. 173 billion at previous year end. Deposits increased to Rs. 128 billion and loans & advances to Rs. 105 billion as compared to Rs. 121 billion and Rs. 90 billion as of December 31, 2007 respectively. I am pleased to announce that HMB earned a profit after tax of Rs. 2,432 million for the current period ended compared to Rs. 1,903 million earned for the corresponding period previous year which demonstrates satisfactory growth. Earnings per share for the nine months ended works out to Rs. 4.04 per share.

By Allah's grace, HMB continues to enjoy AA+(Double A plus) ratings for long term and A1+ (A one plus) ratings for short term by the Pakistan Credit Rating Agency Limited (PACRA). These ratings denote a very high credit quality, a very low expectation of credit risk and a very strong capacity for timely payment of financial commitments.

The Board of Directors, during a recent meeting, approved some important changes on the Board and management. Mr. Anjum Iqbal has been appointed Chief Executive Officer of the Bank with effect from October 25, 2008. Mr. Anjum Iqbal is a senior banker and, during his 33 years career with an internationally reputed Bank, has served in many locations, Pakistan and overseas, in senior management positions.

The Board accepted the resignation of Mr. A. R. Wadiwala who was a founding director of the Bank. The members passed a special resolution to acknowledge Mr. A. R. Wadiwala's valuable contribution as a director and expressed great appreciation for his efforts as a member of the Board's Audit & Credit committees.

Finally, the Board expressed their profound gratitude in acknowledging Mr. Kassim Parekh's immeasurable contribution in building the institution. Mr. Kassim Parekh, the founding President, served as the Bank's Chief Executive Officer for 17 years and, during his tenure, lead the institution to the respected position it enjoys today. Mr. Pakekh, upon conclusion of the above meeting, retired from the position of President & Chief Executive Officer and was elected Chairman of the board.

The Board also appreciated the valuable guidance Mr. Muhammad H. Habib, the retiring Chairman, provided during his tenure and looks forward to his continuing contribution as a member of the Board. With the above changes, your board is confident that HMB shall continue to scale new heights.

We wish to place on record our sincere thanks to the Ministry of Finance, State Bank of Pakistan and Securities & Exchange Commission of Pakistan for extending their support and continued guidance. We take this opportunity to also thank our valued customers for their trust and support and also to all our staff members for their devotion and commendable performance.

On behalf of the Board

Mohamedali R. Habib Executive Director

Karachi: October 25, 2008



# INTERIM CONDENSED BALANCE SHEET

AS AT SEPTEMBER 30, 2008

	Note	September 30, 2008 (Un-audited)	December 31, 2007 (Audited)
ASSETS		Rupees	in '000
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	4 5 6	14,099,715 5,768,755 6,930,603 49,538,532 105,090,606 1,232,083 742,219 3,423,185	10,201,545 3,691,183 3,989,249 61,735,796 89,826,806 1,294,486 - 2,127,936
LIABILITIES		186,825,698	172,867,001
Bills payable Borrowings from financial institutions Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities	7	2,979,745 33,915,773 128,313,700 - - 7,034,421 172,243,639	3,210,041 29,991,633 121,066,469 - 60,874 5,019,792 159,348,809
NET ASSETS		14,582,059	13,518,192
REPRESENTED BY			
Share capital Reserves Unappropriated profit		6,022,020 6,869,936 2,500,369	5,018,350 6,383,936 2,059,958
(Deficit)/surplus on revaluation of assets - net of tax	8	15,392,325 (810,266)	13,462,244 55,948
		14,582,059	13,518,192
CONTINGENCIES AND COMMITMENTS	9		

The annexed notes 1 to 14 form an integral part of these interim condensed financial statements.

MUHAMMAD H. HABIB Chairman

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KASSIM PAREKH President & Chief Executive

BASHIR ALI MOHAMMAD REZA S. HABIB Director

Director

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# **INTERIM CONDENSED PROFIT & LOSS ACCOUNT (UN-AUDITED)** FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

	Note	Quarter ended Septembe	Nine months ended r 30, 2008	Quarter ended Septembe	Nine months ended r 30, 2007
			Rupees	in '000	
Mark-up / return / interest earned Mark-up / return / interest expensed		4,284,788 (2,900,682)	11,422,570 (7,947,544)	2,994,026 (2,117,547)	8,723,361 (5,930,160)
Net mark-up / interest income		1,384,106	3,475,026	876,479	2,793,201
Provision against non-performing loans and advances Provision for diminution in value of investments Bad debts written off directly		192,773 - 1,671	386,567 - 1,735	_ _ _	60,359 - 76
		(194,444)	(388,302)	_	(60,435)
Net mark-up / interest income after provisions		1,189,662	3,086,724	876,479	2,732,766
Non Mark-up/Interest Income Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies (Loss)/Gain on sale/redemption of securities Unrealized gain/(loss) on revaluation of investm classified as 'held for trading' Other income	nent	294,600 149,575 591,371 (131,554) - 49,932	889,536 525,370 1,402,596 (31,734) - 154,788	240,724 10,013 306,919 174,181 - 40,297	720,254 14,179 878,977 418,905 
Total non mark-up / interest income		953,924	2,940,556	772,134	2,151,653
		2,143,586	6,027,280	1,648,613	4,884,419
New Marks on Automatic Francisco		2,145,500	0,027,200	1,040,013	4,004,413
Non Mark-up/Interest Expenses Administrative expenses Other provisions/write offs Other charges		821,399 _ 32,330	2,324,530 _ 95,105	617,229 - 86	1,773,855 486 416
Total non mark-up/interest expenses		(853,729)	(2,419,635)	(617,315)	(1,774,757)
Extraordinary / unusual items		1,289,857 –	3,607,645 -	1,031,298	3,109,662
Profit before taxation		1,289,857	3,607,645	1,031,298	3,109,662
Taxation -Current -Prior years -Deferred		520,000 17,000 (114,054)	1,483,000 29,186 (336,457)	145,000 74,887 79,112	1,017,000 141,903 47,735
		(422,946)	(1,175,729)	(298,999)	(1,206,638)
Profit after taxation		866,911	2,431,916	732,299	1,903,024
				Rest	ated
Basic earnings per share (Rupees)	10	1.44	4.04	1.22	3.16
Diluted earnings per share (Rupees)	10	1.44	4.04	1.22	3.16

The annexed notes 1 to 14 form an integral part of these interim condensed financial statements.

