

### Habib Metropolitan Bank

(Subsidiary of Habib Bank AG Zurich)

CONSOLIDATED ACCOUNTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011 (UN-AUDITED)

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT 30 SEPTEMBER 2011

	Note	30 September 2011	31 December
		(Un-Audited)	(Audited)
ASSETS		Rupees	in '000
Cash and balances with treasury banks		14,516,124	13,923,393
Balances with other banks	5	2,808,816	3,123,094
Lendings to financial institutions	6	5,499,125	3,190,399
Investments	7	141,573,700	100,849,146
Advances	8	104,580,602	119,827,636
Operating fixed assets	9	3,427,407	3,387,452
Deferred tax assets - net	10	2,042,021	1,869,087
Other assets		5,210,428	5,960,674
		279,658,223	252,130,881
LIABILITIES			
Bills payable		3,878,134	2,572,954
Borrowings	11	74,549,275	62,529,729
Deposits and other accounts	12	170,952,242	160,314,211
Sub-ordinated loans		_	_
Liabilities against assets subject to finance lease		_	<u> </u>
Deferred tax liabilities		-	_
Other liabilities		7,010,815	6,403,670
		256,390,466	231,820,564
NET ASSETS		23,267,757	20,310,317
REPRESENTED BY			
Share capital		10,478,315	8,731,929
Reserves		8,586,443	8,151,443
Unappropriated profit		4,074,351	4,073,530
0 1 (/0 5 )		23,139,109	20,956,902
Surplus / (Deficit) on revaluation of assets - net of deferred tax	13	128,648	(646,585)
		23,267,757	20,310,317
CONTINGENCIES AND COMMITMENTS	14		
The annexed notes 1 to 19 form an integral part of these consolidated o	ondensed	interim financial stateme	nts.
KASSIM PAREKH ANJUM IQBAL BASHIR AI	IMOHA	MMAD MOLAN	IEDALI R. HABIB
	irector	IVIIVIAD IVIOHAIV	Director

# CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011





	30 Septe	ember 2011	30 Septe	mber 2010
Note	Quarter ended	Nine months ended	Quarter ended	Nine months ended
		Rupees	in '000 —	
Mark-up / return / interest earned Mark-up / return / interest expensed	6,830,271 (4,789,742)	19,703,372 (14,031,448)	5,579,687	17,146,456 (11,878,778)
Net mark-up / interest income	2,040,529	5,671,924	1,817,809	5,267,678
· · · · · · · · · · · · · · · · · · ·				
Provision against non-performing loans and advances Provision for diminution in the value of investments Bad debts written-off directly	692,970 2,977 –	2,333,135 53,404 –	813,758 1,870 —	2,172,282 86,453 —
	(695,947)	(2,386,539)	(815,628)	(2,258,735)
Net mark-up / interest income after provisions	1,344,582	3,285,385	(1,002,181)	3,008,943
Non mark-up / interest income				
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies (Loss) / gain on sale / redemption of securities Unrealized gain / (loss) on revaluation of	398,203 227,547 288,879 (8,013)	1,295,636 802,078 1,092,613 211,021	376,753 170,430 368,265 17,615	1,187,243 405,724 1,141,818 209,018
investments classified as 'held for trading' Other income	59,026	175,076	57,757	194,270
Total non mark-up / interest income	965,642	3,576,424	990,820	3,138,073
Non mark-up / interest expenses	2,310,224	6,861,809	1,993,001	6,147,016
Administrative expenses	1,207,269	3,723,894	1,032,778	3.036.604
Other provisions / write-offs Other charges	40,187	100,806	29,536	86,617
Total non mark-up/interest expenses	(1,247,456)	(3,824,700)	(1,062,314)	(3,123,221)
Total non mark aprinterest expenses	1,062,768	3,037,109	930.687	3,023,795
Extra ordinary / unusual items			-	-
Profit before taxation	1,062,768	3,037,109	930,687	3,023,795
Taxation – Current	476,195	1,506,058	394,241	1,268,641
<ul><li>Prior years</li><li>Deferred</li></ul>	(157,765)	(651,156)	5,707 (130,943)	6,016 (388,134)
	(318,430)	(854,902)	(269,005)	(886,523)
Profit after taxation	744,338	2,182,207	661,682	2,137,272
		Run	ees	
		·	(Res	stated)
Basic and diluted earnings per share 15	0.71	2.08	0.63	2.04
The annexed notes 1 to 19 form an integral part of these consolidations	ated condensed i	interim financial s	tatements.	
KASSIM PAREKH ANJUM IQBAL BASH Chairman Chief Executive	IR ALI MOHAI Director	MMAD M	OHAMEDALI Directo	

