

# Habib Metropolitan Bank (Subsidiary of Habib Bank AG Zurich)

## **CONSOLIDATED ACCOUNTS**

### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Habib Metropolitan Bank Limited ("the Bank") as at 31 December 2009 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. These consolidated financial statements include unaudited certified returns from the branches, except for 15 branches, which have been audited by us. The financial statements of subsidiary company Habib Metropolitan Financial Services Limited were audited by another firm of chartered accountants, whose report has been furnished to us and our opinion in so far as it relates to the amounts included for the subsidiary, is based solely on the report of other auditor.

These consolidated financial statements are responsibility of the Bank's management. Our responsibility is to express our opinion on these consolidated financial satements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the consolidated financial statements present fairly the financial position of Habib Metropolitan Bank Limited as at 31 December 2009 and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

The consolidated financial statements of the Bank for the year ended 31 December 2008 were audited by another firm of Chartered Accountants whose report dated 2 March 2009 included a qualification to the effect that total assets of Rs. 2.76 million and net profit of Rs. 0.965 million pertained to a subsidiary company which had been incorporated in those consolidated financial statements by the management using the unaudited financial statements (however currently the company has been dissolved).

Karachi: March 1, 2010

KPMG Taseer Hadi & Co Chartered Accountants Amyn Pyrani

### **CONSOLIDATED BALANCE SHEET**

AS AT 31 DECEMBER 2009

	Note	2009	2008 (Restated)
		Rupees	(Restated) s in '000
ASSETS		Rapooe	
Cash and balances with treasury banks	8	11,192,498	11,401,384
Balances with other banks	9	4,836,399	2,974,237
Lendings to financial institutions	10	150,000	98,176
Investments	11	111,379,520	53,335,855
Advances	12	102,293,132	108,261,259
Operating fixed assets	13	2,465,977	1,618,110
Deferred tax assets	14	825,465	1,145,665
Other assets	15	4,015,510	3,633,387
		237,158,501	182,468,073
IABILITIES			
	40		0.070.4.40
Bills payable	16	3,111,467	2,372,146
Borrowings	17	68,186,674	30,372,598
Deposits and other accounts	18	142,185,495	128,190,943
Sub-ordinated loans	_	-	-
Liabilities against assets subject to finance lease	9	-	_
Deferred tax liabilities Other liabilities	19	4,923,208	6,523,998
		218,406,844	167,459,685
IET ASSETS		18,751,657	15,008,388
REPRESENTED BY			
Share capital	20	7,527,525	6,022,020
Reserves		7,587,835	7,039,936
Unappropriated profit		3,784,926	3,091,767
		18,900,286	16,153,723
Deficit on revaluation of assets - net of tax	21	(148,629)	(1,145,335)
		18,751,657	15,008,388
CONTINGENCIES AND COMMITMENTS	22		
The annexed notes 1 to 45 and annexures I, II & III statements.	form an integra	al part of these consolic	dated financial
KASSIM PAREKH ANJUM IQBAL MO	HAMEDALI R. I		ALI MOHAMMAD

## **CONSOLIDATED PROFIT & LOSS ACCOUNT**

FOR THE YEAR ENDED 31 DECEMBER 2009



	Note	2009	2008 (Restated)		
		Rupees in '000			
Mark-up / return / interest earned	24	21,376,259	17,161,533		
Mark-up / return / interest expensed	25	(14,636,228)	(11,826,422)		
Net mark-up / interest Income		6,740,031	5,335,111		
Provision against non-performing loans and advances	12.5	2,503,202	1,004,572		
Provision for diminution in the value of investments	11.3	66,444	242,713		
Bad debts written off directly	12.7.1	-	2,535		
		(2,569,646)	(1,249,820)		
Net mark-up / interest income after provisions		4,170,385	4,085,291		
Non mark-up / interest income					
Fee, commission and brokerage income		1,276,162	1,185,599		
Dividend income		438,287	655,845		
Income from dealing in foreign currencies		1,532,500	1,698,169		
Gain on sale/redemption of securities	26	206,514	170,941		
Unrealized gain/(loss) on revaluation of investments					
classified as held-for-trading Other income	27	259,858	220,742		
Total non mark-up / interest income		3,713,321	3,931,296		
rota non mark up / interest income		7,883,706	8,016,587		
Non mark-up / interest expenses					
Administrative expenses	28	3,550,647	3,102,435		
Other provisions / write offs		-	_		
Other charges	29	106,325	147,150		
Total non mark-up / interest expenses		(3,656,972)	(3,249,585)		
		4,226,734	4,767,002		
Extraordinary / unusual items					
Profit before taxation		4,226,734	4,767,002		
Taxation - Current		(1,696,215)	(2,002,336)		
- Prior years		(262)	(29,186)		
- Deferred		216,306	559,667		
	30	(1,480,171)	(1,471,855)		
Profit after taxation		2,746,563	3,295,147		
Unappropriated profit brought forward		3,091,767	2,061,674		
Profit available for appropriation		5,838,330	5,356,821		
			(Restated)		
Basic and diluted earnings per share- (Rupees)	31	3.65	4.38		

The annexed notes 1 to 45 and annexures I, II & III form an integral part of these consolidated financial statements.

KASSIM PAREKH Chairman ANJUM IQBAL Chief Executive MOHAMEDALI R. HABIB Director

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2009

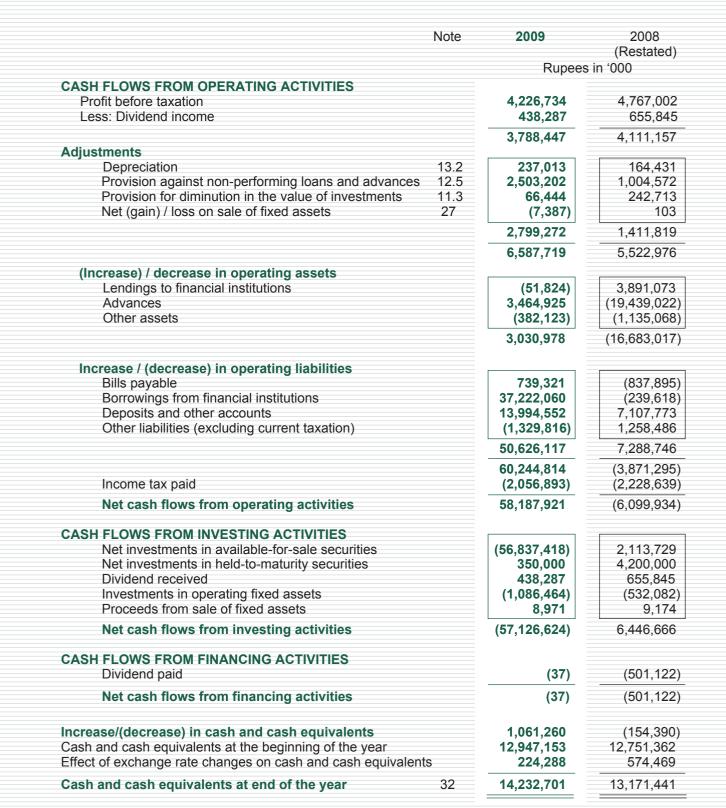
	2009 Rupees	2008 (Restated) in '000	
Profit after taxation for the year	2,746,563	3,295,147	
Other comprehensive income	-		
Comprehensive income transferred to equity	2,746,563	3,295,147	
<b>Components of comprehensive income not reflected in equity</b>	1,533,212	(1,848,158)	
Surplus/(Deficit) on revaluation of investments	(536,506)	646,875	
Deferred tax on revaluation of investments	3,743,269	2,093,864	

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KASSIM PAREKH Chairman ANJUM IQBAL Chief Executive MOHAMEDALI R. HABIB Director

### CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2009



The annexed notes 1 to 45 and annexures I, II & III form an integral part of these consolidated financial statements.