MUHAMMAD H. HABIB Chairman

KASSIM PAREKH President & Chief Executive

BASHIR ALI MOHAMMAD REZA S. HABIB Director

Director

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# INTERIM CONDENSED CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

	September 30, 2008	2007
	Rupees	in '000
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income	3,607,645 (525,370)	3,109,662 (14,179)
	3,082,275	3,095,483
Adjustments Depreciation Provision against non-performing loans and advances Gain on sale of fixed assets	104,233 386,567 (2,267)	56,432 60,359 (2,528)
	488,533	114,263
	3,570,808	3,209,746
(Increase) / decrease in operating assets Lendings to financial institutions Advances Other assets	(2,941,354) (15,650,367) (1,295,249)	(3,876,660) 219,986 (287,002)
	(19,886,970)	(3,943,676)
Increase / (decrease) in operating liabilities Bills payable Borrowings from financial institutions Deposits Other liabilities (excluding taxation and dividend)	(230,296) 2,963,210 7,247,231 1,704,505	1,339,333 (9,848,139) 29,537,197 1,032,856
	11,684,650	22,061,247
Income tax paid	(4,631,512) (1,202,785)	21,327,317 (1,147,251)
Net cash (outflow)/inflow from operating activities	(5,834,297)	20,180,066
CASH FLOW FROM INVESTING ACTIVITIES Net redemption of/(investments) in available-for-sale securities Net redemption of held-to-maturity securities Dividend received (Investments) in operating fixed assets Sale proceeds of operating fixed assets	7,164,414 3,700,000 525,370 (43,377) 3,814	(24,363,994) 1,910,000 14,179 (176,914) 5,282
Net cash inflow/(outflow) from investing activities	11,350,221	(22,611,447)
CASH FLOW FROM FINANCING ACTIVITIES Dividend paid	(501,112)	
Increase / (decrease) in cash and cash equivalents	5,014,812	(2,431,381)
Cash and cash equivalent at beginning of the period	13,309,131	17,306,630
Cash and cash equivalent at the end of the period	18,323,943	14,875,249

The annexed notes 1 to 14 form an integral part of these interim condensed financial statements.

MUHAMMAD H. HABIB Chairman

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KASSIM PAREKH President & Chief Executive

BASHIR ALI MOHAMMAD REZA S. HABIB Director

Director



# INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

		Reserves					
	Share Capital	Shares premium	Statutory reserve	Special reserve	Revenue reserve	Unappro- priated Profit	Total
			Ru	pees in '000			
Balance as at January 1, 2007	3,005,000	2,550,985	1,533,590	240,361	1,500,000	1,835,302	10,665,238
Issue of bonus shares in the ratio of 67 shares for every 100 shares held	2,013,350	_	_	_	_	(2,013,350)	_
Profit after taxation for the period	-	-	-	-	-	1,903,024	1,903,024
Transfer to statutory reserve	-	-	380,605	-	-	(380,605)	-
Balance as at September 30, 2007	5,018,350	2,550,985	1,914,195	240,361	1,500,000	1,344,371	12,568,262
Profit after taxation for the period	-	-	-	-	-	893,982	893,982
Transfer to statutory reserve	-	-	178,395	-	-	(178,395)	-
Balance as at December 31, 2007	5,018,350	2,550,985	2,092,590	240,361	1,500,000	2,059,958	13,462,244
Issue of bonus shares in the ratio of 20 shares for every 100 shares held	1,003,670	-	-	-	-	(1,003,670)	-
Cash dividend (Re. 1 per share)	-	-	-	-	-	(501,835)	(501,835)
Profit after taxation for the period	-	-	-	-	-	2,431,916	2,431,916
Transfer to statutory reserve	-	-	486,000	-	-	(486,000)	-
Balance as at September 30, 2008	6,022,020	2,550,985	2,578,590	240,361	1,500,000	2,500,369	15,392,325

The annexed notes 1 to 14 form an integral part of these interim condensed financial statements.

MUHAMMAD H. HABIB Chairman

KASSIM PAREKH President & Chief Executive

BASHIR ALI MOHAMMAD REZA S. HABIB Director

Director

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## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

### 1. STATUS AND NATURE OF BUSINESS

Habib Metropolitan Bank Ltd. (the Bank) was incorporated in Pakistan on August 3, 1992 as a public limited company, under the Companies Ordinance, 1984 and is engaged in commercial banking and related services. Its shares are listed on all stock exchanges in Pakistan. The registered office of the Bank is situated at Spencer's Building, I.I Chundrigar Road, Karachi. The Bank operates 100 (December 31, 2007: 100) branches including 4 (December 31, 2007: 4) Islamic Banking Branches in Pakistan. The Bank is a subsidiary of Habib Bank AG Zurich which is incorporated in Switzerland.