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	30 Septe	mber 2011	30 September 2010		
	Quarter Nine months ended ended		Quarter Nine months		
		Rupees i			
Profit after taxation for the period	744,338	2,182,207	661,682	2,137,272	
Other comprehensive income	_	_	_	-	
Comprehensive income transferred to equity	744,338	2,182,207	661,682	2,137,272	
Components of comprehensive income not reflected in equity					
Surplus / (deficit) on revaluation of investments	939,471	1,253,454	(619,844)	(656,976)	
Deferred tax on revaluation of investments	(384,704)	(478,221)	216,946	229,942	
	554,767	775,233	(402,898)	(427,034)	
Total comprehensive income	1,299,105	2,957,440	258,784	1,710,238	
The amount of the 40 state of					
The annexed notes 1 to 19 form an integral part of th	ese unconsolidated	condensed interim-fin	ancial statemen	ts.	
The annexed notes 1 to 19 form an integral part of th	ese unconsolidated	condensed interim fin	ancial statemen	ts.	

BASHIR ALI MOHAMMAD Director

MOHAMEDALI R. HABIB Director

KASSIM PAREKH Chairman

ANJUM IQBAL Chief Executive

### CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

Chief Executive



30 September Rupees in '000 **CASH FLOWS FROM OPERATING ACTIVITIES** 3,037,109 3,023,795 Profit before taxation Less: Dividend income (802,078)(405,724)2,235,031 2,618,071 Adjustments 294.365 Depreciation 231.513 Provision against non-performing loans and advances – net 2,333,135 2,172,282 Provision for diminution in the value of investments – net 42,332 54,157 Net (gain) on sale of fixed assets (1,024)(4,957)2,668,808 2,452,995 4,903,839 5,071,066 (Increase) / decrease in operating assets Lendings to financial institutions (6.850,000)(2,308,726)(6,637,786) Advances 12,913,899 Other assets 750,246 (1,446,907)11,355,419 (14,934,693)Increase / (decrease) in operating liabilities Bills payable 1,305,180 199,407 Borrowings 11,779,517 (24,912,607)Deposits and other accounts 10,638,031 14,484,685 Other liabilities (excluding taxation and dividend) 662,555 976,572 24,385,283 (9,251,943)40,644,541 (19,115,570)Income tax paid (1,560,419)(1,593,998)Net cash flows from operating activities 39,084,122 (20,709,568)**CASH FLOWS FROM INVESTING ACTIVITIES** Net investments in available-for-sale securities (38,963,432)21,769,118 (1,400,000)Net investments in held-to-maturity securities (550,000)Dividend received 802.078 405,724 Investments in operating fixed assets (336, 556)(687,693)Proceeds from sale of fixed assets 3,260 8,772 Net cash flows from investing activities (39,044,650) 20.095.921 **CASH FLOWS FROM FINANCING ACTIVITIES** Dividend paid (1,048)(750,617)(750,617)Net cash flows from financing activities (1,048)Increase / (decrease) in cash and cash equivalents 38,424 (1,364,264)Cash and cash equivalents at beginning of the period 15,545,285 14,096,331 Effect of exchange rate changes on cash and cash equivalents 132,577 136,370 12,868,437 Cash and cash equivalents at the end of the period 15,716,286 The annexed notes 1 to 19 form an integral part of these unconsolidated condensed interim financial statements. KASSIM PAREKH ANJUM IQBAL **BASHIR ALI MOHAMMAD** MOHAMEDALI R. HABIB