KASSIM PAREKH Chairman ANJUM IQBAL Chief Executive MOHAMEDALI R. HABIB Director

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2009

			Rese	rves		<u> </u>	
	Share Capital	Share Premium	Statutory Reserve	Special Reserve	Revenue Reserve	Un- appropriated Profit	Total
			R	upees in '00	0		
Balance as at 1 January 2008	5,018,350	2,550,985	2,092,590	240,361	1,500,000	2,061,674	13,463,96
Effect of change in accounting policy – note 6.3	_	_			_	(103,549)	(103,549
Balance as at 1 January 2008 – (re-stated)	5,018,350	2,550,985	2,092,590	240,361	1,500,000	1,958,125	13,360,41
Changes in equity for the year ended 31 December 2008 Total comprehensive income for the year ended 31 December 2008 – profit for the year						3,295,147	3,295,14
Transactions with shareholders recognised directly in equity		[]			1.1	7	
Issue of bonus shares in the ratio of 20 shares for every 100 shares held	1,003,670	_	_	-	_	(1,003,670)	_
Cash dividend (Re. 1 per share)	_	_	_	-	_	(501,835)	(501,835
	1,003,670	_	_	_	_	(1,505,505)	(501,835
Transfer to statutory reserve	-	-	656,000	-		(656,000)	-
Balance as at 31 December 2008	6,022,020	2,550,985	2,748,590	240,361	1,500,000	3,091,767	16,153,72
Changes in equity for the year ended 31 December 2009 Total comprehensive income for the year ended 31 December 2009 – profit for the year	_	_	_	_	_	2,746,563	2,746,56
Transactions with shareholders recognised directly in equity							
Issue of bonus shares in the ratio of 25 shares for every 100 shares held	1,505,505	_	_	_	_	(1,505,505)	_
Transfer to statutory reserve	-	-	547,899	-	-	(547,899)	-
Balance as at 31 December 2009	7,527,525	2,550,985	3,296,489	240,361	1,500,000	3,784,926	18,900,28

The annexed notes 1 to 45 and annexures I, II & III form an integral part of these consolidated financial statements.

KASSIM PAREKH Chairman ANJUM IQBAL Chief Executive MOHAMEDALI R. HABIB Director



FOR THE YEAR ENDED 31 DECEMBER 2009

#### 1. STATUS AND NATURE OF BUSINESS

- **1.1** The Group comprises of Habib Metropolitan Bank Ltd. (holding company) and Habib Metropolitan Financial Services Limited (wholly owned subsidiary company). The Group is engaged in providing Commercial Banking and brokerage services.
- 1.2 Habib Metropolitan Bank Limited (the Bank) was incorporated in Pakistan on 3 August 1992 as a public limited company, under the Companies Ordinance, 1984 and is engaged in commercial banking and related services. Its shares are listed on all the three stock exchanges in Pakistan. The Bank operates 120 (2008: 110) branches including 4 (2008: 4) Islamic banking branches in Pakistan. The Bank is a subsidiary of Habib Bank AG Zurich Switzerland (the holding company) which is incorporated in Switzerland. The registered office of the Bank is situated at Spencer's Building, I.I Chundrigar Road, Karachi.
- 1.3 Habib Metropolitan Financial Services Limited (the Company) was incorporated in Pakistan on 28 September 2007 as a public limited company under the Companies Ordinance, 1984. The Company is a wholly owned subsidiary of Habib Metropolitan Bank Limited (the holding company). The registered office of the Company is located at 1st Floor, GPC 2, Block 5, Khekashan Clifton, Karachi. The Company is a corporate member of the Karachi Stock Exchange (Guarantee) Limited and engaged in equity brokerage services.
- 1.4 During the year Habib Metropolitan Trade Services Limited (wholly owned subsidiary of Habib Metropolitan Bank Limited) was dissolved by members (voluntary winding up) on 10 November 2009. On dissolution of the subsidiary, net assets amounting to Rs.2,681 thousand were written off by the Group.

#### 2. BASIS OF PRESENTATION

- 2.1 These consolidated financial statements comprise the financial statements of the bank and its subsidiary company. The financial statements of the subsidiary company have been prepared for the same reporting year as the bank using consistent accounting policies. The assets, liabilities, income and expenses of the subsidiaries companies have been consolidated on a line by line basis. Intera-group balances and transactions have been eliminated for the purpose of consolidation.
- 2.2 In accordance with the directives of the Federal Government regarding shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the Bank from their customers and immediate resale to them at appropriate mark-up in price on a deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

#### 2.3 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except that certain investments are stated at market value and derivative financial instruments are carried at fair values as disclosed in notes 5.3 and 5.6 respectively.

#### 3. STATEMENT OF COMPLIANCE

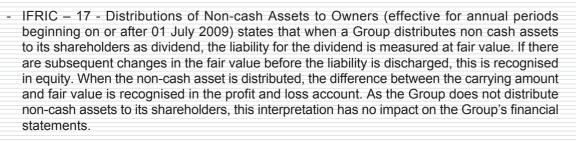
- 3.1 These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standard (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan (SECP). In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by SECP and SBP shall prevail.
- 3.2 The SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for Banking companies till further instructions. Further, according to the notification of SECP dated 28 April 2008, IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by SBP through various circulars.

# 3.3 Standards, Interpretations and Amendments to Published Approved Accounting Standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standard will be effective for accounting periods beginning on or after 1 January 2010.

- Revised IFRS 3 Business Combinations (applicable for annual periods beginning on or after 01 July 2009) broadens among other things the definition of business resulting in more acquisitions being treated as business combinations, contingent consideration to be measured at fair value, transaction costs other than share and debt issue costs to be expensed, any pre-existing interest in an acquiree to be measured at fair value, with the related gain or loss recognised in profit or loss and any non-controlling (minority) interest to be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of an acquiree, on a transaction-by-transaction basis. The application of this standard is not likely to have an effect on the Group's financial statements.
- Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 01 July 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit and loss account. The application of the standard is not likely to have an effect on the Group's financial statements.
- IFRIC 15 Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 01 October 2009) clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Group's operations.





