
[Subsidiary of Habib Bank AG Zurich]

## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed consolidated financial statements comprising consolidated statement of financial position of Habib Metropolitan Bank Limited and its subsidiary company as at 31 December 2013 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. These financial statements include unaudited certified returns from the branches, except for 15 branches, which have been audited by us. We have also expressed separate opinions on the financial statements of Habib Metropolitan Bank Limited and its subsidiary company namely Habib Metropolitan Financial Services Limited. These financial statements are responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of Habib Metropolitan Bank Limited and its subsidiary company as at 31 December 2013 and the results of their operations for the year then ended.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASAT 31 DECEM BER 2013

|  | Note | 2013 | 2012 <br> Rupees in '000 <br> (Restated) | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Restated) |
| Cash and balances with treasury banks | 8 | 21,208,774 | 16,918,780 | 14,233,690 |
| Balances with other banks | 9 | 3,552,694 | 5,151,149 | 3,551,591 |
| Lendings to financial institutions |  | - | - | 2,361,754 |
| Investments | 10 | 142,327,147 | 160,733,315 | 147,459,163 |
| Advances | 11 | 129,833,937 | 110,444,198 | 113,347,375 |
| Operating fixed assets | 12 | 3,035,526 | 3,000,827 | 3,230,658 |
| Deferred tax assets | 13 | 2,947,155 | 2,311,887 | 2,045,242 |
| Other assets | 14 | 8,490,404 | 5,749,931 | 5,686,576 |
|  |  | 311,395,637 | 304,310,087 | 291,916,049 |
| LIABILITIES |  |  |  |  |
| Bills payable | 15 | 3,982,213 | 4,092,268 | 3,733,794 |
| Borrowings | 16 | 23,057,002 | 45,102,640 | 70,331,887 |
| Deposits and other accounts | 17 | 247,507,718 | 217,670,832 | 185,281,216 |
| Sub-ordinated loans |  | - | - | - |
| Liabilities against assets subject to finance lease |  | - | - | - |
| Deferred tax liabilities |  | - | - | - |
| Other liabilities | 18 | 8,863,421 | 9,255,736 | 8,033,709 |
|  |  | 283,410,354 | 276,121,476 | 267,380,606 |
| NET ASSETS |  | 27,985,283 | 28,188,611 | 24,535,443 |
| REPRESENTED BY |  |  |  |  |
| Share capital | 19 | 10,478,315 | 10,478,315 | 10,478,315 |
| Reserves |  | 10,193,511 | 9,488,277 | 8,807,718 |
| Unappropriated profit |  | 6,693,745 | 6,035,765 | 4,914,142 |
|  |  | 27,365,571 | 26,002,357 | 24,200,175 |
| Surplus on revaluation of assets - net of tax | 20 | 619,712 | 2,186,254 | 335,268 |
|  |  | 27,985,283 | 28,188,611 | 24,535,443 |

## CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 44 and annexures I \& II form an integral part of these consolidated financial statements.

## KASSIM PAREKH Chairman

SIRAJUDDIN AZIZ
President \&
Chief Executive Officer

TARIQ IKRAM
Director

BASHIR ALI MOHAMMAD Director

## CONSOLIDATED PROFIT \& LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2013

|  | Note | 2013 Rup | 2012 |
| :---: | :---: | :---: | :---: |
|  |  |  | (Restated) |
| Mark-up / return / interest earned | 23 | 24,641,671 | 28,566,583 |
| Mark-up / return / interest expensed | 24 | $(15,569,764)$ | $(19,654,046)$ |
| Net mark-up / interest Income |  | 9,071,907 | 8,912,537 |
| Provision against non-performing loans and advances | 11.6 | 2,111,110 | 2,661,248 |
| Provision for diminution in the value of investments | 10.3 | $(1,880)$ | 32,499 |
| Bad debts written off directly | 11.8.1 | - | - |
|  |  | $(2,109,230)$ | $(2,693,747)$ |
| Net mark-up / interest income after provisions |  | 6,962,677 | 6,218,790 |
| Non mark-up / interest income |  |  |  |
| Fee, commission and brokerage income |  | 2,266,951 | 2,138,351 |
| Dividend income |  | 44,594 | 632,109 |
| Income from dealing in foreign currencies |  | 864,966 | 783,832 |
| Gain on sale / redemption of securities | 25 | 1,338,894 | 1,074,086 |
| Unrealized gain / (loss) on revaluation of investments classified as held-for-trading Other income | 26 | $304,320$ | $249,871$ |
| Total non mark-up / interest income |  | 4,819,725 | 4,878,249 |
|  |  | 11,782,402 | 11,097,039 |
| Non mark-up / interest expenses |  |  |  |
| Administrative expenses | 27 | 6,519,316 | 5,772,029 |
| Other provisions / write offs | 18.1 | - | 59,805 |
| Other charges | 28 | 145,792 | 223,881 |
| Total non mark-up / interest expenses |  | $(6,665,108)$ | $(6,055,715)$ |
|  |  | 5,117,294 | 5,041,324 |
| Extraordinary / unusual items |  | - | - |
| Profit before taxation |  | 5,117,294 | 5,041,324 |
| Taxation - Current | 29 | $(1,979,748)$ | $(2,534,010)$ |
| - Prior years |  | 574,692 | $(72,244)$ |
| - Deferred | 13.1 | $(185,470)$ | 961,288 |
|  |  | $(1,590,526)$ | $(1,644,966)$ |
| Profit after taxation |  | 3,526,768 | 3,396,358 |
| Unappropriated profit brought forward |  | 6,035,765 | 4,914,142 |
| Profit available for appropriation |  | 9,562,533 | 8,310,500 |
| Basic and diluted earnings per share (Rupees) | 30 | 3.37 | 3.24 |

The annexed notes 1 to 44 and annexures I \& II form an integral part of these consolidated financial statements.

KASSIM PAREKH
Chairman

SIRAJUDDIN AZIZ
President \& Chief Executive Officer

TARIQ IKRAM
Director

BASHIR ALI MOHAMMAD Director

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2013

|  | Note | 2013 Ru | $\begin{gathered} 2012 \\ (\text { Restated) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Profit after taxation for the year |  | 3,526,768 | 3,396,358 |
| Other comprehensive income |  |  |  |
| Items not to be reclassified to profit or loss in subsequent periods: |  |  |  |
| Acturial loss on defined benefit plan | 33.8 | $(104,448)$ | $(34,505)$ |
| Deferred tax on defined benefit plan |  | 36,557 | 12,076 |
|  |  | $(67,891)$ | $(22,429)$ |
| Total comprehensive income |  | 3,458,877 | 3,373,929 |

Surplus / deficit on revaluation of "available for sale" securities net of tax is presented under a separate head below equity as "Surplus / (deficit) on revaluation of assets" in accordance with the requirements specified by the State Bank of Pakistan vide its BSD Circular no. 20 dated 4 August 2000 and BSD Circular no. 10 dated 13 July 2004.

The annexed notes 1 to 44 and annexures I \& II form an integral part of these consolidated financial statements.

CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2013

|  | Note | Rupees in '000 | 2012 |
| :---: | :---: | :---: | :---: |
|  |  |  | (Restated) |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| Profit before taxation |  | 5,117,294 | 5,041,324 |
| Less: Dividend income |  | $(44,594)$ | $(632,109)$ |
|  |  | 5,072,700 | 4,409,215 |
| Adjustments |  |  |  |
| Depreciation and amortization | 27 | 470,578 | 453,542 |
| Provision against non-performing loans and advances - net | 11.6 | 2,111,110 | 2,661,248 |
| Provision against off-balance sheet obligations | 18.1 | - | 59,805 |
| Provision for diminution in the value of investments-net |  | $(83,258)$ | $(64,480)$ |
| Net gain on sale of fixed assets | 26 | $(56,698)$ | $(16,360)$ |
|  |  | 2,441,732 | 3,093,755 |
|  |  | 7,514,432 | 7,502,970 |
| (Increase) / decrease in operating assets |  |  |  |
| Lendings to financial institutions |  | - | 2,361,754 |
| Advances |  | $(21,500,849)$ | $(3,448,732)$ |
| Other assets (excluding advance taxation) |  | $(2,740,473)$ | $(63,355)$ |
|  |  | $(24,241,322)$ | $(1,150,333)$ |
| Increase / (decrease) in operating liabilities |  |  |  |
| Bills payable |  | $(110,055)$ | 358,474 |
| Borrowings |  | $(21,926,525)$ | $(20,121,523)$ |
| Deposits and other accounts |  | 29,836,886 | 32,389,616 |
| Other liabilities (excluding current taxation) |  | 151,093 | 1,018,037 |
|  |  | 7,951,399 | 13,644,604 |
|  |  | $(8,775,491)$ | 19,997,241 |
| Income tax paid |  | $(2,055,360)$ | $(2,498,498)$ |
| Net cash flows from operating activities |  | $(10,830,851)$ | 17,498,743 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |
| Net investments in available-for-sale securities |  | 25,763,677 | $(6,164,639)$ |
| Net investments in held-to-maturity securities |  | (9,624,973) | $(4,487,329)$ |
| Dividend received |  | 44,594 | 632,109 |
| Investments in operating fixed assets |  | $(559,052)$ | $(326,842)$ |
| Proceeds from sale of fixed assets |  | 110,471 | 119,491 |
| Net cash flows from investing activities |  | 15,734,717 | (10,227,210) |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |
| Net cash flows from financing activities |  | $(2,093,214)$ | $(1,569,822)$ |
| Increase in cash and cash equivalents |  | 2,810,652 | 5,701,711 |
| Cash and cash equivalents at the beginning of the year |  | 20,585,253 | 15,047,762 |
| Effect of exchange rate changes on cash and cash equivalents |  | 846,265 | 682,045 |
| Cash and cash equivalents at the end of the year | 31 | 24,242,170 | 21,431,518 |

The annexed notes 1 to 44 and annexures I \& $\|$ form an integral part of these consolidated financial statements.

KASSIM PAREKH
Chairman

SIRAJUDDIN AZIZ
President \&
Chief Executive Officer

TARIQ IKRAM
Director

BASHIR ALI MOHAMMAD Director

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2013

|  | Note | Share Capital | Reserves |  |  |  | Unappropriated Profit | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Share Premium | Statutory Reserve | Special Reserve | Revenue Reserve |  |  |
|  |  |  |  |  | Rupees in '000 |  |  |  |
| Balance as at 1 January 2012 - as previously reported |  | 10,478,315 | 2,550,985 | 4,516,372 | 240,361 | 1,500,000 | 4,960,068 | 24,246,101 |
| Effect of retrospective change in accounting policy with respect to the accounting for actuarial gains and losses - net of tax | 5.21 | - | - | - | - | - | $(45,926)$ | $(45,926)$ |
| Balance as at 1 January 2012 - restated |  | 10,478,315 | 2,550,985 | 4,516,372 | 240,361 | 1,500,000 | 4,914,142 | 24,200,175 |
| Changes in equity for the year ended 31 December 2012 |  |  |  |  |  |  |  |  |
| Total comprehensive income for the year ended 31 December 2012- profit for the year |  | - | - | - | - | - | 3,396,358 | 3,396,358 |
| Other comprehensive income - net of tax (restated) | 5.21 | - | - | - | - | - | $(22,429)$ | $(22,429)$ |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |  |  |  |
| Cash dividend (Rs. 1.50 per share) for year ended 31 December 2011 |  | - | - | - | - | - | $(1,571,747)$ | $(1,571,747)$ |
| Transfer to statutory reserve |  | - | - | 680,559 | - | - | $(680,559)$ | - |
| Balance as at 31 December 2012 |  | 10,478,315 | 2,550,985 | 5,196,931 | 240,361 | 1,500,000 | 6,035,765 | 26,002,357 |
| Changes in equity for the year ended 31 December 2013 |  |  |  |  |  |  |  |  |
| Total comprehensive income for the year ended 31 December 2013 - profit for the year |  | - | - | - | - | - | 3,526,768 | 3,526,768 |
| Other comprehensive income <br> - net of tax | 5.21 | - | - | - | - | - | $(67,891)$ | $(67,891)$ |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |  |  |  |
| Cash dividend (Rs. 2.00 per share) for year ended 31 December 2012 |  | - | - | - | - | - | $(2,095,663)$ | $(2,095,663)$ |
| Transfer to statutory reserve |  | - | - | 705,234 | - | - | $(705,234)$ | - |
| Balance as at 31 December 2013 |  | 10,478,315 | 2,550,985 | 5,902,165 | 240,361 | 1,500,000 | 6,693,745 | 27,365,571 |

The annexed notes 1 to 44 and annexures I \& II form an integral part of these consolidated financial statements.

KASSIM PAREKH
Chairman

SIRAJUDDIN AZIZ
President \&
Chief Executive Officer

TARIQ IKRAM
Director

BASHIR ALI MOHAMMAD
Director

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2013

## 1. STATUS AND NATURE OF BUSINESS

1.1 The Group comprises of Habib Metropolitan Bank Limited (holding company) and Habib Metropolitan Financial Services Limited (wholly owned subsidiary company). The Group is engaged in providing Commercial Banking and Brokerage Services.
1.2 Habib Metropolitan Bank Limited (the holding company) was incorporated in Pakistan on 3 August 1992, as a public limited company, under the Companies Ordinance, 1984 and is engaged in commercial banking and related services. Its shares are listed on all the three stock exchanges in Pakistan. The holding company operates 174 (2012:143) branches, including 6 (2012: 4) Islamic banking branches and 40 (2012: 40) sub branches in Pakistan. The holding company is a subsidiary of Habib Bank AG Zurich - Switzerland (ultimate parent company with $51 \%$ share in the Bank) which is incorporated in Switzerland. The registered office of the holding company is situated at Spencer's Building, I.I. Chundrigar Road, Karachi.
1.3 Habib Metropolitan Financial Services Limited (the subsidiary company) was incorporated in Pakistan on 28 September 2007 as a public limited company under the Companies Ordinance, 1984. The registered office of the subsidiary company is located at 1st Floor, GPC 2, Block 5, Khekashan Clifton, Karachi. The subsidiary company is a corporate member of the Karachi Stock Exchange Limited and is engaged in equity brokerage services.

## 2. BASIS OF PRESENTATION

2.1 These consolidated financial statements comprise the financial statements of the holding company and its subsidiary company. The financial statements of the subsidiary company have been prepared for the same reporting year as the holding company using consistent accounting policies. The assets, liabilities, income and expenses of the subsidiary company have been consolidated on a line by line basis. Intra-group balances and transactions have been eliminated for the purpose of consolidation.
2.2 In accordance with the directives of the Federal Government regarding shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by the Group from their customers and immediate resale to them at appropriate mark-up in price on a deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.
2.3 The financial results of the Islamic Banking branches of the holding company have been included in these consolidated financial statements for reporting purposes, after eliminating material inter-branch transactions/ balances. Key financial figures of the Islamic Banking branches are disclosed in note 42 to these consolidated financial statements.

### 2.4 Basis of measurement

## Accounting convention

These consolidated financial statements have been prepared under the historical cost convention except that certain investments are stated at market value and derivative financial instruments are carried at fair values as disclosed in notes 5.3 and 5.6 respectively.

## 3. STATEMENT OF COMPLIANCE

3.1 These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standard (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by the State Bank of Pakistan. In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by SBP shall prevail.
3.2 The SBP vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for banking companies till further instructions. Further, according to a notification of the Securities and Exchange Commission of Pakistan (SECP) dated April 28, 2008, IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

## 4. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINITY

The preparation of these consolidated financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses. It also requires management to exercise judgment in the application of its accounting policies. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

Significant accounting estimates and areas where judgments were made by management in the application of accounting policies are as follows:

## i) Classification of investments

- In classifying investments as "held-for-trading", the Group has determined securities which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.
- In classifying investments as "held-to-maturity", the Group follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Group evaluates its intention and ability to hold such investments to maturity.
- The investments which are not classified as held for trading or held to maturity are classified as available for sale.
ii) Provision against non performing loans and advances and debt securities classified as investments

The holding company reviews its loan portfolio and debt securities classified as investments to assess amount of nonperforming loans and advances and debt securities and provision required there-against. While assessing this requirement various factors including the delinquency in the account, financial position of the borrower and the forced sale value of
the securities, etc. as per the requirement of the Prudential Regulations are considered. For portfolio impairment provision on consumer and Small and Medium Enterprises (SMEs) advances, the Group follows the general provision requirement set out in Prudential Regulations. In addition the Group also maintain a general provision against its loan portfolio discussed in note 5.4.
iii) Valuation and impairment of available for sale equity investments and held to maturity investments

The Group determines that available-for-sale equity investments and held to maturity are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.
iv) Impairment of non-financial assets (excluding deferred tax asset)

Non financial assets are subject to impairment review if there are events or changes in circumstances that indicate that the carrying amount may not be recoverable. If any such indication exists, the Group estimates the recoverable amount of the asset and the impairment loss, if any. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of future cash flows from the asset discounted at a rate that reflects market interest rates adjusted for risks specific to the asset. If the recoverable amount of an intangible or tangible asset is less than its carrying value, an impairment loss is recognised immediately in the profit and loss account and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss on intangible assets is recognized as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognized.
v) Income taxes

In making the estimates for income taxes currently payable by the Group, the management looks, at the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Group's future taxable profits are taken into account.
vi) Fixed assets, depreciation and amortisation

In making estimates of the depreciation / amortisation method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors".
vii) Defined benefit plan

Liability is determined on the basis of actuarial advice using the Projected Unit Credit Acturial Cost Method, as more fully disclosed in note 33 to these consolidated financial statements.

## viii) Compensated Absences

The Group uses actuarial valuation for the determination of its compensated absences liability. This method makes certain assumptions, which may change, there by effecting the profit and loss account of future period.

## 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The summary of significant accounting policies of the group are as follows:

### 5.1 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents include cash and balances with treasury banks and balances with other banks less overdrawn nostro and local bank accounts.

### 5.2 Lendings to / borrowings from financial institutions

The holding company enters into transactions of borrowing (re-purchase) from and lending (reverse re-purchase) to financial institutions, at contracted rates for a specified period of time. These are recorded as under:

## Sale under repurchase obligation

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investments and counter party liability is included in borrowing from financial institutions. The difference between sale and repurchase price is amortised as an expense over the term of the repo agreement.

## Purchase under resale obligation

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position and instead amounts paid under these arrangements are included in lendings to financial institutions. The difference between purchase and resale price is accrued as income over the term of the agreement.

Other borrowings including borrowings from SBP are recorded at the proceeds received. Mark up on such borrowing is charged to the profit and loss account on a time proportion basis.

### 5.3 Investments

5.3.1 Investments are classified as follows:

## Held-for-trading

These are securities, which are either acquired for generating profit from short-term fluctuation in market prices, interest rate movements, dealers margin or are securities included in a portfolio in which a pattern of short-term trading exists.

## Held-to-maturity

These are securities with fixed or determinable payments and fixed maturities that are held with the positive intention and ability to hold till maturity.

## Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories.
5.3.2 Investments (other than held-for-trading) include transaction costs associated with the investments. In case of held for trading investments transaction costs are charged to profit and loss account.

In accordance with the requirements of the SBP, quoted securities, other than those classified as held to maturity and investment in a subsidiary, are carried at market value. Investments classified as held to maturity are carried at amortized cost whereas investment in a subsidiary is carried at cost less impairment losses, if any.

Unrealized surplus / deficit arising on the revaluation of the Group's held for trading investment portfolio is taken to the profit and loss account. Surplus/ deficit arising on revaluation of quoted securities classified as available for sale is kept in a separate account shown in the Statement of Financial Position below equity. Surplus / deficit arising on these securities is taken to the profit and loss account when actually realised upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost and break-up value. Subsequent decreases in the carying value are charged to profit and loss account. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses, if any.

Provision for diminution in the value of term finance and Sukuk certificates are made as per the criteria prescribed under prudential regulation issued by State Bank of Pakistan.

Provision for impairment in the value of available for sale and held to maturity securities (other than bonds and term finance and Sukuk certificates) is made after considering objective evidence of impairment, if any, in their value (as a result of one or more events that may have an impact on the estimated future cash flows of the investments). A significant or prolonged decline in the fair value of an equity investment below its cost is also considered an objective evidence of impairment. Impairment losses are taken to profit and loss account.

All "regular way" purchases and sales of investments are recognized on the trade date, i.e., the date that the Group settles the purchase or sell of the asset. Regular way purchases or sales are purchases or sales of investments that require delivery of assets within the time frame generally established by regulation or convention in the market place.

### 5.4 Advances (including net investment in finance lease and ijarah arrangements)

## Loans and advances

Loans and advances and net investments in finance lease are stated net of provision for loan losses against non - performing advances. Provision for loan losses is made in accordance with the Prudential Regulations issued by the SBP and is charged to profit and loss account. The holding company also maintains general provision in addition to the requirements of the Prudential Regulations on the basis of management's assessment of credit risk characteristics and general banking risk such as nature of credit, collateral type, industry sector and other relevant factors. Murabaha receivables are stated at gross amount receivable less deferred income and provisions, if any.

## Finance lease receivables

Leases, where the Group transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance lease. A receivable is recognised at an amount equal to the present value of the minimum lease payments including guaranteed residual value, if any. Finance lease receivables are included in advances to the customers.

## ljarah

In accordance with the requirements of Islamic Financial Accounting Standard (IFAS) No. 2 for the accounting and financial reporting of "ljarah", ijarah arrangements by the Islamic Banking branches are accounted for as 'Assets held under ljarah' and are stated at cost less accumulated depreciation, residual value and impairment losses, if any. Accordingly assets subject to ljarahs have been reflected in note 11 to these consolidated financial statements under "Advances". Rental income on these ljarahs is recognised in the Group's profit and loss account on a time proportion basis, while depreciation is calculated on ljarah assets on a straight line basis over the period of ljarah from the date of delivery of respective assets to mustajir (lessee) up to the date of maturity / termination of ijarah agreement and is charged to the profit and loss account. The classification and provisioning of ljarah assets is done in line with the requirements laid down in the Prudential Regulations and are recognised in the profit and loss account.

Advances are written off when there are no realistic prospects of recovery.

### 5.5 Fixed assets

## Tangible - owned (operating)

These are stated at cost less accumulated depreciation and accumulated impairment losses, if any, except for freehold land which are stated at cost less accumulated impairment losses, if any.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset at the rates specified in note 12.2. Depreciation on additions during the year is calculated from the date of addition. In case of disposals during the year, the depreciation is charged up till the date of disposal. Depreciation on ijarah assets referred to in note 11.3 is calculated on a straight line basis over the period of ljarah from the date of delivery of respective assets to the mustajir (lessee) up to the date of maturity / termination of ijarah agreed.

Subsequent cost are included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is recognized in the profit and loss account in the year the asset is derecognized.

The residual values, useful lives and depreciation methods are reviewed and changes, if any, are treated as change in accounting estimates, at each Statement of Financial Position date.

## Intangible

These are stated at cost less accumulated amortization and impairment, if any. The cost of intangible assets are amortized from the month when the assets are available for intended use, using the straight line method, whereby the cost of the intangible asset is amortised over its estimated useful life over which economic benefits are expected to flow to the Group. The useful life and amortisation method is reviewed and adjusted, if appropriate, at each Statement of Financial Position date.

Intangible includes Trading Rights Entitlement (TRE) Certificate acquired by subsidiary on surrender of stock exchange membership card. Since the fair value of the certificate can not be determined with reasonable accuracy, the entire carrying
value of Stock Exchange Membership Card has been allocated to the shares of Karachi Stock Exchange Limited, and TRE Certificate has been stated at nil value. This certificate has indefinite life.

## Capital work-in-progress

These are stated at cost less impairment losses, if any.

### 5.6 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value at the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as asset when fair value is positive and liabilities when fair value is negative. Any change in the value of derivative financial instruments is taken to the profit and loss account.

### 5.7 Provisions

Provision against identified non-funded losses is recognized when intimated and reasonable certainty exists for the Group to settle the obligation. The loss is charged to the profit and loss account net of expected recovery and is classified under other liabilities.

Other provisions are recognised when the Group has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each Statement of Financial Position date and are adjusted to reflect the current best estimate.

### 5.8 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to the items recognized directly in equity, in which case it is recognized in equity.

## Current

Provision for current taxation is based on taxable income for the year at the current rates of taxation after taking into consideration available tax credits and rebates. The charge for the current tax also includes adjustments where considered necessary, relating to prior years which arise from assessments framed / finalized during the year.