### 2. STATEMENT OF COMPLIANCE

- 2.1 These interim condensed financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the SECP and the SBP differ with the requirements of IFRS or IFAS, the requirements of the companies of the companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the state Bank of IFRS or IFAS.
- 2.2 The SBP vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for banking companies till further instructions. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by the SBP.
- 2.3 IFAS 1 " Murabaha" and IFAS 2 " Ijara" are effective for the financial periods beginning on or after January 01, 2006 and July 01, 2007 respectively. These standards have not been adopted by the Bank pending certain modifications in the accounting system and processes of the Islamic Banking Branches that are imperative for effective implementation of the said standards. Further, the application of IFAS 2 "Ijarah" also involves certain practical issues for which clarifications have been sought from the SBP by the ICAP. However, the management considers that the effect of the adoption of these standards would not be material to the Bank's financial statements.
- 2.4 The disclosures made in these interim condensed financial statements have been limited based on the format prescribed by the SBP vide BSD Circular Letter No. 2, dated May 12, 2004 and IAS 34 "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, these interim condensed financial statements should be read in conjunction with the annual financial statements of the Bank for the year ended December 31, 2007.
- 2.5 These are separate interim condensed financial statements of the Bank in which investments in subsidiaries are accounted for on the basis of direct equity interest and are not consolidated.

### 3. ACCOUNTING POLICIES

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The accounting policies adopted in the preparation of these interim condensed financial statements are consistent with those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2007.

4. LENDINGS TO FINANCIAL INSTITUTIONS September 30, December 31, 2007 (Un-Audited) (Audited) Rupees in '000 Call money lendings Repurchase agreement lendings (Reserve Repo) <u>3,200,000</u> 2,000,000 <u>3,730,603</u> 1,989,249 <u>6,930,603</u> 3,989,249

INVESTMENTS	September 30, 2008 (Un-Audited)			Dec	ember 31, 2 (Audited)	2007
	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
Available-for-sale securities			Rupees	s in '000		
Market Treasury Bills	17,481,521	9,597,256	27,078,777	26,470,917	11,266,204	37,737,121
Pakistan Investment Bonds	4,126,165	6,640,882	10,767,047	7,000,014	2,492,491	9,492,505
Ordinary shares of listed companies	58,974	-	58,974	70,405	-	70,405
Ordinary shares of unlisted companies	123,101	-	123,101	88,101	-	88,101
Perference shares of a listed company	40,000	-	40,000	40,000	-	40,000
Perference shares of an unlisted company	25,000	-	25,000	25,000	-	25,000
Term Finance Certificates	2,953,467	-	2,953,467	1,738,964	-	1,738,964
Sukuk Bonds	1,175,000	-	1,175,000	1,075,000	-	1,075,000
Open ended mutual funds	7,243,647	-	7,243,647	6,659,830	-	6,659,830
Closed ended mutual funds	177,348	-	177,348	179,848	-	179,848
	33,404,223	16,238,138	49,642,361	43,348,079	13,758,695	57,106,774
Held-to-maturity securities						
Certificate of Investments	850,000	-	850,000	4,550,000	-	4,550,000
Subsidiaries						
Habib Metropolitan Trade Services Limited Hong Kong	79	_	79	79	_	79
Habib Metropolitan Financial Services Limited	300,000	-	300,000	1	-	1
	300,079	_	300,079	80	_	80
Investments at cost	34,554,302	16,238,138	50,792,440	47,898,159	13,758,695	61,656,854
Less: Provision for diminution in value						
of investments	(7,344)	-	(7,344)	(7,344)	-	(7,344)
Investments – net of provisions	34,546,958	16,238,138	50,785,096	47,890,815	13,758,695	61,649,510
(Deficit)/Surplus on revaluation of						
available-for-sale investments-net	(1,036,963)	(209,601)	(1,246,564)	89,254	(2,968)	86,286
Total Investments	33,509,995	16,028,537	49,538,532	47,980,069	13.755.727	61,735,796

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# 6. ADVANCES

•	ADVANCES	Note	September 30, 2008 (Un-Audited) Rupees	2007 (Audited)
	Loans, cash credits, running finances, etc. In Pakistan		81,514,250	70,318,994
	Net investment in finance lease / Ijara financing In Pakistan		2,382,901	2,180,889
	Bills discounted and purchased (excluding Market Treasury Bills) Payable in Pakistan Payable outside Pakistan	)	5,675,563 17,035,252	4,570,152 13,974,026
	Advances - gross	6.1	22,710,815 106,607,966	18,544,178 91,044,061
	Provision against non-performing advances Specific General	6.2	(723,132) (794,228)	(700,981) (516,274)
	Advances - net of provisions		(1,517,360) 105,090,606	(1,217,255) 89,826,806

6.1 Advances include Rs. 874.621 million (December 31, 2007: Rs 804.247 million) which have been placed under non-performing status as detailed below:

Category of Classification	Domestic	Overseas	Total	Provision Required	Provision Held*
			- Rupees in '000		
Substandard	3,377	-	3,377	845	845
Doubtful	172,227	-	172,227	130,813	130,813
Loss	699,017	-	699,017	591,474	591,474
	874,621	_	874,621	723,132	723,132

\* Adjusted for liquid assets held and realizeable without recourse to a court of law.

6.2 The general provision includes provision made against consumer portfolio amounting to Rs. 18.518 (December 31, 2007: Rs. 17.454) million in accordance with the Prudential Regulations issued by SBP at 1.5% of fully secured and at 5% of the unsecured consumer portfolio.