- The International Accounting Standards Board made certain amendments to existing standards as part of its Second annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Group's 2010 financial statements. These amendments are unlikely to have an impact on the Group's financial statements.
- Amendment to IFRS 2 Share-based Payment Group Cash-settled Share-based Payment Transactions (effective for annual periods beginning on or after 01 January 2010). Currently effective IFRSs require attribution of group share-based payment transactions only if they are equity-settled. The amendments resolve diversity in practice regarding attribution of cashsettled share-based payment transactions and require an entity receiving goods or services in either an equity-settled or a cash-settled payment transaction to account for the transaction in the consolidated financial statements. This amendment has no impact on the Group's financial statements.
- Amendment to IAS 32 Financial Instruments: Presentation Classification of Rights Issues (effective for annual periods beginning on or after 01 February 2010). The IASB amended IAS 32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This interpretation has no impact on the Group's financial statements.
- IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 01 July 2010). This interpretation provides guidance on the accounting for debt for equity swaps. This interpretation has no impact on the Group's financial statements.
- IAS 24 Related Party Disclosures (revised 2009) effective for annual periods beginning on or after 01 January 2011. The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The amendment would result in certain changes in disclosures.
- Amendments to IFRIC 14 IAS 19 The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 01 January 2011). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognised as an asset rather than an expense. This amendment is not likely to have any impact on Group's financial statements.
- Improvement to IFRS 2008 Amendments to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations (effective for annual periods beginning on or after 01 July 2009). The amendments specify that if an entity is committed to a plan to sell a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale when the held for sale criteria in IFRS 5 are met. This applies regardless of the entity retaining an interest (other than control) in the subsidiary; and disclosures for discontinued operations are required by the parent when a subsidiary meets the definition of a discontinued operation. This amendment is not likely to have any impact on Group's financial statements.

#### 4. USE OF ESTIMATES AND JUDGEMENTS

The preparation of consolidated financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Group's financial statements or where judgment was exercised in application of accounting policies are as follows:

#### i) Classification of investments

- In classifying investments as "held-for-trading" the Group has determined securities which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.
- In classifying investments as "held-to-maturity" the Group follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Group evaluates its intention and ability to hold such investments to maturity.
- The investments which are not classified as held for trading or held to maturity are classified as available-for-sale.

# ii) Provision against non performing loans and advances and debt securities classified as investments

The Group reviews its loan portfolio and debt securities classified as investments to assess amount of non-performing loans and advances and debt securities and provision required thereagainst. While assessing this requirement various factors including the delinquency in the account, financial position of the borrower, the forced sale value of the securities and the requirement of the Prudential Regulations are considered. For portfolio impairment provision on consumer advances, the Bank follows the general provision requirement set out in Prudential Regulations. In addition the Bank also maintain a general provision against its loan portfolio discussed in note 5.4.

#### iii) Valuation and impairment of available-for-sale equity investments

The Group determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

#### iv) Income taxes

In making the estimates for income taxes currently payable by the Group, the management looks, at the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Group's future taxable profits are taken into account.



#### v) Fixed assets, depreciation and amortisation

In making estimates of the depreciation / amortisation method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard - 8, "Accounting Policies, "Changes in Accounting Estimates and Errors".

#### vi) Defined benefits plan

Liability is determined on the basis of actuarial advice using the "Projected Unit Credit Method".

#### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the financial statements are the same as those applied in the preparation of the annual financial statements of the Group for the year ended 31 December 2008, except for the changes mentioned in note 6 to these financial statements.

#### 5.1 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents include cash and balances with treasury banks and balances with other banks less overdrawn nostro and local bank accounts.

#### 5.2 Lendings to / borrowings from financial institutions

The Group enters into transactions of borrowing (re-purchase) from and lending (reverse repurchase) to financial institutions, at contracted rates for a specified period of time. These are recorded as under:

#### Sale under repurchase obligation

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the balance sheet and are measured in accordance with accounting policies for investments and counter party liability is included in borrowing from financial institutions. The difference between sale and repurchase price is amortised as an expense over the term of the repo agreement.

#### Purchase under resale obligation

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the balance sheet and instead amounts paid under these arrangements are included in lendings to financial institutions. The difference between purchase and resale price is accrued as income over the term of the agreement.

Other borrowings including borrowings from SBP are recorded at the proceeds received. Mark up on such borrowing is charged to the profit and loss account on a time proportion basis.

#### 5.3 Investments

5.3.1 Investments are classified as follows:

#### Held-for-trading

These are securities, which are either acquired for generating profit from short-term fluctuation in market prices, interest rate movements, dealers margin or are securities included in a portfolio in which a pattern of short-term trading exists.

#### Held-to-maturity

These are securities with fixed or determinable payments and fixed maturities that are held with the positive intention and ability to hold till maturity.

#### Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories.

5.3.2 Investments (other than held-for-trading) include transaction costs associated with the investments. In case of held for trading investments transaction costs are expensed in the profit and loss account.

In accordance with the requirements of the State Bank of Pakistan, quoted securities, other than those classified as held to maturity and investments in subsidiary, is carried at market value. Investments classified as held to maturity are carried at amortized cost whereas investments in subsidiary is carried at cost less impairment losses, if any.

Unrealized surplus / (deficit) arising on the revaluation of the Group's held for trading investment portfolio is taken to the profit and loss account. Surplus / (deficit) arising on revaluation of quoted securities classified as available for sale is kept in a separate account shown in the balance sheet below equity. Surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realised upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost and break-up value. Subsequent increases or decreases in the carrying value are credited/charged to profit and loss account. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses, if any.

Provision for diminution in the value of securities (other than Bonds and term finance certificates) is made after considering objective evidence of impairment, if any, in their value. Provision for diminution in value of Bonds and term finance certificates are made in accordance with the requirements of Prudential Regulations issued by State Bank of Pakistan.

All "regular way" purchases and sales of investments are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of investments that require delivery of assets within the time frame generally established by regulation or convention in the market place.

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#### 5.4 Advances (including net investment in finance lease and ijarah arrangements)

#### Loans and advances

Loans and advances and net investments in finance lease are stated net of provision for loan losses against non - performing advances. Provision for loan losses is made in accordance with the Prudential Regulations issued by the SBP and is charged to profit and loss account. The Group also maintains general provision in addition to the requirements of the Prudential Regulations on the basis of management's assessment of credit risk characteristics and general banking risk such as nature of credit, collateral type, industry sector and other relevant factors. Murabaha receivables are stated at gross amount receivable less deferred income and provisions, if any.

#### Finance lease receivables

Leases, where the Group transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance lease. A receivable is recognised at an amount equal to the present value of the minimum lease payments including guaranteed residual value, if any. Finance lease receivables are included in advances to the customers.

#### ljarah receivables

In accordance with the requirements of Islamic Financial Accounting Standard (IFAS) No.2 for the accounting and financial reporting of "Ijarah" effective 01 January 2009, ijarah arrangements by the Islamic Banking branches are accounted for as 'Assets held under ijarah' and are stated at cost less accumulated depreciation, residual value and impairment losses, if any. Accordingly assets subject to Ijarahs commencing on after 01 January 2009 have been reflected in note 12 to these consolidated financial statements under "Advances". Rental income on these Ijarahs is recognised in the Group's profit and loss account on a time proportion basis, while depreciation is calculated on Ijarah assets to mustajir (lessee) up to the date of maturity / termination of ijarah agreement and is charged to the profit and loss account. The classification and provisioning of Ijarah assets is done in line with the requirements laid down in the prudential regulations and are recognised in the profit and loss account.

Advances are written off when there are no realistic prospects of recovery.

#### 5.5 Fixed assets

#### Tangible - Owned (operating)

These are stated at cost less accumulated depreciation and accumulated impairment losses, if any, except for land which are stated at cost less accumulated impairment losses, if any.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset at the rates specified in note 13.2. Depreciation on additions during the year is charged from the date of addition. In case of disposals during the year, the depreciation is charged up till the date of disposal. Depreciation on Ijarah assets referred to in note 12.10 above is calculated on a straight line basis over the period of Ijarah from the date of delivery of respective assets to the mustajir (lessee) up to the date of maturity / termination of ijarah agreed.