## Deferred

Deferred tax is recognised using the balance sheet liability method on all major temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amount used for taxation purposes. Deferred tax is measured at the tax rate that are expected to be applied on the temporary differences when they reverse, based on the tax rates that have been enacted or substantially enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that the future taxable profit will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Group also recognises deferred tax asset / liability on deficit / surplus on revaluation of assets and actuarial gain / losses recognised in 'Other Comprehensive Income', which is adjusted against the related deficit/ surplus.

### 5.9 Employees' benefits

### 5.9.1 Retirement benefits

## Defined benefit plan

The Group operates an approved funded gratuity scheme for all its permanent employees. Retirement benefits are payable to the members of the scheme on the completion of prescribed qualifying period of service under the scheme. Contribution is made in accordance with the actuarial recommendation. The actuarial valuation is carried out annually as at the statement of financial position date using "Projected Unit Credit Acturial Cost Method".

Effective from 1 January 2013, all actuarial gains and losses are recognised in "Other Comprehensive Income" as they occur, as more fully explained in note 5.21.

Past service cost resulting from changes to defined benefit plan is recognized in the profit and loss account.

## Defined contribution plan

The Group operates a recognised provident fund scheme for all its regular employees, which is administered by the Board of Trustees. Contributions are made by the Bank and its employees, to the fund at the rate of $10 \%$ of basic salary.

### 5.9.2 Compensated absences

A provision is made for estimated liability for annual leaves as a result of services rendered by the employees against unavailed leaves, as per term of service contract, up to the statement of financial position date.

The actuarial valuation under the 'Projected Unit Credit Acturial Cost Method' has been carried out by the Group for the determination of the liability for compensated absences. Liability so determined is fully recognised by the Group.

### 5.10 Revenue recognition

Revenue is recognized to the extent that the economic benefits will flow to the Group and the revenue can be reliably measured. These are recognized as follows:

## a) Advances and investments

Mark-up / return on regular loans / advances and debt securities investments is recognized on a time proportion basis that take into account the effective yield on the asset. Where debt securities are purchased at premium or discount, the same is amortized through the profit and loss account using the effective interest rate method.

Interest or mark-up recoverable on classified loans and advances and investments is recognized on receipt basis. Interest/ retum / mark-up on classified rescheduled / restructured loans and advances and investments is recognized as permitted by the regulations of the State Bank of Pakistan.

Dividend income is recognised when the Group's right to receive the dividend is established.

Gains and losses on sale of investments are recognized in the profit and loss account on settlement date.
Income on bills discounted are recognised over the period of the bill.
b) Lease financing / Ijarah contracts

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Unrealised income on classified leases is recognized on receipt basis.

Rental income on ijarahs executed by the Islamic Banking branches and accounted for under IFAS 2 (refer note 5.4) is recognised in the profit and loss account on a time proportion basis.

Gains / losses on termination of lease contracts and other lease income are recognized when realized.
c) Fees, brokerage and commission

Fees, commission and brokerage except income from letters of guarantee is accounted for on receipt basis. Income from letter of guarantee is recognised on an accrual basis over the period of the guarantee.

### 5.11 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Group intends to either settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

### 5.12 Foreign currencies

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the statement of financial position date. Forward exchange contracts are revalued using forward exchange rates applicable to their respective remaining maturities. Exchange gains or losses are included in income currently.

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at contracted rates. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the statement of financial position date.

### 5.13 Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing product or senvices (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on the following business segments.

## Business segments

a) Trading and sales

This segment undertakes the Group's treasury, money market and capital market activities.

## b) Retail banking

Retail banking provides services to small borrowers i.e. consumers, small and medium enterprises (SMEs) and borrowers' agriculture sector. It includes loans, deposits and other transactions with retail customers.

## c) Commercial banking

This includes loans, deposits and other transactions with corporate customers.

## Geographical segments

The Group conducts all its operations in Pakistan.

### 5.14 Dividend distribution and appropriations

Bonus and cash dividend and other appropriations (except for the appropriations required by law), declared / approved subsequent to statement of financial position date are considered as non-adjusting event and are not recorded in consolidated financial statements of the current year. These are recognized in the period in which these are declared / approved.

### 5.15 Earnings per share

The Group present basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

### 5.16 Impairment of assets (other than loans and advances and investments)

At each statement of financial position date, the Group reviews the carrying amount of its assets (other than deferred tax asset) to determine whether there is an indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of relevant asset is estimated. Recoverable amount is the greater of the net selling price and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the assets is reduced to its recoverable amount. The resulting impairment loss is recognized as an expense immediately. An impairment loss is reversed if the reversal can be objectively related to an event occurring after the impairment loss was recognised.

Details of the basis of determination of impairment against loans and advances and investments have been discussed in their respective notes.

### 5.17 Financial instruments

All financial assets and liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the Group loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account. Financial assets carried on the statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances and certain receivables. Financial liabilities include borrowings, deposits, bills payable and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy notes associated with them.

### 5.18 Murabaha

Murabaha transactions are reflected as receivable at the invoiced amount. Profit on sale of a commodity not due for payment is deferred by recording a credit to the "Deferred Murabaha Income" account (and netted against the receivable balance). Funds disbursed under Murabaha arrangements for purchase of goods are recorded as advance against Murabaha.

### 5.19 Diminishing Musharika

In Diminishing Musharakah based financing, the Group enters into a Musharakah based on shirkat-ul-milk for financing an agreed share of fixed asset (e.g. house, land, plant or machinery) with its customers and enters into period profit payment agreement forthe utilization of the Group's Musharik share by the customer. Income from these transactions are recorded on an accrual basis.

### 5.20 Assets acquired in satisfaction of claims

The Group occasionally acquires assets in settlement of certain advances. These are recorded at the lower of the carrying value of the related advances and the latest fair value of such assets.

### 5.21 Change in accounting policy

During the year the holding company has adopted IAS-19 (Revised) effective from 01 J anuary 2013. The revised standard has removed the option to defer recognition of actuarial gains and losses (i.e., the corridor approach) for defined benefit plans. As revised, actuarial gains and losses are recognized in other comprehensive income when they occur. Amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income / expense. All other changes in net defined benefit obligations are recognized directly in other comprehensive income with no subsequent recycling through the profit and loss account.

The adoption of the revised standard has resulted in a change in the holding company's accounting policy related to recognition of actuarial gains and losses. Consequently, the holding company now recognizes all actuarial gains and losses directly in other comprehensive income with no subsequent recycling through the profit and loss account.

The change in accounting policy has been applied retrospectively. The effect of the change in accounting policy on the current and prior period financial statements have been summarized below:

|  | 2013 | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  |  | pees in ' |  |
| Impact on Statement of Financial Position |  |  |  |
| Increase in other liabilities | 206,280 | 101,832 | 70,656 |
| Increase in deferred tax assets - (closing balance on this change) | 72,198 | 35,641 | 24,730 |
| Decrease in unappropriated profit | 134,082 | 66,191 | 45,926 |
| Impact on Profit and Loss Account |  |  |  |
| Decrease in administrative expenses | 6,739 | 3,329 |  |
| Increase in tax expense | $(2,359)$ | $(1,165)$ |  |
| Impact on Other Comprehensive Income |  |  |  |
| Recognition of actuarial loss - net of deferred tax | $(67,891)$ | $(22,429)$ |  |

## 6. FUNCTIONAL AND PRESENTATION CURRENCY

These consolidated financial statements are presented in Pakistani Rupees, which is the Group's functional currency. Except as indicated, financial information presented in Pakistani Rupees has been rounded to nearest thousand.

## 7. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning as specified below:

- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after 1 J anuary 2014). IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interp retation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) - (effective for annual periods beginning on or after 1 J anuary 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32 Financial Instruments: Presentation. The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement.
- Amendment to IAS36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after 1 J anuary 2014). These narrow-scope amendments to IAS 36 Impairment of Assets address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.
- Amendments to IAS 19 "Employee Benefits" Employee contributions - a practical approach (effective for annual periods
beginning on or after 1 July 2014). The practical expedient addresses an issue that arose when amendments were made in 2011 to the previous pension accounting requirements. The amendments introduce a relief that will reduce the complexity and burden of accounting for certain contributions from employees or third parties. The amendments are relevant only to defined benefit plans1 that involve contributions from employees or third parties meeting certain criteria.
- Amendments to IAS 27 "Consolidated and Separate Financial Statements" - consolidation relief for investments funds (effective for annual periods beginning on or after 1 January 2014). A qualifying investment entity is required to account for investments in controlled entities - as well as investments in associates and joint ventures - at fair value through profit or loss (FVTPL); the only exception would be subsidiaries that are considered an extension of the investment entity's investing activities. The consolidation exception is mandatory - not optional.
- Annual Improvements 2010-2012 and 2011-2013 cycles (most amendments will apply prospectively for annual period beginning on or after 1 July 2014). The new cycle of improvements contain amendments to the following standards:
- IFRS 2 'Share-based Payment'. IFRS 2 has been amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition'. The amendment also clarifies both: how to distinguish between a market condition and a non-market performance condition and the basis on which a performance condition can be differentiated from a vesting condition.
- IFRS 3 'Business Combinations'. These amendments clarify the classification and measurement of contingent consideration in a business combination. Further IFRS 3 has also been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements including joint operations in the financial statements of the joint arrangement themselves.
- IFRS 8 'Operating Segments' has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. In addition this amendment clarifies that a reconciliation of the total of the reportable segment's assets to the entity assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
- Amendments to IAS 16 'Property, plant and equipment' and IAS 38 'Intangible Assets'. The amendments clarify the requirements of the revaluation model in IAS 16 and IAS 38, recognizing that the restatement of accumulated depreciation (amortization) is not always proportionate to the change in the gross carrying amount of the asset.
- IAS 24 'Related Party Disclosure'. The definition of related party is extended to include a management entity that provides key management personnel services to the reporting entity, either directly or through a group entity.
- IAS 40 'Investment Property'. IAS 40 has been amended to clarify that an entity should: assess whether an acquired property is an investment property under IAS 40 and perform a separate assessment under IFRS 3 to determine whether the acquisition of the investment property constitutes a business combination.


## 8. CASH AND BALANCES WITH TREASURY BANKS


8.1 These accounts are maintained to comply with the statutory cash reserve requirements and include Rs. 974,408 thousand (2012: Rs. 916,768 thousand) in respect of the Islamic Banking branches of the holding company.
8.2 Represents US Dollar collection / settlement account with SBP.
8.3 Represents cash reserve maintained with SBP against foreign currency deposits and include amount of Rs. 55,506 thousand (2012: Rs. 46,826 thousand) in respect of the Islamic Banking branches of the holding company.
8.4 Represents special cash reserve maintained with SBP against foreign currency deposits and include amount of Rs. 64,669 thousand (2012: Rs. 54,307 thousand) in respect of the Islamic Banking branches of the holding company.
9. BALANCES WITH OTHER BANKS

In Pakistan
On current accounts
On deposit accounts

## Outside Pakistan

On current accounts 9.2
On deposit accounts 9.3

| 460,186 <br> 24,004 | 361,861 <br> 12,556 <br> 484,190 |
| ---: | ---: |
| 374,417 <br> $1,488,635$ <br> $1,579,869$ | $3,319,486$ <br> $1,457,246$ <br> $3,068,504$ <br> $3,552,694$ |

9.1 This carry mark-up rate of $7.00 \%$ (2012:6.00\%) per annum.
9.2 Include balances in current accounts of Rs. 99,480 thousand (2012: Rs. 77,497 thousand) with branches of the ultimate parent company.
9.3 This carry mark-up rate of $0.11 \%$ (2012: 0.10\%) per annum.

## 10. INVESTMENTS

10.1 Investments by types


### 10.2 Investments by segments

## Federal government securities

- Market treasury bills
- Pakistan investment bonds
- GOP ijarah sukuk

Fully paid up ordinary shares

- Listed companies
- Unlisted companies

|  | 54,535,779 | 96,871,011 |
| :---: | :---: | :---: |
|  | 59,940,531 | 28,102,399 |
|  | 12,437,295 | 18,328,079 |
|  | 126,913,605 | 143,301,489 |
|  | 230,409 | 849,818 |
|  | 138,955 | 138,955 |
|  | 369,364 | 988,773 |
|  | 40,000 | 40,000 |
|  | 866,305 | 1,082,970 |
|  | 582,963 | 784,718 |
|  | 1,659,493 | 1,431,242 |
|  | 3,108,761 | 3,298,930 |
|  | 11,415,046 | 10,298,235 |
|  | - | 58,053 |
|  | 11,415,046 | 10,356,288 |
|  | 141,846,776 | 157,985,480 |
| 10.3 | $(190,984)$ | $(274,242)$ |
|  | 141,655,792 | 157,711,238 |
| 20 | 671,355 | 3,022,077 |
|  | 142,327,147 | 160,733,315 |



988,773
Fully paid up preference shares

- Listed company

Term finance certificates, sukuk certificates and bonds

- Listed term finance certificates
- Unlisted term finance certificates
- Sukuk certificates/ bonds


## Mutual funds

- Open end
- Close end

Total Investments at cost
Provision for diminution in the value of investments
Investments - net of provisions
Surplus on revaluation of available-for-sale securities - net

Investments after revaluation of available-for-sale securities
10.3 Particulars of provision for diminution in the value of investments

- Opening balance
- Charge for the year
- Recovered during the year
- Net (reversal) / charge for the year
- Reversal of provision on disposal of investments

| 274,242 | 338,722 |
| ---: | ---: |
| 4,323 |  |
| $(6,203)$ |  |
| $(1,880)$ | 42,252 <br> $(9,753)$ <br> $(81,378)$ <br> - <br> 190,984 |

10.3.1 Particulars of provision in respect of type and segment

Available-for-sale securities
Fully paid-up ordinary shares
Listed companies - 47,460

Unlisted companies 70,356 70,583
Fully paid-up preference shares
Listed company
38,360
38,360
Term finance certificates, sukuk certificates and bonds
Unlisted term finance certificates
28,290
26,037
Sukuk certificates / bonds
51,978
57,885
Mutual funds
Close end
10.4 Information relating to investments in federal government securities, ordinary and preference shares of listed and unlisted companies, open and close end mutual funds, listed and unlisted term finance certificates and sukuk certificates/ bonds required to be disclosed as part of the financial statements under the SBP's BSD Circular No. 4, dated 17 February 2006, is given in Annexure ""I and is an integral part of these consolidated financial statements.
10.5 These carry mark-up rates ranging from $8.95 \%$ to $9.91 \%$ (2012: 9.14\% to $10.34 \%$ ) per annum and will mature up to 12 June 2014.
10.6 These carry mark-up rates ranging from $11.25 \%$ to $12.00 \%$ (2012:9.00\% to $12.00 \%$ ) per annum and will mature up to 19 July 2022. These includes 158,500 thousand (2012: Rs. 158,500 thousand) pledged with State Bank of Pakistan and National Bank of Pakistan against TT/DD discounting facilities and demand loan facilities.
10.7 These carry mark-up rate ranging from $11.25 \%$ to $12.00 \%$ ( 2012 : $12.00 \%$ ) per annum and will mature up to 19 J uly 2022.

## Note <br> 2013 <br> 2012 <br> Rupees in '000

11. ADVANCES

Loans, cash credits, running finances, etc.
In Pakistan
Net investment in finance lease / ijarah financing
In Pakistan
Assets held under ljarah
Bills discounted and purchased
(excluding market treasury bills)
Payable in Pakistan
Payable outside Pakistan

Advances-gross
Provision against non-performing advances

- specific
- general

Advances- net of provisions

### 11.1 Particulars of advances - gross

### 11.1.1 In local currency

In foreign currencies
11.1.2 Short term (for upto one year) Long term (for over one year)

118,698,461
99,708,381

| 490,079 | 488,868 |
| :--- | :--- |
| 174,511 | 350,465 |



| $(13,455,861)$ <br> $(854,152)$ | $(12,035,322)$ <br> $(353,674)$ |
| ---: | ---: |
| $(14,310,013)$ <br> $129,833,937$ | $(12,388,996)$ <br> $110,444,198$ |


| $\begin{array}{r}5,511,266 \\ 19,269,633\end{array}$ | $\begin{array}{r}4,555,113 \\ 17,730,367\end{array}$ |  |
| ---: | :--- | ---: |
| $24,780,899$ <br> $22,285,480$ <br> $144,143,950$ | $122,833,194$ <br> $(13,455,861)$ <br> $(854,152)$ | $\begin{array}{r}(12,035,322) \\ (353,674) \\ \hline(14,310,013) \\ \hline 129,833,937 \\ \hline 110,488,996) \\ \hline\end{array}$ |

11.2
11.3
11.2 Net investment in finance lease / ijarah financing

|  | 2013 |  |  |  | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total |
| Lease rentals receivable | 134,122 | 317,799 | 24,582 | 476,503 | 121,757 | 266,876 | 50,687 | 439,320 |
| Residual value | 20,399 | 68,171 | 995 | 89,565 | 26,212 | 90,692 | 1,512 | 118,416 |
| Minimum lease payments | 154,521 | 385,970 | 25,577 | 566,068 | 147,969 | 357,568 | 52,199 | 557,736 |
| Financial charges for future periods | $(16,497)$ | $(45,920)$ | $(13,572)$ | $(75,989)$ | (21,359) | $(37,198)$ | $(10,311)$ | $(68,868)$ |
| Present value of minimum lease payments | 138,024 | 340,050 | 12,005 | 490,079 | 126,610 | 320,370 | 41,888 | 488,868 |

11.2.1 These finance lease receivables include the ljarah contracts executed before the promulgation of IFAS 2 (and written up to 31 December 2008).
11.3 Net book value of investments in ljarah under IFAS-2 is net of depreciation of Rs. 359,201 thousand (2012:390,590 thousand).
11.4 Advances include Rs. 16,973,536 thousand ( 2012 : Rs.17,729,487 thousand) which have been placed under non-performing status as detailed below:

| Category of classification | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Classified advances | Provision required | Provision held | Classified advances | Provision required | Provision held |
|  | Rupees in '000 |  |  |  |  |  |
| Substandard | 14,053 | 386 | 386 | 154,747 | 34,369 | 34,369 |
| Doubtful | 134,771 | 29,102 | 29,102 | 2,246,483 | 673,447 | 673,447 |
| Loss | 16,824,712 | 13,426,373 | 13,426,373 | 15,328,257 | 11,327,506 | 11,327,506 |
|  | $\overline{16,973,536}$ | 13,455,861 | 13,455,861 | 17,729,487 | 12,035,322 | 12,035,322 |

11.5 Consideration of forced sales value (FSV) for the purposes of provisioning against non-performing advances

During the current year, the holding company decided to avail additional forced value (FSV) benefit under BSD Circular NO. 1 of 21 October 2011. This has resulted in reduction of provision against non-performing advances by Rs. 176,772 thousand. Further, as of 31 December 2013, had the benefit of FSVs (including those availed upto previous year) not been taken by the Group, the specific provision against non-performing advances would have been higher by Rs. 3,448,343 thousand (2012: Rs. 4,267,737 thousand) and accumulated profit would have been lower by Rs. 2,241,423 thousand (2012: Rs. 2,774,029 thousand). This amount of Rs. 2,241,423 thousand is not available for distribution of cash and stock dividend to the shareholders.

### 11.6 Particulars of provision against non-performing advances

|  | Note | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Specific | General | Total | Specific | General | Total |
|  |  |  |  | Rupee | '000 |  |  |
| Opening balance |  | 12,035,322 | 353,674 | 12,388,996 | 9,928,671 | 94,263 | 10,022,934 |
| Charge for the year |  | 2,182,078 | 500,478 | 2,682,556 | 3,575,401 | 259,411 | 3,834,812 |
| Reversals |  | $(571,446)$ | - | $(571,446)$ | (1,173,564) | - | $(1,173,564)$ |
| Net charge for the year |  | 1,610,632 | 500,478 | 2,111,110 | 2,401,837 | 259,411 | 2,661,248 |
| Amount written off | 11.8 | $(190,093)$ | - | $(190,093)$ | $(295,186)$ | - | $(295,186)$ |
| Closing balance | 11.7 | 13,455,861 | 854,152 | 14,310,013 | 12,035,322 | 353,674 | 12,388,996 |

11.6.1 General provision includes provision of Rs. 2,894 thousand (2012: Rs. 5,385 thousand) made against consumer portfolio maintained at an amount equal to $1.5 \%$ of the fully secured performing portfolio and $5 \%$ of the unsecured performing portfolio as required under the Prudential Regulations issued by the State Bank of Pakistan. Moreover, general provision also includes provision of Rs. 37,450 thousand made against Small and Medium Enterprises (SMEs) maintained at an amount equal to $1 \%$ of the fully secured performing portfolio and $2 \%$ of the unsecured performing portfolio.

### 11.7 Particulars of provision against non-performing advances



### 11.8 Particulars of write-offs

11.8.1 Against provisions

Directly charged to profit and loss account
11.8.2 Write-offs of Rs. 500,000/- and above

Write-offs of below Rs. 500,000/-

11.9 Details of loan write-offs of Rs. $500,000 /$ - and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of writtenoff loans or any other financial relief of Rs. 500,000 or above allowed to the persons during the year ended 31 December 2013 is enclosed as Annexure II.