### **CONSOLIDATED CONDENSED INTERIM** STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

			Rese	erves			
	Share Capital	Share premium	Statutory reserve	Special reserve	Revenue reserve	Unappro- priated profit	Total
	_		_	Rupees in '0	00 ———	•	
Balance as at 1 January 2010	7,527,525	2,550,985	3,296,489	240,361	1,500,000	3,784,926	18,900,286
Changes in equity for the period ended 30 September 2010							
Total comprehensive income (profit for the period)	_	_	_	_	_	2,137,272	2,137,272
Transactions with owners, recorded directly in equity							
ssue of bonus shares in the ratio of 16 shares for every 100 shares held for the year ended 31 December 2009	1,204,404	_	_	_	_	(1,204,404)	_
Cash dividend (Re. 1 per share)	-	-		-	-	(752,753)	(752,753)
	1,204,404	_	_	_	_	(1,957,157)	(752,753)
Transferred to statutory reserve	_	_	428,000	_	_	(428,000)	-
Balance as at 30 September 2010	8,731,929	2,550,985	3,724,489	240,361	1,500,000	3,537,041	20,284,805
Changes in equity for the period ended 31 December 2010							
Total comprehensive income (profit for the period)	_	_	_	_	_	672,097	672,097
Transactions with owners, recorded directly in equity							
Transfer to statutory reserve			135,608	_		(135,608)	
Balance as at 31 December 2010	8,731,929	2,550,985	3,860,097	240,361	1,500,000	4,073,530	20,956,902
Changes in equity for the period ended 30 September 2011							
Total comprehensive income (profit for the period)	-	-	-	-	-	2,182,207	2,182,207
Transactions with owners, recorded directly in equity							
ssue of bonus shares in the ratio of 20 shares for every 100 shares held for the year ended 31 December 2010	1,746,386	_	_	_	_	(1,746,386)	_
Transferred to statutory reserve	-	-	435,000	-	-	(435,000)	-
Balance as at 30 September 2011	10,478,315	2,550,985	4,295,097	240,361	1,500,000	4,074,351	23,139,109
	gral part of t	hese conso	lidated cond	ensed interi	m financial s	tatements.	

### NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)





#### 1. STATUS AND NATURE OF BUSINESS:

The Group comprises of:

#### Holding company

Habib Metropolitan Bank Ltd.

#### Subsidiary company

Habib Metropolitan Financial Services Limited

Here-in-after referred to as "the Group" is engaged in providing Commercial Banking, financial services and equity brokerage services.

Habib Metropolitan Bank Ltd. (the Bank) was incorporated in Pakistan on 3 August, 1992 as a public limited company, under the Companies Ordinance, 1984 and is engaged in commercial banking and related services. Its shares are listed on all stock exchanges in Pakistan. The registered office of the Bank is situated at Spencer's Building, I.I. Chundrigar Road, Karachi. The Bank operates 135 (2010: 135) branches including 4 (2010: 4) Islamic Banking Branches and 9 (2010: 8) sub branches in Pakistan. The Bank is a subsidiary of Habib Bank AG, Zurich which is incorporated in Switzerland.

#### 2. BASIS OF PREPARATION

These consolidated condensed interim financial statements are presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting. These consolidated condensed interim financial statements do not include all of the statements required for full financial statements and should be read in conjunction with the financial statements of the Group for the year ended 31 December 2010.

#### 3. ACCOUNTING POLICIES AND ESTIMATES

- 3.1 The accounting policies and methods of computation followed in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the annual consolidated financial statements of the Group for the year ended 31 December 2010.
- 3.2 The basis for accounting estimates adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the annual consolidated financial statements of the Group for the year ended 31 December 2010.

#### 4. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Group are consistent with that disclosed in the financial statements of the Group for the year ended 31 December 2010.

5 BALANCES WITH OTHER BANKS	30 September 2011	31 December 2010
	(Un-Audited)	(Audited)
	Rupees	in '000
In Pakistan		
<ul> <li>Current accounts</li> </ul>	276,879	414,336
- Deposit accounts	13,155	17,205
	290,034	431,541
Outside Pakistan		
<ul> <li>Current accounts</li> </ul>	1,031,639	978,819
<ul> <li>Deposit accounts</li> </ul>	1,487,143	1,712,734
	2,518,782	2,691,553
	2,808,816	3,123,094
6. LENDINGS TO FINANCIAL INSTITUTIONS		
Call money lendings	1,000,000	2,100,000
Repurchase agreement lendings (Reverse repo)	4,499,125	640,399
Letter of placements		450,000
	5,499,125	3,190,399