Subsequent cost are included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is recognized in the profit and loss account in the year the asset is derecognized.

The residual values, useful lives and depreciation methods are reviewed and changes, if any, are treated as change in accounting estimates, at each balance sheet date.

Gain and loss on disposal of assets is included in income currently.

#### Intangible

These are stated at cost less accumulated amortization and impairment, if any. The cost of intangible assets are amortized from the month when the assets are available for intended use, using the straight line method, whereby the cost of the intangible asset is amortised over its estimated useful life over which economic benefits are expected to flow to the Group. The useful life and amortisation method is reviewed and adjusted, if appropriate, at each balance sheet date.

#### Capital work-in-progress

These are stated at cost less impairment losses, if any.

#### 5.6 Derivative financial instruments

Derivative financial instruments are initially recognised at their fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as asset when fair value is positive and liabilities when fair value is negative. Any change in the value of derivative financial instruments is taken to the profit and loss account.

#### 5.7 Provisions

Provision against identified non-funded losses is recognized when intimated and reasonable certainty exists for the Group to settle the obligation. The loss is charged to the profit and loss account net of expected recovery and is classified under other liabilities.

Other provisions are recognised when the Group has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

#### 5.8 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to the items recognized directly in equity, in which case it is recognized in equity.

#### Current

Provision for current taxation is based on taxable income for the year at the current rates of taxation after taking into consideration available tax credits and rebates. The charge for the current tax also includes adjustments where considered necessary, relating to prior years which arise from assessments framed / finalized during the year.



#### Deferred

Deferred tax is recognised using the balance sheet liability method on all major temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amount used for taxation purposes. Deferred tax is measured at the tax rate that are expected to be applied on the temporary differences when they reverse, based on the tax rates that have been enacted or substantially enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that the future taxable profit will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Group also recognises deferred tax asset / liability on deficit / surplus on revaluation of assets which is adjusted against the related deficit / surplus in accordance with the requirements of IAS 12 "Income Taxes".

#### 5.9 Employees' benefits

#### 5.9.1 Retirement benefits

#### Defined benefit plan

The Group operates an approved funded gratuity scheme for all its permanent employees. Retirement benefits are payable to the members of the scheme on the completion of prescribed qualifying period of service under the scheme. Contribution is made in accordance with the actuarial recommendation.

The actuarial valuation is carried out annually as at the balance sheet date using "Projected Unit Credit Method". Acturial gains and losses arising from experience adjustments and changes in acturial assumptions in excess of the greater of 10% of the value of plan assets or 10% of the defined benefit obligation at the end of the last reporting year are charged or credited to income over the employees' expected average remaining working lives.

Past service cost resulting from changes to defined benefit plan to the extent the benefits are already vested is recognized immediately in the profit and loss account and remaining unrecognized past service cost is recognized as an expense on a straight line basis over the average period untill the benefits become vested.

#### **Defined contribution plan**

The Group operates a recognised provident fund scheme for all its regular employees, which is administered by the Board of Trustees. Contributions are made by the Group and its employees, to the fund at the rate of 10% of basic salary.

#### 5.9.2 Other benefits

#### Employee compensated absences

Employees' entitlement to annual leave is recognised when they accrue to employees. A provision is made for estimated liability for annual leaves as a result of services rendered by the employees against unavailed leaves, as per term of service contract, up to balance sheet date.

#### 5.10 Revenue recognition

Revenue is recognized to the extent that the economic benefits will flow to the Group and the revenue can be reliably measured. These are recognized as follows:

#### a) Advances and investments

Mark-up / return on regular loans / advances and debt security investments is recognized on a time proportion basis that take in the account the effective yield on the asset. Where debt securities are purchased at premium or discount, the same is amortized through the profit and loss account using the effective interest rate method.

Interest or mark-up recoverable on classified loans and advances and investments is recognized on receipt basis. Interest / return / mark-up on classified rescheduled / restructured loans and advances and investments is recognized as permitted by the regulations of the State Bank of Pakistan.

Dividend income is recognised when the Group's right to receive the dividend is established.

Gains and losses on sale of investments are recognized in the profit and loss account.

Income on bills discounted are recognised over the period of the bill.

#### b) Lease financing / Ijarah contracts

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Unrealised income on classified leases is recognized on receipt basis.

Rental income on Ijarahs executed on or after 01 January 2009 by the Islamic Banking branches is recognised in the profit and loss account on a time proportion basis.

Gains / losses on termination of lease contracts and other lease income are recognized when realized.

#### c) Fees, brokerage and commission

Fees, commission and brokerage except income from letters of guarantee is accounted for on receipt basis. Income from letter of guarantee is recognised on an accrual basis over the period of the guarantee.

#### 5.11 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Group intends to either settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

#### 5.12 Foreign currencies

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the balance sheet date. Forward exchange contracts including foreign exchange bills purchased, are revalued using forward exchange rates applicable to their respective remaining maturities. Exchange gains or losses are included in income currently.

Commitments for outstanding forward foreign exchange contracts disclosed in these consolidated financial statements are translated at contracted rates. Contingent liabilities/commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the balance sheet date.

#### 5.13 Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on business segments.

#### **Business segments**

#### a) Trading and sales

This segment undertakes the Group's treasury, money market and capital market activities.

#### b) Retail banking

Retail banking provides services to small borrowers i.e. consumers, small and medium enterprises (SMEs) and borrowers' agriculture sector. It includes loans, deposits and other transactions with retail customers.

#### c) Commercial banking

This includes loans, deposits and other transactions with corporate customers.

#### **Geographical segments**

The Group conducts all its operations in Pakistan.

#### 5.14 Dividend distribution and appropriations

Bonus and cash dividend and other appropriations (except for the appropriations required by law), declared / approved subsequent to balance sheet date are considered as non-adjusting event and are not recorded in consolidated financial statements of the current year. These are recognized in the period in which these are declared / approved.

#### 5.15 Earnings per share

The Group present basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### 5.16 Impairment

At each balance sheet date, the Group reviews the carrying amount of its assets (other than deferred tax asset) to determine whether there is an indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of relevant asset is estimated. Recoverable amount is the greater of the net selling price and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the assets is reduced to its recoverable amount. The resulting impairment loss is recognized as an expense immediately. An impairment loss is reversed if the reversal can be objectively related to an event occuring after the impairment loss was recognised.

#### 6. CHANGES IN ACCOUNTING POLICES

# 6.1 Starting 01 January 2009, the Group has changed its accounting policy in respect of 'Presentation of financial statements'.

IAS 1 (Revised) 'Presentation of Financial Statements' (effective for annual periods beginning on or after 1 January 2009) - The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity in a statement of comprehensive income. Further, under revised standard, an equity may present the components of profit or loss either as part of a single statement of comprehensive income or in a separate income statement. The Group has opted to present the components of profit or loss in a separate statement while a statement of comprehensive income is presented separately as permitted under revised IAS 1.

Comparative information has been re-presented so that it is also in conformity with the revised standard. Since the change in accounting policy only impacts presentation aspects, there is no impact on earning per share.