### 11.10 Particulars of loans and advances to directors,

associated companies, subsidiary etc.
Debts due by directors, executives or officers of the Group
or any of them either severally or jointly with any
other persons
Balance at beginning of year

| 947,197 |  |
| :---: | :---: |
| 626,888 | 809,889 |
| $(357,664)$ | 465,351 |
| $1,216,421$ |  |
|  |  |

Debts due by companies or firms in which the directors of the Bank are interested as directors, partners or in the case of private companies as members

Balance at beginning of year

| $1,602,820$ | $1,776,952$ |
| ---: | ---: |
| $37,133,684$ | $28,892,000$ |
| $(36,716,491)$ |  |
| $2,020,013$ |  |

Note $\quad 2013$ Rupees in '000 2012
12. OPERATING FIXED ASSETS

| Capital work-in-progress | 12.1 | 40,100 | 23,255 |
| :---: | :---: | :---: | :---: |
| Property and equipment | 12.2 | 2,994,469 | 2,976,428 |
| Intangible assets | 12.3 | 957 | 1,144 |
|  |  | 3,035,526 | 3,000,827 |
| 12.1 Capital work-in-progress |  |  |  |
| Civil works Equipments | 12.1.1 | $\begin{aligned} & 16,635 \\ & 23,465 \\ & \hline \end{aligned}$ | $\begin{array}{r} 16,113 \\ 7,142 \\ \hline \end{array}$ |
|  |  | 40,100 | 23,255 |

12.1.1 This represents renovation being carried out at various locations.

### 12.2 PROPERTY AND EQUIPMENT

|  | Cost |  |  | Depreciation |  |  | Book Value | Rate of depreciation$\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Asat } \\ 0 \text { fanuary } \\ 2013 \end{gathered}$ | Additions/ (deletions) | $\begin{gathered} \text { As at } 31 \\ \text { December } \\ 2013 \end{gathered}$ |  | Charge for the year/ (deletions) | $\begin{aligned} & \text { As at } 31 \\ & \text { December } \\ & 2013 \end{aligned}$ | $\begin{aligned} & \text { As at 31 } \\ & \text { December } \\ & 2013 \end{aligned}$ |  |
| Leasehold land | 7,488 | - | 7,488 | 1,117 | 112 | 1,229 | 6,259 | 1.49 |
| Buildings/ office premises on freehold land | 634,313 | - | 634,313 | 133,188 | 23,422 | 156,610 | 477,703 | 4 |
| Buildings/ office premises on leasehold land | 1,981,032 | $(58,235)$ | 1,922,797 | 483,721 | $\begin{aligned} & 70,110 \\ & (6,329) \end{aligned}$ | 547,502 | 1,375,295 | 4 |
| Furniture and fixtures, office and computer equipment | 984,129 | $\begin{gathered} 280,658 \\ (19,124) \end{gathered}$ | 1,245,663 | 621,537 | $\begin{aligned} & 178,668 \\ & (17,281) \end{aligned}$ | 782,924 | 462,739 | 15 \& 25 |
| Vehicles | 15,960 | $\begin{gathered} 1,057 \\ (144) \end{gathered}$ | 16,873 | 10,561 | $\begin{gathered} 1,771 \\ (120) \end{gathered}$ | 12,212 | 4,661 | 20 |
| Leasehold improvements | 1,243,751 | $\underset{(1)}{260,221}$ | 1,503,971 | 640,121 | $\underset{(1)}{196,039}$ | 836,159 | 667,812 | 20 |
| 2013 | 4,866,673 | $\begin{aligned} & \hline 541,936 \\ & (77,504) \end{aligned}$ | 5,331,105 | 1,890,245 | $\begin{aligned} & 470,122 \\ & (23,731) \end{aligned}$ | 2,336,636 | 2,994,469 |  |


|  | Cost |  |  | Depreciation |  |  | Book Value | Rate of depreciation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ 01 \text { January } \\ 2012 \end{gathered}$ | Additions/ (deletions) | As at 31 December 2011 | $\begin{aligned} & \text { As at } \\ & 01 \text { January } \\ & 2012 \end{aligned}$ <br> Rupees in '000 | Charge for the year/ (deletions) | As at 31 December 2011 | As at 31 December 2012 |  |
| Freehold land | 22,690 | $(22,690)$ | - | - | - | - | - | - |
| Leasehold land | 50,688 | $(43,200)$ | 7,488 | 2,430 | $\begin{array}{r} 317 \\ (1,630) \end{array}$ | 1,117 | 6,371 | 1.49 |
| Buildings / office premises on freehold land | 646,063 | $(11,750)$ | 634,313 | 111,921 | $\begin{gathered} 23,656 \\ (2,389) \end{gathered}$ | 133,188 | 501,125 | 4 |
| Buildings / office premises on leasehold land | 1,981,032 | - | 1,981,032 | 412,603 | 71,118 | 483,721 | 1,497,311 | 4 |
| Furniture and fixtures, office and computer equipment | 873,086 | $\begin{aligned} & 152,568 \\ & (41,525) \end{aligned}$ | 984,129 | 497,209 | $\begin{aligned} & 161,083 \\ & (36,755) \end{aligned}$ | 621,537 | 362,592 | 15 \& 25 |
| Vehicles | 14,239 | $\begin{gathered} 27,885 \\ (26,164) \end{gathered}$ | 15,960 | 8,747 | $\begin{gathered} 3,701 \\ (1,887) \end{gathered}$ | 10,561 | 5,399 | 20 |
| Leasehold improvements | 992,153 | $\begin{aligned} & 264,689 \\ & (13,091) \end{aligned}$ | 1,243,751 | 459,082 | $\begin{aligned} & 193,667 \\ & (12,628) \end{aligned}$ | 640,121 | 603,630 | 20 |
| 2012 | 4,579,951 | $\begin{aligned} & 445,142 \\ & (158,420) \end{aligned}$ | 4,866,673 | $1,491,992$ | $\begin{aligned} & 453,542 \\ & (55,289) \end{aligned}$ | 1,890,245 | 2,976,428 |  |

12.2.1 The cost of fully depreciated assets still in use is Rs. 894,427 thousands (2012: Rs.593,491 thousands).
12.2.2 Carrying amount of idle property held as at 31 December 2013 is Rs. 291,560 thousands (2012: Rs. 516,761 thousands). These properties has been temporarily kept idle.
12.2.3 Details of fixed assets deleted with original cost or book value in excess of Rs. 1,000 thousand or Rs. 250 thousand respectively, whichever is lower are as follows:

| Particulars | Cost | Book Value Rupees in | Sale <br> Proceed <br> 00 - | Mode of disposal | Particulars of purchaser |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Building / Office Premises on leasehold land | 28,528 | 25,868 | 50,000 | Best available quotation | M/s. Dalda Foods (Private) Ltd. |

Building / Office
Premises on
leasehold land 29,707 26,039 50,000 Best available quotation M/s. Dalda Foods (Private) Ltd.

$$
58,235 \quad 51,907 \quad 100,000
$$

### 12.3 Intangible assets

The cost of fully amortised intangible assets (computer software) still in use by the holding company is Rs. 27,875 thousand (2012: Rs. 27,875 thousand) and intangible assets (computer software) of the subsidiary company having cost and amortisation of Rs. 1,414 of Rs. 456 thousand respectively. Intangible assets of the subsidiary also include Trading Entitlement (TRE) Certificate stated at NIL value, as further explained in note 5.5.
Note
2013
2012
Rupees in ' 000

## 13. DEFERRED TAX ASSETS

Deferred tax debits arising in respect of:

- Provision against diminution in the value of investments

57,255
66,050

- Provisions against non-performing advances (including off-balance sheet obligations)
29.3
- Provision against other assets

|  | 57,255 | 66,050 |
| :---: | :---: | :---: |
| 29.3 | 3,131,045 | 3,424,087 |
|  | 96,250 | 96,250 |
|  | 105,333 | 36,806 |
|  | - | 152 |
|  | 3,389,883 | 3,623,345 |
|  | $(51,643)$ | $(835,823)$ |
|  | $(391,085)$ | $(475,635)$ |
|  | $(442,728)$ | $(1,311,458)$ |
|  | 2,947,155 | 2,311,887 |

- Defined benefit plan
- Pre operation expenses of the subsidiary

Deferred tax credits arising due to:

- Surplus on revaluation of investment securities
- Accelerated depreciation

Net deferred tax asset
13.1 Reconciliation of deferred tax

|  | $\begin{gathered} \text { Balance } \\ \text { as at } \\ 01 \text { January } \\ 2012 \end{gathered}$ | Recognised in profit \& loss account | Recognised in equity | Balance as at 31 <br> December 2012 | Recognised in profit \& loss account | Recognised in equity | Balance as at 31 December 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Rupees in '000 |  |  |  |
| Deferred tax debits arising in respect of |  |  |  |  |  |  |  |
| Provision against diminution in value of investments | 90,043 | $(23,993)$ | - | 66,050 | $(8,795)$ | - | 57,255 |
| Provision against nonperforming advances (including off-balance sheet obligations) note 29.3 | 2,549,617 | 874,470 | - | 3,424,087 | $(293,042)$ | - | 3,131,045 |
| Provision against other assets | - | 96,250 | - | 96,250 | - | - | 96,250 |
| Pre operating expenses of the subsidiary | 472 | (320) | - | 152 | (152) | - | - |
| Defined benefit plan | 24,730 | - | 12,076 | 36,806 | 31,970 | 36,557 | 105,333 |
|  | 2,664,862 | 946,407 | 12,076 | 3,623,345 | $(270,019)$ | 36,557 | 3,389,883 |

Deferred tax credits
arising due to

| Surplus on revaluation of investment securities | $(129,104)$ | - | (706,719) | $(835,823)$ | - | 784,180 | $(51,643)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accelerated depreciation | $(490,516)$ | 14,881 | - | $(475,635)$ | 84,549 | - | $(391,085)$ |
|  | $(619,620)$ | 14,881 | $(706,719)$ | $(1,311,458)$ | 84,549 | 784,180 | $(442,728)$ |
| Net deferred tax asset | 2,045,242 | 961,288 | $(694,643)$ | 2,311,887 | $(185,470)$ | 820,737 | 2,947,155 |

14.1 Market value of non-banking assets acquired in satisfaction of claims

### 14.2 Provision held against other assets

Opening balance
Charge for the year
Closing balance

Note 20132012
Note 20132012
Rupees in '000

|  | 4,870,280 | 3,264,972 |
| :---: | :---: | :---: |
|  | 57,706 | 38,941 |
|  | 415,164 | 418,726 |
|  | 346,056 | - |
|  | 4,468 | 533 |
|  | 1,224,538 | 645,145 |
|  | 103,318 | 217,063 |
|  | 36,821 | 32,821 |
|  | 4,686 | 4,511 |
|  | 197,486 | - |
|  | 70,980 | 100,657 |
| 14.1 | 1,110,031 | 921,813 |
|  | 40,831 | 12,715 |
|  | 283,039 | 367,034 |
|  | 8,765,404 | 6,024,931 |
| 14.2 | $(275,000)$ | $(275,000)$ |
|  | 8,490,404 | 5,749,931 |
|  | 1,308,975 | 1,261,515 |
|  | 275,000 | 275,000 |
|  | - | - |
|  | 275,000 | 275,000 |
|  | 3,982,213 | 4,092,268 |
|  | 20,732,048 | 41,054,628 |
|  | 2,324,954 | 4,048,012 |
|  | 23,057,002 | 45,102,640 |

1,308,975
1,261,515

|  | 4,870,280 | 3,264,972 |
| :---: | :---: | :---: |
|  | 57,706 | 38,941 |
|  | 415,164 | 418,726 |
|  | 346,056 | - |
|  | 4,468 | 533 |
|  | 1,224,538 | 645,145 |
|  | 103,318 | 217,063 |
|  | 36,821 | 32,821 |
|  | 4,686 | 4,511 |
|  | 197,486 | - |
|  | 70,980 | 100,657 |
| 14.1 | 1,110,031 | 921,813 |
|  | 40,831 | 12,715 |
|  | 283,039 | 367,034 |
|  | 8,765,404 | 6,024,931 |
| 14.2 | $(275,000)$ | $(275,000)$ |
|  | 8,490,404 | 5,749,931 |
|  | 1,308,975 | 1,261,515 |
|  | 275,000 | 275,000 |
|  | - | - |
|  | 275,000 | 275,000 |
|  | 3,982,213 | 4,092,268 |
|  | 20,732,048 | 41,054,628 |
|  | 2,324,954 | 4,048,012 |
|  | 23,057,002 | 45,102,640 |

### 16.1 Particulars of borrowings in respect of currencies

In local currency
$\begin{array}{r}20,732,048 \\ 2,324,954 \\ \hline 23,057,002 \\ \hline\end{array}$
41,054,628
In foreign currencies
In Pakistan
Outside Pakistan
Note 2013 Rupees in '000 2012

### 16.2 Details of borrowings

## Secured

Borrowings from the State Bank of Pakistan

- under export refinance scheme
- under long term financing - export oriented projects
- under long term financing facility - locally
manufactured plant and machinery

Repurchase agreement borrowings (Repo)
Against bills re-discounting

| $18,679,476$ | $18,810,750$ |
| ---: | ---: |
| 136,751 | 331,383 |
|  |  |
| $1,796,348$ | $1,567,889$ |
| $20,612,575$ | $20,710,022$ |
| - | $20,220,736$ |
| $1,925,129$ | $3,533,471$ |
| $22,537,704$ | $44,464,229$ |

Unsecured

Overdrawn nostro accounts
Overdrawn local bank accounts

| 399,825 |  |
| ---: | ---: |
| 119,473 | 514,541 <br> 123,870 <br> 519,298 <br> $23,057,002$ |

16.2.1 These carrying mark-up rates ranging between $5.00 \%$ to $8.40 \%$ ( 2012 : $5.00 \%$ to $10.00 \%$ ) per annum which is payable quarterly or upon maturity of loans, whichever is earlier.
16.2.2 This represents balance of repurchase agreement borrowings transactions (repo borrowings) with SBP / other financial institutions and are secured against Federal Government Securities and carry mark-up rate Nil (2012: 8.85\%) per annum.
16.2.3 This represents due against re-discounting of foreign documentary bills purchased. The balance carries discount rates ranging from $0.75 \%$ to $1.25 \%$.

|  | Note | 2013 Rupees in '000 2012 |  |
| :---: | :---: | :---: | :---: |
| 17. DEPOSITS AND OTHER ACCOUNTS |  |  |  |
| Customers |  |  |  |
| Fixed deposits |  | 100,894,176 | 93,541,355 |
| Savings deposits |  | 73,259,593 | 54,785,453 |
| Current accounts (non-remunerative) |  | 66,060,951 | 53,335,479 |
| Others |  | 3,085,411 | 2,369,674 |
|  |  | 243,300,131 | 204,031,961 |
| Financial institutions |  |  |  |
| Remunerative deposits |  | 3,660,137 | 13,169,786 |
| Non-remunerative deposits |  | 547,450 | 469,085 |
|  |  | 4,207,587 | 13,683,871 |
|  |  | 247,507,718 | 217,670,832 |
| 17.1 Particulars of deposits |  |  |  |
| In local currency |  | 212,426,533 | 196,125,849 |
| In foreign currencies |  | 35,081,185 | 21,544,983 |
|  |  | 247,507,718 | 217,670,832 |
| 18. OTHER LIABILITIES Restated |  |  |  |
| Mark-up / retum / interest payable in local currency |  | 4,785,771 | 5,235,079 |
| Mark-up / retum / interest payable in foreign currencies |  | 108,035 | 47,952 |
| Unearned commission and income on bills discounted |  | 127,402 | 123,563 |
| Accrued expenses |  | 329,165 | 353,010 |
| Current taxation (provisions less payments) |  | - | 650,304 |
| Provision against off-balance sheet obligations | 18.1 | 98,727 | 98,727 |
| Unclaimed dividend |  | 6,462 | 4,013 |
| Unrealized loss on forward foreign exchange contracts |  | 1,180,240 | 653,777 |
| Workers' welfare fund | 28.1 | 326,990 | 426,902 |
| Excise duty payable |  | 2,042 | 2,113 |
| Locker deposits |  | 492,477 | 431,258 |
| Advance against diminishing musharika |  | 55,040 | 64,481 |
| Advance rental for ijarah |  | 8,725 | 11,577 |
| Security deposits against leases/ ijarah |  | 172,750 | 245,835 |
| Sundry creditors |  | 150,295 | 149,716 |
| Withholding tax / duties |  | 72,650 | 47,985 |
| Provision for compensated absences |  | 186,401 | 149,405 |
| Deferred liabilities on defined benefit plan | 33.3 | 297,624 | 101,832 |
| Due to customers against brokerage transactions |  | 71,295 | 19,000 |
| Others |  | 391,331 | 439,208 |
|  |  | 8,863,421 | 9,255,736 |


| 18.1 Provision against off-balance sheet obligations | 2013 | Rupees in '000 2012 |  |
| :--- | :---: | ---: | :---: |
| Opening balance | 98,727 | 38,922 |  |
| Charge for the year | $-\quad$. | 59,805 |  |
| Closing balance | $=$98,727 |  |  |

19. SHARE CAPITAL
19.1 Authorised capital

20132012
(Number of shares)

$\underline{\underline{1,200,000,000}} \xlongequal{1,200,000,000} \quad$ Ordinary shares of Rs. $10 /$ - each $\quad$| $12,000,000$ |
| :--- |$\quad$| $12,000,000$ |
| :--- |

19.2 Issued, subscribed and paid-up capital

| 30,000,000 | 30,000,000 | Ordinary shares of Rs. 10/- each <br> - issued for cash | 300,000 | 300,000 |
| :---: | :---: | :---: | :---: | :---: |
| 92,500,000 | 92,500,000 | - issued upon amalgamation | 925,000 | 925,000 |
| 925,331,480 | 925,331,480 | - issued as bonus shares | 9,253,315 | 9,253,315 |
| 1,047,831,480 | 1,047,831,480 |  | 10,478,315 | 10,478,315 |

19.3 As of the date of statement of financial position, ultimate parent company held 534,394 thousand (2012:534,394 thousand) ordinary shares of Rs. 10/- each ( $51 \%$ holding).
20. SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS - NET OF TAX

Available-for-sale securities

Federal government securities
Market treasury bills
Pakistan investment bonds

| $(91,715)$ | 371,564 |
| :---: | ---: |
| $(92,551)$ | $1,588,221$ |
| 128,978 | 159,938 |
|  |  |
| 726,604 | 885,053 |
|  |  |
| 6,720 | 2,561 |

Term finance certificates, sukuk certificates and bonds

| Listed term finance certificates | 10,814 |
| :--- | :--- | :--- |

$\begin{array}{lll}\text { Unlisted term finance certificates } & 16,512 & 7,745\end{array}$
Sukuk certificates/bonds

Related deferred tax liability - net

| $(5,442)$ | $(3,819)$ |
| :---: | :---: |
| 671,355 | 3,022,077 |
| $(51,643)$ | $(835,823)$ |
| 619,712 | 2,186,254 |

## 21. CONTINGENCIES AND COMMITMENTS

### 21.1 Direct credit substitutes

Bank guarantees of indebtness in favour of:

- Banking companies and other financial institutions

31,670
47,341

### 21.2 Transaction-related contingent liabilities

Includes performance bonds, bid bonds, advance payment guarantees and shipping guarantees favouring:
i) Government
ii) Banking companies and other financial institutions
iii) Others

### 21.3 Trade-related contingent liabilities

| Letters of credit | $\underline{\underline{\underline{0,413,234}}}$ | $\xlongequal{51,509,313}$ |
| :--- | :--- | :--- |
| Acceptances | $\underline{\underline{10,821,099}}$ | $\underline{\underline{7,993,332}}$ |

### 21.4 Commitments in respect of forward exchange contracts

Purchase

| $\underline{\underline{58,594,354}}$ | $\xlongequal{45,136,165}$ |
| :--- | :--- |
| $\underline{\underline{51,959,246}}$ |  |

### 21.5 Commitments in respect of operating leases

| Not later than one year | 20,293 <br> 25,019 <br> Later than one year and not later than five years | 7,578 <br> 8,111 <br> 15,689 |
| :--- | ---: | ---: |

The Group has entered into non-cancellable lease agreements with a Modaraba which has been duly approved by their Religious Board as ijarah transactions. The monthly rental instalments are spread over a period of 36 months. When a lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.
21.6 Commitments for the acquisition of operating fixed assets

19,791
2,154,916

35,018
2,332,580

### 21.8 Commitments in respect of forward lendings

The Group makes commitments to extend credit in the normal course of its business, but none of these commitments are irrevocable and do not attract any penalty if the facility is unilaterally withdrawn.

## 22. DERIVATIVE FINANCIAL INSTRUMENTS

The Group deals in derivative financial instruments namely forward foreign exchange contracts and foreign currency swaps with the principal view of hedging the risks arising from its trade business.

As per the Group's policy, these contracts are reported on their fair value at the statement of financial position date. The gains and losses from revaluation of these contracts are included under "income from dealing in foreign currencies". Unrealized gains and losses on these contracts are recorded on the statement of financial position under other assets / other liabilities.

These products are offered to the Group's customers to protect from unfavourable movements in foreign currencies. The Bank's hedges such exposures in the inter-bank foreign exchange market.

These positions are reviewed on a regular basis by the Bank's Asset and Liability Management Committee (ALCO).

## 23. MARK-UP / RETURN / INTEREST EARNED

On loans and advances to:

Customers
Financial institutions

On investments in:
Available-for-sale securities
Held-to-maturity securities

On deposits with financial institutions
On securities purchased under resale agreements (Reverse repo)

## 24. MARK-UP / RETURN / INTEREST EXPENSED

## Deposits

Securities sold under repurchase agreements (Repo)
Short term borrowings
Long term borrowingslons

2013
Rupees in ' 000

| $10,817,085$ <br> 82,577 | $12,697,624$ <br> 12,283 |
| ---: | ---: |
| $10,899,662$ |  |
| $12,709,907$ |  |
| $11,626,156$ <br> $1,238,628$ | $14,829,637$ <br> 357,838 <br> $12,864,784$ |
| $15,187,475$ |  |


| 353,336 |  |
| ---: | ---: |
| 523,889 |  |
| $24,641,671$ |  |
|  | 187,573 <br> 481,628 <br> $28,566,583$ |


| $11,655,297$ | $13,494,075$ |
| ---: | ---: |
| $1,163,232$ | $3,343,931$ |
| $2,592,238$ | $2,602,476$ |
| 158,997 | 213,564 |
| $15,569,764$ |  |

## Note 2013 <br> Rupees in ' 000

25. GAIN ON SALE / REDEMPTION OF SECURITIES - NET

Federal government securities
Market treasury bills
196,186
460,913
Pakistan investment bonds 13,662
16,815

Fully paid-up ordinary shares
Listed companies
209,774
60,454
Unlisted companies 26,123

Term finance certificate, sukuk certificates and bonds

45,079
99,634

Mutual funds

| 874,193 |
| ---: | ---: |
| $1,338,894$ |$\quad$| 410,147 |
| ---: |

26. OTHER INCOME

| Rent on properties | 29,953 | 27,623 |
| :--- | ---: | ---: |
| Net gain on sale of fixed assets | 56,698 | 16,360 |
| Recovery of charges from customers | 151,200 | 135,538 |
| Incidental charges or senvice charges | 66.1 | 63,212 |
| Gain on sale of ijarah assets | 1,271 | 16,604 |
| Staff notice period and other recoveries | 1,986 | 3,828 |
|  | $\underline{304,320}$ | $\underline{249,871}$ |

26.1 Includes courier, telephone and swift charges etc. recovered from customers.

|  | Note | 2013 Ru | 2012 |
| :---: | :---: | :---: | :---: |
| 27. ADMINISTRATIVE EXPENSES |  |  | Restated |
| Salaries, allowances etc. |  | 3,084,076 | 2,674,137 |
| Contract staff |  | 131,096 | 119,193 |
| Charge for defined benefit plan | 33.5 | 91,344 | 70,583 |
| Contribution to defined contribution plan |  | 113,960 | 101,308 |
| Non-executive directors' fees, allowances and other expenses |  | 8,110 | 4,410 |
| Brokerage and commission |  | 59,313 | 108,450 |
| Rent, taxes, insurance, electricity etc. |  | 929,694 | 818,914 |
| Legal and professional charges |  | 111,240 | 116,341 |
| Communication |  | 228,886 | 160,332 |
| Repairs and maintenance |  | 204,011 | 196,304 |
| Rentals of operating leases |  | 12,219 | 26,640 |
| Stationery and printing |  | 96,647 | 89,101 |
| Management fee |  | 169,687 | 166,688 |
| Advertisement and publicity |  | 75,202 | 68,931 |
| Donations | 27.1 | 35,462 | 33,414 |
| Auditors' remuneration | 27.2 | 4,217 | 7,921 |
| Depreciation and amortization | 12.2 | 470,578 | 453,542 |
| Security charges |  | 170,585 | 116,842 |
| Travelling and conveyance |  | 62,667 | 64,554 |
| Computer software maintenance |  | 46,620 | 46,015 |
| Motor car running |  | 75,785 | 62,043 |
| Cartage, handling and freight charges |  | 51,803 | 45,018 |
| Subscriptions |  | 127,961 | 78,319 |
| Others |  | 158,153 | 143,029 |
|  |  | 6,519,316 | 5,772,029 |

27.1 Donations paid in excess of Rs. 100,000 to a single party during the year are as follows:
donee

| The Citizens Foundation | 9,900 | 9,000 |
| :--- | ---: | ---: |
| Habib University Foundation | 6,000 | 2,500 |
| Sindh Institute of Urology and Transplantation (SIUT) | 2,000 | 1,000 |
| Fatimiyah Education Network (KPSIAJ) | 1,000 | 250 |
| Habib Medical Trust | 960 | 960 |
| Habib Poor Fund | 960 | 960 |
| Al-Sayyeda Benevolent Trust | 960 | 960 |
| RahmatBai Habib Food \& Clothing Trust | 960 | 960 |
| RahmatBai Habib Widows \& Orphan Trust | 960 | 960 |
| Zehra Homes | 750 | 480 |
| Patients' Aid Foundation | 700 | 250 |
| Pakistan Memon Educational \& Welfare Society | 600 | 600 |
| Bait-ul-Sukoon | 500 | 1,200 |

## DONEE

| Memon Health and Education Foundation | 500 | 1,200 |
| :---: | :---: | :---: |
| Abdul Sattar Edhi Foundation | 500 | 500 |
| Caravan of Life (Pak) Trust | 500 | 500 |
| Memon Educational Board | 500 | 500 |
| Pakistan Memon Women Educational Society | 500 | 500 |
| The Kidney Centre | 500 | 350 |
| Afzaal Memorial Thalassemia Foundation | 500 | 500 |
| Aziz Tabba Foundation (Tabba Heart Institute) | 500 | - |
| Developments in Literacy | 350 | - |
| Abbas-e-Alamdar Hostel | 300 | 660 |
| Dhoraji Association | 300 | - |
| Al-Umeed Rehabilitation Association | 250 | 250 |
| Anjuman Behbood-e-Samat-e-Atfal | 250 | 250 |
| Bantva Memon Jamat | 250 | 250 |
| Bantva Memon Rahat Committee | 250 | 250 |
| Dar-ul-Sukun | 250 | 250 |
| Pak Medical and Welfare Trust | 250 | 250 |
| Shaukat Khanum Memorial Trust | 250 | 250 |
| The Indus Hospital | 250 | 250 |
| Saylani Welfare International Trust | 250 | - |
| The Aman Foundation | 250 | - |
| Ahmed Abdullah Foundation (MA Ayesha Memorial Centre) | 200 | 200 |
| Kashmir Education Foundation | 200 | 200 |
| IDA Rieu Poor Welfare Association | 200 | 200 |
| Sanjan Nagar Public Education Trust | 200 | - |
| Milestone Charitable Trust | 162 | 54 |
| Bantva Anjuman Himayat-e-Islam | 150 | 150 |
| Academy of Quaranic Studies | 120 | 120 |
| Marie Adelaide Leprosy Centre | 100 | 288 |
| Mohamedali Habib Welfare Trust | - | 2,500 |
| M.B.J . Health Association | - | 500 |
| Patients Welfare Association | - | 250 |
| Poor Patients Aid Society Civil Hospital Karachi | - | 250 |
| Rotary Club of Karachi Continental | - | 250 |
| Chhipa Welfare Association | - | 250 |
| Muhammadi Blood Bank Transfusion Service Welfare Association | - | 250 |
| True Worth Foundation | - | 250 |
| Child Aid Association | - | 150 |
| The Captain Foundation | - | 150 |

Abdul Sattar Edhi Foundation
Caravan of Life (Pak) Trust
Memon Educational Board
Pakistan Memon Women Educational Society
The Kidney Centre
Afzaal Memorial Thalassemia Foundation
Aziz Tabba Foundation (Tabba Heart Institute)
Developments in Literacy
Abbas-e-Alamdar Hostel
Dhoraji Association 300
Al-Umeed Rehabilitation Association
Anjuman Behbood-e-Samat-e-Atfal
250
250
250
250
,
250
250
250
200
200
200

150
120
100
Mohamedali Habib Welfare Trust
M.B. J Health Association

Patients Welfare Association
250Rotary Club of Karachi Continental
Chnipa Welfare Association ..... 250
True Worth Foundation ..... 250
The Captain Foundation ..... 150

None of the directors, executives and their spouses had interest in the donations dirbursed during the years 2013 and 2012 except for donations paid to :

| Name of Donee | Directors | Interest in Donee as |  |
| :---: | :---: | :---: | :---: |
| Habib Medical Trust, Karachi | Mr. Mohamedali R. Habib | Member of the Board of Trustees |  |
| Habib Poor Fund, Karachi | Mr. Mohamedali R. Habib | Member of the Board of Trustees |  |
| Habib University Foundation, Karachi | Mr. Ali S. Habib | Member of the Board of Directors |  |
|  | Mr. Bashir Ali Mohammad | Member of the Board of Directors |  |
|  | Mr. Mohamedali R. Habib | Member of the Board of Directors |  |
|  | Mr. Muhammad H. Habib | Member of the Board of Directors |  |
| Mohamedali Habib Welfare Trust, Karachi | Mr. Ali S. Habib | Member of the Board of Trustees |  |
| Shaukat Khanum Memorial Trust, Lahore | Mr. Ali S. Habib | Member of the Board of Governors |  |
|  | Note | 2013 | 2012 |
| 27.2 Auditors' remuneration |  | Rupees in '000 |  |
| Audit fee |  | 1,825 | 1,691 |
| Review of half-yearly financial statements |  | 608 | 598 |
| Certifications and agreed upon procedures | engagements | 929 | 4,822 |
| Out-of-pocket expenses |  | 855 | 810 |
|  |  | 4,217 | 7,921 |
| OTHER CHARGES |  |  |  |
| Penalties imposed by the SBP |  | 17,254 | 67,272 |
| Workers' welfare fund | 28.1 | 128,538 | 156,609 |
|  |  | 145,792 | 223,881 |

28.1 Under the Workers' Welfare Ordinance (WWF) 1971, the Bank is liable to pay workers' welfare fund @ $2 \%$ of accounting profit before tax or taxable income, whichever is higher.