7. INVESTMENTS Not	e 30	September 2 (Un-Audited		31 [	December 20 (Audited)	)10
	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
			Rupees	in '000 ——		
Available-for-sale securities						
Market Treasury Bills	_ , ,	34,938,863				44,460,922
Pakistan Investment Bonds	12,554,789	9,414,485	21,969,274	12,4/5,620	8,955,800	21,431,420
Ordinary shares of listed companies	505,211	_	505,211	274,300		274,300
Ordinary shares of unlisted	505,211	_	505,211	274,300		274,300
companies	123,101	_	123,101	123,101		123,101
Preference shares of a listed			120,101	120,101		120,101
company	40,000	_	40,000	40,000	_	40,000
Listed Term Finance Certificates	2,114,926	_	2,114,926	2,282,470	_	2,282,470
Unlisted Term Finance						
Certificates	3,871,472	-		4,060,056		4,060,056
Sukuk Certificates and Bonds	13,070,642	-	13,070,642			18,192,348
Open end mutual funds	11,838,104	_	11,838,104	, ,	_	10,197,832
Close end mutual funds	67,000	_	67,000	67,000	_	67,000
	95,739,533	44,353,348	140,092,881	68,040,530	33,088,919	101,129,449
Held-to-maturity securities						
Certificate of Investments	1,600,000		1,600,000	1,050,000		1,050,000
Investments at cost	97,339,533	44,353,348	141,692,881	69,090,530	33,088,919	102,179,449
Less: Provision for diminution in		•				
the value of investments 7.	(298,264)	-	(298,264)	(255,932)		(255,932)
Investments - net of						
provisions	97,041,269	44,353,348	141,394,617	68,834,598	33,088,919	101,923,517
Surplus / (deficit) on						
revaluation of available-for-						
sale investments – net 13	78,352	100,731	179,083	(726,742)	(347,629)	(1,074,371)
Investments after revaluation						
of available-for-sale investments	97 110 624	<i>AA 45A</i> 070	141,573,700	68 107 856	32 741 200	100 840 146
IIIvestillerits	= 91,113,021	44,454,073	141,373,700	00,107,000	32,741,230	100,043,140
7.1 Particulars of provision	for diminu	tion in the	value of in	vestment	S	
•				30 Sep	tember 3	31 December
					11	2010
				(Un-A	udited)	(Audited)
					Rupees in	າ '000
Opening balance				255	,932	227,022
Charge for the period / yes	ar				,404	103,785
Reversal of provision upor		of investme	nts		,072)	(74,875)
					<u> </u>	
Closing balance				298	,264	255,932

8. ADVANCES	Note	30 September 2011	31 December 2010
		(Un-Audited)	(Audited)
		Rupees	in '000
Loans, cash credits, running finances, etc.			
In Pakistan		91,436,398	100,914,709
Net investments in finance lease / ijarah fin	nancing		
In Pakistan		629,393	906,984
Net assets in ijarah under IFAS 2		903,230	901,886
Bills discounted and purchased			
(excluding Market Treasury Bills)			
Payable in Pakistan		4,747,307	6,344,275
Payable outside Pakistan		16,579,673	18,282,153
		21,326,980	24,626,428
Advances - gross		114,296,001	127,350,007
Provision against non-performing advances	3		
- specific	8.1	(9,645,269)	(7,463,452)
– general	8.3	(70,130)	(58,919)
		(9,715,399)	(7,522,371)
Advances - net of provisions		104,580,602	119,827,636
8.1 Advances include Rs. 13,586,756 the been placed under non-performing sta			nd) which have
	atus as detailed belo	)W:	,
been placed under non-performing sta	atus as detailed belo	ow: n <b>ber 2011</b> (Un-Aud	ited) in Pakistan
	atus as detailed belo 30 Septen	ow: nber 2011 (Un-Aud d Provision s Required	ited) in Pakistan Provision Held
been placed under non-performing sta	atus as detailed belo 30 Septen Classifie advance	ow: nber 2011 (Un-Aud d Provision s Required Rupees in '00	Provision Held
been placed under non-performing state  Category of Classification  Substandard	atus as detailed belo 30 Septen Classifie advance 158,5	nber 2011 (Un-Aud d Provision s Required Rupees in '00	Provision Held  3 3,423
been placed under non-performing state  Category of Classification  Substandard Doubtful	atus as detailed belo 30 Septen Classifie advance 158,5 2,940,8	nber 2011 (Un-Aud d Provision s Required Rupees in '00 47 3,423 94 932,261	ited) in Pakistan Provision Held 0 3,423 932,261
been placed under non-performing state  Category of Classification  Substandard	30 Septen Classifie advance  158,5 2,940,8: 10,487,3	nber 2011 (Un-Aud Provision S Required Rupees in '00 47 3,423 94 932,261 15 8,709,585	Provision Held  3 3,423 932,261 8,709,585
been placed under non-performing state  Category of Classification  Substandard Doubtful	atus as detailed belo 30 Septen Classifie advance 158,5 2,940,8	nber 2011 (Un-Aud Provision S Required Rupees in '00 47 3,423 94 932,261 15 8,709,585	ited) in Pakistan Provision Held 0 3 3,423 932,261 8,709,585
been placed under non-performing statement of Classification  Substandard Doubtful	30 Septen Classifie advance  158,5 2,940,8: 10,487,3 13,586,7: 31 Decen	nber 2011 (Un-Aud Provision Required Rupees in '00 47 3,423 94 932,261 15 8,709,585 66 9,645,265 nber 2010 (Audite	ited) in Pakistan Provision Held  3 3,423 932,261 5 8,709,585 9,645,269 ed) in Pakistan
been placed under non-performing statement of Category of Classification  Substandard Doubtful Loss	30 Septen Classifie advance  158,5 2,940,8: 10,487,3 13,586,7: 31 Decen	nber 2011 (Un-Aud Provision Required Rupees in '00 7 7 84 932,261 8,709,585 9,645,265 Rober 2010 (Audited	ited) in Pakistan Provision Held  3 3,423 932,261 5 8,709,585 9 9,645,269 ed) in Pakistan Provision
been placed under non-performing state  Category of Classification  Substandard Doubtful	30 Septen Classifie advance  158,5 2,940,8: 10,487,3 13,586,7: 31 Decen	nber 2011 (Un-Aud Provision Required Rupees in '00 7 7 84 932,261 8,709,585 9,645,265 Rober 2010 (Audited Provision Required	ited) in Pakistan  Provision Held  3 3,423 932,261 5 8,709,585 9 9,645,269 ed) in Pakistan  Provision Held
been placed under non-performing state  Category of Classification  Substandard Doubtful Loss  Category of Classification	atus as detailed belo 30 Septen Classifie advance 158,5 2,940,8 10,487,3 13,586,7 31 Decen Classifie advance	her 2011 (Un-Aud d Provision s Required Rupees in '00 47 3,423 94 932,261 15 8,709,585 66 9,645,265 hber 2010 (Audited d Provision s Required Rupees in '00	ited) in Pakistan Provision Held  3 3,423 5 8,709,585 9 9,645,269 ed) in Pakistan Provision Held 0
Category of Classification  Substandard Doubtful Loss  Category of Classification  Substandard	30 Septen Classifie advance  158,5 2,940,8: 10,487,3 13,586,7: 31 Decen Classifie advance	nber 2011 (Un-Aud Provision Required Rupees in '00 47 3,423 94 932,261 15 8,709,585 66 9,645,265 nber 2010 (Audited Provision Rupees in '00 17 73,725	ited) in Pakistan Provision Held  3 3,423 5 8,709,585 9 9,645,269 ed) in Pakistan Provision Held 0 73,725
been placed under non-performing state  Category of Classification  Substandard Doubtful Loss  Category of Classification	atus as detailed belo 30 Septen Classifie advance 158,5 2,940,8 10,487,3 13,586,7 31 Decen Classifie advance	ber 2011 (Un-Aud d Provision s Required Rupees in '00 47 3,423 94 932,261 15 8,709,585 66 9,645,265 hber 2010 (Audited d Provision s Required Rupees in '00 17 73,725 08 836,356	ited) in Pakistan Provision Held  3 3,423 5 8709,585 9 9,645,269 ed) in Pakistan Provision Held 0 73,725 6 836,356