- **6.2** The State Bank of Pakistan, vide its IBD Circular No 1 dated 27 January 2009, has adopted IFAS No. 2 for the accounting and financial reporting of "Ijarah" with effect from 01 January 2009. This standard requires ijarah arrangements by the Islamic Banking branches to be accounted for as assets held under ijarah stated at cost less accumulated depreciation and impairment, if any. Accordingly, net assets / investments in Ijarahs during the period from 1 January 2009 to 31 December 2009 have been reflected in note No. 12 to these unconsolidated financial statements under "Advances". The rental income on these Ijarahs is recognized on accrual basis in the Group's profit and loss account. Depreciation is calculated on Ijarah assets on straight line basis over the period of Ijarah from the date of delivery of respective assets to mustajir (lessee) up to the date of maturity / termination of ijarah agreement and is charged to the profit and loss account. The classification and provisioning of Ijarah assets is done in line with the requirements laid down in SBP Prudential Regulations. As per the policy applied for all future contracts, the adoption of the standard effective from 01 January 2009 did not require any restatement. The financial impact of this change is not material.
- **6.3** The Group has decided to segregate the income earned on Foreign Documentary Bills Purchased (FDBP) into Income from dealing in foreign currencies and Discount Income, which is now recognized on amortization basis over the term of FDBP and reflected in the Group's mark-up/ return / interest earned. Previously, the income was recognized as income from dealing in foreign currencies over the FDBP tenor. Although the impact of this change is not material, however the management believes it to be more appropriate accounting treatment, making the Group's financial statement more comparable. This change has been accounted for retrospectively in accordance with the requirements of International Accounting Standard 8 "Accounting Policies, changes in Accounting Estimates and Errors" and the corresponding figures of the earliest period presented have been restated accordingly. Due to this change, profit before tax for the year and unearned income as of the balance sheet date is higher by Rs. 82 million (2008: Rs.

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23 million; 2007: lower by Rs. 159 million) and Rs. 53 million (2008: Rs. 135 million; 2007: lower by Rs. 159 million) respectively.

The restated balance sheet for three years have been given in Annexure III to these financial\ statements.

#### 7. FUNCTIONAL AND PRESENTATION CURRENCY

These consolidated financial statements are presented in Pakistani Rupees, which is Bank's functional currency. Except as indicated, financial information presented in Pakistani Rupees has been rounded to nearest thousand.

#### 8. CASH AND BALANCES WITH TREASURY BANKS

	Note	2009	2008	
		Rupees in '000		
In hand				
Local currency		1,718,787	1,967,601	
Foreign currencies		373,053	463,180	
		2,091,840	2,430,781	
With State Bank of Pakistan in				
Local currency current accounts	8.1	6,290,443	6,871,297	
Foreign currency current account	8.2	34,599	17,984	
Foreign currency deposit accounts				
<ul> <li>cash reserve accounts</li> </ul>	8.3	688,928	510,976	
<ul> <li>special cash reserve accounts</li> </ul>	8.4	2,039,742	1,515,923	
		9,053,712	8,916,180	
With National Bank of Pakistan in				
Local currency current accounts		36,745	49,433	
National Prize Bonds		10,201	4,990	
		11,192,498	11,401,384	

**8.1** These accounts are maintained to comply with the statutory cash reserve requirements and include cash reserve account of Rs. 667,291 thousand (2008: 941,386 thousand) in respect of the Islamic banking branches of the Bank.

8.2 Represents US Dollar collection / settlement account with the SBP.

8.3 Represents cash reserve maintained with SBP against foreign currency deposits.

**8.4** Represents special cash reserve maintained with SBP against foreign currency deposits and is non-remunerated (2008: 0.90% per annum).

BALANCES WITH OTHER BANKS	Note	<b>2009</b> Rupe	2008 es in '000
In Pakistan			
On current accounts		194,743	233,385
On deposit account	9.1	159	8,019
		194,902	241,404
Outside Pakistan			
On current accounts	9.3	1,356,074	1,204,020
On deposit accounts	9.2 & 9.3	3,285,423	1,528,813
		4,641,497	2,732,833
		4,836,399	2,974,237

**9.1** This carry mark-up rate of 5.00% (2008: 5.00%) per annum.

**9.2** This carries mark-up rate of 0.1053% (2008: 1.00% to 2.75%) per annum.

**9.3** Include balances in current and deposit accounts of Rs. 65,247 thousand (2008: Rs. 22,649 thousand) and Rs. Nil (2008: Rs. 971,485 thousand) respectively with branches of the holding company.

10.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Call money lendings	10.2	100,000	_
	Repurchase agreement lendings (Reverse repo)	10.3	-	98,176
	Letter of placements	10.4	50,000	
			150,000	98,176
	10.1 Particulars of lendings			
	In local currency		150,000	98,176
			150,000	98,176

**10.2** This carry mark-up rate of 12.25% (2008:14.00%) per annum and will mature on 25 February 2010.

**10.3** Securities held as collateral against lending to financial institutions (Reverse repo)

	2009			2008		
	Held by Bank	Further given as collateral	Total	Held by Bank in'000)———	Further given as collateral	Total
Pakistan Investment Bo	onds –	-	-	98,176		98,176

**10.4** This represents clean placement with Non-Banking Financial Institution, carrying mark-up at rate of 14.00% (2008:NIL) per annum and will mature on 14 January 2010.



		2009			2008	
Note	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
11. INVESTMENTS			Rupees	s in'000 ——		
11.1 Investments by types						
Available-for-sale securities						
Market Treasury Bills	36,395,925	34,383,407	70,779,332	25,869,803	6,480,493	32,350,296
Pakistan Investment Bonds 11.5	12,736,368	4,788,400	17,524,768	10,924,261	-	10,924,261
Ordinary Shares of listed companies	276,750	-	276,750	63,713	-	63,713
Ordinary Shares of un-listed companies	123,101	-	123,101	123,101	-	123,101
Preference Shares of listed company	40,000	-	40,000	40,000	-	40,000
Preference Shares of unlisted company	-	-	-	25,000	_	25,000
Listed Term Finance Certificates	1,911,435	-	1,911,435	1,396,963	-	1,396,963
Unlisted Term Finance Certificates	4,407,393	-	4,407,393	1,316,642	_	1,316,642
Sukuk Certificates/Bonds	8,118,738	-	8,118,738	2,200,000	-	2,200,000
Open end mutual funds	8,524,630	-	8,524,630	6,380,460	_	6,380,460
Close end mutual funds	129,055		129,055	177,348	_	177,348
Held-to-maturity securities	72,663,395	39,171,807	111,835,202	48,517,291	6,480,493	54,997,784
Certificate of Investments	_	-	_	350,000	_	350,000
Investments at cost	72,663,395	39,171,807	111,835,202	48,867,291	6,480,493	55,347,784
Provision for diminution in the value of investments 11.3	(227,022)	-	(227,022)	(250,057)	_	(250,057)
Investments net of provision	72,436,373	39,171,807	111,608,180	48,617,234	6,480,493	55,097,727
Deficit on revaluation of available-for-sale investments - net 21	(78,405)	(150,255)	(228,660)	(1,745,971)	(15,901)	(1,761,872)
Investments after revaluation of available-for-sale investments	72,357,968	39,021,552	111,379,520	46,871,263	6,464,592	53,335,855