## 29. TAXATION

| For the year |  |  |  |
| :---: | :---: | :---: | :---: |
| Current |  | 1,979,748 | 2,534,010 |
| Deferred |  | $(466,460)$ | $(961,288)$ |
|  |  | 1,513,288 | 1,572,722 |
| For prior years |  |  |  |
| Current <br> Deferred |  | $(574,692)$ | 72,244 |
|  |  | 651,930 | - |
|  |  | 77,238 | 72,244 |
|  | 29.2 | 1,590,526 | 1,644,966 |

29.1 a) Habib Metropolitan Bank Limited (holding company)

Income tax assessments of the Bank have been finalised up to the tax year 2013 (corresponding to the accounting year ended 31 December 2012). Certain appeals are pending with the Commissioner of Inland Revenue (Appeal) and Appellate Tribunal Inland Revenue (ATIR). However, adequate provisions are being held by the holding company.
b) Habib Metropolitan Financial Services Limited (subsidiary company)

The subsidiary company has filed returns of total income upto the tax year 2013 (financial year ended 31 December 2012) which is deemed to have been assessed under the Income Tax Ordinance, 2001 unless selected by the taxation authorities for audit purposes.

### 29.2 Relationship between tax expense and accounting profit

Profit before tax
Tax at the applicable tax rate of $35 \%$ (2012: 35\%)
Tax effect of income taxed at reduced rates
Prior years charge
Others
Tax charge for the year
29.3 Through Finance Act, 2010, certain amendments have been introduced in Seventh Schedule to the Income Tax Ordinance, 2001. The provision for advances \& off balance sheet items of the Bank are allowed at 5\% of total gross advances for consumer and SMES (as defined in SBP Prudential Regulation). The provision for advances and off balance sheet items other than those falling in definition of consumer \& SMEs are allowed up to $1 \%$ of such total gross advances.

Further, Rule 8(A) of Seventh Schedule allows for amounts provided for in tax year 2008 and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off.

With reference to allowability of provision, the management has carried out an exercise at period end and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs.3,131,045 thousand (2012: Rs. 3,424,087 thousand).

## 30. BASIC AND DILUTED EARNINGS PER SHARE

$$
\text { Note } 2013
$$

Rupees in '000
2012
(Restated)

3,526,768
3,396,358
(Number in '000)
$\xlongequal{\text { 1,047,831 }} \quad \xlongequal{\text { (Rupees) }}$
3.37 3.24

Basic and diluted earnings per share
31. CASH AND CASH EQUIVALENTS

Cash and balances with treasury banks

| 8 | $21,208,774$ | $16,918,780$ |
| :---: | :---: | :---: |
| 9 | $3,552,694$ | $5,151,149$ |
| 16.2 | $(399,825)$ | $(514,541)$ |
| 16.2 | $\underline{(119,473)}$ | $\underline{(123,870)}$ |
|  | $\underline{24,242,170}$ | $\underline{ }$ |

## 32. STAFF STRENGTH

| Permanent | 2,678 | 2,418 |
| :--- | ---: | ---: |
| Temporary / on contractual basis | 310 |  |
| Bank own staff strength at end of the year | 2,988 | 311 |
| Outsourced | 593 | 574 |
| Total Staff strength | 3,581 | 3,303 |

## 33. DEFINED BENEFIT PLAN

### 33.1 General description

The benefits under the funded gratuity scheme are payable on retirement at the age of 60 or earlier cessation of service. The benefit is equal to one month's last basic salary drawn for each year of eligible service subject to a maximum of 24 years last drawn basic salary. The minimum qualifying period for eligibility under the plan is five years of continuous service.

### 33.2 Principal actuarial assumptions

The latest actuarial valuation was carried out on 31 December 2013 using "Projected Unit Credit Actuarial Cost Method". The main assumptions used for the actuarial valuation were as follows:

Discount rate - percent (per annum)
Expected rate of return on plan assets - percent (per annum)
13.00
11.50

Long term rate of salary increase - percent (per annum)
13.00
11.50
12.00
11.50
Note 2013 Rupees in ‘000 2012

### 33.3 Reconciliation of payable to defined benefit plan

| Fair value of plan assets | 33.6 | 518,394 | 512,140 |
| :--- | :---: | :---: | :---: |
| Present value of defined benefit obligations | 33.7 | $\underline{(816,018)}$ | $(613,972)$ |
| Amount payable to the plan (deficit) |  | $\underline{(297,624)}$ | $\underline{(101,832)}$ |

The above balance includes actuarial losses of Rs. 206,280 thousand (2012: Rs. 101, 832 thousand).

### 33.4 Movement in payable to defined benefit plan

| Opening balance (acutarial losses) |  | 101,832 | 70,656 |
| :---: | :---: | :---: | :---: |
| Defined benefit charge to profit and loss | 33.5 | 91,344 | 70,583 |
| Defined benefit charged to other comprehensive income - actuarial loss for the year | 33.8 | 104,448 | 34,505 |
| Contribution to the fund | 33.6 | - | $(73,912)$ |
| Closing balance |  | 297,624 | 101,832 |

### 33.5 Charge for defined benefit plan

| Current service cost | 33.7 | 79,634 | 59,672 |
| :--- | :---: | :---: | :---: |
| Net interest | 33.7 | 69,056 | 60,808 |
| Expected return on plan asset | 33.6 | $(57,346)$ | $(49,897)$ |
| Total charge recognised in the profit and loss account |  | $\underline{91,344}$ | 70,583 |

33.6 Movement in fair value of plan assets
Opening balance
Expected return on plan assets
Actuarial loss recognised in 'Other Comprehensive Inco
Benefits paid
Contribution to the fund
Closing balance
Movement in present value of defined benefit
obligation

| Opening balance |  | 613,972 | 506,845 |
| :--- | :---: | :---: | :---: |
| Current service cost | 33.5 | 79,634 | 59,672 |
| Interest cost | 33.5 | 69,056 | 60,808 |
| Actuarial loss recognised in 'Other |  |  |  |
| $\quad$ Comprehensive Income' | 33.8 | 80,322 | 27,416 |
| Benefit paid | 33.6 | $\underline{(26,966)}$ | $(40,769)$ |
| Closing balance |  | $\underline{816,018}$ | $\underline{013,972}$ |

Note 2013 Rupees in '000 2012

### 33.8 Annual actuarial loss recognised in

 'Other Comprehensive Income'Experience loss on obligation
Experience loss on plan assets
Total loss recognised during the year

| 33.7 |  |  |
| :--- | ---: | ---: |
| 33.6 | 80,322 <br> 24,126 <br> 33.4 | 27,416 <br> 7,089 <br> 104,448 <br> 34,505 |

33.10 Plan assets comprise the following:

Bank deposits
$33.10 .1 \quad 250,923 \quad 48 \% \quad 512,140 \quad 100 \%$
Government securities
(Pakistan Investment Bonds)
$\xlongequal{\frac{267,471}{518,394}} \xlongequal{\frac{52 \%}{100 \%}} \quad \xlongequal{\frac{-}{512,140}} \xlongequal{\frac{-}{100 \%}}$
33.10.1 The amount represents balance deposited with the branches of the holding company.

### 33.11 Re-measurements recognised in 'Other <br> Comprehensive Income' during the year

| 2013 |  |
| :---: | :---: |
| Rupees in "000 | 2012 |
|  |  |
| $(9,313)$ | - |
| $(91,931)$ | $(2,579)$ |
| 181,566 | 29,995 |
| $(33,220)$ | $(42,808)$ |
| 57,346 | 49,897 |
| 104,448 |  |

### 33.12 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations. The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarized below:

2013
Rupees in '000
Increase in Discount Rate by 1 \%
$(95,255)$
Decrease in Discount Rate by 1 \%
114,186
Increase in expected future increment in salary by 1\%
Decrease in expected future increment in salary by $1 \%$
Increase in expected withdrawal rate by $1 \%$
Decrease in expected withdrawal rate by 1\% 524
Increase in expected mortality rate by $1 \%$
Decrease in expected mortality rate by $1 \%$
Although the analysis does not take account of the full distribution of expected cash flows, it does provide an approximation of the sensitivity of the assumptions shown.

### 33.13 Historical information

|  | 2013 | 2012 | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Present value of defined benefit obligation | 816,018 | 613,972 | 506,845 | 420,087 | 355,096 |
| Fair value of plan assets | $(518,394)$ | $(512,140)$ | $(436,189)$ | $(337,025)$ | $(250,760)$ |
| Deficit | 297,624 | 101,832 | 70,656 | 83,062 | 104,336 |
| Actuarial loss / (gain) on obligation | 80,322 | 27,416 | $(2,470)$ | 1,390 | 45,067 |
| Actuarial loss / (gain) on assets | 24,126 | 7,089 | $(4,071)$ | $(14,060)$ | 4,529 |

## 34. DEFINED CONTRIBUTION PLAN

The Group operates a contributory provident fund scheme for permanent employees. The employer and employee each contributes $10 \%$ of the basic salary to the funded scheme every month.

## 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

|  | President \& Chief Executive |  | Directors |  | Executives |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | $\begin{gathered} 2013 \\ -\quad \text { Rupe } \end{gathered}$ | $\begin{array}{r} 2012 \\ 0000-2 \end{array}$ | 2013 | 2012 |
| Fees | - | - | 8,110 | 4,410 | - | - |
| Managerial remuneration | 52,399 | 59,426 | - | - | 2,254,650 | 1,863,238 |
| Charge for defined benefit plan | 192 | 254 | - | - | 57,009 | 46,943 |
| Contribution to defined contribution plan | 2,760 | 3,660 | - | - | 70,378 | 63,753 |
| Utilities | 3,135 | - | *1,756 | *1,668 | 6,002 | - |
| Bonus | 363 | 522 | - | - | 199,962 | 170,102 |
| Others | - | 4,566 | *5,775 | *6,024 | - | 4,175 |
|  | 58,849 | 68,428 | 15,641 | 12,102 | 2,588,001 | 2,148,211 |
| Number of persons (including of a subsidiary) | 2 | 3 | 7 | 7 | 929 | 835 |

*These amounts pertain to the Executive Director
35.1 The Chief Executive, Executive Director and certain executives are provided with free use of car and household equipment in accordance with their terms of employment. The Chief Executive is also provided with leave fare assistance.
36. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable and willing parties in an arm's length transaction.

The fair value of traded investments is based on quoted market prices except for tradable securities classified by the Bank as "held to maturity". These securities are being carried at amortized cost in order to comply with the requirements of BSD Circular No. 14 dated 24 September 2004, and have been disclosed in "Annexure I".

Fair values of unlisted equity investments is determined on the basis of breakup value of these investments as per the latest available financial statements.

Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to the absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 5.4.

The maturity and repricing profile and effective rates are stated in notes 41.5 and 41.4 respectively.
In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in nature or in the case of customer loans and deposits are frequently repriced.
36.1 Off-balance sheet financial instruments

| Of-balance sheet financial instruments | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Contracted Value | Fair Value Rupees | Contracted Value <br> in '000 $\qquad$ | Fair Value |
| Forward purchase of foreign exchange contracts | 58,594,354 | 57,878,184 | 45,136,165 | 45,310,795 |
| Forward sale of foreign exchange contracts | 60,959,246 | 61,719,714 | 51,020,826 | 51,310,339 |

## 37 Trust activities

The holding company acts as a trustee of the following funds:

- Pakistan Cash Management Fund
- Pakistan Pension Fund
- Pakistan Islamic Pension Fund

The assets of the funds are not the assets of the holding company and therefore are not included in the statement of financial position.
38. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

|  | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Trade \& Sales | Retail banking | Commercial banking | Total |
|  | Rupees in '000 |  |  |  |
| Total income* | 14,177,521 | 7,728,160 | 14,022,959 | 35,928,640 |
| Total expenses* | $(11,418,883)$ | $(6,458,995)$ | $(12,933,468)$ | $(30,811,346)$ |
| Net income | 2,758,638 | 1,269,165 | 1,089,491 | 5,117,294 |
| Segment assets | 156,899,735 | 1,391,052 | 153,104,850 | 311,395,637 |
| Segment non performing loans | 237,046 | 4,106 | 16,732,384 | 16,973,536 |
| Segment provision required | 98,224 | 4,106 | 13,353,531 | 13,455,861 |
| Segment liabilities | 2,384,912 | 121,372,644 | 159,652,798 | 283,410,354 |
| Segment return on net assets (\%) | 9.00\% | 6.37\% | 8.78\% |  |
| Segment cost of funds (\%) | 7.32\% | 5.32\% | 8.02\% |  |


|  | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Trade \& Sales | Retail banking | Commercial banking | Total |
|  | Rupees in '000 |  |  |  |
| Total income* | 17,465,899 | 8,522,160 | 12,007,848 | 37,995,907 |
| Total expenses* | $(14,421,915)$ | $(6,690,041)$ | $(11,842,627)$ | $(32,954,583)$ |
| Net income | 3,043,984 | 1,832,119 | 165,221 | 5,041,324 |
| Segment assets | 174,427,551 | 1,102,977 | 128,779,559 | 304,310,087 |
| Segment non performing loans | 279,636 | 11,766 | 17,438,085 | 17,729,487 |
| Segment provision required | 69,514 | 7,940 | 11,957,868 | 12,035,322 |
| Segment liabilities | 20,752,589 | 109,273,979 | 146,094,908 | 276,121,476 |
| Segment return on net assets (\%) | 10.01\% | 7.80\% | 9.32\% |  |
| Segment cost of funds (\%) | 8.27\% | 6.12\% | 9.20\% |  |

* Includes Rs. 6,467,244 thousands (2012: Rs. 4,551,075 thousands) of inter-segment revenues and expenses.


## 39. TRANSACTIONS WITH RELATED PARTIES

The Group has related party relationships with its ultimate parent company, companies with common directorship, key management personnel, directors and employees retirement benefit plans.

Contributions in respect of employees' retirement benefits are made in accordance with actuarial valuation and terms of contribution plan. Salaries \& allowances of the key management personnel are in accordance with the terms of theiremployment. Other transactions are at agreed terms.

| Ultimate parent company | Associates | Key management personne | Directors | Retirement benefit plans | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rupees in '000 |  |  |  |  |  |
| 91,390 | 6,010,887 | 24,338 | 151,459 | 1,830,080 | 8,108,154 |
| 17,604,101 | 752,573,987 | 261,968 | 1,036,460 | 6,186,611 | 777,663,127 |
| $(17,516,166)$ | (753,364,718) | $(260,517)$ | $(881,144)$ | $(6,939,636)$ | $(778,962,181)$ |
| 179,325 | 5,220,156 | 25,789 | 306,775 | 1,077,055 | 6,809,100 |
| - | 1,602,820 | 26,101 | - | - | 1,628,921 |
| - | 37,133,684 | 70,682 | - | - | 37,204,366 |
| - | $(36,716,491)$ | $(20,317)$ | - | - | $(36,736,808)$ |
| - | 2,020,013 | 76,466 | - | - | 2,096,479 |
| 99,480 | 208,512 | - | - | - | 307,992 |
| - | 72,336 | - | - | - | 72,336 |
| 6 | 13,088 | - | - | - | 13,094 |
| - | 131,556 | 950 | 2,097 | 96,065 | 230,668 |

## Deposits

At beginning of the year Received during the year Repaid during the year
At end of the year

## Advances

At beginning of the year
Disbursed during the year
Recovered during the year
At end of the year
Bank balances held by the Bank

Overdrawn bank balances held by the Bank

Mark-up / return / interest receivable

Mark-up / return / interest payable
Management fee payable for technical and
consultancy services*
Prepayments/ advance deposits
Insurance premium and other payable

Transaction-related contingent liabilities

Trade-related contingent liabilities

Advance received against prepaid card

Receivable / payable against purchase / (sale) of securities
 $\xlongequal{9,839} \xlongequal{(20)} \xlongequal{\text { (271) }} \xlongequal{\text { 9,548 }}$

[^0]
## Deposits

At beginning of the year Received during the year Repaid during the year
At end of the year
Advances
At beginning of the year
Disbursed during the year
Recovered during the year
At end of the year
Investments
Bank balances held by the Bank
Over drawn bank balances held by the Bank
Mark-up / return / interest receivable
Mark-up / return / interest payable
Management fee payable for technical and consultancy services*

Prepayments/ advance deposits
Transaction-related contingent liabilities

Trade-related contingent liabilities
Advance received against prepaid card

Receivable / (payable) against purchase / sale of securities
Receivable / (payable) of securities
Advance received against insurance premium

31 December 2012

| Ultimate <br> parent <br> company | Associates | Key <br> management <br> personnel | Directors | Retirement <br> benefit <br> plans |
| :---: | :---: | :---: | :---: | :---: |


| 178,264 | 4,880,012 | 60,025 | 73,571 | 1,548,662 | 6,740,534 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 15,500,722 | 817,672,321 | 407,791 | 681,914 | 4,862,281 | 839,125,029 |
| $(15,587,596)$ | (816,541,446) | $(443,478)$ | $(604,026)$ | (4,580,863) | (837,757,409) |
| 91,390 | 6,010,887 | 24,338 | 151,459 | 1,830,080 | 8,108,154 |
| - | 1,776,952 | 31,193 | - | - | 1,808,145 |
| - | 28,992,000 | 6,245 | - | - | 28,898,245 |
| - | $(29,066,132)$ | $(11,337)$ | - | - | $(29,077,469)$ |
| - | 1,602,820 | 26,101 | - | - | 1,628,921 |
| - | 53,642 | - | - | - | 53,642 |
| 77,497 | 1,980,921 | - | - | - | 2,058,418 |
| - | 246,158 | - | - | - | 246,158 |
| - | 11,330 | - | - | - | 11,330 |
| - | 111,427 | 810 | 1,432 | 118,082 | 231,751 |


| 159,288 | - | - | - | - | 159,288 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | 26,164 | - | - | - | 26,164 |
| - | 1,456,588 | - | - | - | 1,456,588 |
| - | 1,814,176 | - | - | - | 1,814,176 |
| - | 6,640 | - | - | - | 6,640 |
| - | $(9,552)$ | - | - | - | $(9,952)$ |
| - | - | (480) | - | - | (480) |
| - | 316 | - | - | - | 316 |

[^1]Transactions during the year
For the year ended 31 December 2013

| Ultimate parent company | Associates | Key management personnel $\qquad$ Rupees in | Directors O00’ | Retirement benefit plans | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | 128,747 | 4,336 | - | - | 133,089 |
| - | 573,788 | 765 | 15,798 | 123,239 | 713,590 |
| 9,288 | 395,694 | 140 | - | - | 405,122 |
| 361 | 29,163 | - | - | - | 29,524 |
| - | 495 | - | - | - | 495 |
| - | 11,366 | - | - | - | 11,366 |
| - | - | 195,971 | - | - | 195,971 |
| - | - | - | 8,110 | - | 8,110 |
| - | - | - | - | 91,344 | 91,344 |
| - | - | - | - | 113,960 | 113,960 |
| - | 26,341 | - | - | - | 26,341 |
| - | 42,806 | - | - | - | 42,806 |

Maintenance, electricity,
stationery \& entertainment expenses

Management fee expense
for technical and consultancy services*

Donation paid
Professional / other charges paid

*Management fee is as per the agreement with the holding company.

## Transactions during the year



[^2]
## 40. CAPITAL ASSESSMENT AND ADEQUACY

### 40.1 Scope

The State Bank of Pakistan (SBP) through its BPRD Circular No 6 dated August 15, 2013 has issued Basel III Capital instructions for Banks/ DFIs. The revision to the previously applicable Capital Adequacy regulations pertain to components of eligible capital and related deductions. The amendments have been introduced with an aim to further strengthen the existing capital related rules. Basel III instructions have become effective from December 31, 2013; however, there is a transitional phase during which the complete requirements would become applicable with full implementation by December 31, 2019. This framework is applicable to the Group.

The Group's capital adequacy is reported using the rules and ratios provided by the State Bank of Pakistan. The capital adequacy ratio is a measure of the amount of a Group's capital expressed as a percentage of its risk weighted assets (RWAs). Group operations are categorized as either Trading Book or Banking Book and RWAs are determined according to specific treatments as per the requirement of the framework that measure the varying levels of risk attached to on balance sheet and off-balance sheet exposures. Under the current capital adequacy regulations, credit risk and market risk exposures are measured using the Standardized Approach and operational risk is measured using the Basic Indicator Approach. Credit risk mitigates are also applied against the Group's exposures based on eligible collateral.

### 40.2 Capital management

The objective of managing capital is to safeguard the Bank's ability to continue as a going concern. It is the policy of the Group to maintain a strong capital base so as to maintain investor, depositor and market confidence and to sustain future development of the business. The Group aims to maintain an optimum level of capital along with maximizing shareholders' return.

## Statutory minimum capital requirement and capital adequacy ratio

The SBP through its BSD Circular No. 07 dated April 15, 2009 has prescribed the minimum paid-up capital (net of accumulated losses) for Banks to be raised to Rs. 10 billion by the year ending December 31, 2013. The paid-up capital of the Bank for the year ended December 31, 2013 stood at Rs. 10,478 million (2012: Rs. 10,478 million) and is in compliance with SBP requirements.