8.2 In accordance with BSD Circular No. 2 dated 27 January 2009 issued by the State Bank of Pakistan, during the year the Bank has further availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs. 319.720 million and profit after taxation for the nine months ended 30 September 2011 would have been lower by approximately Rs. 207.818 million. As of 30 September 2011, had the benefit of FSVs not taken by the Bank, the specific provision against non-performing advances would have been higher by Rs. 2,299.939 million and accumulated profit would have been lower by Rs. 1,494.960 million. This amount of Rs. 1,494.960 million is not available for the distribution of cash and stock dividend to the shareholders.

#### 8.3 Particulars of specific provision against non-performing advances:

	30 September 2011 (Un-Audited)			31 Dece	mber 2010 ( <i>A</i>	Audited)
	Specific	General	Total	Specific	General	Total
			— Rupees	in '000		
Opening balance	7,463,452	58,919	7,522,371	4,204,731	424,745	4,629,476
Charge for the period Reversals	2,717,906 (395,982)	11,211 -	2,729,117 (395,982)	3,826,217 (522,628)	(365,826)	3,826,217 (888,454)
Net charge for the period / year Amount written off	2,321,924 (140,107)	11,211	2,333,135 (140,107)	3,303,589 (44,868)	(365,826)	2,937,763 (44,868)
Closing balance	9,645,269	70,130	9,715,399	7,463,452	58,919	7,522,371

8.4 General provision includes provision of Rs. 20.145 million (2010: Rs. 22.117 million) made against consumer portfolio in accordance with the Prudential Regulations issued by SBP at 1.5% of fully secured and at 5% of the unsecured consumer portfolio.

#### 9. OPERATING FIXED ASSETS

During the current period, additions and disposals in operating fixed assets amounted to Rs. 316.073 million (30 September 2010: Rs. 311.210 million) and Rs. 2.236 million (30 September 2010: Rs. 3.815 million) respectively.