	Note	2009	2008
		Rupe	es in '000
Investments by segments			
Federal Government Securities			
<ul> <li>Market Treasury Bills</li> </ul>		70,779,332	32,350,296
- Pakistan Investment Bonds	11.5	17,524,768	10,924,261
		88,304,100	43,274,557
Fully paid up Ordinary Shares			
<ul> <li>Listed Companies</li> </ul>		276,750	63,713
<ul> <li>Unlisted Companies</li> </ul>		123,101	123,101
		399,851	186,814
Fully paid up Preference Shares			
- Listed company		40,000	40,000
- Unlisted company		-	25,000
		40,000	65,000
Term Finance Certificates and Sukuk certificates	/ Bonds		
<ul> <li>Listed Term Finance Certificates</li> </ul>		1,911,435	1,396,963
<ul> <li>Unlisted Term Finance Certificates</li> </ul>		4,407,393	1,316,642
<ul> <li>Sukuk Certificates / Bonds</li> </ul>		8,118,738	2,200,000
		14,437,566	4,913,605
Mutual Funds			
- Open end		8,524,630	6,380,460
- Closed end		129,055	177,348
		8,653,685	6,557,808
		0,000,000	0,007,000
Certificates of Investments		-	350,000
Investments at cost		111,835,202	55,347,784
Provision for diminution in the value of investme	nts	(227,022)	(250,057)
Investments - net of provisions	11.3	111,608,180	55,097,727
	11.3	,000,100	00,001,121
Deficit on revaluation of available-for-sale		/	
investments – net	21	(228,660)	(1,761,872)
Investments after revaluation of available-for-sal	e		
investment		111,379,520	53,335,855



1.3 Particulars of provision for diminution in the value of investments	2009 Rupees	2008 in '000
<ul><li>Opening balance</li><li>Charge for the year</li><li>Reversals</li></ul>	250,057 66,444 (89,479)	7,344 242,713 -
- Closing balance	227,022	250,057
11.3.1 Particulars of provision in respect of type and segment Available-for-sale securities		
- Ordinary shares of listed companies	38,110	37,780
- Ordinary shares of unlisted companies	36,835	11,361
- Listed term finance certificates	23,611	11,458
- Sukuk Certificates / Bonds	24,053	-
- Open end mutual funds	22,695	107,824
- Closed end mutual funds	81,718	81,634
	227,022	250,057

- 11.4 Information relating to investments in Federal Government Securities, ordinary and preference shares of listed and unlisted companies, open and closed end mutual funds, listed and unlisted Term Finance Certificates and Sukuk certificates / Bonds required to be disclosed as part of the financial statements under the SBP's BSD Circular No. 4, dated 17 February 2006, is given in Annexure "I" and is an integral part of these financial statements.
- **11.5** Pakistan Investment Bonds includes Rs. 158.500 million as at 31 December 2009 (2008: Rs. 158.500 million) pledged with State Bank of Pakistan and National Bank of Pakistan against TT/DD discounting facilities and demand loan facilities.

		Note	2009	2008
12.	ADVANCES		Rupee	es in '000
	Loans, cash credits, running finances, etc. In Pakistan		86,998,347	85,304,478
	Net investment in finance lease/ijarah financing In Pakistan	12.2	1,385,434	2,560,428
	Net assets in Ijarah under IFAS 2	12.10	212,552	
	Bills discounted and purchased (excluding Market treasury bills) Payable in Pakistan Payable outside Pakistan		4,810,638 13,515,637 18,326,275	5,382,542 17,143,916 22,526,458
	Advances – gross		106,922,608	110,391,364
	Provision against non-performing advances - specific - general		(4,204,731) (424,745)	(1,083,785) (1,046,320)
		12.5	(4,629,476)	(2,130,105)
	Advances – net of provisions		102,293,132	108,261,259

		2009	2008
12.1 Particu	llars of advances – gross	Rupee	s in '000
12.1.1	In local currency In foreign currencies	95,623,555 11,299,053	95,931,381 14,459,983
		106,922,608	110,391,364
12.1.2	Short term (for upto one year) Long term (for over one year)	92,746,494 14,176,114	98,883,595 11,507,769
		106,922,608	110,391,364

#### 12.2 Net investment in finance leases/ijarah financing

		2009			2008			
	Not later than one year	Later than one & less than five years	Over five years		Not later than one year	Later than one & less than five years	Over Total five years	
				— Rupees	s in '000 —			
Lease rentals receivable	129,421	1,300,450	-	1,429,871	1,039,658	1,721,523	- 2,761,181	
Residual value	17,168	104,009	-	121,177	51,782	117,760	- 169,542	
Minimum lease payments	146,589	1,404,459	-	1,551,048	1,091,440	1,839,283	- 2,930,723	
Financial charges for future periods	(14,690)	(150,924)	-	(165,614)	(124,032)	(246,263)	- (370,295)	
Present value of minimum lease payments	131,899	1,253,535	-	1,385,434	967,408	1,593,020	- 2,560,428	

**12.3** Advances include Rs. 6,364,335 thousand (2008: Rs. 1,747,599 thousand) which have been placed under non-performing status as detailed below:

					200	9				
	Classified Advances				Provision	required		Provision held		
Category of	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total	
Classification					<ul> <li>Rupees ii</li> </ul>	n '000 ———				
Substandard	230,099	_	230,099	32,426	_	32,426	32,426	_	32,426	
Doubtful	1,082,445	-	1,082,445	405,567	-	405,567	405,567	-	405,567	
Loss	5,051,791	-	5,051,791	3,766,738	-	3,766,738	3,766,738	-	3,766,738	
	6,364,335	-	6,364,335	4,204,731	-	4,204,731	4,204,731	-	4,204,731	
		-								

	2008											
	Classified Advances				Provision r	equired	Provision held					
Category of	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total			
Classification					<ul> <li>Rupees ir</li> </ul>	n '000 ———						
Substandard	715,558	-	715,558	178,890	_	178,890	178,890	-	178,890			
Doubtful	231,698	-	231,698	142,088	-	142,088	142,088	-	142,088			
Loss	800,343	-	800,343	762,807	-	762,807	762,807	-	762,807			
	1,747,599	-	1,747,599	1,083,785	-	1,083,785	1,083,785	-	1,083,785			

# 12.4 Amendments in prudential regulations in respect of provisioning against non-performing loans

In accordance with BSD Circular No. 2 dated 27 January 2009 issued by the State Bank of Pakistan, the Bank has availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). The State Bank of Pakistan vide its Circular dated 20 October 2009 has further increased the limit for consideration of FSV benefit from 30% to 40% and has also allowed the FSV of industrial property for calculation of provisioning requirement. Had the benefit of FSV not been availed by the Bank, the specific provision against non-performing advances would have been higher and consequently profit before taxation and advances (net of provisions) as at 31 December 2009 would have been lower by approximately Rs. 1,303.499 million. Increase in profit is not available for the distribution of cash and stock dividend to share holders.