Banks are also required to maintain a minimum Capital Adequacy Ratio (CAR) of $10 \%$ of the risk weighted exposures of the Bank. Further, under Basel IIII instructions, Banks are also required to maintain a Common Equity Tier 1 (CET 1) ratio and Tier 1 ratio of $5 \%$ and $6.5 \%$, respectively, as at December 31, 2013. As at December 31, 2013 the Bank was fully compliant with prescribed ratios as the Banks's CAR was $16.29 \%$ whereas CET 1 and Tier 1 ratios both stood at $15.63 \%$. The holding company and its individually regulated operations have complied with all capital requirements throughout the year.

Tier 1 capital comprises of Common Equity Tier 1 (CET 1) and Additional Tier 1 (AT 1) capital.
CET 1 capital includes fully paid-up capital, balance in share premium account, general reserves as per the financial statements, net un-appropriated profits meeting the eligibility criteria.

AT 1 capital includes instruments meeting the prescribed SBP criteria e.g. perpetual non-cumulative preference shares.

The deductions from Tier 1 capital include mainly;
i) Book value of goodwill / intangibles;
ii) Deficit on revaluation of available for sale investments;
iii) Reciprocal cross holdings in equity capital instruments of other banks, financial institutions and insurance companies;
iv) Investment in mutual funds above a prescribed ceiling;
v) Threshold deductions applicable from 2014 on deferred tax assets and certain investments;
vi) $50 \%$ of investments in majority owned securities or other financial subsidiaries not consolidated in the statement of financial position, during transition phase.

Tier 2 capital includes general provisions for loan losses, surplus on the revaluation of assets - net of tax, foreign exchange translation reserves and subordinated debts (meeting the revised eligibility criteria). The deductions from Tier 2 include mainly:
i) Reciprocal cross holdings in other capital instruments of other banks, financial institution and insurance companies;
ii) $50 \%$ of investments in majority owned securities or other financial subsidiaries not consolidated in the statement of financial position, during transition phase.

### 40.3 Capital Structure

Common Equity Tier 1 capital (CET1): Instruments and reserves
1 Fully Paid-up Capital/ Capital deposited with SBP
2 Balance in Share Premium Account
3 Reserve for issue of Bonus Shares
4 General/ Statutory Reserves
5 Gain/(Losses) on derivatives held as Cash Flow Hedge
6 Unappropriated/unremitted profits/ (losses)
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)

8 CET 1 before Regulatory Adjustments

| 31 December <br> 2013 |  | 31 December <br> 2012 |
| :---: | :---: | :---: |
| Amount | Subject to <br> Pre-Basel IIII | Amount |
| Treatment |  |  |$|$


| 10,478,315 | 10,478,315 |
| :---: | :---: |
| 2,550,985 | 2,550,985 |
| - | - |
| 7,642,526 | 6,937,292 |
| - | - |
| 6,693,745 | 6,035,765 |
| - | - |
| 27,365,571 | 26,002,357 |

Common Equity Tier 1 capital: Regulatory adjustments
9 Goodwill (net of related deferred tax liability)
10 All other intangibles (net of any associated deferred tax liability)
11 Shortfall of provisions against classified assets
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)
Defined-benefit pension fund net assets
Reciprocal cross holdings in CET1 capital instruments
Cash flow hedge reserve
Investment in own shares/ CET1 instruments
Securitization gain on sale
Capital shortfall of regulated subsidiaries
Deficit on account of revaluation from bank's holdings of property/ AFS
Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10\% of the issued share capital (amount above 10\% threshold)
21 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10\% threshold)
22 Deferred Tax Assets arising from temporary differences (amount above 10\% threshold, net of related tax liability)
23 Amount exceeding 15\% threshold
24 of which: significant investments in the common stocks of financial entities
25 of which: deferred tax assets arising from temporary differences
26 National specific regulatory adjustments applied to CET1 capital
27 Investment in TFCs of other banks exceeding the prescribed limit
28 Any other deduction specified by SBP (mention details)
29 Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions
30 Total regulatory adjustments applied to CET1 (sum of 9 to 25)
Common Equity Tier 1
(a) $\frac{337,414}{27,028,157}$


Additional Tier 1 (AT 1) Capital
31 Qualifying Additional Tier-1 instruments plus any related share premium
32 of which: Classified as equity
33 of which:Classified as liabilities
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)
35 of which: instrument issued by subsidiaries subject to phase out
36 AT1 before regulatory adjustments
Additional Tier 1 Capital: regulatory adjustments
37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)
38 Investment in own AT1 capital instruments
39 Reciprocal cross holdings in Additional Tier 1 capital instruments
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10\% of the issued share capital (amount above 10\% threshold)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
42 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions
44 Total of Regulatory Adjustment applied to AT1 capital
45 Additional Tier 1 capital
46 Additional Tier 1 capital recognized for capital adequacy
Tier 1 Capital (CET1 + admissible AT1)

(b)
$(c=a+b) \quad 27,028,157 \quad 25,770,494$

## Tier 2 Capital

| 31 December <br> 2013 |  | 31 December <br> 2012 |
| :---: | :---: | :---: |
| Amount | Subject to <br> Pre-Basel IIII <br> Treatment | Amount |

47 Qualifying Tier 2 capital instruments under Basel III
48 Capital instruments subject to phase out arrangement from tier 2 (PreBasel III instruments)
49 Tier 2 capital instruments issued to third party by consolidated subsidiarries (amount allowed in group tier 2)
50 of which: instruments issued by subsidiaries subject to phase out
51 General Provisions or general reserves for loan losses-up to maximum of $1.25 \%$ of Credit Risk Weighted Assets
Revaluation Reserves
of which: Revaluation reserves on Property
of which: Unrealized Gains/Losses on AFS
Foreign Exchange Translation Reserves
Undisclosed/Other Reserves (if any)
57 T2 before regulatory adjustments


1,133,022


1,713,009

Tier 2 Capital: regulatory adjustments
58 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital
59 Reciprocal cross holdings in Tier 2 instruments
60 Investment in own Tier 2 capital instrument
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
62 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation

63 Amount of Regulatory Adjustment applied to T2 capital
64 Tier 2 capital (T2)
65 Tier 2 capital recognized for capital adequacy
66 Excess Additional Tier 1 capital recognized in Tier 2 capital
67 Total Tier 2 capital admissible for capital adequacy
TOTAL CAPITAL (T1 + admissible T2)

Total Risk Weighted Assets

-
1,133,022
1,133,022
$\begin{array}{cr}\text { (d) } & \begin{array}{r}1,133,022 \\ \text { (e=c+d) } \\ \text { 28,161,179 }\end{array} \\ \text { (i=f+g+h) } & \xlongequal{172,883,713}\end{array}$

-
1,713,609
1,713,609
-
1,713,609
27,484,103

162,602,436

68 Total Credit Risk Weighted Assets
69 Risk weighted assets in respect of amounts subject to Pre-Basel III Treatment
70 of which: recognized portion of investment in capital of banking,
financial and insurance entities where holding is more than $10 \%$ of the issued common share capital of the entity
71 of which: deferred tax assets
72 of which: Defined-benefit pension fund net assets
73 of which:Others
74 Total Market Risk Weighted Assets
75 Total Operational Risk Weighted Assets
Capital Ratios and buffers (in percentage of risk weighted assets)
76 CET1 to total RWA
77 Tier-1 capital to total RWA
78 Total capital to RWA
79 Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)
80 of which: capital conservation buffer requirement
81 of which: countercyclical buffer requirement
82 of which:D-SIB or G-SIB buffer requirement
83 CET1 available to meet buffers (as a percentage of risk weighted assets)
National minimum capital requirements prescribed by SBP
84 CET1 minimum ratio
85 Tier 1 minimum ratio
86 Total capital minimum ratio

Amounts below the thresholds for deduction (before risk weighting)
87 Non-significant investments in the capital of other financial entities
88 Significant investments in the common stock of financial entities
89 Deferred tax assets arising from temporary differences (net of related tax liability)

Applicable caps on the inclusion of provisions in Tier 2
90 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
91 Cap on inclusion of provisions in Tier 2 under standardized approach
92 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)
93 Cap for inclusion of provisions in Tier 2 under intermal ratings-based approach

| $\begin{gathered} 31 \text { December } \\ 2013 \\ \hline \end{gathered}$ |  | $31 \text { December }$ $2012$ |
| :---: | :---: | :---: |
| Amount | Subject to Pre-Basel III Treatment | Amount |
| 141,893,242 Rupees in ‘000141,893,242 |  |  |
|  |  | 139,447,042 |
| - |  | - |
| - |  | - |
| - |  | - |
| - |  | - |
| 7,338,553 |  | 374,731 |
| 23,651,918 |  | 22,780,663 |


| (a/i) | $15.63 \%$ | $15.85 \%$ |
| :--- | :--- | :--- |
| (c/i) | $15.63 \%$ | $15.85 \%$ |
| (e/i) | $16.29 \%$ | $16.90 \%$ |

40.4 Capital Structure Reconciliation

## STEP 1

## ASSETS

Cash and balances with treasury banks
Balanced with other banks
Lending to financial institutions
Investments
Advances
Operating fixed assets
Deferred tax assets
Other assets
TOTAL ASSETS

LIABILITIES AND EQUITY
Bills payable
Borrowings
Deposits and other accounts
Sub-ordinated loans
Liabilities against assets subject to finance lease
Deferred tax liabilities
Other liabilities

## TOTAL LIABILITIES

Share capital/ Head office capital account
Reserves
Unappropriated/ Unremitted profit/ (losses)
Minority Interest
Surplus on revaluation of assets
TOTAL EQUITY
TOTAL LIABILITIES AND EQUITY

| 31 December 2013 |  |
| :---: | :---: |
| Asper | Under |
| published | regulatory |
| financial | scope of |
| statements | consolidation |


| $21,208,774$ |  |
| ---: | ---: |
| $3,552,694$ |  |
| - | $21,208,774$ <br> $3,552,694$ <br> $142,327,147$ <br> $129,833,937$ <br> $3,035,526$ <br> $2,947,155$ <br> $8,490,404$ <br> $311,395,637$ |
|  | $12,327,147$ <br> $3,833,937$ <br> $3,035,526$ <br> $2,947,155$ <br> $8,490,404$ |


| $3,982,213$ |
| :---: | :---: |
| $23,057,002$ |
| $247,507,718$ |
| - |
| - |
| - |
| $8,863,421$ |
| $24,057,002$ |
| $247,507,718$ |
| - |
| - |
| - |
| $8,863,421$ |

283,410,354 283,410,354

| $10,478,315$ |
| :---: | ---: |
| $10,193,511$ |
| $6,693,745$ |
| - |
| 619,712 |$\quad$| $10,478,315$ |
| ---: |
| $10,193,511$ |
| $6,693,745$ |
| - |
| 619,712 |
| $27,985,283$ |
| $\underline{311,395,637}$ |


| 31 December 2013 |  |
| :---: | :---: |
| Asper <br> published <br> financial <br> statements | Under <br> regulatory <br> scope of <br> consolidation |
|  | Rupees in "000 |
|  |  |

## STEP 2

ASSETS
Cash and balances with treasury banks
Balanced with other banks
Lending to financial institutions
Investments
of which: Non-significant capital investments in capital of other financial institutions exceeding $10 \%$ threshold
of which: significant capital investments in financial sector entities exceeding regulatory threshold
of which: Mutual Funds exceeding regulatory threshold
of which: reciprocal crossholding of capital instrument of which: others
Advances
shortfall in provisions/ excess of total EL amount over eligible provisions under IRB
general provisions reflected in Tier 2 capital
Fixed Assets
Deferred Tax Assets
of which:DTAs excluding those arising from temporary differences
of which: DTAs arising from temporary differences exceeding regulatory threshold
Other assets
of which: Goodwill
of which: Intangibles
of which: Defined-benefit pension fund net assets

| 21,208,774 | 21,208,774 |
| :---: | :---: |
| 3,552,694 | 3,552,694 |
| - | - |
| 142,327,147 | 142,327,147 |
| - | - |
| - | - |
| - | - |
| - | 337,414 |
| - | - |
| 129,833,937 | 129,833,937 |
| - | - |
| 854,152 | 854,152 |
| 3,035,526 | 3,035,526 |
| 2,947,155 | 2,947,155 |
| - | - |
| 8,490,404 | 8,490,404 |
| - | - |
| - | - |
| - | - |
| 311,395,637 | 311,395,637 |


| 31 December 2013 |  |
| :---: | :---: |
| Asper <br> published <br> financial | Under <br> regulatory <br> scope of <br> statements <br> consolidation |
|  | Ref |

## LIABILITIES \& EQUITY

## Bills payable <br> Borrowings <br> Deposits and other accounts <br> Sub-ordinated loans <br> of which: eligible for inclusion in AT1 <br> of which: eligible for inclusion in Tier 2 <br> Liabilities against assets subject to finance lease <br> Deferred tax liabilities <br> of which: DTLs related to goodwill <br> of which: DTLs related to intangible assets <br> of which: DTLs related to defined pension fund net assets <br> of which: other deferred tax liabilities <br> Other liabilities

TOTAL LIABILITIES

Share capital
of which: amount eligible for CET1
of which: amount eligible for AT1
Reserves
of which: portion eligible for inclusion in CET1 (statutory reserve,
special reserve \& revenue reserve)
of which: portion eligible for inclusion in Tier 2
Unappropriated profit/ (losses)
Minority Interest
of which: portion eligible for inclusion in CET1
of which: portion eligible for inclusion in AT1
of which: portion eligible for inclusion in Tier 2
Surplus on revaluation of assets
of which: Revaluation reserves on Property
of which:Unrealized Gains/Losses on AFS-Recognised
of which:Unrealized Gains/Losses on AFS-Unrecognised
In case of Deficit on revaluation (deduction from CET1)

## TOTAL EQUITY

TOTAL LIABILITIES AND EQUITY

| 3,982,213 | 3,982,213 |
| :---: | :---: |
| 23,057,002 | 23,057,002 |
| 247,507,718 | 247,507,718 |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| 8,863,421 | 8,863,421 |
| 283,410,354 | 283,410,354 |
| 13,029,300 | 13,029,300 |
| 13,029,300 | 13,029,300 |
| - | - |
| 7,642,526 | 7,642,526 |
| 7,642,526 | 7,642,526 |
| - | - |
| 6,693,745 | 6,693,745 |
| - | - |
| - | - |
| - | - |
| - | - |
| 619,712 | 619,712 |
| 278,870 | 278,870 |
| 340,842 | 340,842 |
| - | - |
| 27,985,283 | 27,985,283 |
| 311,395,637 | 311,395,637 |

## STEP 3

Common Equity Tier 1 capital (CET1): Instruments and reserves
1 Fully Paid-up Capital/ Capital deposited with SBP
2 Balance in Share Premium Account
3 Reserve for issue of Bonus Shares
4 General/ Statutory Reserves
5 Gain/(Losses) on derivatives held as Cash Flow Hedge
6 Unappropriated/unremitted profits/(losses)
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)
8 CET 1 before Regulatory Adjustments
Common Equity Tier 1 capital: Regulatory adjustments
9 Goodwill (net of related deferred tax liability)
10 All other intangibles (net of any associated deferred tax liability)
11 Shortfall of provisions against classified assets
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)
13 Defined-benefit pension fund net assets
14 Reciprocal cross holdings in CET1 capital instruments
15 Cash flow hedge reserve
16 Investment in own shares/ CET1 instruments
17 Securitization gain on sale
18 Capital shortfall of regulated subsidiaries
19 Deficit on account of revaluation from bank's holdings of property/ AFS
20 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10\% of the issued share capital (amount above 10\% threshold)
21 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10\% threshold)
22 Deferred Tax Assets arising from temporary differences (amount above 10\% threshold, net of related tax liability)
23 Amount exceeding $15 \%$ threshold
24 of which: significant investments in the common stocks of financial entities
25 of which: deferred tax assets arising from temporary differences
26 National specific regulatory adjustments applied to CET1 capital
27 Investment in TFCs of other banks exceeding the prescribed limit
28 Any other deduction specified by SBP (mention details)
29 Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions
30 Total regulatory adjustments applied to CET1 (sum of 9 to 25 ) Common Equity Tier 1

Component of regulatory capital reported by bank
Rupees in '000

| $10,478,315$ |
| :---: |
| $2,550,985$ |
| - |
| $7,642,526$ |
| - |
| $6,693,745$ |
| - |
| $27,365,571$ |


| - | (j) - (0) |
| :---: | :---: |
| - | (k) - (p) |
| - | (f) |
| - | $\{\mathrm{h})-(\mathrm{r}\}^{*} \times \%$ |
| - | $\{(1)-(q)\} * x \%$ |
| 337,414 | (d) |
| - |  |
| - |  |
| - |  |
| - |  |
| - | (ab) |
| - | (a) - (ac) - (ae) |
| - | (b) - (ad) - (af |
| - | (i) |
| - |  |
| - |  |
| - |  |
| - |  |
| - |  |
| - |  |
| - |  |
| 337,414 |  |
| 27,028,157 |  |

Additional Tier 1 (AT 1) Capital
31 Qualifying Additional Tier-1 instruments plus any related share premium
32 of which: Classified as equity
33 of which:Classified as liabilities
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)
35 of which: instrument issued by subsidiaries subject to phase out
36 AT1 before regulatory adjustments
Additional Tier 1 Capital: regulatory adjustments
37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)
38 Investment in own AT1 capital instruments
39 Reciprocal cross holdings in Additional Tier 1 capital instruments
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
42 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions
44 Total of Regulatory Adjustment applied to AT1 capital
45 Additional Tier 1 capital
46 Additional Tier 1 capital recognized for capital adequacy
Tier 1 Capital (CET1 + admissible AT1)

Component of regulatory capital reported by bank Rupees in '000

-
Source based on reference number from step 2
(t)
(m)
(y)

(ad)

Component of regulatory capital reported by bank
Rupees in '000

Source based on reference number from step 2

Tier 2 Capital
47 Qualifying Tier 2 capital instruments under Basel III
48 Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)
49 Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)
50 of which: instruments issued by subsidiaries subject to phase out
51 General Provisions or general reserves for loan losses-up to maximum of $1.25 \%$ of Credit Risk Weighted Assets
52 Revaluation Reserves eligible for Tier 2
53 of which: portion pertaining to Property
54 of which: portion pertaining to AFS securities-unrecognised
54A of which: portion pertaining to AFS securities-recognised
55 Foreign Exchange Translation Reserves
56 Undisclosed/Other Reserves (if any)
57 T2 before regulatory adjustments


1,133,022


1,133,022
1,133,022
1,133,022
28,161,179
(n)
(z)
(g)

## aa

aab
aaa
(v)
(ae)
(af)
40.5 Main features template of regulatory capital instruments

1 Issuer
2 Unique identifier (eg KSE Symbol or Bloomberg identifier etc.)
3 Governing law(s) of the instrument Regulatory treatment
4 Transitional Basel III rules
5 Post-transitional Basel III rules
6 Eligible at solo/ group/ group \& solo
7 Instrument type
8 Amount recognized in regulatory capital (Currency in PKR thousands, as of reporting date)
9 Par value of instrument
10 Accounting classification
11 Original date of issuance
12 Perpetual or dated
13 Original maturity date
14 Issuer call subject to prior supervisory approval
15 Optional call date, contingent call dates and redemption amount
16 Subsequent call dates, if applicable Coupons / dividends
17 Fixed or floating dividend/ coupon
18 coupon rate and any related index/ benchmark
19 Existence of a dividend stopper
20 Fully discretionary, partially discretionary or mandatory
21 Existence of step up or other incentive to redeem
22 Noncumulative or cumulative
23 Convertible or non-convertible
24 If convertible, conversion trigger (s)
25 If convertible, fully or partially
26 If convertible, conversion rate
27 If convertible, mandatory or optional conversion
28 If convertible, specify instrument type convertible into
29 If convertible, specify issuer of instrument it converts into
Write-down feature
31 If write-down, write-down trigger(s)
32 If write-down, full or partial
33 If write-down, permanent or temporary
34 If temporary write-down, description of write-up mechanism
35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)
36 Non-compliant transitioned features
37 If yes, specify non-compliant features

Habib Metropolitan Bank Ltd.
HMB
Capital Market Law
Common Equity Tier 1
Common Equity Tier 1
Group \& standalone
Common Shares
28,161,179
PKR 10
Shareholder equity
1992
Perpetual
No maturity
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
No
Fully discretionary
No
Not Applicable
Non-convertible
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
Not Applicable
No
Not Applicable

### 40.6 Capital adequacy ratio

The risk weighted assets to capital ratio, calculated in accordance with the SBP's guidelines on capital adequacy is as follows:

## Credit risk

Portfolios subject to standardised approach (Simple)

Cash and cash equivalents
Govermment of Pakistan and SBP
Public sector entities
Banks
Corporate
Retail
Residential mortgage finance
Past due loans
Listed, unlisted equity investments and regulatory capital instruments issued by other banks
Claims on fixed assets
All other assets

Off balance sheet Non market related Market related

Total Credit Risk

| Capital | nts | Risk Weighted Assets |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |


| - | - | - | - |
| :---: | :---: | :---: | :---: |
| - | - | - | - |
| 62,867 | 45,076 | 628,674 | 450,759 |
| 480,519 | 589,590 | 4,805,187 | 5,895,901 |
| 9,384,717 | 7,837,789 | 93,847,169 | 78,377,886 |
| 24,343 | 301,963 | 243,426 | 3,019,634 |
| 32,662 | 24,473 | 326,624 | 244,732 |
| 294,733 | 596,483 | 2,947,334 | 5,964,827 |
| 92,412 | 241,227 | 924,115 | 2,180,405 |
| 303,553 | 300,083 | 3,035,526 | 3,000,827 |
| 489,397 | 1,475,029 | 4,893,969 | 14,750,285 |
| 11,165,203 | 11,411,713 | 111,652,024 | 113,885,256 |
| 2,926,180 | 2,491,750 | 29,261,802 | 24,917,501 |
| 97,942 | 64,429 | 979,416 | 644,285 |
| 3,024,122 | 2,556,179 | 30,241,218 | 25,561,786 |
| 14,189,325 | 13,967,892 | 141,893,242 | 139,447,042 |

## Market risk

Capital requirement for portfolios subject to Standardised Approach
Interest rate risk
Foreign exchange risk
Equity position risk
Total Market risk

| 522,036 | - | 6,525,448 | - |
| :---: | :---: | :---: | :---: |
| 21,049 | 29,978 | 263,117 | 374,731 |
| 43,999 | - | 549,988 | - |
| 587,084 | 29,978 | 7,338,553 | 374,731 |

## Operational risk

Capital requirement for operational risks subject to Basic Indicator Approach
Total Risk Weighted Assets

$$
\xlongequal{\frac{1,892,153}{16,668,562}} \xlongequal{\frac{1,822,453}{15,820,323}} \xlongequal{\underline{23,651,918}} \begin{aligned}
& \frac{22,880,663}{} \\
&
\end{aligned}
$$

## Capital adequacy ratio

Total eligible regulatory capital held (note 40.3)
(e) 28,161,179 27,484,103

Total risk weighted assets (note 40.3)
(i) $\quad 172,883,713 \quad 162,602,436$

Capital adequacy ratio
$(\mathrm{e}) /(\mathrm{i}) \xlongequal{ } \xlongequal{16.29 \%} \xlongequal{16.90 \%}$

### 40.7 Credit risk: General disclosures - Basel II sepcific

The Group uses the 'Standardised Approach' in calculation of credit risk and capital requirements.
The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures. These are applied consistently across the Bank credit portfolio for both on - balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket's as per SBP Basel II guidelines is given below:

Types of exposures and ECAl's used
Exposures
Corporate
Banks
Sovereigns
SME's
Securitisation
Others

| 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| JCR-VIS | PACRA | S\&P | Fitch | Moody's |
| P | $P$ | - | - | - |
| $P$ | $P$ | $P$ | $P$ | - |
| - | - | - | - | - |
| $P$ | $P$ | - | - | - |
| - | - | - | - | - |
| - | - | - | - | - |

40.8 Credit Exposures subject to Standardised Approach

| Exposures | Rating category | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount outstanding | Deduction CRM | Net amount | Amount outstanding | Deduction CRM | Net amount |
|  |  | Rupees in '000 |  |  |  |  |  |
| Corporate | 1 | 1,365,493 | 11,404 | 1,354,089 | 3,238,102 | 58,582 | 3,179,520 |
|  | 2 | 6,465,864 | 2,412 | 6,463,452 | 6,959,679 | 127,595 | 6,832,084 |
|  | 5,6 | 89,793 | - | 89,793 | 160,702 | - | 160,702 |
| Claims on banks with original maturity of 3 |  |  |  |  |  |  |  |
|  |  | 4,454,666 | - | 4,454,666 | 4,125,614 | - | 4,125,614 |
| Retail |  | 2,199,834 | 1,449,551 | 750,283 | 7,771,227 | 1,513,009 | 6,258,218 |
| Public sector entities | 1 | 14,162,359 | 6,337,272 | 7,825,087 | 4,378,011 | - | 4,378,011 |
|  | 2,3 | 7,273 | - | 7,273 | 36,941 | - | 36,941 |
| Others |  | 177,880,840 | - | 177,880,840 | 199,455,800 | 1,459,865 | 197,995,935 |
| Unrated |  | 130,068,727 | 7,792,235 | 122,276,492 | 109,233,189 | 6,227,599 | 103,005,590 |

The forms of collateral that are deemed eligible under the 'Simple Approach' to credit risk mitigation as per SBP guidelines are used by the Group and primarily includes cash, govemment and rated debt securities.
The Group applies SBP specified haircut to collateral for credit risk mitigation. Collateral management is embedded in the Group's risk taking and risk management policy and procedures. A standard credit granting procedure exists which has been well-disseminated down the line, ensuring proper pre-sanction evaluation, adequacy of security, preexamination of charge / control documents and monitoring of each exposure on an ongoing basis.