#### 10. DEFERRED TAX ASSETS - NET

Through Finance Act, 2010 certain amendments have been introduced in Seventh Schedule to the Income Tax Ordinance, 2001. The provision for advances & off balance sheet items will now be allowed at 5% of total gross advances for consumer and SMEs (as defined in SBP Prudential Regulation). The provision for advances and off balance sheet items other than those falling in definition of consumer & SMEs will be allowed upto 1% of such total gross advances. Further a new Rule 8(A) has been introduced in Seventh Schedule to allow for amounts provided for in tax year 2008 and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as douction in tax year in which such doubtful debts are written off. With reference to allowability of provision, the management has carried out an exercise and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 2,436.656 million.

	30 September 2011	r 31 Decembe 2010
	(Un-Audited)	
		s in '000
11. BORROWINGS		
Secured Park of Balliotes		
Borrowings from State Bank of Pakistan	40.074.277	25 740 040
<ul> <li>under export refinance scheme</li> <li>under long term financing – export oriented projects</li> </ul>	19,074,377 819,028	25,710,819 1,300,872
under long term financing – export offented projects     under long term financing facility – locally manufactured	019,020	1,300,672
plant and machinery	1,874,169	1,418,938
p.a.r. and madminory	21,767,574	28,430,629
Repurchase agreement borrowings	44,320,471	32,630,475
Unsecured	66,088,045	61,061,104
Call borrowings	6,738,853	100,000
Overdrawn nostro accounts	1,591,048	1,357,698
Overdrawn local bank accounts	17,606	10,927
Other short term borrowing	113,723	
•	8,461,230	1,468,625
	74,549,275	62,529,729
12. DEPOSITS AND OTHER ACCOUNTS		
Customers		
Fixed deposits	75,137,055	69,954,427
Saving deposits	43,490,888	38,873,120
Current accounts (non-remunerative)	43,843,800	37,316,518
Others	1,852,391	1,818,566
	164,324,134	147,962,631
Financial Institutions	6 264 044	11,975,440
Remunerative deposits  Non-remunerative deposits	6,261,011 367,097	376,140
Non-remunerative deposits		
	6,628,108	12,351,580
	170,952,242	160,314,211



	30 September	31 December
	2011	2010
	(Un-Audited)	(Audited)
13. SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS	Rupee	s in '000
- NET OF DEFERRED TAX		
Available-for-sale securities:		
Federal Government Securities		
Market Treasury Bills	211,484	(132,003)
Pakistan Investment Bonds	(141,251)	(1,140,910)
GOP Ijarah Sukuk	81,243	73,714
Fully paid-up ordinary shares – Listed	63,778	(775)
Preference shares of a listed company	4,000	_
Term Finance Certificates	(47 500)	(46 500)
Listed Unlisted	(17,586)	(46,592)
Sukuk Certificates and Bonds	336 (4,121)	(4,915) (30,806)
Mutual funds	(4,121)	(30,000)
Open end	(42,796)	189,476
Close end	23,996	18,440
Close end		
	179,083	(1,074,371)
Related deferred tax (liabilities) / asset - net	(50,435)	427,786
	128,648	(646,585)
14. CONTINGENCIES AND COMMITMENTS		
14.1 Direct credit substitutes		
Bank guarantees of indebtedness in favour of:		
<ul> <li>Banking companies and other financial institutions</li> </ul>	226,686	238,522
14.2 Transaction-related contingent liabilities		
Includes performance bonds, bid bonds, advance		
payment guarantees and shipping guarantees		
favouring:		
i) Government	10,818,633	9,351,603
ii) Banking companies and other financial institutions	17,997	261,415
iii) Others	2,431,974	3,711,022
	13,268,604	13,324,040
14.3 Trade-related contingent liabilities		
Letters of credit	53,210,507	49,231,412
Acceptances	10,685,055	10,313,588
14.4 Commitments in respect of forward exchange contracts		
	64 796 004	EE 004 6E2
Purchase	61,786,094	55,991,653
Sale	75,639,241	68,631,860

		30 September 2011	31 December 2010
		(Un-Audited)	(Audited)
		Rupees	in '000
14.5	Commitments in respect of operating leases		
	Not later than one year	48,301	59,698
	Later than one year and not later than five years	29,062	30,291
		77,363	89,989
14.6	Commitments for the acquisition of operating fixed assets	80,490	62,154
14.7	Claims against the Bank not acknowledged as debt	2,401,910	2,229,910
14.8	Commitments in respect of forward lendings		
	The Dank makes commitments to extend eradit in the nerr	mal actured of ital	uningge but

The Bank makes commitments to extend credit in the normal course of its business, but none of these commitments are irrevocable and do not attract any penalty if the facility is unilaterally withdrawn.