#### 12.5 Particulars of provision against non-performing advances:

•	•		2009		2008			
		Specific	•		Specific	General	Total	
		-			s in '000 —			
Opening balance		1,083,785	1,046,320	2,130,105	700,981	516,274	1,217,255	
Charge for the year		3,203,349	-	3,203,349	531,254	530,046	1,061,300	
Reversals		(78,572)	(621,575)	(700,147)	(56,728)	-	(56,728)	
Net charge for the year		3,124,777	(621,575)	2,503,202	474,526	530,046	1,004,572	
Amount written off	12.7	(3,831)	-	(3,831)	(91,722)	_	(91,722)	
Closing balance	12.6	4,204,731	424,745	4,629,476	1,083,785	1,046,320	2,130,105	

**12.5.1** General provision includes provision of Rs. 16.195 million (2008: Rs. 23.051 million) made against consumer portfolio in accordance with the Prudential Regulations issued by SBP at 1.5% of fully secured and at 5% of the unsecured consumer portfolio. For the remaining balance of general provision refer note 5.4

#### 12.6 Particulars of provision against non-performing advances:

		2009		2008			
	Specific	General	Total	Specific	General	Total	
				s in '000 —			
In local currency	4,204,731	424,745	4,629,476	1,083,785	1,046,320	2,130,105	

12.7	Particulars of write offs:	2009 Rupees	2008 s in '000
	<b>12.7.1</b> Against provisions Directly charged to profit and loss account	3,831	91,722 2,535
	<b>12.7.2</b> Write offs of Rs. 500,000/- and above Write offs of below Rs. 500,000/-	3,831 3,249 582	94,257 89,950 4,307
		3,831	94,257

#### 12.8 Details of loan write-offs of Rs. 500,000/- and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of Rs. 500,000 or above allowed to the persons during the year ended 31 December 2009 is enclosed as Annexure II.

#### 12.9 Particulars of loans and advances to directors, associated companies, subsidiaries etc.

No Debts due by directors, executives or officers of the Bank or any of them either severally or jointly with any other persons		<b>)9</b> Rupees i	2008 in '000
Balance at beginning of year Loans granted during the year Repayments	583 261 (223	,532	486,031 336,935 (239,689)
Balance at end of year	620	,908	583,277
Debts due by companies or firms in which the directors of the Bank are interested as directors, partners or in the case of private companies as members			
Balance at beginning of year Loans granted during the year Repayments	1,550 28,110 (27,919	,309	754,000 17,650,494 16,854,272)
Balance at end of year	1,740	,927	1,550,222

**12.10** Net book value of investments in Ijarah under IFAS - 2 is net of depreciation of Rs. 43.947 million (2008: NIL).

#### 13. OPERATING FIXED ASSETS

Capital work-in-progress Property and equipment Intangible Assets	13.1 13.2 13.3	88,673 2,342,554 34,750	130,697 1,452,663 34,750
13.1 Capital work-in-progress		2,465,977	1,618,110
Civil works Equipments Advances against purchase of property for own use	13.1.1	85,879 2,794  88,673	50,716 3,731 76,250 130,697

**13.1.1** This represents renovations beingcarried out at the branches.

#### 13.2 Property and equipment

	COST		[	DEPRECIATIO	N	BOOK			
	As at 1 January 2009	Additions/ (deletions)	As at 31 December 2009	As at 1 January 2009	Charge for the year/ (deletions)	As at 31 December 2009	As at 31 December 2009	Rate of depre- ciation %	
	Rupees in '000								
Freehold land	22,690	-	22,690	-	-	-	22,690	-	
Leasehold land	7,488	43,200	50,688	-	-	-	50,688	-	
Buildings/office premises	1,136,635	815,538	1,952,173	313,909	50,277	364,186	1,587,987	4	
Furniture, fixtures, office and computer equipment	404,424	156,634	555,736	150,610	98,425	244,109	311,627	15 & 25	
		(5,322)			(4,926)				
Vehicles	9,494	2,013	9,997	4,493	1,515	5,686	4,311	20	
		(1,510)			(322)				
Leasehold improvements	447,493	111,103	558,596	106,549	86,796	193,345	365,251	20	
2009	2,028,224	1,128,488 (6,832)	3,149,880	575,561	237,013 (5,248)	807,326	2,342,554		



	COST			[	DEPRECIATIO	N	BOOK VALUE	
	As at 1 January 2008	Additions/ (deletions)	As at 31 December 2008	As at 1 January 2008	Charge for the year/ (deletions)	As at 31 December 2008	As at 31 December 2008	Rate of depre- ciation %
				Rupees in '0	00 ———			
Freehold land	22,690	-	22,690	_	-	-	22,690	-
Leasehold land	7,488	_	7,488	_	_	-	7,488	-
Buildings/office premises	1,130,769	5,866	1,136,635	278,668	35,241	313,909	822,726	4
Furniture, fixtures, office and computer equipment	230,436	180,702 (6,714)	404,424	93,089	62,354 (4,833)	150,610	253,814	15 & 2
Vehicles	9,357	8,778	9,494	4,213	1,525	4,493	5,001	20
		(8,641)		,	(1,245)	•		
Leasehold improvements	299,126	150,719	447,493	43,590	65,311	106,549	340,944	20
		(2,352)			(2,352)			
2008	1,699,866	346,065 (17,707)	2,028,224	419,560	164,431 (8,430)	575,561	1,452,663	

**13.2.1** The cost of fully depreciated assets still in use is Rs.114,958 thousand (2008: Rs. 99,188 thousand).

**13.2.2** Details of fixed assets deleted with original cost or book value in excess of Rs.1,000 thousand or Rs.250 thousand respectively whichever is lower are as follows:

Particulars	Cost	Book Value	Sales proceed	Mode of disposal	Particulars of Purchaser
	F	Rupees in 'C	000		
Vehicles	578	554	662	Insurance claim	Adamjee Insurance Co. Ltd, Karachi
	312	299	643	Insurance claim	Adamjee Insurance Co. Ltd, Karachi
	890	853	1,305		

#### 13.3 Intangible assets

**13.3.1** It represents the Membership Card of Karachi Stock Exchange of Pakistan.

**13.3.2** The cost of fully amortised intangible assets (computer software) still in use is Rs. 27,875 thousand (2008: Rs. 27,875 thousand).

14.	DEFERRED TAX ASSETS	<b>2009</b> 2008 Rupees in '000		
	<ul> <li>Deferred tax debits arising in respect of:</li> <li>Deficit on revaluation of investment securities</li> <li>Provision against diminution in the value of investments</li> <li>Provisions against non-performing advances</li> <li>Pre operation expenses</li> </ul>	80,031 43,827 1,060,149 759	616,537 87,520 745,537 1,214	
	· · · · · · · · · · · · · · · · · · ·	1,184,766	1,450,808	
	Deferred tax credits arising due to: – Accelerated depreciation – Net investment in finance lease	(359,301) –	(251,781) (53,362)	
		(359,301)	(305,143)	
	Net deferred tax asset recognised by the Group	825,465	1,145,665	

#### 14.1. Reconciliation of deferred tax

Deferred debits arising in respect of	Balance as at 1 January 2007	Recognised in profit and loss account	Recognised in equity	Balance as at 31 December 2008	Recognised in profit and loss account	Recognised in equity	Balance as at 31 December 2009	
				Rupees in '00	0			
Deficit on revaluation of investment	(30,338)	_	646,875	616,537	_	(536,506)	80,031	
Provision against diminution in value of investments	_	87,520	_	87,520	(43,693)	-	43,827	
Provision against non-performing advances - note 30.3 & 30.4	426,036	319,501	_	745,537	314,612	_	1,060,149	
Others	_	1,214	_	1,214	(455)	-	759	
	395,698	408,235	646,875	1,450,808	270,464	(536,506)	1,184,766	
Deferred credits arising due to								
Accelerated tax depreciation	(196,443)	(55,338)	_	(251,781)	(107,520)	-	(359,301)	
Net investment in finance lease	(260,132)	206,770	_	(53,362)	53,362	_	-	
	(456,575)	151,432	_	(305,143)	(54,158)	-	(359,301)	
	(60,877)	559,667	646,875	1,145,665	216,306	(536,506)	825,465	

