

Habib Metropolitan Bank

(Subsidiary of Habib Bank AG Zurich)

ACCOUNTS FOR THE QUARTER ENDED MARCH 31, 2008 (UN-AUDITED)

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BOARD OF DIRECTORS

CHAIRMAN

Muhammad H. Habib

PRESIDENT & CHIEF EXECUTIVE

Kassim Parekh

DIRECTORS

Reza S. Habib

Anwar H. Japanwala

Bashir Ali Mohammad

Mohamedali R. Habib*

Firasat Ali

A. R. Wadiwala

* Executive Director

AUDIT COMMITTEE

Reza S. Habib

Mohamedali R. Habib

A. R. Wadiwala

COMPANY SECRETARY

Fuzail Abbas

SHARE REGISTRAR

Noble Computer Services (Private) Limited. 2nd Floor, Sohni Centre, BS 5 & 6, Main Karimabad, Block-4, Federal B Area, Karachi-75950.



DIRECTORS' REVIEW

On behalf of the Board of Directors of Habib Metropolitan Bank, I am pleased to present our unaudited account for the quarter ended March 31, 2008.

By Allah's grace, HMB continues to make satisfactory progress despite a very challenging operating environment. During the period under review, economic & political uncertainties within the country continued. And as the new government settles in, it faces great pressures due to unprecedented international energy & commodity prices. These, along with the slowdown of major international economies are adversely affecting Pakistan's economy. Furthermore, the effects of the global financial industry credit crisis are likely to further impact international trade and investments.

As on March 31, 2008, the total assets of the bank stood at Rs. 189 billion. Deposits grew to Rs. 132 billion while advances and investments closed at Rs. 96 billion & Rs. 66 billion respectively. The Bank's profit after tax is Rs. 673 million, for the guarter, reflecting earnings per share of Rs. 1.12.

During 2007, the State Bank of Pakistan (SBP) modified the export refinance scheme. Under revised terms, SBP provides only 70% of the financed amount while the remaining 30% needs to be funded by the Bank's own sources. As HMB is one of the leading participants in this scheme, the change has an impact of the Bank's profitability during the period.

By Allah's grace, HMB continues to enjoy AA+ (Double A plus) ratings for long term and A1+ (A one plus) ratings for short term by the Pakistan Credit Rating Agency Limited (PACRA). These ratings denote a very high credit quality, a very low expectation of credit risk and a very strong capacity for timely payment of financial commitments.

HMB's Islamic Banking business has registered considerable growth during the period under review. Our 4 full service Islamic Banking branches are fully capable of catering the customers seeking Sha'ria compliant products. Additionally, Islamic Banking counters in various branches are operational and more are planned in the future.

During 2007, HMB obtained due permissions and formed a subsidiary company by the name of Habib Metropolitan Financial Services Limited (HMFS). The company's initial plans are to provide (equity) brokerage and custodial services. Set up of the subsidiary's operations are underway and, during the period under review, HMFS gained membership to the Karachi Stock Exchange. We expect full operations to commence during this year.

We wish to place on record our sincere thanks to the Ministry of Finance, State Bank of Pakistan and Securities & Exchange Commission of Pakistan for extending their support and continued guidance. We take this opportunity to also thank our valued customers for their trust and support and also to all our staff members for their devotion and commendable performance.

On behalf of the Board

KASSIM PAREKH
President & Chief Executive

Karachi: April 9, 2008



INTERIM CONDENSED BALANCE SHEET AS AT MARCH 31, 2008

7.07.11 1.01.1.01.1, 2000			
		March 31, 2008 (Un-audited)	December 31, 2007 (Audited)
ASSETS	Note	Rupees	in '000
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	4 5 6	12,355,885 3,137,659 8,131,807 65,523,006 95,629,444 1,268,726 62,614 2,463,058	10,201,545 3,691,183 3,989,249 61,735,796 89,826,806 1,294,486 — 2,127,936
LIABILITIES		188,572,199	172,867,001
Bills payable Borrowings from financial institutions Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities	7	2,745,896 34,212,605 131,869,566 — — — — 6,136,279 174,964,346	3,210,041 29,991,633 121,066,469 — — 60,874 5,019,792
NET ASSETS		13,607,853	159,348,809 ————————————————————————————————————
NET AGGETG			13,310,132
REPRESENTED BY			
Share capital Reserves Unappropriated profit		6,022,020 6,522,936 1,088,432	5,018,350 6,383,936 2,059,958
(Deficit)/Surplus on revaluation of assets - net of tax		13,633,388 (25,535)	13,462,244 55,948
		13,607,853	13,518,192
CONTINGENCIES AND COMMITMENTS	8		

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.