Collateral information is recorded diligently in the Bank's main processing systems by type of collateral, amount of collateral against relevant credit exposures. A cohesive accounting / risk management system facilitates effective collateral management for Basel II reporting.

## 41. RISK MANAGEMENT

Risk management aspects are embedded in the Group's strategy, organization structure and processes. The Group has adopted a cohesive risk management structure for credit, operations, liquidity and market risk to strengthen the process and system from the foundation as controls are more effective and valuable when built into the process. Effective risk management is considered essential in the preservation of the assets and long-term profitability of the Group. Clear guidelines and limits, which are under regular review, are backed by a system of internal controls and independent audit inspections. Internal reporting / MIS are additional tools for measuring and controlling risks. Separation of duties is also embedded in the Group's system and organization.

### 41.1 Credit risk

Credit risk arises from the possibility that the counterparty in a transaction may default. It arises principally in relation to the lending and trade finance business carried out by the Group.

As per Basel II methodology the gross credit risk weighted exposure incorporating relevant credit conversion factor is Rs. 141,893,242 thousand (2012: Rs. 139,678,905 thousand) as depicted in note 40.6 .

The holding company's strategy is to minimize credit risk through a strong pre-disbursement credit analysis, approval and risk measurement process added with product, geography and customer diversification. The Group, as its strategic preference, extends trade and working capital financing, so as to keep the major portion of exposure (funded and non-funded) on a short-term, self-liquidating basis. Major portion of the Group's credit portfolio is priced on flexible basis with pricing reviewed on periodic basis.

The Group's credit policy / instructions defines the credit extension criteria, the credit approval and monitoring process, the loan classification system and provisioning policy.

The Group continually assesses and monitors credit exposures. The holding company follows both objective and subjective criteria of SBP regarding loans classification. The subjective assessment process is based on management's judgement with respect to the borrower's character, activity, cash flow, capital structure, security, quality of management and delinquency.

### 41.1.1 Segmental information

Segment by class of business

Agriculture, forestry, hunting and fishing Automobile and transportation equipment Cement
Chemicals and pharmaceuticals Construction
Electronic and electrical appliances
Exports/ imports
Financial
Footwear and leather garments
Individuals
Insurance
Mining and quarrying
Power (electricity), gas, water, sanitary Senvices
Sugar
Textile
Transport, storage and communication Wholesale and retail trade Others

| 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Advances (Gross) |  | Deposits |  | Contingencies and commitments |  |
| (Rs. in '000) | \% | (Rs. in '000) | \% | (Rs. in '000) | \% |
| 42,526 | 0.03 | 1,033,128 | 0.42 | 65,317 | 0.03 |
| 2,582,633 | 1.79 | 6,456,126 | 2.61 | 6,364,094 | 2.99 |
| 74,728 | 0.05 | 7,491,029 | 3.03 | 3,759,551 | 1.76 |
| 6,864,087 | 4.76 | 5,385,919 | 2.18 | 7,193,798 | 3.37 |
| 981,064 | 0.68 | 68,580 | 0.03 | 945,183 | 0.44 |
| 4,556,949 | 3.16 | 2,596,667 | 1.05 | 4,696,622 | 2.20 |
| 6,453,513 | 4.48 | 354,928 | 0.14 | 10,659,593 | 5.00 |
| 2,174,595 | 1.51 | 4,133,846 | 1.67 | 87,860,530 | 41.21 |
| 732,576 | 0.51 | 5,251,141 | 2.12 | 8,568,481 | 4.02 |
| 1,391,964 | 0.97 | 90,961,378 | 36.75 | - | - |
| , | - | 1,486,685 | 0.60 | - |  |
| 405,370 | 0.28 | 176 | 0.00 | 3,678,228 | 1.73 |
| 7,977,099 | 5.53 | 21,846 | 0.01 | 9,969,589 | 4.68 |
| 2,197,318 | 1.52 | 750,734 | 0.30 | 1,678,604 | 0.79 |
| 1,713,491 | 1.19 | 694,083 | 0.28 | 1,669,624 | 0.78 |
| 67,206,477 | 46.62 | 16,164,778 | 6.53 | 26,485,001 | 12.42 |
| 6,387,000 | 4.43 | 28,024 | 0.01 | 4,587,716 | 2.15 |
| 3,440,426 | 2.39 | 620,795 | 0.25 | 6,020,887 | 2.82 |
| 28,962,134 | 20.09 | 104,007,855 | 42.02 | 28,990,747 | 13.60 |
| 144,143,950 | 100.00 | 247,507,718 | 100.00 | 213,193,565 | 100.00 |

Segment by sector
Public / Govemment

| Advances (Gross) |  | Deposits |  | Contingencies and commitments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Rs. in ${ }^{\prime 000}$ ) | \% | (Rs. in '000) | \% | (Rs. in '000) | \% |
| 19,218,718 | 13.33 | 28,620,310 | 11.56 | 10,867,958 | 5.10 |
| 124,925,232 | 86.67 | 218,887,408 | 88.44 | 202,325,607 | 94.90 |
| 144,143,950 | 100.00 | 247,507,718 | 100.00 | 213,193,565 | 100.00 |

Details of non-performing advances and specific provisions by class of business segment

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Classified advances | Specific provision held | Classified advances | Specific provision held |
|  | [ Rupees in '000 |  |  |  |
| Automobile and transportation equipment | 85,688 | 69,222 | 98,186 | 57,518 |
| Cement | 25,000 | 22,312 | 25,000 | 20,920 |
| Chemical and pharmaceuticals | 33,789 | 3,204 | 34,003 | - |
| Construction | 24,006 | 12,944 | 136,506 | 7,728 |
| Electronics and electrical appliances | 837,821 | 718,649 | 854,508 | 691,410 |
| Exports/imports | 1,120,010 | 907,354 | 1,079,319 | 790,959 |
| Footwear and leather garments | 17,365 | 17,365 | 64,612 | 16,884 |
| Individuals | 22,442 | 4,942 | 57,835 | 9,509 |
| Power (electricity), gas, water, sanitary | 72,920 | 27,311 | 73,075 | 23,229 |
| Services | 240,250 | 136,116 | 247,381 | 101,262 |
| Textile | 12,796,622 | 10,309,430 | 13,101,012 | 9,127,412 |
| Transport, storage and communication | 12,335 | 5,794 | 116,961 | 111,353 |
| Wholesale and retail trade | 455,954 | 347,322 | 573,088 | 435,602 |
| Others | 1,229,334 | 873,896 | 1,268,001 | 641,536 |
|  | 16,973,536 | 13,455,861 | 17,729,487 | 12,035,322 |

Details of non-performing advances and specific provisions by sector

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Classified advances | Specific provision held | Classified advances | Specific provision held |
|  |  |  | in '000 |  |
| Private | 16,973,536 | 13,455,861 | 17,729,487 | 12,035,322 |

## Geographical segment anlaysis

Pakistan

| 2013 |  |  |  |
| :---: | :---: | :---: | :---: |
| Profit before taxation | $\begin{aligned} & \text { Total } \\ & \text { assets } \\ & \text { employed } \end{aligned}$ | Net assets employed | Contingencies and commitments |
| Rupees in '000 |  |  |  |
| 5,117,294 | 311,395,637 | 27,985,283 | 213,193,565 |

Total assets employed include intra group items of Rs. 99,480 thousand.

### 41.2 Market risk

Market Risk is the risk of loss in earnings and capital due to adverse changes in interest rates, foreign exchange rates, equity prices and market conditions.

The Board of Directors oversees the Group's strategy for market risk exposures. Asset and Liability Committee (ALCO) which comprises of senior management oversees the statement of financial position of the Group and performs oversight function to ensure sound asset quality, liquidity and pricing. The investment policy amongst other aspects covers the Group asset allocation guidelines inclusive of equity investments. While market risk limits are in place and are monitored effectively, the Group has also formalized liquidity and market risk management policies which contain action plans to strengthen the market risk management system and a middle office function oversees limit adherence. Market risk can be further categorised into Interest Rate Risk, Foreign Exchange Risk and Equity Position Risk.

### 41.3 Foreign exchange risk

Foreign exchange risk is the probability of loss resulting from adverse movement is exchange rates.
The Group's business model for foreign exchange risk is to serve trading activities of its clients in an efficient and cost effective manner. The Group is not in the business of actively trading and market making activities. A conservative risk approach and the Group's business strategy to work with export oriented clients gives the ability to meet its foreign exchange needs generally and frequently provide foreign exchange to the inter-bank market.

|  | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities Rupe | Off-balance sheet items <br> 00 $\qquad$ | Net foreign currency exposure |
| Pakistan Rupee | 271,592,146 | 245,892,289 | 2,261,317 | 27,961,174 |
| United States Dollar | 35,712,134 | 33,233,542 | $(2,674,220)$ | $(195,628)$ |
| Euro | 2,666,198 | 1,349,864 | $(1,294,347)$ | 21,987 |
| Great Britain Pound | 651,484 | 2,558,940 | 1,920,008 | 12,552 |
| Asian Currency Unit | 568,463 | 372,900 |  | 195,563 |
| Japanese Yen | 126,302 | 1,006 | $(168,678)$ | $(43,382)$ |
| Arab Emirates Dirham | 3,239 | 128 |  | 3,111 |
| Canadian Dollar | 3,016 | - | - | 3,016 |
| Australian Dollar | 3,308 | - | - | 3,308 |
| Saudi Riyal | 10,383 | - | $(7,045)$ | 3,338 |
| Other currencies | 58,964 | 1,685 | $(37,035)$ | 20,244 |
|  | 39,803,491 | 37,518,065 | $(2,261,317)$ | 24,109 |
|  | 311,395,637 | 283,410,354 |  | - 27,985,283 |


|  | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities Rupees | Off-balance sheet items $\qquad$ | Net foreign currency exposure |
| Pakistan Rupee | 275,312,800 | 250,417,027 | 3,607,429 | 28,503,202 |
| United States Dollar | 26,385,620 | 21,803,853 | $(5,328,145)$ | $(746,378)$ |
| Euro | 1,259,653 | 1,201,279 | $(20,233)$ | 38,141 |
| Great Britain Pound | 535,202 | 2,363,251 | 1,815,373 | $(12,676)$ |
| Asian Currency Unit | 715,061 | 329,836 |  | - 385,225 |
| Japanese Yen | 14,385 | 4,637 | $(10,286)$ | (538) |
| Arab Emirates Dirham | 23,688 | 114 | $(20,778)$ | 2,796 |
| Canadian Dollar | 11,726 | - | $(10,238)$ | 1,488 |
| Australian Dollar | - | 364 |  | - (364) |
| Saudi Riyal | 5,652 | - | - | 5,652 |
| Other currencies | 46,300 | 1,115 | $(33,122)$ | 12,063 |
|  | 28,997,287 | 25,704,449 | $(3,607,429)$ | $(314,591)$ |
|  | 304,310,087 | 276,121,476 |  | -28,188,611 |

## Interest rate risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Group's interest rate exposure is low due to the short-term nature of the majority of business transactions. Interest rate risk is also controlled through flexible credit pricing mechanism and variable deposit rates. Optimization of yield is achieved through the Group's investment strategy which aims on attaining a balance between yield and liquidity under the strategic guidance of ALCO. The advances and deposits of the Group are reprised on a periodic basis based on interest rates scenario. Details of the interest rate profile of the Group based on the earlier of contractual repricing or maturity date is as follows:

2013 Exposed to yield/interest risk

| 2013 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposed to yield/interest risk |  |  |  |  |  |  |  |  |  |  |
| Total | Upto 1 | Over 1 month to 3 months | $\begin{aligned} & \text { over 3 } \\ & \text { monthsto } \\ & 6 \text { months } \end{aligned}$ | over 6 months to 1 year | Over 1 year to 2 years | Over 2 yearsto 3 years | Over3 years to 5 years | $\begin{aligned} & \text { Over } 5 \\ & \text { yearsto } \\ & 10 \text { years } \end{aligned}$ | $\begin{aligned} & \text { Over } \\ & \text { 10years } \end{aligned}$ | $\begin{gathered} \text { Non-interest } \\ \text { bearing } \\ \text { financial } \\ \text { insiuments } \end{gathered}$ |

$21,208,774$
$1,948,821$
$\stackrel{n}{0}$
$\stackrel{0}{0}$
N


| 3,982,213 | - | - | - | - | - | - | - | - | - | 3,982,213 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23,057,002 | 1,430,949 | 9,116,703 | 9,121,843 | 1,370,516 | 434,814 | 450,027 | 438,510 | 174,342 | - | 519,298 |
| 247,507,718 | 67,356,865 | 29,630,741 | 56,579,232 | 14,986,688 | 2,005,012 | 2,047,271 | 4,598,773 | 572,096 | - | 69,731,040 |
| 7,861,815 |  | - | - | - | - | - | - | - | -- | 7,861,815 |


| $2,439,826$ | $2,497,298$ | $5,037,283$ | 746,438 | - | $82,094,366$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |










2012

| 2012 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposed to yield/interest risk |  |  |  |  |  |  |  |  |  |  |
| Total | Upto 1 month | Over 1 month to 3 months | over 3 months to 6 months | over 6 months to 1 year | Over 1 yearto 2 years | Over 2 years to 3 years | Over 3 yearsto 5 years | Over 5 yearsto 10 years | $\begin{aligned} & \text { Over } \\ & 10 \text { years } \end{aligned}$ | Non-interest bearing financial insruments |

08L'8t6'
 $\begin{array}{r}- \\ -\quad 4,7436 \\ \hline\end{array}$


| $\begin{array}{r} 4,092,268 \\ 4,102,640 \\ 217,670,832 \\ 7,703,502 \end{array}$ | $\begin{aligned} & 23,207,098 \\ & 57,007,025 \end{aligned}$ | $\begin{array}{r} 9,456,016 \\ 26,953,814 \end{array}$ | $\begin{array}{r} 9,257,839 \\ 50,532,650 \end{array}$ | $\begin{array}{r} 1,086,526 \\ 17,086,772 \end{array}$ | $\begin{array}{r} - \\ 437,594 \\ 2,619,70 \end{array}$ | $\begin{array}{r} 330,987 \\ 1,933,911 \end{array}$ | $\begin{array}{r} - \\ 519,953 \\ 5,114,654 \end{array}$ | $\begin{aligned} & - \\ & 168,217 \\ & 243,429 \end{aligned}$ | - | $\begin{array}{r} 4,092,268 \\ 638,410 \\ 56,178,907 \\ 7,703,502 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


$\begin{array}{lllllllllll}22,975,636 & (66,574,948) & 68,161,796 & (20,62,103) & 51,391,937 & (1,45,945) & 1,510,495 & (1,1,58,932) & 23,300,997 & 60,434 & (31,633,195)\end{array}$


$\square$
$(37,517,856)$
$17,090,975$

| 志 |
| :---: |
| 8 |
|  | $\stackrel{\text { 54,608,831 }}{ }$ $\begin{array}{lll}1,510,495 & (1,158,932) & 23,300,097\end{array}$ 324070 | $31,248,300$ | $54,548,397$ |
| :--- | :--- | :--- | | $17,090,975$ | $(66,574,948)$ | $68,161,796$ | $(20,626,103)$ | $51,391,937$ | $(1,455,945)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


41.4.1 Reconciliation of assets and liabilities exposed to yield/interest rate risk with total assets and liabilities

274,569,242
1552234
$\stackrel{276,121476}{ }$
2013 (Rupees in '000)
282,408,748
1,001,606
$\xlongequal{\text { 283,410,354 }}$

Reconciliation to total liabilities
Total financial liabilities
Add: non financial liabilities
Other liabilities
Balance as per Statement of
$\underset{\text { Financial Position }}{ }$

2012
2013 (Rupees in '000)
$297,544,878$

| $3,000,827$ |
| :--- |
| $2,311,887$ |
| $1,452,495$ |
| $6,765,209$ | | 0 |
| :---: | :---: | $\xlongequal{\text { 304310,087 }}$ $303,300,433$ $\qquad$ 311,395,637

Reconciliation to total assets
Total financial assets Add: non financial assets Operating fixed assets
Deferred tax assets Deferrea tax ass
Other assets

Balance as per Statement of
Financial Position

## 

0.10\%to $6.00 \%$ 6.00\% - $15.50 \%$
$025 \%$ to $25.00 \%$


On-balance sheet financial
instruments

Assets
Cash and balances with treasury banks
Balances with other banks
Lendings to financial institutions
Investments
Advances
Other assets

Bills payable

Borrowings
Deposits and other accounts
Other liabilities

Borrowings
Deposits and other accounts
Other liabilities

Liabilities

Bills payable

[^3]41.5 Liquidity risk
The Group's liquidity model is based on "self-reliance" with an extensive branch network to diversify the Bank deposit base. The Bank's liquidity profile generally comprises of short-term, secured assets, in line with the Bank's credit strategy.
The contractual maturities of assets and liabilities at the year end have been determined on the basis of the remaining period at the statement of financial position date to the contractual maturity date. Assets and liabilities that do not have contractual time/ payable on demand have been classified in the first bucket, except that investments in equity securities, certain other liabilities and other assets are assumed to mature on the expected date on which the assets / liabilities will be realised / settled.
41.5.1 Maturities of assets and liabilities - based on contractual maturity of assets and liabilities of the Group
The maturity profile set out below has been prepared as required by IAS on the basis of contractual maturities, except for products that do not have a contractual maturity which are shown in the manner as explained above.
2013

| Total | Upto 1 month | Over 1 3 month 3 months | $\begin{gathered} \text { Over 3 } \\ \text { monthsto } \\ 6 \text { months } \end{gathered}$ | Over6 to 1 year | $\begin{aligned} & \text { Over } 1 \\ & \text { year to } \\ & 2 \text { years } \end{aligned}$ | Over 2 3 years | Over 3 yearsto 5 years 5 years | Over 5 yearsto 10 years | $\begin{aligned} & \text { Over } \\ & \text { 10years } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 21,208,74 | 21,208,774 | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,552,694 | 3,552,694 | - | - | - | - | - | - | - | - |
| - |  | -- | - | - | - | - | - | - | - |
| 142,327,147 | 12,627,613 | 39,134,952 | 16,322,621 | 664,525 | 26,269,021 | 10,315,783 | 9,530,885 | 27,461,747 | - |
| 129,833,937 | 25,051,846 | 47,484,298 | 29,467,950 | 14,470,723 | 3,935,522 | 3,624,496 | 3,693,658 | 1,974,762 | 130,682 |
| 3,035,526 | 46,899 | 93,798 | 140,697 | 281,394 | 561,066 | 353,048 | 222,995 | 523,627 | 812,002 |
| 2,947,155 | 116,451 | 98,825 | 163,353 | 435,050 | 452,945 | 484,202 | 1,042,861 | 259,515 | $(106,047)$ |
| 8,490,404 | 5,569,422 | 1,933,907 | 376,896 | 483,007 | 69,311 | 17,112 | 23,702 | 1,396 | 15,651 |
| 311,395,637 | 68,173,699 | 88,745,780 | 46,471,517 | 16,334,699 | 31,287,865 | 14,794,641 | 14,514,101 | 30,221,047 | 852,288 |
| 3,982,213 | 3,982,213 | - | - | - | - | - | - | - | - |
| 23,057,002 | 1,950,247 | 9,116,703 | 9,121,843 | 1,370,516 | 434,814 | 450,027 | 438,510 | 174,342 | - |
| 247,507,718 | 180,377,732 | 29,630,741 | 13,289,406 | 14,986,689 | 2,005,012 | 2,047,271 | 4,598,773 | 572,094 | - |
| 8,863,421 | 4,109,122 | 1,578,241 | 723,390 | 1,074,053 | 93,778 | 98,163 | 676,354 | 510,320 | - |
| 283,410,354 | 190,419,314 | 40,325,685 | 23,134,639 | 17,431,258 | 2,533,604 | 2,595,461 | 5,713,637 | 1,256,756 | - |
| 27,985,283 | (122,245,615) | 48,420,095 | 23,336,878 | $(1,096,559)$ | 28,754,261 | 12,199,180 | 8,800,464 | 28,964,291 | 852,288 |

10,478,3515
$\begin{array}{r}\begin{array}{r}10,133,711 \\ 6,63,745 \\ 619,712 \\ \hline 27,985,283 \\ \hline\end{array}{ }^{2}+ \\ \hline\end{array}$
Liquidity risk is the risk that the Group will not be able to raise funds to meet its commitments. ALCO manages the liquidity position on a continuous basis.
Te Group'siquidy mode is
i


Surplus on revaluation of assets - net of tax
2012

| Total | Upto 1 month | Over 1 month to 3 months | Over 3 monthsto 6 months | Over 6 months to 1 year | Over 1 year to 2 years | Over 2 yearsto 3 years | Over 3 yearsto 5 years | Over 5 years to 10 years | $\begin{aligned} & \text { Over } \\ & 10 \text { years } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 16,918,780 | 16,918,780 | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5,151,149 | 5,151,149 | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - |
| 160,733,315 | 12,156,839 | 23,083,641 | 8,909,216 | 71,565,782 | 14,567,457 | 3,367,871 | 3,654,805 | 23,392,954 | 34,750 |
| 110,444,198 | 37,225,559 | 31,951,615 | 16,465,262 | 11,017,087 | 2,951,764 | 2,337,378 | 6,307,253 | 2,127,846 | 60,434 |
| 3,000,827 | 49,137 | 98,254 | 147,381 | 295,143 | 453,825 | 243,496 | 232,404 | 523,620 | 957,567 |
| 2,311,887 | $(27,915)$ | $(138,130)$ | (69,802) | 16,530 | 561,047 | 740,432 | 716,406 | 628,209 | $(114890)$ |
| 5,749,931 | 4,970,690 | 320,510 | 145,442 | 150,856 | 110,438 | 35,491 | 16,504 | - | - |
| 304,310,087 | 76,444,239 | 55,315,890 | 25,597,499 | 83,045,398 | 18,644,531 | 6,724,668 | 10,927,372 | 26,672,629 | 937,861 |
| 4,092,268 | 4,092,268 | - | - | - | - | - | - | - | - |
| 45,102,640 | 23,845,508 | 9,456,016 | 9,257,839 | 1,086,526 | 437,594 | 330,987 | 519,953 | 168,217 | - |
| 217,670,832 | 149,404,796 | 26,827,090 | 14,440,509 | 17,086,711 | 2,619,670 | 1,933,911 | 5,114,654 | 243,431 | - |
| 9,255,736 | 4,624,458 | 1,184,975 | 565,049 | 1,783,102 | 84,372 | 62,286 | 410,564 | 540,930 | - |
| 276,121,476 | 181,967,030 | 37,468,081 | 24,263,397 | 19,956,399 | 3,141,636 | 2,327,184 | 6,045,171 | 952,578 | - |
| 28,188,611 | (105,522,791) | 17,847,809 | 1,334,102 | 63,088,999 | 15,502,895 | 4,397,484 | 4,882,201 | 25,720,051 | 937,861 |