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7.		SITS AND OTHER ACCOUNTS	September 30, 2008 (Un-Audited) Rupees	December 31, 2007 (Audited) in '000
	Saving Currer	mers deposits j deposits nt accounts - non-remunerative n and others accounts	64,857,440 31,073,495 28,150,681 2,511,462	54,812,561 28,326,985 33,326,687 1,185,870
	Remu	cial Institutions nerative deposits emunerative deposits	126,593,078 1,283,433 437,189 1,720,622 128,242,700	117,652,103 3,209,976 204,390 3,414,366 121,066,460
8.	Availa	CIT)/SURPLUS ON REVALUATION OF ASSETS - NET OF TAX		121,066,469
	Pa Te Lis	rket Treasury Bills kistan Investment Bonds rm Finance Certificates ted Shares tual Funds	(182,593) (870,285) 17,312 (16,527) (194,470)	(20,352) 16,464 22,070 4,172 63,932
	Relate	d deferred tax asset/(liability)	(1,246,563) 436,297 (810,266)	86,286 (30,338) 55,948
9.		FINGENCIES AND COMMITMENTS		
	9.1 9.2	Direct credit substitutes Standby letters of credit serving as financial guarantees for loans and securities Transaction-related contingent liabilities	3,268	12,435
		Contingent liabilities in respect of guarantees favouring: Government Banking companies and other financial institutions Others	8,284,372 135,604 2,095,563	7,437,940 121,190 2,165,057
	9.3	Trade-related contingent liabilities Letter of credits Acceptances	10,515,539 32,389,928 13,377,669	9,724,187 34,103,602 10,287,128
			45,767,597	44,390,730
	9.4	Commitments in respect of forward exchange contracts Purchase Sale	8,655,110 21,076,287	17,048,483 26,389,901
	9.5	<b>Commitments in respect of operating leases</b> Not later than one year Later than one year and not later than five years	138,025 134,551 272,576	28,073 346,117 374,190
	9.6	Commitments for the acquisition of operating fixed assets	24,562	24,562

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10. BASIC AND DILUTED EARNINGS PER SHARE	Quarter ended Septeml	Nine months ended ber 30, 2008	Quarter N ended September	line months ended r 30, 2007
		(Un-Aud	ited)	
			(Rest	ated)
Profit after taxation (Rupees in '000)	866,911	2,431,916	732,299	1,903,024
Weighted average number of ordinary shares (in'000)	602,202	602,202	602,202	602,202
Basic and diluted earnings per share (Rupees)	1.44	4.04	1.22	3.16

10.1 The earnings per share for the quarter and nine months ended September 30, 2007 have been adjusted for the effect of bonus issue during the period.

## 11. RELATED PARTY TRANSACTIONS

Related parties of the Bank comprise of the holding company, subsidiaries and entities with common directorships, directors and their close family members, staff retirement benefit funds, key executives and major shareholders of the Bank. The details of transactions with related parties during the nine months are as follows:

Balance outstanding at period / year end	Note	September 30, 2008	December 31, 2007
		(Un-Audited)	(Audited)
Holding company/subsidiaries			; in '000
Bank Balances		4,081,477	1,275,738
Deposits		233,162	-
Management fee payable		79,143	82,601
Entities with common directorship			
Advances		1,533,211	753,624
Deposit		365,430	3,165,383
Trade related contingent liabilities		1,816,955	1,769,635
Other related parties			
Deposit		570,205	480,409
Key management personnel	11.1	,	
Advances		11,440	16,828
Deposits		12,161	15,384
		Nine Mon	ths ended
		September	September 30,
		30, 2008	2007
Transactions for the period		00, 2000	2007
Holding company			
Interest earned		54,146	93,437
Management fee paid		96,750	-
Subsidiary company			
Transfer of KSE membership at book value		34,750	-
Investment made during the period		299,999	-
Entities with common directorship			~~~~
Mark-up / interest earned		84,694	23,654
Mark-up / interest expensed		221,562	311,536
Commission / bank charges recovered Rent income		5,600 550	5,900 351
		1,481	- 351
Insurance premium Other related parties		1,401	-
Mark-up/interest expensed		14.655	12.357
Contribution to defined benefit plan		34.000	32.000
Contribution to defined contribution plan		36,916	29,846
Key management personnel	11.1		20,010
Mark-up / interest earned		576	533
Mark-up / interest expensed		230	246
Salaries and allowances		43,243	43,253
Directors' fees		160	160
2		.50	100

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11.1 Transactions with executives are undertaken in accordance with employment terms and service rules.

#### 12. KEY ISLAMIC BANKING OPERATIONS

The Bank is operating 4 (2007: 4) Islamic banking branches. The balance sheet of these branches as at September 30, 2008 is as follows: Sentember December 31

	September 30, 2008	December 31, 2007
	(Un-audited)	(Audited)
ASSETS	Rupees	in '000
Cash and balances with treasury banks	548.228	551,062
Balances with and due from financial institutions	200,197	800,632
Investments	860,571	432,500
Financing and receivables		
- Murabaha	2,119,200	1,842,382
- Ijara	1,865,063	1,820,897
<ul> <li>Diminishing musharaka</li> </ul>	1,397,598	1,033,550
Other assets	351,571	173,076
	7,342,428	6,654,099
LIABILITIES		
Bills payable	25,288	61,806
Deposits and other accounts		
- Current accounts	433,396	344,106
- Saving accounts	1,182,440	1,261,557
- Term accounts	1,552,700	1,691,342
- Deposits from financial institutions - remunerative	1,043,558 559	1,824,198 30
<ul> <li>Deposits from financial institutions - non-remunerative</li> <li>Due to head office</li> </ul>	1,730,196	393,037
Other liabilities	630,913	538,788
Oulei liabilities		
	6,599,050	6,114,864
NET ASSETS	743,378	539,235
REPRESENTED BY Islamic banking fund	601.954	401.550
Unappropriated profit	145,853	137,685
(Deficit) on much of exacts	747,807	539,235
(Deficit) on revaluation of assets	(4,429)	
	743,378	539,235

## 13. GENERAL

The figures have been rounded off to nearest thousand rupees.

#### 14. DATE OF AUTHORISATION FOR ISSUE

These interim condensed financial statements were authorised for issue by the Board of Directors on October 25, 2008.