14.9 Commitments in respect of syndicate financing	150,000	253,691
14.10 Commitments in respect of investment in sukuk		
certificates and term finance certificates		48,572

#### 14.11 Taxation

Income tax assessments of the Bank have been finalised upto the tax year 2008 (corresponding to the accounting year ended 31 December 2007). Certain appeals are pending for the tax years 2009 and 2010 (corresponding to the accounting years ended 31 December 2008 and 31 December 2009). However, adequate provisions are being held by the Bank.

#### 15. BASIC AND DILUTED EARNINGS PER SHARE

	Quarter ended	Nine months ended	Quarter ended	Nine months ended		
	30 Septer	mber 2011	30 Septer	nber 2010		
	(Un-Audited) ————————————————————————————————————					
Profit after taxation	744,338	2,182,207	661,682	2,137,272		
		Number in	mber in '000——————————————————————————————————			
Weighted average number of ordinary shares	1,047,831	1,047,831	1,047,831	1,047,831		
Basic and diluted earnings		Rupe	es ————(Rest	ated)		
per share	0.71	2.08	0.63	2.04		

**15.1** The comparative figure of weighted average number of shares outstanding has been restated to include the effect of bonus shares issued by the Bank during the period.



#### 16. TRANSACTIONS WITH RELATED PARTIES

The Bank has related party relationships with its holding company, subsidiary companies with common directorship, key management personnel, directors and employee retirement benefit plans.

Contributions in respect of employees' retirement benefits are made in accordance with actuarial valuation and terms of contribution plan. Salaries & allowances of the key management personnel are in accordance with the terms of their employment. Other transactions are at agreed terms.

	30 September 2011 (Un-Audited)					
	Holding Company	Associates	Key Management Personnel	Retirement Benefit Plans	Total	
Deposits		F	Rupees in '000 –			
At beginning of the period	93,074	3,220,383	60,493	1,233,885	4,607,835	
Received during the period	10,504,097	420,715,712	200,251	3,324,188	434,744,248	
Repaid during the period	(10,524,790)	(418,514,917)	(202,315)	(3,107,093)	(432,349,115)	
repaid daring the period	(10,021,100)		(202,010)			
At the end of the period	72,381	5,421,178	58,429	1,450,980	7,002,968	
Advances						
At the beginning of the year	_	2,198,466	22,276	_	2,220,742	
Disbursed during the period	_	42,831,238	11,283	_	42,842,521	
Recovered during the period	-	(43,403,977)	(4,556)	-	(43,408,533)	
At the end of the period		1,625,727	29,003		1,654,730	
Bank balances held by the Bank	274,223	19,965	_		294,188	
Overdrawn bank balances held by the Bank		(957,179)			(957,179)	
Management fee payable for technical and consultancy services*	157,633	_	_	_	157,633	
Prepayments		25,048			25,048	
Transaction-related					20,040	
contingent liabilities		1,298,008			1,298,008	
Trade-related contingent liabilities	_	2,427,124			2,427,124	
Advance received against prepaid card		2,122		_	2,122	
Advance received against insurance premium	_	352		_	352	

<sup>\*</sup> Management fee is as per the agreement with the holding company

	Holding Company	Associates	Key Management Personnel - Rupees in '000 –	Retirement Benefit Plans	Total
Deposits					
At the beginning of the year	19,450	3,531,415	46,038	850,526	4,447,429
Received during the year	10,155,609	401,599,525	192,382	4,451,142	416,398,658
Repaid during the year	(10,081,985)	(401,910,557)	(177,927)	(4,067,783)	(416,238,252
At the end of the year	93,074	3,220,383	60,493	1,233,885	4,607,835
Advances					
At the beginning of the year	_	1,740,927	15,540	_	1,756,467
Disbursed during the year	_	30,558,362	12,331	_	30,570,693
Recovered during the year	_	(30,100,823)	(5,595)	_	(30,106,418
At the end of the year	_	2,198,466	22,276		2,220,742
Bank balances held by					
the bank	164,431	57,588			222,019
Overdrawn bank balances held by the bank	(48,942)	(763,041)			(811,983
Management fee payable for					
technical and consultancy services*	137,100				127 100
Services	137,100				137,100
Prepayments		14,789	-		14,789
Transaction-related contingent liabilities	_	1,023,991	_	_	1,023,991
Trade-related contingent					
liabilities		2,002,067			2,002,067
Advance received against		4.000			4.000
prepaid card		1,609			1,609
Advance received against insurance premium	_	54	_	_	54