$\begin{array}{r}10,478,315 \\ 9,488,277 \\ 6,035,765 \\ 2,186,254 \\ \hline 28,188,611 \\ \hline\end{array}$
Assets
Cash and balances with treasury banks
Balances with other banks
Lendings to financial institutions
Investments
Advances
Operating fixed assets
Deferred tax assets
Other assets
Liabilities
Bills payable
Borrowings
Deposits and other accounts
Other liabilities
Net assets / (liabilities)
Share capital
Reserves
Unappropriated profit
Surplus on revaluation of assets - net of tax
41.5.2 Maturities of assets and liabilities - based on historical pattern of assets and liabilities of the Group
The maturity profile set out below has been prepared as detemined by the Assets and Liabilities Committee (ALCO), keeping in view the historical pattem of those current and saving deposit accounts which do not have contractual maturity.
2013

| Total | Upto 1 month | Over 1 month to 3 months | Over 3 monthsto 6 months | Over 6 months to 1 year | Over 1 year to <br> 2 years | Over 2 yearsto 3 years | Over 3 years to 5 years | Over 5 years to 10 years | Over 10 years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 21,208,774 | 21,208,774 | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,552,694 | 3,552,694 | - | - | - | - | - | - | - | - |
|  | - | - - | - | - | - | - | - | - | - |
| 142,327,147 | 12,627,613 | 39,134,952 | 16,322,621 | 664,525 | 26,269,021 | 10,315,783 | 9,530,885 | 27,461,747 | - |
| 129,833,937 | 25,051,846 | 47,484,298 | 29,467,950 | 14,470,723 | 3,935,522 | 3,624,496 | 3,693,658 | 1,974,762 | 130,682 |
| 3,035,526 | 46,899 | 93,798 | 140,697 | 281,394 | 561,066 | 353,048 | 222,995 | 523,627 | 812,002 |
| 2,947,155 | 116,451 | 98,825 | 163,353 | 435,050 | 452,945 | 484,202 | 1,042,861 | 259,515 | $(106,047)$ |
| 8,490,404 | 5,569,422 | 1,933,907 | 376,896 | 483,007 | 69,311 | 17,112 | 23,702 | 1,396 | 15,651 |
| 311,395,637 | 68,173,699 | 88,745,780 | 46,471,517 | 16,334,699 | 31,287,865 | 14,794,641 | 14,514,101 | 30,221,047 | 852,288 |
| 3,982,213 | 3,982,213 | - | - | - | - | - | - | - | - |
| 23,057,002 | 1,950,247 | 9,116,703 | 9,121,843 | 1,370,516 | 434,814 | 450,027 | 438,510 | 174,342 | - |
| 247,507,718 | 34,609,497 | 44,207,564 | 27,866,229 | 87,870,803 | 23,870,249 | 23,912,508 | 4,598,773 | 572,095 | - |
| 8,863,421 | 4,109,122 | 1,578,241 | 723,390 | 1,074,053 | 93,778 | 98,163 | 676,354 | 510,320 | - |
| 283,410,354 | 44,651,079 | 54,902,508 | 37,711,462 | 90,315,372 | 24,398,841 | 24,460,698 | 5,713,637 | 1,256,757 | - |
| 27,985,283 | 23,522,620 | 33,843,272 | 8,760,055 | (73,980,673) | 6,889,024 | $(9,666,057)$ | 8,800,464 | 28,964,290 | 852,288 |

[^4]Assets
Cash and balances with treasury banks
Lendings to financial institutions Investments
Advances Defered tax assets Other assets
Liabilities Bills payable Borrowings
Deposits and other accounts Deposit and oth
Other Liabilities Net assets/ (liabilities) Share capital
Und rets - net of tax
Assets
Cash and balances with treasury banks Balances with other banks
Lendings to financial institutions Investments
Advances
Operating fixed assets Deferred tax assets
Otherassets
Liabilities Bills payable

| Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and balances with treasury banks | 16,918,780 | 16,918,780 | - | - | - | - | - | - | - | - |
| Balances with other banks | 5,151,149 | 5,151,149 | - | - | - | - | - | - | - | - |
| Lendings to financial institutions |  | - | - - | - | - | - | - | - | - | - |
| Investments | 160,733,315 | 12,156,839 | 23,083,641 | 8,909,216 | 71,565,782 | 14,567,457 | 3,367,871 | 3,654,805 | 23,392,954 | 34,750 |
| Advances | 110,444,198 | 37,225,559 | 31,951,615 | 16,465,262 | 11,017,087 | 2,951,764 | 2,337,378 | 6,307,253 | 2,127,846 | 60,434 |
| Operating fixed assets | 3,000,827 | 49,137 | 98,254 | 147,381 | 295,143 | 453,825 | 243,496 | 232,404 | 523,620 | 957,567 |
| Deferred tax assets | 2,311,887 | (27,915) | $(138,130)$ | $(69802)$ | 16,530 | 561,047 | 740,432 | 716,406 | 628,209 | $(114,890)$ |
| Otherassets | 5,749,931 | 4,970,690 | 320,510 | 145,442 | 150,856 | 110,438 | 35,491 | 16,504 |  | - |
|  | 304,310,087 | 76,444,239 | 55,315,890 | 25,597,499 | 83,045,398 | 18,644,531 | 6,724,668 | 10,927,372 | 26,672,629 | 937,861 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Bills payable | 4,092,268 | 4,092,268 | - | - | - | - | - | - | - | - |
| Borowings | 45,102,640 | 25,115,297 | 9,019,816 | 9,257,839 | 252,937 | 437,594 | 330,987 | 519,953 | 168,217 | - |
| Deposits and other accounts | 217,670,832 | 32,087,692 | 38,672,862 | 26,159,458 | 75,682,012 | 20,198,442 | 19,512,484 | 5,114,654 | 243,428 | - |
| OtherLiabilities | 9,255,736 | 4,624,458 | 1,184,975 | 565,049 | 1,783,102 | 84,372 | 62,286 | 410,564 | 540,930 | - |
|  | 276,121,476 | 65,919,715 | 48,877,653 | 35,982,346 | 7,718,051 | 20,720,208 | 19,905,757 | 6,045,171 | 952,575 | - |
| Net assets / (liabilities) | 28,188,611 | 10,524,524 | 6,483,237 | (10,384,847) | 5,327,347 | $(2,075,677)$ | (13,181,089) | 4,882,201 | 25,720,054 | 937,861 |
| Share capital | 10,478,315 |  |  |  |  |  |  |  |  |  |
| Reserves | 9,488,27 |  |  |  |  |  |  |  |  |  |
| Unappropriated profit | 6,035,765 |  |  |  |  |  |  |  |  |  |
| Surplus on revaluation of assets- net of tax | 2,186,254 |  |  |  |  |  |  |  |  |  |
|  | 28,188,611 |  |  |  |  |  |  |  |  |  |


| Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and balances with treasury banks | 16,918,780 | 16,918,780 | - | - | - | - | - | - | - | - |
| Balances with other banks | 5,151,149 | 5,151,149 | - | - | - | - | - | - | - | - |
| Lendings to financial institutions |  | - | - - | - | - | - | - | - | - | - |
| Investments | 160,733,315 | 12,156,839 | 23,083,641 | 8,909,216 | 71,565,782 | 14,567,457 | 3,367,871 | 3,654,805 | 23,392,954 | 34,750 |
| Advances | 110,444,198 | 37,225,559 | 31,951,615 | 16,465,262 | 11,017,087 | 2,951,764 | 2,337,378 | 6,307,253 | 2,127,846 | 60,434 |
| Operating fixed assets | 3,000,827 | 49,137 | 98,254 | 147,381 | 295,143 | 453,825 | 243,496 | 232,404 | 523,620 | 957,567 |
| Deferred tax assets | 2,311,887 | (27,915) | $(138,130)$ | $(69802)$ | 16,530 | 561,047 | 740,432 | 716,406 | 628,209 | $(114,890)$ |
| Otherassets | 5,749,931 | 4,970,690 | 320,510 | 145,442 | 150,856 | 110,438 | 35,491 | 16,504 |  | - |
|  | 304,310,087 | 76,444,239 | 55,315,890 | 25,597,499 | 83,045,398 | 18,644,531 | 6,724,668 | 10,927,372 | 26,672,629 | 937,861 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Bills payable | 4,092,268 | 4,092,268 | - | - | - | - | - | - | - | - |
| Borowings | 45,102,640 | 25,115,297 | 9,019,816 | 9,257,839 | 252,937 | 437,594 | 330,987 | 519,953 | 168,217 | - |
| Deposits and other accounts | 217,670,832 | 32,087,692 | 38,672,862 | 26,159,458 | 75,682,012 | 20,198,442 | 19,512,484 | 5,114,654 | 243,428 | - |
| OtherLiabilities | 9,255,736 | 4,624,458 | 1,184,975 | 565,049 | 1,783,102 | 84,372 | 62,286 | 410,564 | 540,930 | - |
|  | 276,121,476 | 65,919,715 | 48,877,653 | 35,982,346 | 7,718,051 | 20,720,208 | 19,905,757 | 6,045,171 | 952,575 | - |
| Net assets / (liabilities) | 28,188,611 | 10,524,524 | 6,483,237 | (10,384,847) | 5,327,347 | $(2,075,677)$ | (13,181,089) | 4,882,201 | 25,720,054 | 937,861 |
| Share capital | 10,478,315 |  |  |  |  |  |  |  |  |  |
| Reserves | 9,488,27 |  |  |  |  |  |  |  |  |  |
| Unappropriated profit | 6,035,765 |  |  |  |  |  |  |  |  |  |
| Surplus on revaluation of assets- net of tax | 2,186,254 |  |  |  |  |  |  |  |  |  |
|  | 28,188,611 |  |  |  |  |  |  |  |  |  |

Total
2012

| Total | Upto 1 month | Over 1 month to 3 months | Over 3 monthsto 6 months | Over 6 months to 1 year | Over 1 year to 2 years | Over 2 yearsto 3 years | Over 3 yearsto 5 years | Over 5 years to 10 years | Over 10 years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

### 41.6 Operational risk

The Group operates in a controlled manner and operational risk is generally managed effectively. With the evolution of operation risk management into a separate distinct discipline, the Group's strategy is to further strengthen risk management system along new industry standards.

The Group's operational risk management strategy takes guidance from Basel - II,Committee of Sponsoring Organization of Tread way Commission (COSO) publications, the SBP guidelines and standard industry practices. The operational risk management manual addresses enterprise wide risk drivers inclusive of technology infrastructure, software, hardware and I.T security.

While broadening risk awareness and assuring regulatory compliance, Internal Audit department of the Group is an important pillar of the Group's risk management and controls infrastructure, performing continuous reviews to improve the quality of the Group's internal control environment, ensuring an effective balance in safety and performance of processes and adding value towards the Group's risk mitigation endeavours.

The Group's business continuity plan includes risk management strategies to mitigate inherent risk and prevent interruption of mission critical services caused by disaster event. The Group's operational risk management infrastructure has been further strengthened through the establishment of a separate operational and risk control unit.

### 41.7 Operational risk - Disclosures Basel II specific

The Group uses Basic Indicator Approach (BIA) for regulatory capital at risk calculation for operational risk. Under BIA the capital charge for operational risk is a fixed percentage of average positive annual gross income of the Group over the past three years. Figures of capital charge of operation risk for the year is Rs. 1,892,153 thousand (2012: Rs. 1,822,453 thousand).

## 42. KEY ISLAMIC BANKING OPERATIONS

42.1 The Bank is operating 6 (2012: 4) Islamic banking branches in Pakistan. The statement of financial position and profit and loss account of these branches as at 31 December 2013 and for the year are as follows:

## STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2013

## ASSETS

Cash and balances with treasury banks
Balances with other banks
Due from financial institutions
Investments
Islamic financing and related assets
Operating fixed assets
Deferred tax assets
Other assets
Note $\quad 2013$ Rupees in '000 2012

|  | 1,150,981 | 1,071,902 |
| :---: | :---: | :---: |
|  | - | - |
|  | - | - |
|  | 14,042,730 | 16,401,280 |
| A-2 | 7,429,012 | 5,312,433 |
|  | 18,940 | 13,358 |
|  | - | - |
|  | 2,738,851 | 862,624 |
|  | 25,380,514 | 23,661,597 |

## LIABILITIES

Bills payable
Due to financial institutions
Deposits and other accounts

- Current accounts
- Saving deposits
- Term deposits
- Others
- Deposits from financial institutions - remunerative
- Deposits from financial institutions - non - remunerative

Due to head office
Other liabilities

## NET ASSETS

## REPRESENTED BY

Islamic banking fund
Reserves
Unap propriated / unremitted profit

Surplus on revaluation of assets

| $\begin{aligned} & 148,884 \\ & 165,900 \end{aligned}$ | $\begin{aligned} & 141,298 \\ & 348,600 \end{aligned}$ |
| :---: | :---: |
| 2,975,339 | 1,764,052 |
| 6,872,578 | 4,534,734 |
| 11,231,401 | 10,240,495 |
| 154,578 | 106,287 |
| 1,541,006 | 3,930,165 |
| 9,957 | 1,607 |
| 22,784,859 | 20,577,340 |
| - | - |
| 649,396 | 905,466 |
| 23,749,039 | 21,972,704 |
| 1,631,475 | 1,688,893 |


| 1,002,633 | 1,002,429 |
| :---: | :---: |
| - | - |
| 505,306 | 546,851 |
| 1,507,939 | 1,549,280 |
| 123,536 | 139,613 |
| 1,631,475 | 1,688,893 |

PROFIT AND LOSS ACCOUNTFORTHEYEAR ENDED 31 DECEM BER 2013
Profit / return on financing, investments and placements earned
Profit / return on deposit and other dues expensed Net spread earned
Provision against non performing financing
Provision for diminution in the value of investments
Provision for consumer financing ljarah
Bad debts written off directly
Net spread after provisions

## OTHER INCOME

Fee, commission and brokerage income
Dividend income
Income from dealing in foreign currencies
Gain on sale / redemption of securities
Unrealized gain / (loss) on revaluation of investments
classified as held-for-trading
Other income
Total other income
OTHER EXPENSES
Administrative expenses
Other provisions / write offs
Other charges
Total other expenses
Extra-ordinary / unusual items
PROFIT BEFORE TAXATION

### 42.2 Remuneration to Shariah Advisor / Board

| $1,918,823$ <br> $(1,338,506)$ | $2,219,090$ <br> 580,317 <br> $(1,621,499)$ |
| :---: | :---: |
| $15,405,591$ <br> - <br> $(64)$ <br> - | 25,553 <br> - <br> $(17)$ <br> - <br> $(15,341)$ <br> 564,976 |
| $(25,536)$ <br> 572,055 |  |


| 22,808 <br> - <br> 12,413 <br> - <br> - <br> 37,085 <br> 72,306 <br> 637,282 | 21,933 <br> - <br> 10,898 <br> - <br> - <br> 47,008 <br> 79,839 <br> 651,894 |
| :---: | :---: |


| 131,976 |
| :---: |
| - |

$\frac{(131,976)}{505,306} \quad \frac{(105,043)}{546,851}$

|  | - |
| :---: | :---: |
| 505,306 | 546,851 |
| 1,749 | 1,836 |

### 42.3 Charity Fund

Opening balance ..... 10
Additions during the year ..... 211
Payments/ utilization during the year(221)
Closing balance

Rupees in '000
A-2 Islamic financing and related assets
Financings / investments / receivables

| - Murabaha | A-2.2 | $5,669,333$ | $3,811,939$ |
| :--- | ---: | ---: | ---: |
| - ljarah | 198,293 | 422,920 |  |
| - Diminishing musharaka | $1,122,334$ | 614,446 |  |
| - Export refinance murabaha | 165,900 | 343,176 |  |
| - Receivable from customer against murabaha |  | - | 14,784 |
|  |  | $7,155,860$ | $\mathbf{5 , 2 0 7 , 2 6 5}$ |

## Advances

> - Advance against murabaha
> - Advance against ijarah
> - Advance against diminishing musharika

A-2.1 Islamic mode of financing
Financings/ investments/ receivables
Advances

## A-2.2 Murabaha financing

Murabaha receiveable - gross Less: Deferred murabaha income Provision against Murabaha Financing

| 70,980 | 100,657 |
| :---: | :---: |
| 4,686 | 4,511 |
| 197,486 | - |
| 273,152 | 105,168 |
| 7,429,012 | 5,312,433 |
| 7,155,860 | 5,207,265 |
| 273,152 | 105,168 |
| 7,429,012 | 5,312,433 |


42.4 Following pools are maintained by the Bank's Islamic Banking Division (IBD)

- General pool - local currency
- General pool - foreign currencies and
- Islamic Export Refinance Scheme musharaka pool


### 42.4.1 Nature of general pools local and foreign currencies

a) Consideration attached with risk and reward

- Period, return, safety, security and liquidity of investment
- All financing proposals under process at various stages and likely to be extended in near future
- Expected withdrawal of deposits according to the maturities affecting the deposit base
- Maturities of funds obtained under modaraba arrangement from Head Office, Islamic Banking financial institutions
- Element of risk associated with different kind of investments
- Regulatory requirement
- Shariah compliance
b) Priority of utilization of funds
- Equity funds
- Depositor funds
- Placement / Investments of other IBI
- Mudaraba placement of HabibMetro (Head Office)
c) Weightages for distribution of profits

Profits are calculated on the basis of weightages assigned to different tiers and tenors. These weightages are announced at the beginning of the period, while considering weightages emphasis shall be given to the quantum, type and the period of risk assessed by applying following factors.

- Contracted period, nature and type of deposit / fund
- Payment cycle of profit on such deposit/ fund, i.e. monthly, quarterly or on maturity
- Magnitude of risk

Any change in profit sharing weightages of any category of deposit / fund providers shall be applicable from the next quarter.
d) Identification and allocation of pool related income and expenditure:

The allocation of income and expenditure to different pools is being done based on pre-defined basis and accounting principles as mentioned below:

The direct expenditure shall be charged to respective pool, while indirect expenses including the establishment cost shall be borne by HabibMetro IBD as Mudarib. The direct expenses to be charged to the pool may include depreciation of ijarah assets, insurance / takaful expenses of pool assets, stamp fee or documentation charges, brokerage fee for purchase of securities, impairment / losses due to physical damages to specific assets in pools etc. However, this is not an exhaustive list; HabibMetro IBD pool management framework and the respective pool creation memorandum may identify and specify these and other similar expenses to be charged to the pool.

### 42.4.2 Islamic Export Refinance Scheme musharaka pool

All the features and other details of this pool are in accordance with the SBP IERS Scheme and all circulars and instructions issued from time to time in this regard.
42.5 Avenues / sectors of economy / business where mudaraba based deposits have been deployed.

- Agriculture, foresting, hunting and fishing
- Automobile and transportation equipment
- Chemical and pharmaceuticals
- Electronic and electrical appliances
- Financials
- Production and transmission of energy
- Footwear and leather garments
- Textile
- Others
42.6 Parameters used for allocation of profit, charging expenses and provisions etc.
a) Basis of profit allocation

|  | From July 01, 2013 to December 31, 2013 |  | From April 01, 2013 to June 30, 2013 |  | From January 01,2013 to March 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Local Currency | Foreign Currency | Local Currency | Foreign Currency | Local Currency | Foreign Currency |
| - Rabbul Maal | 50\% | 10\% | 50\% | 30\% | 50\% | 50\% |
| Mudarib | 50\% | 90\% | 50\% | 70\% | 50\% | 50\% |

b) Charging expenses

The direct expenses are charged to respective pool, while indirect expenses including the establishment cost shall be bome by IBD as Mudarib.
c) Provisions

Specific provision amounting to Rs. 15,341 thousand has been made during the year 2013.

### 42.7 Mudarib share (in amount and percentage

of distributable income)

Rabbul Maal
Mudarib
Distributable Income

| 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: |
| Rupees in '000 | \% | Rupees in '000 | \% |
| 984,201 | 49.81\% | 722,573 | 30\% |
| 991,549 | 50.19\% | 1,686,005 | 70\% |
| 1,975,750 | 100.00\% | 2,408,578 | 100\% |


| 42.8 Amount and percentage of mudarib share transferred |  |  |
| :--- | ---: | ---: |
| to depositors through Hiba (if any) | 2013 |  |
|  | Rupees in ‘000 |  |
| Mudarib share | 901,549 | $1,686,005$ |
| Hiba | 615,239 | 840,702 |
| Hiba percentage of mudarib share | $62 \%$ | $50 \%$ |
|  |  |  |
| 42.9 Profit rate earned vs. profit rate distributed to | 2013 | (Percentage) |
| depositors during the year | $9.81 \%$ | $11.78 \%$ |
|  | $6.86 \%$ | $9.11 \%$ |

## 43. GENERAL

43.1 Non adjusting event after statement of financial position date

The Board of Directors in its meeting held on 25 February 2014 has proposed a cash dividend of Rs. 2.00 per share amounting to Rs. 2,095,663 thousand (2013: cash dividend of Rs. 2.00 per share amounting to Rs. 2,095,663 thousand) for approval by the shareholders in forthcoming Annual General Meeting.
43.2 These financial statements have been prepared in accordance with the revised forms of annual financial statements of the banks issued by the State Bank of Pakistan through its BSD Circular No. 04 dated 17 February 2006.
43.3 Due against re-discounting of foreign documentary bills purchased by the Bank amounting to Rs. 3,533,471 thousand have been re-classified from advances.