MUHAMMAD H. HABIB Chairman

KASSIM PAREKH President & Chief Executive BASHIR ALI MOHAMMAD REZA S. HABIB Director

Director

#### **REGISTERED OFFICE AND HEAD OFFICE**

Ground Floor, Spencer's Building, G.P.O. Box 1289, I.I. Chundrigar Road, Karachi-74200, Pakistan Phones : (021) 263 6740 (20 Lines) Fax : (021) 263 0405 - 262 0716 U.A.N. : 111-14-14 and 111-18-18-18

14th Floor, Saima Trade Towers 'A'. I.I. Chundrigar Road, Karachi-74200, Pakistan Phones : : (021) 227 1935 (14 Lines) : (021) 227 1950 Fax

: 20246 BNKMN PK, 20281 BNKMN PK Telex SWIFT MPRI PKKA URI · www.hmb.com.nk : info@hmb.com.pk E-mail Karimabad Sohni Bridal Shopping Centre, BS-6, Block-4, F.B. Area, Karachi. (021) 634 5236 (2 Lines) Phones (021) 634 9446, 680 2262 Fax : (021) 634 9447 SITE: 3/9-B-2, Metro Chowrangi, S. 1. T. E., Karachi. Phones : (021) 256 4101 (3 Lines) (021) 256 4104, 2564793 (021) 256 4100 Fax SWIFT : MPBI PKKA023 DHA: 1-C Khavaban-e-Shamsheer Phase V, Karachi. Phones : (021) 585 7404 (3 Lines) (021) 585 7407 (021) 585 7403 Fax Timber Market: 5. Siddig Wahab Road, Timber Market, Karachi Phones : (021) 276 8411 (3 Lines) (021) 276 8415 Fax (021) 276 8414 Korangi: Aiwan-e-Sanat Building, Sector 23, Korangi Industrial Area, Karachi, Phones : (021) 506 9162, 506 9175 (021) 506 9130, 506 9180 Fax : (021) 506 9171, 5114049 Saddar: SB-4/4, Zaibunnisa Street, Saddar, Karachi Phones : (021) 521 6308 (2 Lines) (021) 521 6433 (021) 521 6434 Fax Alamgir Road: 25, Central Commercial Area, Main Alamgir Road, Bahadurabad, Karachi Phones : (021) 494 8805 (3 Lines) : (021) 494 8810 : (021) 494 8803 Fax Ittehad: 86-C, 11th Commercial Street, D.H.A. Phase 11 Ext., Karachi Phones : (021) 589 7623 (2 Lines) : (021) 538 2109 (021) 538 2110 : (021) 588 6872 Fax Hyderi: 7-A Mustafa Market Block G, Barkat-e-Hyderi, Karachi, Phones (021) 664 0774 (3 Lines) Fax (021) 664 0777 Dhoraji Colony: Madni Pride, Block 7 & 8,C.P. Berar,C.H.S., Dhoraji Colony, Karachi. Phones : (021) 494 9535 - 44 - 64 (021) 494 9556 Fax : (021) 494 9592 North Karachi Industrial Area: ST-5, Gabol Town, Federal 'B' Area, Karachi

#### Karachi

Main Branch: Ground Floor, Spencer's Building, I.I. Chundrigar Road, G.P.O Box 1289 Karachi. (021) 263 6740 (20 Lines) Phone UAN (021) 111-18-18-18 Fax (021) 263 0404-5 Telex 20246 BNKMN PK 20281 BNKMN PK SWIFT · MPBI PKKA Cloth Market: BR 1/43, Metro Centre, Bombay Bazar, Kharadar, P.O. Box 6453, Karachi, Phones : (021) 231 3712 (3 Lines) (021) 231 3763, 231 3927 Fax (021) 231 3715 27402 BNKMN PK Telex SWIFT : MPBLPKKA011 Paper Market: Plot No. 7,8 R-6, Altaf Hussain Road, New Challi Karachi Phones : (021) 221 0562 (6 Lines) Fax (021) 221 0568 27399 MBP PM PK Telex SWIFT : MPBLPKKA013 Gulshan-e-labal: Plot No. 118/B/A-XV, Block 10-A, Main Rashid Minhas Road, Near Drive-in Cinema, Gulshan-e-lobal Karachi (021) 402 1651 (3 Lines) Phones (021) 402 1654 Fax : (021) 402 1655 Shahrah-e-Faisal: Siddique Sons Tower 3, Jinnah Society, Near Shaheed-e-Millat Flyover. Shahrah-e-Faisal, Karachi Phones : (021) 452 8395 (3 Lines) (021) 452 2920 Fax (021) 438 3498 27424 BNKMN PK Telex Telex : 27424 BNKMN SWIFT : MPBLPKKA012 Jodia Bazar: 7- Mehboob Chamber Adamjee Haji Dawood Road, Jodia Bazar, Karachi. Phones : (021) 243 7187, 241 1925, (021) 243 7909, 243 8157 Fax (021) 243 0056 27723 MBP JB PK Telex SWIFT : MPBLPKKA015 Karachi Stock Exchange Old Stock Exchange Building, Stock Exchange Road, Karachi. Phones : (021) 240 1921 (3 Lines) : (021) 240 1925 Fax M. A. Jinnah Road: Corner Abdullah Haroon Road Karachi. (021) 273 7617 (4 Lines) Phones : Fax : (021) 273 7621 SWIFT : MPBLPKKA020 North Napier Road: Plot W.O.1/33, North Napier Road, Near Dandia Bazar, Karachi Phones : (021) 273 7603 (4 Lines) Fax : (021) 273 7607 SWIFT : MPBLPKKA021

(021) 587 9737 (021) 587 9738 HBZ Plaza, I.I. Chundrigar Road,

Phones : (021) 695 7569, 693 3461 (3 Lines) (021) 693 3234, 693 3235 : (021) 695 7570

Fax

Gulshan Chowrangi: FL 4/S, Hamid Square,

Block 3, Gulshan-e-lqbal, Karachi. Phones : (021) 480 0790 (3 Lines) Fax : (021) 480 0789

#### Khalid Bin Walid Road:

Khalid Bin Walid Road, F/168/A, Madina Mall, Block-3, PECHS, Karachi, Phones : (021) 439 0191 (3 Lines) Fax : (021) 439 0190