INTERIM CONDENSED PROFIT & LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31,2008

		For the quarter e	nded March 31,
		2008	2007
	Note	Rupees	s in 000's
Mark-up / return / interest earned Mark-up / return / interest expensed		3,393,338 (2,363,621)	2,867,164 (1,846,124)
Net mark-up / interest income		1,029,717	1,021,040
Provision against non-performing loans and advances Provision for diminution in the value of investments Bad debts written off directly		32,420 - 64	7,185 - -
		(32,484)	(7,185)
Net mark-up / interest income after provisions		997,233	1,013,855
Non Mark-up Interest Income Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale of securities Unrealized gain/(loss) on revaluation of investment classified as 'held for trading' Other income		288,735 835 326,322 63,063 - 53,038	231,366 703 257,307 100,313
Total non mark-up / interest income		731,993	625,361
Total non mark-up / interest income		1,729,226	1,639,216
Non Mark-up/Interest Expenses Administrative expenses Other provisions/write offs Other charges		708,600 - 1,047	594,031
Total non mark-up interest expenses		(709,647)	(594,034)
Extraordinary / unusual items		1,019,579	1,045,182
Profit before taxation		1,019,579	1,045,182
Taxation - Current - Prior years		426,000	407,000
- Deferred		(79,400)	(21,810)
		(346,600)	(385,190)
Profit after taxation Unappropriated profit brought forward		672,979 2,059,958	659,992 1,835,302
Profit available for appropriation		2,732,937	2,495,294
Basic and diluted earnings per share (Rupees)	9	1.12 Rupe	ees 1.10

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.

KASSIM PAREKH
President & Chief Executive

BASHIR ALI MOHMMAD Director

ANWAR H. JAPANWALA Director FIRASAT ALI Director



INTERIM CONDENSED CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2008

	March 31, 2008	March 31, 2007
	Rupees	s in '000
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income	1,019,579 (835)	1,045,182 (703)
Adjustment for non-each charges:	1,018,744	1,044,479
Adjustment for non-cash charges: Depreciation Provision against non-performing advances - net (Gain) on sale of fixed assets	32,851 32,420 (1,148)	16,809 7,185 (1,305)
	64,123	22,689
	1,082,867	1,067,168
(Increase) / decrease in operating assets Lendings to financial institutions Advances Other assets (excluding advance taxation)	(4,142,558) (5,835,058) (335,122)	(5,355,342) 10,300 (242,637)
Increase / (decrease) in operating liabilities	(10,312,738)	(5,587,679)
Bills payable Borrowings from financial institutions Deposits Other liabilities (excluding taxation and dividend)	(464,145) 3,497,513 10,803,097 458,587	836,839 (1,899,261) 10,642,085 386,813
	14,295,052	9,966,476
Income tax paid	5,065,181 (269,935)	5,445,965 (185,529)
Net cash inflow from operating activities	4,795,246	5,260,436
CASH FLOW FROM INVESTING ACTIVITIES Net investments Dividend income Investments in operating fixed assets Sales proceeds of property and equipments disposed-off	(3,912,781) 835 (8,260) 2,317	(4,790,414) 703 (2,474) 2,562
Net cash used in investing activities	(3,917,889)	(4,789,623)
CASH FLOW FROM FINANCING ACTIVITIES		
Receipts / (Payments) of Sub-ordinated loan Dividend paid		
Net cash flow from financing activities		
Increase in cash and cash equivalents	877,357	470,813
Cash and cash equivalent at beginning of the period	13,309,131	17,306,630
Cash and cash equivalent at the end of the period	14,186,488	17,777,443

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.