Income from dealing in foreign currencies have been re-classified in Markup /return / interest earned by Rs. 1,411,700 thousand and Markup / retum / interest expensed by Rs. 832,280 thousand.
44. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on February 25, 2014 by the Board of Directors of the Bank.
9.14\%to 10.34\%) per annum.
to 12.00\% (2012: 9.00\% to $12.00 \%$
$2013 \quad 2012$
00\%) per annum.
2013
$\frac{20132012}{\text { Rating }}$



4. FULLY PAID-UP ORDINARY SHARES - UNLISTED

| Cost | Breakup value of investment | Based on audited financial statements | Name of Chief Executive | Credit rating |
| :---: | :---: | :---: | :---: | :---: |
| Rupees in '000 |  |  |  |  |
| 11,361 | - | - | Under liquidation | ** |
| 50,000 | 78,800 | 31 December 2010 | Mr. Michael Yap | ** |
| 35,000 | 24,005 | 31 December 2012 | Mr. Rizwan Ahmed Faridi | ** |
| 7,844 | 11,881 | 31 December 2012 | Mr. Lazaro Campos | ** |
| 104,205 |  |  |  |  |


| 2013 | 2012 | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
| No. of shares |  | Rupees in '000 |  |
| 4,000,000 | 4,000,000 | 40,000 | 40,000 |

[^5]Pakistan Export Finance
Guarantee Limited
DHA Cogen Limited
Dawood Family Takaful Limited
Society for World Wide Inter Bank
Fund Transfer (SWFT)
** Ratings are not available
Percentage of Number of
1,136,088
$3,000,000$
$3,500,000$
36
$5.26 \%$
$1.77 \%$
$4.67 \%$

- 

5. FULLY PAID-UP PREFERENCE SHARES - LISTED



| Market Value |  |
| :---: | ---: |
| 2013 |  |
| 25,055 | Rupees |
| 20,777 |  |
| 286,290 | 291,365 |
| - | 24,915 |
| - | 10,064 |
| 76,003 | 82,731 |
| 50,129 | 51,427 |
| 37,544 | - |
| 99,760 | 97,345 |
| 111,864 | - |
| - | 2,466 |
| 20,048 | 40,543 |
| 2,083 | 6,295 |
| - | 16,133 |
| - | 45,030 |
| 41,667 | 6,684 |
| - | 21,106 |
| - | 5,945 |
| - | 32,378 |
| 8,318 | 16,913 |
| - | 50,040 |
| 89,793 | 90,712 |
|  |  |



\footnotetext{
TERM FINANCE CERTIFICATES - LISTED

6.1 Other particulars of listed term finance certificates are as follows:

|  | Coupon rate | Payment | Maturity date |
| :---: | :---: | :---: | :---: |
| Allied Bank Limited I | 6 months KIBOR plus 190 bps | Semi annually | 6-Dec-14 |
| Allied Bank Limited II | 6 months KIBOR plus 85 bps | Semi annually | 28-Aug-19 |
| Askari Bank Limited III | 6 months KIBOR plus 150 bps | Semi annually | 18-Nov-19 |
| Bank Al Habib Limited II | 6 months KIBOR plus 195 bps | Semi annually | 7-Feb-15 |
| Banl Alfalah Limited V | 6 months KIBOR plus 125 bps | Semi annually | 20-Feb-21 |
| Engro Chemical Pakistan Limited - IPO | 6 months KIBOR plus 155 bps | Semi annually | 30-Nov-15 |
| Engro Chemical Pakistan Limited - Perpetual | 6 months KIBOR plus 170 bps | Semi annually | 18-Nov-18 |
| Faysal Bank Limited II | 6 months KIBOR plus 225 bps | Semi annually | 27-Dec-17 |
| Financial Receivables Securitization Limited | 6 months KIBOR plus 200 bps | Semi annually | 14-Jan-14 |
| Pakistan Mobile Communication (Private) Limited | 6 months KIBOR plus 285 bps | Semi annually | 17-Sep-18 |
| United Bank Limited III | 6 months KIBOR plus 170 bps | Semi annually | 8-Sep-14 |
| World Call Telecom Limited III | 6 months KIBOR plus 160 bps | Semi annually | 7-Oct-15 |




## 8. SUKUK CERTIFICATES AND BONDS

|  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of certificates of Rs. 5,000/- each |  | $\begin{gathered} \text { Cost } \\ \text { Rupees in } 000 \end{gathered}$ |  | Rating |  |
| Amreli Steel (Private) Limited | 16,000 | 16,000 | 67,200 | 73,600 | A- | A- |
| Engro Chemical Pakistan Limited I | 20,000 | 20,000 | 100,000 | 97,036 | ** | ** |
| Engro Chemical Pakistan Limited II | 10,000 | 10,000 | 45,000 | 50,000 | ** | ** |
| Engro Foods Limited | 20,000 | 20,000 | 100,000 | 100,000 | ** | A+ |
| GOP Ijarah Sukuk-5th Issue | - | 904,000 | - | 4,520,000 | - | ** |
| GOP liarah Sukuk-8th Issue | 180,000 | 180,000 | 900,000 | 900,000 | ** | ** |
| GOP ljarah Sukuk-9th Issue | 60,259 | 260,534 | 301,295 | 1,302,669 | ** | ** |
| GOP liarah Sukuk-10th Issue | 45,000 | 701,082 | 225,000 | 3,505,410 | ** | ** |
| GOP liarah Sukuk-11th Issue | 200,000 | 200,000 | 1,000,000 | 1,000,000 | ** | ** |
| GOP liarah Sukuk-12th Issue | - 1 | 1,420,000 | - | 7,100,000 |  | ** |
| GOP liarah Sukuk-13th Issue | 450,000 | - | 2,250,000 | - | ** |  |
| GOP liarah Sukuk-14th Issue | 1,552,200 | - | 7,761,000 | - | ** |  |
| K.S.Sulemanji Esmailji \& Sons (Private) Limited | 30,000 |  | 25,523 | 79,759 | 9 |  |
| Liberty Power Technology Limited | 109,942 | 105,261 | 464,707 | 505,085 |  | A+ |
| Maple Leaf Cement Limited I | 21,000 | 21,000 | 89,832 | 99,813 | ** | A+ |
| Maple Leaf Cement Limited II | , | 788 | - | 1,311 | BB+ | BB+ |
| Sitara Energy Limited | 11,27 | 3 9,864 | 21,136 | 35,227 |  | BB+ |
| Sitara Per Oxide Limited | 20,000 | 20,000 | 78,262 | 88,244 | ** |  |
| Three Star Hosiery Mills Limited | 1,900 | 1,900 | 9,500 | 9,500 | ** | ** |
| WAPDA Sukuk Bonds 2nd Issue | 70,000 | 70,000 | 233,333 | 291,667 | ** | ** |
| WAPDA Sukuk Bonds 3rd Issue | 85,000 | - | 425,000 | - | ** | ** |
|  |  |  |  |  | ** |  |
|  |  |  | 14,096,788 | 19,759,321 |  |  |

**Ratings are not available
8.1 Other particulars of Sukuk certificates / bonds are as follows:

|  | Coupon rate | Payment | Maturity date |
| :---: | :---: | :---: | :---: |
| Amreli Steel (Private) Limited | 3 months KIBOR plus 250 bps | Quarterly | 9-Dec-16 |
| Engro Chemical Pakistan Limited I | 6 months KIBOR plus 150 bps | Semi annually | 6-Sep-15 |
| Engro Chemical Pakistan Limited II | 6 months KIBOR plus 211 bps | Semi annually | 30-Jun-17 |
| Engro Foods Limited | 6 months KIBOR plus 69 bps | Semi annually | 13-Jan-17 |
| GOP Ijarah Sukuk-8th Issue | * 6 months TBills cut off | Semi annually | 16-May-14 |
| GOP Ijarah Sukuk-9th Issue | 6 months T Bills cut off | Semi annually | 26-Dec-14 |
| GOP Ijarah Sukuk-10th Issue | * 6 months TBills cut off | Semi annually | 2-Mar-15 |
| GOP Ijarah Sukuk-11th Issue | * 6 months T Bills cut off | Semi annually | 30-Apr-15 |
| GOP ljarah Sukuk-13th Issue | * 6 months TBills cut off | Semi annually | 18-Sep-15 |
| GOP Ijarah Sukuk-14th Issue | * 6 months TBills cut off | Semi annually | 28-Mar-16 |
| K.S.Sulemanji Esmailji \&Sons (Private) Limited | 3 months KIBOR plus 140 bps | Quarterly | 30-Jun-14 |
| Liberty Power Technology Limited | 3 months KIBOR plus 300 bps | Quarterly | 18-Mar-21 |
| Maple Leaf Cement Limited I | 3 months KIBOR plus 100 bps | Quarterly | 3-Dec-18 |
| Sitara Energy Limited | 6 months KIBOR plus 115 bps | Semi annually | 16-May-15 |
| Sitara Per Oxide Limited | 3 months KIBOR plus 110 bps | Quarterly | 19-Feb-20 |
| Three Star Hosiery Mills Limited | 6 months KIBOR plus 325 bps | Semi annually | 4-Aug-14 |
| WAPDA Sukuk Bonds 2nd Issue | 6 months KIBOR plus 35 bps | Semi annually | 13-Jul-17 |
| WAPDA Sukuk Bonds 3rd Issue | 6 months KIBORplus 100 bps | Semi annually | 14-Oct-21 |






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14，323，302 $2,862,273$
501,798
年
 5，336，093 754，203



 315,705
381,910
499,585
164,745
$1,079,046$
$7,832,039$
$5,229,794$
$8,741,127$ No
No
0
0
0
0
0
0
on
on Lalson Asset Allocation Global Commodities Fund
Lalson Asset Allocation Developed Market Fund
 Lakson Income Fund
Lakson Money Market Fund MCB Cash Management Optimizer MCB Dynamic Cash Fund
MCBStock Fund
Meezan Cash Fund Meezan Islamic Income Fund Meezan Sovereign Fund
$\qquad$ ABL Islamic Principal Preservation Fund ABLStock Fund ABLGovemment Securities Fund AKDCash Fund Alfalah GHP Cash Fund Alfalah GHP Cash Fund
Alfalah GHP Income Multiplier Fund Askari Sovereign Cash Fund Askari Asset Allocation Fund Askari High Yield Scheme
Atlas Money Market Fund Atlas Stock Fund
BMA Empress Cash Fund BMA Chundrigar Road Saving Fund Faysal Saving \＆Growth Fund First Habib Inst Habib Income Fund
Firs HBL Money Market Fund
 IGI Capital Protected Fund IGI Income Fund
IG Money Market Fund
JSCash Fund Lakson Money Market Fund

## ？

合$\frac{2013 \quad 2012}{\text { No. of Units }}$
35,600,993 $18,245,085$
$73,474,591$
$10,981,780$
$10,497,165$ 6,762,012
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\begin{array}{r}
2,952,762 \\
5,765,859 \\
1,488,204 \\
2,640,321 \\
5,192,978 \\
917,485 \\
7,431,209 \\
2,477,295 \\
529,648
\end{array}
$$

ZIOZ No. of Units


[^6] ||
$2013 \quad 2012$
20132012

$E$
+
4
4 E ' *


| 2013 | 2012 |
| :---: | :---: |
| Net Asset Value |  |
| 153,350 | 1,783,610 |
| 25,091 | - |
| 289,503 | 188,528 |
| 401,851 | 738,677 |
| - | 99,705 |
| 886,266 | 105,326 |
| 25,125 | - |
| - | 224,431 |
| 211,906 | 107,524 |
| 115,996 | 214,246 |
| - | 29,694 |
| - | 59,594 |
| 297,236 | 184,901 |
| 77,709 | - |
| 149,547 | 93,453 |
| 264,160 | 10,377 |
| 519,730 | - |
| 92,650 | - |
| 747,391 | 548,629 |
| 249,483 | 100,272 |
| 53,471 | - |
| - | 55,779 |
| 12,124,747 | 10,976,918 |



 $12,124,747$ $\xlongequal{ }$

| 2013 | 2012 | 201 |  | 2012 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net | Rupees in ‘000 |  | Cost |  | Rating |  |
| - | 17,912 |  | - | 15,495 | ** | ** |
| - | 38,830 |  | - | 42,558 | ** | ** |
| - | 56,742 |  | - | 58,053 |  |  |

**Ratings are not available
ANNEXURE "II" AS REFERRED TO IN NOTE 12.8 OF THE CONSOLIDATED FINANCIAL STATEMENTS
STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF Rs. 500,000/- OR ABOVE PROVIDED DURING THE YEAR ENDED 31 DECEMBER 2013

| S. No. | Name and address of the borrower | Name of Individuals/ partners/directors (with CNICNo.) | Father's/Husband's Name | Outstanding liabilities at beginning of the year |  |  | Principal written-off | Interest/ mark-up written-off | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Principal | Interest/ mark-up | Total |  |  |  |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |


| 1 | Aero Asia Intemational (PVt) Limited Ground Floor, Ebrahim Estate New Duty Free Shop, Shahrah-e-Faisal, Karachi | Abdul Rauf Tabani <br> 42201-8259406-3 <br> Azam Tabani 42201-0260653-5 <br> Yaqoob Tabani 42201-9410252-9 | M Siddiq Tabani <br> M Siddiq Tabani <br> M Siddiq Tabani | 114,882 | 5,921 | 120,803 | 47,250 | - | 47,250 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Ameer Bano H. No. 2/66-B, Kashmir Road, PECHS, Karachi. | $\begin{gathered} \text { Ameer Bano } \\ \text { 42201-8684857-0 } \end{gathered}$ | Reaz Ahmed Sharif | 1,175 | 503 | 1,678 | 588 | 713 | 1,301 |
| 3 | Any Agro (Pvt) Limited 61-L, Gulberg III, Lahore | Dr. Javaid Mehmood S 35202-2588597-3 <br> Umar Naseer 35202-1239216-5 | Sheikh Muhammad Ahmed <br> Sheikh Naseer Ahmed | 28,999 | 4,087 | 33,086 | 28,999 | 4,087 | 33,086 |
| 4 | Any Seeds (Pvt) Limited 31 Atta Turk Block, | Sarfraz Mahmood Sheikh 35202-0166546-1 | Sh. Muhammad Latif | 29,996 | 14,885 | 44,881 | 29,996 | 14,885 | 44,881 |

Sarfraz Mahmood Sheikh
Sarfraz Mahmood Sheilh
35202-6956171-1

35202-6254541-9

| S. No. | Name and address of the borrower | Name of Individuals/ partners/directors (with CNICNo.) | Father's/Husband's Name | Outstanding liabilities at beginning of the year |  |  | Principal written-off | Interest/ mark-up written off | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Principal | Interest/ mark-up | Total |  |  |  |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 5 |  | Shahid Arfeen42101-1834931-3 | Abdul Hameed | 37,796 |  | Rupees in 000 |  |  |  |
|  | Arfeen Towel Industries Plot No WSA 3/3, FBArea, Karachi |  |  |  | $6,200$ | 43,996 | 37,741 | 6,200 | 43,941 |
| 6 | Konain Apparel Suite No 6, Hub River Road, STE Karachi | Muhammad Amin 42301-6940066-7 | Ismail | 5,216 | 544 | 5,760 | 3,534 | 1,144 | 4,678 |
| 7 | Morgan Technologies (PVt) Limited SA-09, 1st Floor, Shahnaz Arcade | GhazanfarJ awaid 42000-0575388-9 | LiaqatJawaid | 5,133 | - | 5,133 | 2,951 | - | 2,951 |
|  |  | $\begin{gathered} \text { Liaqat Jawaid } \\ 42000-0575392-1 \end{gathered}$ | Abdul Khaliq |  |  |  |  |  |  |
| 8 | MR Denim (PVt) Limited F-53, Industrial Estate, Kot Lakhpat | Munir Ahmed Bhatti 35202-9316192-7 | Muhammad Akram Bhatti | 15,660 | 3,087 | 18,747 | 2,000 | 10,491 | 12,491 |
|  |  | Mrs. Meraj Begum 35202-0532428-8 | w/o Muhammad Akram Bhatti |  |  |  |  |  |  |
|  |  | Mrs. Chanda Munir 35202-6648935-8 |  |  |  |  |  |  |  |
| 9 | Rafi Cotton Industries Near Maqbool Cotton Factory, | Sheikh Fazal Eahi 36302-7039576-7 | Sh. Muhammad RafiSh. Muhammad Rafi | 27,858 | 1,583 | 29,441 | 27,858 | 1,583 | 29,441 |
|  |  | Sheikh Maqbool Eahi 36302-6936487-9 |  |  |  |  |  |  |  |
| 10 | Shahzad Apparel 1st 36/C, 24th Comm Street Ph II, Ext, DHA, Karachi | Mohammad Ali Abbas 42301-1457508-3 | Haji Ghulam Mohammad | 33,461 | 66 | 33,527 | 8,461 | 1,425 | 9,886 |



| S. No. | Name and address of the borrower | Name of Individuals/ partners/directors (with CNICNo.) | Father's/Husband's Name | Outstanding liabilities at beginning of the year |  |  | Principal written-off | Interest/ mark-up written off | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Principal | Interest/ mark-up | Total |  |  |  |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |



## BRANCH NETWORK

Registered Office and Head Office

Ground Floor, Spencer's Building, G.P.O. Box 1289, I.I. Chundrigar Road, Karachi - 74200, Pakistan
U.A.N. : (92-21) 111-14-14-14

Fax : (92-21) 3263 0404-05

14th Floor, Saima Trade Twoers 'A'
I.I. Chundrigar Road, Karachi - 74200

Pakistan.
U.A.N. : (92-21) 111-14-14-14

Fax : (92-21) 32271950

HMB Connect: 0800HABIB (42242)
For information / query: info@habibmetro.com

## KARACHI REGION:

Main Branch
Abul Hassan Isphani
(Sub Branch of University Road)
Aisha Manzil
(Sub Branch of Hussainabad)
Alamgir Road Branch
Allama Iqbal Road Branch
Bahadurabad Branch
Bilal Chowrangi
(Sub Branch of Korangi)
Block M N.Nazimabad
(Sub Branch of Hyderi)
Block N N.Nazimabad
(Sub Branch of U.P. More)
Boat Basin Branch
Bohri Bazar Branch
Bombay Bazar
(Sub Branch of Jodia Bazar)
Business Avenue Branch
Ceramic Market Branch
Chandni Chowk Branch
Chartered Accountant's Avenue
(Sub Branch of Gizri)
City Court Branch
Civil Lines Branch
Clifton Branch
Cloth Market Branch
D.H.A Branch

Dalmia Road Branch

Dastagir
(Sub Branch of Hussainabad)
DHA Phase II Branch
DHA Phase IV
(Sub Branch of Khayaban-e-Sehar)
DHA Phase VI
(Sub Branch of Khayaban-eShehbaz)

DMCHS Branch
Dhoraji Colony Branch
Eidgah
(Sub Branch of City Court)
Falcon Complex Branch
Garden East Branch
Gizri Branch
Gulistan-e-J ohar Branch
Gulshan Chowrangi Branch
Gulshan-e-Ali
(Sub Branch of Water Pump)
Gulshan-e-Iqbal 13-C
(Sub Branch of Hassan Square)
Gulshan-e-lqbal Branch
Gulshan-e-Maymar Branch
Hasrat Mohani Road
(Sub Branch of Paper Market)
Hassan Square Branch
HBZ Plaza Branch
Hussainabad Branch
Hyderi Branch

Industrial Area Korangi Branch Ittehad Branch
Jodia Bazar Branch
Juna Market Branch
Karimabad Branch
Khalid Bin Walid Road Branch
Khayaban-e-Bokhari Branch
Khayaban-e-Sehar Branch
Khayaban-e-Shahbaz Branch
Khayaban-e-Tanzeem Branch
Korangi Branch
Landhi Industrial Area Branch
Liaquatabad Branch
Lines Area Branch
M.A. Jinnah Road Branch

Malir City Branch
Manghopir Road SITE Branch
Marriot Road Branch
Mereweather Branch
Mission Road Branch
Mithadar Branch
Naval Housing Society
(Sub Branch of Gizri)
NHS Complex Karsaz Branch
Nazimabad No. 3
(Sub Branch of North Nazimabad)
Nishtar Road Branch
North Karachi Industrial Area Branch
North Napier Road Branch

## HABIBMETRO

North Nazimabad Branch
Paper Market Branch PaposhNagar Branch PIB Colony Branch Plaza Square Branch Port Qasim Branch Preedy Street Branch Progressive Plaza Branch
S.I.T.E. Branch

Saba Avenue Branch
Saddar Branch
Safoora Goth Branch
Sehba Akhtar Road
(Sub Branch of Gulshan Chowrangi)

Shahbaz Commercial
(Sub Branch of Khayaban-eBukhari)
Shahrah-e-Faisal Branch
Shahrah-e-Liaquat Branch
Shahrah-e-Quaideen Branch
Sharfabad
(Sub Branch of Alamgir Road)
Shershah Branch
Shireen Jinnah Colony
(Sub Branch of Clifton)
Sindhi Muslim Society
(Sub Branch of Shahrah-eQuaideen)

Soldier Bazar Branch
South Park Avenue
(Sub Branch of Ittehad)
Stadium Road Branch
Star Gate Branch
Stock Exchange Branch
Sunset Boulevard
(Sub Branch of Gizri)
Textile Plaza Branch
Timber Market Branch
Tipu Sultan Road
(Sub Branch of Stadium)
University Road Branch
UP More Branch
Water Pump Branch
West Wharf Branch
ZAMZAMA Branch Karachi

LAHORE REGION:

Lahore Main Branch
Azam Cloth Market
(Sub Branch of Badami Bagh)
Badami Bagh Branch
Badian Road
(Sub Branch of DHA Lahore)
Baghbanpura Branch
Brandreth Road Branch
Cantt. Branch
Circular Road Branch
Davis Road Branch
DHA Branch Lahore
DHA Phase V
(Sub Branch of Walton Road)
EME Society
(Sub Branch of Raiwind Road)
Ferozepur Road Branch
Fruit \& Sabzi Market
(Sub Branch of Ravi Road)
Garden Town Branch
Gulberg Branch
Gulshan-e-Ravi Branch
Iqbal Town Branch
Johar Town Branch
Main Boulevard Branch
Mcleod Road
(Sub Branch of Brandreth Road)
Misri Shah
(Sub Branch of Badami Bagh)
Model Town Link Road Branch
(Sub Branch of Model Town Link Road)

Model Town Link Road Branch
Raiwind Road Branch
Ravi Road Branch
Samanabad
(Sub Branch of Iqbal Town)
Shadman Branch
Shahalam Market Branch
Shahdara Branch
Shahrah-e-Quaid-e-Azam Branch
Urdu Bazar Branch
Valencia Town
(Sub Branch of Raiwind Road)
Wahadat Road
(Sub Branch of Shadman)
Walton Road Branch
WAPDA TOWN
(Sub Branch of Johar Town)

## FAISALABAD REGION:

Faisalabad Main Branch
Sargodha Road Branch
Susan Road Branch
University of Faisalabad
(Sub Branch of Faisalabad Main)

## ISLAMABAD REGION:

Islamabad Main Branch
Bahria Town Branch
E-11
(Sub Branch, F-10 Markaz)
F-10 Markaz Branch
I-9 Branch
I-10 Markaz Branch
Markaz F-7 Branch

| RAWALPINDI REGION: | HYDERABAD REGION: | OTHER REGION: |
| :---: | :---: | :---: |
| Rawalpindi Main Branch | Hyderabad Branch | Abbottabad Branch |
| Iqbal Road Branch | Latifabad Branch | Bahawalpur Branch |
| Murree Road Branch |  | Bhalwal Branch |
| Raja Bazar Branch | PESHAWAR REGION: | Chakwal Branch |
|  |  | D. G. Khan Branch |
| SIALKOT REGION: | Peshawar Main Branch | Gujranwala Branch |
|  | Khyber Bazar Branch | Gujrat Branch |
| Sialkot Main Branch | Rampura Branch | Haroonabad Branch |
| Pastur Road |  | Haripur Branch |
| (Sub Branch of Sialkot Main) | ISLAMIC BRANCHES: | Hasil pur Branch |
| Small Industrial Estates Branch |  | Hub Chowki Branch |
| Sohawa Branch | Alfalah Court, Karachi | Jauharabad Branch |
| Ugoki Branch | Gulberg, Lahore | Jhelum Branch |
|  | Islamabad Branch | Kasur Branch |
| MULTAN REGION: | Rashid Minhas Road, Karachi | Khanna Branch |
|  | SITE Branch, Karachi | Kharian City Branch |
|  | Zaibunnisa Street, Karachi | Lalamusa Branch |
| Ghalla Mandi Branch |  | Mansehra Branch |
| Gulgasht Colony |  | Mardan Branch |
| (Sub Branch of Multan Main) |  | Mingora Branch |
|  |  | Mouza Kachi Jamal Branch |
| AZAD JAMMU KASHMIR |  | Nankana Sahib Branch |
| REGION: |  | Okara Branch |
|  |  | Quetta Branch |
| Arra Jattan Branch, Dadyal |  | Rahim Yar Khan Branch |
| Mirpur (A.K) Branch |  | Sahiwal Branch |
| Pang Peeran Branch |  | Sadiqabad Branch |
|  |  | Sargodha Branch |
| GILGIT BALTISTAN |  | Sukkur Branch |
| REGION: |  | Talagang Branch |
|  |  | Wah Cantt. Branch |
| Chillas Branch |  | Yazman Mandi Branch |
| Gilgit Branch |  |  |
| Skardu Branch |  |  |

## PROXY FORM

I/We $\qquad$ of $\qquad$
being member (s) of Habib Metropolitan Bank Limited and holding $\qquad$
ordinary shares, as per Register folio $\qquad$
hereby appoint $\qquad$ Folio No. $\qquad$ of $\qquad$
or failing him
Folio No. $\qquad$
of $\qquad$
another member of the Bank to vote for my / our behalf at the 22nd Annual General Meeting of the Bank to be held on March 27, 2014 and at any adjournment thereof.

As witness my/ our hand this $\qquad$ day of March 2014.


Signature of Member(s)

A member entitled to attend General Meeting is entitled to appoint proxy to attend and vote instead of him. A proxy should be a member of the Bank. No person shall act as proxy (except for a corporation) unless he is entitled to be present and vote in his own right.

The instrument appointing a proxy should be signed by the member or by his attomey duly authorised in writing. If the member is a corporation, its common seal (if any) should be affixed to the instrument.

The proxies shall be deposited at the Registered Office of the Bank not less than 48 hours before the time of meeting.


[^0]:    * Management fee is as per the agreement with the holding company.

[^1]:    *Management fee is as per the agreement with the holding company.

[^2]:    * Management fee is as per the agreement with the holding company.

[^3]:    ## On-balance sheet gap

    off-bdance sheet financial instruments

    $$
    \begin{aligned}
    & \text { Off-balance sheet financial instruments } \\
    & \text { Forward purchase } \\
    & \text { Forward sale } \\
    & \text { Off-balance sheet gap } \\
    & \text { Total yield / interest nisksensitivity gap } \\
    & \text { Cumulative yield / interest risksensitivity gap }
    \end{aligned}
    $$

[^4]:    $\begin{array}{r}10,478,315 \\ 10,193,511 \\ 6,693,745 \\ 619,712 \\ \hline 27,985,283 \\ \hline\end{array}$

[^5]:    These are non-voting, cumulative preference shares and carry preferred dividend of $9.25 \%$ (2012: 9.25\%) per annum on cumulative basis and have a market value of Rs. 8,360 thousand (2012: 1,640 thousand) as at 31 December 2013.

[^6]:    $N$ Net Asset Value