Ceramic Market:

485/486, Rizvia Society, Nazimabad, Karachi. Phones : (021) 660 0546 (3 Lines) (021) 670 1001 Fax (021) 660 7462

#### Landhi:

15 Milestone, National Highway, Landhi-4, Karachi. Phones : (021) 502 4901 (4 Lines) (021) 769 0866 : (021) 502 5200 Fax

#### Paposh Nagar:

6-A, Block V-A Nazimabad No. 5, Karachi Phones : (021) 670 0001 (4 Lines) Fax : (021) 670 0005

Textile Plaza:

Nadeem Cloth Market. M.A. Jinnah Road, Karachi

Phones : (021) 242 2476 (2 Lines) (021) 242 2415 (2 Lines) (021) 241 3964 (021) 241 6148 Fax

#### Water Pump:

57, Nawaz Court, Block-16, FedeTal "B" Area, Karachi Phones : (021) 681 2577 (2 Lines) (021) 632 3028 : (021) 633 4557 Fax

#### Shershah:

D-283/1, S.I.T.E. Area, Trans Lyari Quarter, Karachi. Phones : (021) 258 6301 (3 Lines) Fax : (021)258 6305

University Road: Opp. NED University, No. 101. Zenith Heights BI-1, Gulistan-e-Johar, Karachi Phones : (021) 402 9701 (3 Lines) : (021) 402 9704 (021) 402 9704 Fax : (021) 402 9705

#### Boat Basin:

GPC-2, BI-5 KDA Scheme No. 5. Clifton, Karachi, Phones : (021) 587 9734 (3 Lines) Fax

#### HBZ Plaza:

P.O. Box 1424, Karachi-74200. Phones : (021) 263 3311-30 Fax : (021) 263 1418-19 SWIFT : MPBLPKKA 052

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#### Karachi

#### Mereweather Tower: GK-7/99, Tower Mention M.A Jinnah Road , Opp. M.W. Tower, Karachi

(021) 240 1981-5 Phones : Fax : (021) 243 8295 SWIFT : MPBLPKKA 056

### Clifton:

S-2, Uzma Arcade, Block-7, Khayaban-e-Iqbal, KDA Scheme 5, Clifton Karachi Phones : (021) 587 7831-5 Fax : (021) 583 2019 SWIFT : MPBLPKKA 057

#### Citv Court:

Premises No, 5 & 7, Court Chamber, Syedna Tahir Saifuddin Road, Opp. City Court, Karachi. Phones : (021) 272 9991-4 : (021) 272 0106-8 Fax (021) 272 9805 SWIFT : MPBLPKKA 058

#### Plaza Square:

Shopp # 1 &1B, Ground Floor, Naseeb Building No. 37/1,Plaza Square, M.A. Jinnah Road, Karachi Phones : (021) 273 7183-5 (021) 275 0623 Fax : (021) 273 7187 SWIFT : MPBLPKKA 059

#### Avenue Branch Site:

B-12-D, S.I.T.E., Karachi. Phones : (021) 255 0314-18 Fax : (021) 255 0312 SWIFT : MPBLPKKA 060

#### Marriot Road:

MR - 1/37-G-5, Jelani Manzil, Marriot Road Karachi. Phone : (021) 247 3509 (021) 247 3359 (021) 247 3586 Fax : (021) 247 3550, 2473375 SWIFT : MPBLPKKA 063 Industrial Area Korangi: Plot No. SC-8 (ST-17) Sector - 15, Korangi Township, Karachi,

: (021) 511 4055-60 Phone (021) 832 0007-8 Fax : (021) 511 4053 **Business Avenue:** 

#### Business Avenue, 26/A, Block - 6, Shahrah-e-Faisal Karachi. Phone : (021) 439 1420-26 Fax : (021) 439 1428 SWIFT : MPBLPKKA 065 Preedy Street: Shop # 12, 15, 16 & 17, Plot # 273/1, Coronation Building, Artillery Maidan, Preedy Street, Saddar Karachi. Phone : (021) 272 6391 (021) 274 3394-6 (021) 274 3406 Fax : (021) 274 3408 SWIFT : MPBLPKKA 066 Bahadurabad: Prime Arcade, Bahadur Shah Zafar Road, Bahadurabad, Karachi, Phone : (021) 494 9316, 493 3677

(021) 413 0936, 413 0937 Fax : (021) 493 3729 SWIFT : MPBLPKKA 0687 Khayaban-e-Shahbaz: Plot No. 6/2, Survey, No. 26,

#### Khayaban-e-Shahbaz Lane 2, Phase VI D.H.A. Karachi. Phone : (021) 534 2036, 584 7314 (021) 425 4774 Fax : (021) 534 2036 SWIFT : MPBLPKKA 070

#### North Nazimabad:

Shop No. 6/7 & 8, Kaneez Market, North Nazimabad Karachi Phone : (021) 663 9404 (021) 663 9262 (021) 663 9816 (021) 663 6291 Fax : (021) 663 6427 SWIFT : MPBLPKKA 071

#### Mission Road:

Plot Survey No. 1, Shop No. 2, Popular Tiles Building, Mission Road Karachi Phone : (021) 273 6656 (021) 276 2291 Fax : (021) 276 6293 SWIFT : MPBLPKKA 073

#### Mangopir Road:

D-22, Mangopir Road, S.I.T.E. Karachi Phone : (021) 259 4025-27 (021) 259 4028 Fax : (021) 259 4029 SWIFT : MPBI PKKA 076

#### Phase II D.H.A :

Plot Bearing No. 12-C Korangi Road, Phase II, D.H.A. Karachi. Phone : (021) 539 6989-91 Fax : (021) 539 6996

#### Gulistan - e - Johar:

Shop No. B-5/1, 1 Plot No. FI-22. Block-15 Gulistan-e-Johar, Karachi. Phone: (021) 403 0271-13-15 Fax: (021) 403 0274

#### Soldier Bazar:

Rodrigues Street, Soldier Bazar, Karachi. Phone : (021) 224 1545-7 (021) 2241549 : (021) 2241548 Fax

#### U.P. More:

Block 11	I-B	, U.P. More, Karachi
Phone	1	(021) 696 4692-3
		(021) 696 4694
Fax	1	(021) 696 4695

#### Allama Iqbal Road:

Plot No. 946, 947 - C. P.E.C.H.S, Allama Iqbal Road, 
 P.E. O. I.I.,

 Karachi.