KASSIM PAREKH	BASHIR ALI MOHMMAD	ANWAR H. JAPANWALA	FIRASAT ALI
President & Chief Executive	Director	Director	Director



INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE QUARTER ENDED MARCH 31, 2008

			Rese	erves			
	Share capital	Share premium	Statutory reserve	Special reserve	Revenue reserve	Unappro- priated profit	Total
			Ru	pees in '000	· ———		
Balance as at January 1, 2007	3,005,000	2,550,985	1,533,590	240,361	1,500,000	1,835,302	10,665,238
Profit after taxation for the period	_	_	-	_	_	659,992	659,992
Balance as at March 31, 2007	3,005,000	2,550,985	1,533,590	240,361	1,500,000	2,495,294	11,325,230
Issue of bonus shares	2,013,350	-	-	-	-	(2,013,350)	-
Profit after taxation for the period	-	-	-	-	_	2,137,014	2,137,014
Transfer to statutory reserve	-	-	559,000	-	-	(559,000)	-
Balance as at December 31, 2007	5,018,350	2,550,985	2,092,590	240,361	1,500,000	2,059,958	13,462,244
Issue of bonus shares December 31, 2007	1,003,670	_	-	-	-	(1,003,670)	-
Cash dividend December 31, 2007	-	-	-	-	-	(501,835)	(501,835)
Profit after taxation for the period	-	_	-	-	-	672,979	672,979
Transfer to statutory reserve	-	-	139,000	-	-	(139,000)	-
Balance as at March 31, 2008	6,022,020	2,550,985	2,231,590	240,361	1,500,000	1,088,432	13,633,388

The annexed notes 1 to 13 form an integral part of these interim condensed financial statements.



NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE QUARTER ENDED MARCH 31, 2008

1. STATUS AND NATURE OF BUSINESS

Habib Metropolitan Bank Limited (the Bank) was incorporated in Pakistan on August 3, 1992 as a public limited company, under the Companies Ordinance, 1984 and commenced its banking operations from October 21, 1992. Its shares are listed on all stock exchanges in Pakistan. The registered office of the Bank is situated at Spencer's Building, I. I. Chundrigar Road, Karachi.

The Bank is a fully accredited scheduled commercial bank and is principally engaged in the business of banking as defined in the Banking Companies Ordinance, 1962. It operates 100 (December 31, 2007: 100) branches including 4 (December 31, 2007: 4) Islamic Banking Branches in Pakistan. The Bank is a subsidiary of Habib Bank AG Zurich which is incorporated in Switzerland.

2. STATEMENT OF COMPLIANCE

- 2.1 These interim condensed financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved Accounting Standards comprise of International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the SECP and the SBP differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.
- 2.2 The SBP vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standards (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS-40 "Investment Property" for banking companies till further instructions. Accordingly, the requirements of these standards have not been considered in the preparation of these interim condensed financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- 2.3 During 2005, the SECP notified the IFAS 1 "Murabaha" issued by the ICAP relating to accounting for murabaha transactions which is effective for financial periods beginning on or after January 1, 2006. The standard has not been adopted by the Bank pending certain modifications in the Bank's accounting system and processes that are imperative for effective implementation of the said standard. However, the management consider's that the effect of the adoption of the standard would not be material to the Bank's financial statements.
- 2.4 The disclosures made in these interim condensed financial statements have been limited based on the format prescribed by the SBP vide BSD Circular Letter No.2, dated May 12, 2004 and the IAS-34, "Interim Financial. Reporting". Accordingly these interim condensed financial statements should be read in conjunction with the annual financial statements of the Bank for the year ended December 31, 2007.

3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these interim condensed financial statements are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31.2007.

4. LENDINGS TO FINANCIAL INSTITUTIONS

March 31, 2008 2007
Rupees in '000
(Un-Audited) (Audited)

4,300,000 2,000,000
3,831,807 1,989,249

3,989,249

8,131,807

Call money lendings Repurchase agreement lendings (Reserve Repo)