Transactions during the period	Holding Company	Associates	Key Management Personnel Rupees	Directors' Fee	Retirement Benefit Plans	Total
			Nupees	111 000		
Mark-up / return / interest earned		86,762	2,071			88,833
Mark-up / return / interest expensed		442,446	6,496		124,616	573,558
Commission / brokerage / bank charges recovered		8,394				8,394
Rent income		851				851
Salaries and allowances			87,874			87,874
Directors' fees		_	_	3,560	_	3,560
Contribution to defined benefit plan	_	_	_		54,000	54,000
Contribution to defined contribution plan	_	_	_	_	65,788	65,788
Bank charges paid	1,324	8,371				9,695
Rent expenses	_	12,640	_	_	_	12,640
Insurance premium expenses	_	24,409	_	_	_	24,409
Maintenance, Electricity, Stationary & Entertainment		23,708				23,708
Management fee expense for technical and consultancy services*	127,258	_	_	_	_	127,258
Donation	127,200	2,440				2,440
			<u> </u>			
Professional / other charges		7,191				7,191
* Management fee is as per the a	greement with	the holding con	npany			

<sup>\*</sup> Management fee is as per the agreement with the holding company

Transactions during		For the perio	d ended 30 Se	eptember 20°	10 (Un-Audite	d)
the period	Holding Company	Associates	Key Management Personnel	Directors' Fee	Retirement Benefit Plan	Total
			Rupee	s in '000 ——		
Mark-up / return / interest earned		78,628	1,060			79,68
Mark-up / return / interest expensed	_	417,249	4,777		112,314	534,34
Commission / brokerage / bank charges recovered		8,007		_		8,00
Rent income		692				69
Salaries and allowances			84,704			84,70
Directors' fees	_			4,590	_	4,59
Contribution to defined benefit plan					36,000	36,00
Contribution to defined contribution plan					54,221	54,22
Bank charges paid	2,291	7,303		_		9,59
Rent expenses		12,085	_	_		12,08
Insurance premium expenses	_	22,894	_	_	_	22,89
Maintenance, Electricity, Stationary & Entertainment		18,080				18,08
Management fee expense for technical and consultancy services*	102,662		<u>-</u>			102,66
Donation		1,440				1,44
Professional / other charges		967	_		_	96

<sup>\*</sup> Management fee is as per the agreement with the holding company



#### 17. KEY ISLAMIC BANKING OPERATIONS

**17.1** The Bank is operating 4 (2010: 4) Islamic banking branches in Pakistan. The balance sheet of these branches as at 30 September 2011 is as follows:

BALANCE SHEET	2011	31 December 2010
	(Un-Audited)	(Audited)
ASSETS	Rupee	s in '000
Cash and balances with treasury banks Balances with and due from financial institutions	684,705	713,721
Investments	11,746,113	8,949,438
Financing and receivables - Murabaha	3,784,271	2,955,742
- Ijara - Diminishing Musharaka	1,110,614 604,633	1,340,624 495,831
- Export Refinance Murabaha	125,000	443,775
- Foreign Documentary Bills Purchased	57,726	229,866
	5,682,244	5,465,838
Other assets	1,487,068	936,743
	19,600,130	16,065,740
LIABILITIES Bills payable	71,559	91,025
Deposits and other accounts - Current deposits	1,470,801	1,089,391
- Saving deposits	3,406,648	3,132,614
- Term deposits	6,947,098	5,120,843
- Deposits from financial institutions - remunerative	3,818,062	3,922,899
- Deposits from financial institutions - non-remunerative	11,126	2,946
	15,653,735	13,268,693
Borrowings Due to head office	470,000	468,775
Other liabilities	1,126,056 831,015	198,331 898,358
	18,152,365	14,925,182
NET ASSETS	1,447,765	1,140,558
REPRESENTED BY		
Islamic banking fund	1,002,187	802,141
Unappropriated profit	377,721	313,875
	1,379,908	1,116,016
Surplus on revaluation of assets	67,857	24,542
	1,447,765	1,140,558

4	8. GENERAL				
1		een rounded off to t	the nearest thousand rupee	S.	
1	9. DATE OF AUTHO	RISATION FOR IS:	SUE		
•	These consolidate	d condensed interin	n financial statements were	authorised for issue by the	
	Board of Directors	on 27 October 201	1.		
	KASSIM PAREKH Chairman	ANJUM IQBAL Chief Executive	BASHIR ALI MOHAMMAD Director	MOHAMEDALI R. HABIB Director	





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