 Phone : (021) 430 1061-4

 Fax : (021) 430 1065

#### Lines Area:

Mubarak Shaheed Road, Opp 602 Workshop Store No. 3, Lines Area Karachi. Phones : (021) 279 3282-84 (3Lines) (021) 279 3285 : (021) 279 3286 Fax

Gulshan-e-Maymar: Plot No. SB-001, Sector - X, Sub Sector - II, Gulshan-e-Maymar, Karachi. Phones : (021) 683 3453-4 Fax : (021) 683 3455

#### PIB Colony:

Plot, No. 389, PIB Colony Karachi. Phones : (021) 486 0561-3 Fax : (021) 486 0565

#### Nishtar Road:

Plot No. LR-10, Shop No. 1. Nishtar Road Karachi. Phones : (021) 273 0693-97 Fax : (021) 273 0686

#### Malir City:

Plot No. Ls-33, Street No.32, Sector 4, Liaguat Market, Malir Town Ship, Karachi, Phones : (021) 411 4087-89, 411 4151 : (021) 411 4152 Fax

#### West Wharf:

Show Room No. 7 & 8. Pak Chamber, West Wharf Road, Karachi. Phones : (021) 231 4752-54 Fax : (021) 231 4253

#### Civil Lines:

Mehran Estate, Plot No. 18/15. Survey Sheet No. C.L.17, Civil Lines Quarters, Karachi Phones : (021) 562 2590-2 Fax : (021) 562 2594

#### Gizri Road:

Plot No. K7-35 & 37, Choudhary Khaliq-uz-Zaman Road, Karachi. Phones : (021) 582 2871-2, 582 4157 Fax : (021) 582 4158

#### Stadium Road:

Shop No. A, Plot No. SB-11, KDA Scheme No. 1-A (Extension). Stadium Road, Karachi Phone : (021) 486 0061-4 Fax : (021) 486 0065

#### Stargate:

Near Stargate, Shahrah-e-Faisal Karachi. Phone : (021) 460 1350-3 Fax : (021) 460 1351

#### Lahore

#### Main Branch:

Associated House, 7-Egerton Road, Lahore.

Phones : (042) 627 9062 (4 Lines) : (042) 627 8812, 630 6902 (042) 630 7715-16, 630 4383 (042) 630 8301 LIAN (042) 111-18-18-18 (042) 6279061 Fax Telex : 47764 BNKMN PK SWIFT : MPBLPKKA002

#### Gulberg:

85, D-1, Main Boulevard, Gulberg-III, G.P.O Box No. 54660, Lahore. Phones : (042) 587 2091 (4 Lines)

: (042) 575 5151, 575 5252 : (042) 575 4480 Fax

#### Circular Road:

83-Circular Road, Lahore Phones (042) 767 2634 ( 5 Lines) (042) 767 2631 Fax

#### Defence:

9-Z, Defence Housing Authority, Lahore, Phones : (042) 589 4162 (3 Lines) Fax : (042) 589 3878

#### Badami Bagh:

38-R-359, Circular Road, Lahore. Phones : (042) 772 3471 (042) 773 1413 (3 Lines) (042) 770 0667 Fax

#### Model Town Link Road:

207-B, E	I-A, Model Town Link Ro	ad,
Lahore.		
Phones	: (042) 520 1635 (3 Lin	es)
	(042) 520 3657	
Fax	: (042) 520 3658	



Davis Road: 14-B, Davis Road, (Sir Aga Khan Road) P.O.Box 2276. Lahore. Phone : (042) 627 9020 (5 Lines) (042) 630 7613 Fax (042) 636 8392 SWIFT : MPBLPKKA053 Main Boulevard: 19-B, Main Boulevard, Gulberg Lahore. Phone : (042) 587 8475-9 Fax : (042) 587 8473 Peco Road: 110 PECO Road Badami Bagh Lahore Phone : (042) 770 1172-4 : (042) 770 1170 (042) 770 1171 Fax SWIFT : MPBLPKKA067 Raiwind Road: 9 KM Raiwind Road, Bhoptian Chowk, Khewat No. 840, Khatoni No. 1251, Khasra No. 1907-10, Lahore Phone : (042) 532 3151-5 (042) 532 3152 Fax SWIFT MPBLPAAK069 Garden Town: Ibrahim Trade Center, 1-A1, Bak Block, New Garden Town Lahore Phone (042) 594 1636-8 (042) 594 1631 Fax (042) 594 1632 SWIFT : MPBLPKKA074 Ravi Road: 75-76, Ravi Road, Datagunj Buksh Town, Lahore Phone (042) 770 3106-7 (042) 770 5201 Fax : (042) 770 5202 SWIFT : MPBLPKKA075 Shahrah-e-Quaid-e-Azam: Bank Square, Lahore. (042) 723 5725 (4 Lines) Phone (042) 723 5703 Fax : (042) 723 5704 Urdu Bazar: Outside Lohari Gate, 213 Circular Road, Lahore, Phone : (042) 736 1274-7-2 Fax : (042) 736 1273 Ferozpur Road: 19 K.M. Freozpur Road, Mouza Attari, Lahore. : (042) 580 9344-50 Phone Fax : (042) 580 8570 Johar Town: Plot No. 654, Block G/1, Johar Town Scheme, Lahore. Phone : (042) 529 0902 Fax : (042) 529 0903 Walton Road: E-65, Zaman Colony, Walton Road, Lahore. Phone : (042) 660 1325-26-22 : (042) 660 1324 Fax Peshawar Main Branch: 95-A, Saddar Road, Peshawar (091) 527 0904 (3 Lines) Phone (091) 527 5784, 275709 UAN (091) 111-18-18-18 Fax (091) 5275624