5.	INVESTMENTS	March 31, 2008 (Un-Audited)			De	cember 31, 20 (Audited)	007
		Held by Bank	Given as collateral	Total Rupees	Held by Bank	Given as collateral	Total
	Available-for-sale securities			,			
	Market Treasury Bills	21,437,051	15,669,061	37,106,112	26,470,917	11,266,204	37,737,121
	Pakistan Investment Bonds	7,814,596	2,000,000	9,814,596	7,000,014	2,492,491	9,492,505
	Ordinary shares of listed companies	54,302	-	54,302	70,405	-	70,405
	Ordinary shares of unlisted companies	88,101	-	88,101	88,101	-	88,101
	Perference shares of a listed company	40,000	-	40,000	40,000	-	40,000
	Perference shares of an unlisted company	25,000	-	25,000	25,000	-	25,000
	Term Finance Certificates	1,641,882	-	1,641,882	1,738,964	-	1,738,964
	Sukuk Bonds	1,075,000	-	1,075,000	1,075,000	-	1,075,000
	Open ended mutual funds	11,057,215	-	11,057,215	6,659,830	-	6,659,830
	Closed ended mutual funds	177,348	_	177,348	179,848	-	179,848
		43,410,495	17,669,061	61,079,556	43,348,079	13,758,695	57,106,774
	Held-to-maturity securities						
	Certificate of Investments	4,450,000	_	4,450,000	4,550,000	-	4,550,000
	Subsidiaries						
	Habib Metropolitan Trade Services Limited Ordinary shares of HKD 1 each	79	_	79	79	_	79
	Habib Metropolitan Financial Services Limited						
	Ordinary shares of Rs 10/= each	40,000	-	40,000	1	-	1
		40,079	_	40,079	80	_	80
	Investments at cost	47,900,574	17,669,061	65,569,635	47,898,159	13,758,695	61,656,854
	Less: Provision for diminution in value						
	of investments	(7,344)		(7,344)	(7,344)		(7,344)
		47,893,230	17,669,061	65,562,291	47,890,815	13,758,695	61,649,510
	Surplus on revaluation of available-						
	for-sale investments-net	22,720	(62,005)	(39,285)	89,254	(2,968)	86,286
	Investments at market value	47,915,950	17,607,056	65,523,006	47,980,069	13,755,727	61,735,796



6.

ADVANCES	Note	March 31, 2008 Rupees (Un-Audited)	December 31, 2007 in '000 (Audited)
Loans, cash credits, running finances, etc. In Pakistan		74,573,568	70,318,994
Net investment in finance lease/ljara financing In Pakistan		2,349,802	2,180,889
Bills discounted and purchased (excluding market treasury bills) Payable in Pakistan Payable outside Pakistan		4,864,045 15,074,047	4,570,152 13,974,026
	6.1	19,938,092	18,544,178
		96,861,462	91,044,061
Provision against non-performing advances Specific General	6.2	(683,130) (548,888) (1,232,018)	(700,981) (516,274) (1,217,255)
Advances - net of provisions		95,629,444	89,826,806

6.1 Advances include Rs. 822,819 thousand (December 31, 2007: Rs 804,247 thousand) which have been placed under non-performing status as detailed below:

Category of Classification	Domestic	Overseas	Total	Provision Required	Provision Held
			- Rupees in '00	0 ———	
Substandard	_	_	_	_	_
Doubtful	187,998	_	187,998	87,361	87,361
Loss	634,821	_	634,821	595,769	595,769
	822,819		822,819	683,130	683,130

6.2 The general provision includes provision made against consumer portfolio amounting to Rs. 17,123 thousand (December 31, 2007: Rs. 17,454 thousand) in accordance with the Prudential Regulations issued by SBP at 1.5% of fully secured and at 5% of the unsecured consumer portfolio.

7.	DEPO	SITS AND OTHER ACCOUNTS		
	DL. O	SITO AND STILL ASSOCIATE	March 31, 2008	December 31, 2007
			Rupees	
			(Un-Audited)	(Audited)
	Saving	mers deposits deposits t accounts-non-remunerative	62,707,501 38,537,908 26,497,131	54,812,561 28,326,985 33,326,687
	Others		1,516,385	1,185,870
	Einan	cial Institutions	129,258,925	117,652,103
	Remui	nerative deposits	2,526,406	3,209,976
	NOII-IE	emunerative deposits	84,235	204,390
			2,610,641	3,414,366
			131,869,566	121,066,469
8.	CONT	TINGENCIES AND COMMITMENTS		
	8.1	Direct credit substitutes - Others Includes general guarantees of indebtness, bank acceptances and standby letters of credit serving as financial guarantees		
		for loans and securities - others	3,901	12,435
	8.2	Transaction-related contingent liabilities		
		Government	7,525,181	7,437,940
		Financial institutions	61,108	121,190
		Others	2,060,482	2,165,057
			9,646,771	9,724,187
	8.3	Trade-related contingent liabilities		
		Letter of credits	31,620,101	34,103,602
		Acceptances	13,032,206	10,287,128
	8.4	Commitments in respect of forward lendings		
	0.4	Forward repurchase agreement lendings	291,549	
	8.5	Commitments in respect of forward exchange contracts		
		Purchase	11,963,138	17,048,483
		Sale	21,445,429	26,389,901
	8.6	Commitments in respect of operating leases		
		Not later than one year	20,410	28,073
		Later than one year and not later than five years	316,107	346,117
		Later than five years		
			336,517	374,190
	8.7	Commitments for the acquisition of operating fixed assets	24,562	24,562



9. BASIC AND DILUTED EARNINGS PER SHARE For the quarter ended $\frac{\text{March 31,}}{2008} \quad \frac{\text{March 31,}}{2007}$ Rupees in '000 (Un-Audited) $\frac{\text{Profit after taxation (Rupees in '000)}}{\text{Weighted average number of ordinary shares}}$ 602,202 602,202

10. RELATED PARTY TRANSACTIONS

Basic and diluted earnings per share

The related parties comprise holding company and subsidiaries, entities with common directorship, directors and their close family members, staff retirement benefit funds, key executives and major shareholders of the Bank. The transactions with related parties are substantially on commercial terms except for transactions with executives that are undertaken at terms in accordance with employment agreements and service rules.

1.12

1.10

The details of transactions with related parties during the period are as follows:

Balance outstanding at period / year end	March 31, 2008	December 31, 2007
	Rupees	s in '000
	(Un-Audited)	(Audited)
Holding company/subsidiaries		
Bank Balances	1,240,576	1,275,738
Management fee payable	103,601	82,601
Entities with common directorship		
Deposit	4,833,898	3,645,792
Advances	1,050,394	753,624
Trade related contingent liabilities	1,706,618	1,769,635
Key management personnel		
Deposit	14,518	15,384
Advances	13,364	16,828
Transactions for the period	For the qua	arter ended
	March 31, 2008	March 31, 2007
	Rupees	in '000
	(Un-Audited)	(Audited)
Holding company/subsidiaries		
Mark-up/interest earned	14,681	23,112
Management fee for technical and consultancy services	21,000	19,000
Entities with common directorship		
Mark-up/interest earned	17,403	39,113
Mark-up/interest expensed	74,749	51,558
Commission/bank charges recovered	1,252	1,654
Rent income	181	66
Key management personnel		
Mark-up/interest earned	245	264
Mark-up/interest expensed	96	86
Salaries and allowances	12,302	8,050
Charge for defined benefit plan	283	226
Contribution to defined contribution plan	341	266
Directors' fees	60	70



11. KEYS ISLAMIC BANKING OPERATIONS

The Bank is operating 4 islamic banking branches as of the balance sheet date (December 31, 2007: 4 branches). The balance sheet of these branches as at March 31, 2008 is as follows:

ASSETS	March 31, 2008 (Un-audited) Rupe	December 31, 2007 (Audited) ees in '000
Cash and balances with treasury banks Balances with and due from financial institutions Investments Financing and receivables	935,472 852,077 456,713	551,062 800,632 432,500
 Murabaha Ijara Diminishing musharaka Other assets	2,376,814 1,799,672 944,223 208,955	1,842,382 1,820,897 1,033,550 173,076
LIABILITIES Bills payable	7,573,926	6,654,099 61,806
Deposits and other accounts - Current accounts - Saving accounts - Term accounts	271,077 2,027,930 1,597,007	344,106 1,261,557 1,691,342
 Deposits from financial institutions- remunerative Deposits from financial institutions- non-remunerative Due to head office 	2,146,535 30 312,332	1,824,198 30 393,037
Other liabilities NET ASSETS	7,028,430 545,496	538,788 6,114,864 539,235
REPRESENTED BY Islamic banking fund	501,568	401.550
Unappropriated profit	42,215 543,783	137,685 539,235
Surplus on revaluation of assets	1,713 545,496	539,235

12. DATE OF AUTHORISATION FOR ISSUE

These interim condensed financial statements were authorised for issue by the Board of Directors on April 9, 2008.

13. GENERAL

- 13.1 These interim condensed financial statements are being issued to the shareholders as required under Section 245 of the Companies Ordinance, 1984.
- 13.2 The figuers have been rounded off to nearest thousand rupees.