: 52324 BNKMN PK

Telex

#### Khyber Bazar:

Haroon Mansion, Khyber Bazar, Old City, Peshawar. Phone : (091) 256 6682-84, 256 6592 Fax : (091) 256 6685

### Sialkot:

#### Main Branch:

Sialkot Allama Iqbal Chowk, Railway Road, G.P.O. Box 2626, Sialkot, Phones : (052) 458 002, 458 0037 (052) 460 4905, 460 2451 (052) 459 3572 LIAN (052) 111-18-18-18 Fax (052) 458 8024

Telev 46209 BNKMN PK SWIFT : MPBLPKKA006

#### Small Industrial Estate:

27-28-A, Small Industrial Estate, Sialkot. Phones : (052) 325 4720, 325 4799 (052) 325 4738 Fax

#### Faisalabad

Main Branch:

P/64, Taj Plaza, Kotwali Road, Faisalabad. Phones : (041) 264 9902 (5 Lines) ΠΔΝ (041) 111-18-18-18 (041) 264 9901 Fax 43555 BNKMN PK Telex SWIFT : MPBI PKKA009

#### Kotwali Road:

P-71, Kotwali Road, P.O. Box 569, Faisalabad. Phones : (041) 263 4891-4 Fax : (041) 263 3822 SWIFT : MPBLPKKA054

#### Susan Road:

7- Main Susan Road, Madina Town, Faisalabad. Phones : (041) 850 2153-6, 873 8897 Fax (041) 850 2159 Fax : (041) 850 2159 SWIFT : MPBLPKKA054

#### Islamabad

Main Branch: 24-D. Rashid Plaza Jinnah Avenue, Islamabad. Phones : (051) 227 4088 (3 Lines) (051) 227 7438 (051) 111-18-18-18 LIAN Fax (051) 227 4082 Tolov 54732 BNKMN PK SWIFT : MPBLPK010

#### F-10 Markaz:

F-10, Markaz Branch 1-k, 10th Avenue, F-10, Islamabad Phones : (051) 210 2515-16 Fax : (051) 210 2514

#### Rawalpindi

#### Main Branch:

9-Haider Road, Rawalpindi Cantt, P.O. Box 1682, Rawalpindi Phone : (051) 552 2022 (051) 552 2033 (051) 552 2044 Fax (051) 552 2055 SWIFT : MPBLPKKA055

#### Bank Road:

186/2, B	nk Road, Rawalpin	di Cantt.
Phones	(051) 511 0178 -	81 - 82
	(051) 551 7013,	511 0177
Fax	(051) 579 4376	

#### Multan:

85-A, Qa	asii	m Road,
P.O. Box	٢N	o- 108, Multan Cantt.
Phones	1	(061) 458 3515 (3 Lines)

- (061) 478 5719 20 I AN (061) 111-18-18-18
- Fax (061) 4583518 Telex 42353 BNKMN PK

#### Mirpur A K:

Ejaz Pla	aza	, Allama Iqbal Road,
Mirpur, Azad Kashmir.		
Phone	1	(058610) 43435, 48039-40
	:	(058610) 45719
Fax	1	(058610) 43677

#### Quetta:

Shahrah	ı-e	-lqbal,
G.P.O. E	30>	185, Ouetta.
Phones	1	(081) 283 5302, 283 5308
UAN	1	(081) 111-18-18-18
Fax	:	(081) 282 4209
Cable	:	BANKMETRO

#### Rahim Yar Khan:

24, Shahi Road, Rahim Yar Khan. Phone (068) 587 9522, 588 3493 (068) 587 4193 Fax

#### Kasur:

Railway	Ro	oad, Kasur.
Phones	1	(0492) 925 0053, 276 4606
	1	(0492) 276 5331
Fax	:	(0492) 925 0090

#### Gujranwala:

Main G.	T. Road, Opposite
	Hotel, Gujranwala.
Phones	: (055) 384 5467 (3 Lines)
	: (055) 325 1997
Fax	: (055) 384 5466
Telex	: 53352 BNKMN PK

#### Hyderabad:

F-66, Risala Road P.O. Box No. 182, Hyderabad. Phones : (022) 278 3893, 784087 LIAN (022) 111-18-18-18 : (022) 278 3894 : 22093 BNKMN PK Fax

#### Telex

Sukkur:

B-2558 Shaheed Gunj, Sukkur Phones : (071) 562 0432-35, 562 0460 Fax : (071) 562 0484

#### Islamic Banking Branches:

#### Karachi

Al Falah Court:

- Al-Falah Court, I.I. Chundrigar Road, Karachi Phone : (021) 221 5360-3, 221 5359
- (021) 221 5358 Fax : (021) 221 5358 SWIFT : MPBLPKKA 71

Zaibunisa Street:

SB-4f4, 2nd Floor, Zaibunnisa Street, Saddar Karachi Phones (021) 565 0711 (4 Lines) (021) 565 0650 Fax

#### Rashid Minhas Road:

Plot No. FL-3/15, KDA Scheme No. 24 Rashid Minhas Road Gulshan-e-Igbal, Karachi, Phone : (021) 481 9985-8 (021) 481 9990-4 (021) 497 9264 Fax

(021) 481 9989 SWIFT : MPBLPKKA 72

## Lahore

Gulberg: House No. 85- D-1. Gulberg-III, Lahore. Phone : (042) 578 9942-4 (042) 578 9940 Fax : (042) 578 9941

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