2009 2008 Rupees in '000

#### 15. OTHER ASSETS

	Income Advan Branch Unreal	e / mark-up accrued in local currency e / mark-up accrued in foreign currencies ces, deposits, advance rent and other prepayments n adjustment account ized gain on forward foreign exchange contracts rable from the SBP against encashment of	2,984,163 49,498 329,808 387 432,357	2,550,397 37,077 226,894 - 723,759
		ernment Securities	42,275	43,100
		iery and stamps on hand ce payments against Murabaha	25,912 133,051	23,770 2,106
	Others		18,059	26,284
			4,015,510	3,633,387
16.	BILLS	PAYABLE		
	In Pak	istan	3,111,467	2,372,146
17.	BORR	OWINGS		
	In Paki Outsid	istan e Pakistan	66,304,447 1,882,227	29,226,433 1,146,165
			68,186,674	30,372,598
	17.1	Particulars of borrowings in respect of currencies		
		In local currency	66,304,447	29,226,433
		In foreign currencies	1,882,227	1,146,165
			68,186,674	30,372,598



17.2	Details of borrowings	Note	2009 Rupees	2008 in '000
	Secured			
	Borrowings from the State Bank of Pakistan - under export refinance scheme - under long term financing - export oriented projects - under long term financing facility - locally manufactured plant and machinery		24,820,596 1,858,677 677,608	20,550,658 1,923,101 314,780
	Repurchase agreement borrowings	17.2.1 17.2.2	27,356,881 38,807,235	22,788,539 6,379,879
	Unsecured		66,164,116	29,168,418
	Call borrowing Overdrawn nostro accounts Overdrawn local bank accounts Other short term borrowing	17.2.3	100,000 1,755,865 40,331 126,362	_ 1,146,165 58,015 _
			2,022,558	1,204,180
			68,186,674	30,372,598

**17.2.1** This carries mark-up rates ranging between 4.00% to 7.70% (2008: 4.00% to 7.00%) per annum which is payable quarterly or upon maturity of loans, whichever is earlier.

**17.2.2** These have been borrowed from financial institutions and are secured against Federal Government Securities and carries mark-up rates ranging between 12.00% to 12.40% (2008: 11.50% to 14.90%) per annum, with maturities upto June 2010.

**17.2.3** This is an unsecured borrowing from Financial Institution, carrying mark-up at the rate of 12.25% (2008: NIL) per annum and will mature on 25 February 2010.

**17.2.4** This is an unsecured borrowing from Financial Institution in foreign currency, carrying mark-up at the rate of 1.00% (2008: NIL) per annum and will mature on 22 March 2010.

18.	DEPOSITS AND OTHER ACCOUNTS	<b>2009</b> Rupees	2008 in '000
	Customers		
	Fixed deposits	63,745,868	62,433,208
	Savings deposits	39,879,767	29,654,843
	Current accounts (non-remunerative)	33,250,907	31,196,681
	Others	1,478,044	1,804,139
		138,354,586	125,088,871
	Financial institutions		
	Remunerative deposits	3,693,545	2,955,987
	Non-remunerative deposits	137,364	146,085
		3,830,909	3,102,072
		142,185,495	128,190,943
	18.1 Particulars of deposits		
	In local currency	128,735,874	117,826,455
	In foreign currencies	13,449,621	10,364,488
		142,185,495	128,190,943

			2009	2008
		Notes	Rupees	in '000
19.	OTHER LIABILITIES			(Restated)
	Mark-up / return / interest payable in local currency		2,983,665	3,859,012
	Mark-up / return / interest payable in foreign currencies		8,500	29,739
	Unearned commission and income on bills discounted		158,948	243,917
	Accrued expenses		251,593	228,066
	Current taxation (provisions less payments)	30	328,627	735,160
	Unclaimed dividend		1,049	1,086
	Unrealized loss on forward foreign exchange contracts		157,400	353,450
	Branch adjustment account		_	1,679
	Workers' Welfare Fund	29.1	137,060	125,862
	Excise duty payable		21,078	9,754
	Locker deposits		271,593	216,024
	Advance against diminishing musharaka		33,661	152,490
	Advance rental for Ijara		10,316	12,877
	Security deposits against leases/ Ijara		402,380	475,672
	Sundry creditors		28,314	51,470
	Others		129,024	27,740
			4,923,208	6,523,998

#### 20. SHARE CAPITAL

#### 20.1 Authorised capital

<b>2009</b> Number	2008 of shares		<b>2009</b> (Rupees	2008 a in '000)
1,200,000,000	1,200,000,000	Ordinary shares of Rs 10/- each	12,000,000	12,000,000
20.2 Issued, subsc				
		Ordinary shares of Rs10/- each		
30,000,000 92,500,000 630,252,500 752,752,500	92,500,000	<ul> <li>issued for cash</li> <li>issued upon amalgamation</li> <li>issued as bonus shares</li> </ul>	300,000 925,000 6,302,525 7,527,525	300,000 925,000 4,797,020 6,022,020

**20.3** As of the balance sheet date, Habib Bank AG Zurich – Switzerland (the holding company) held 383,904 thousand (2008: 307,123 thousand) ordinary shares of Rs.10/- each (51% holding).



21.	DEFI	CIT ON REVALUATION OF ASSETS - NET OF TAX	2009	2008
	Availa	able-for-sale securities	(Rupee	s in '000)
	/ (Valia	Market Treasury Bills	27,645	(77,273)
		Pakistan Investment Bonds	(264,249)	(1,316,755)
		Listed Shares	<b>`</b> 31,317	(337)
		Term Finance Certificates	(112,001)	12,605
		Sukuk Certificates/Bonds	(19,200)	17,925
		Mutual Funds	107,828	(398,037)
			(228,660)	(1,761,872)
		Related deferred tax assets-net	80,031	616,537
			(148,629)	(1,145,335)
			(140,023)	(1,140,000)
22.	CON	TINGENCIES AND COMMITMENTS		
	22.1	Direct credit substitutes		
		Bank guarantees of indebtness in favour of:		
		<ul> <li>Banking companies and other financial institutions</li> </ul>	106,518	1,900
	22.2	Transaction-related contingent liabilities		
		Includes performance bonds, bid bonds, advance payment		
		guarantees and shipping guarantees favouring:	7 204 640	7 007 400
		i) Government	7,384,640	7,967,160
		ii) Banking companies and other financial institutions	184,431 6,496,564	95,529
		iii) Others		2,034,386
			14,065,635	10,097,075
	22.3	Trade-related contingent liabilities		
		Letter of credits	33,926,635	23,253,326
		Acceptances	8,815,049	8,105,504
	22.4	Commitments in respect of forward exchange contracts Purchase	25,374,364	13,207,319
		Sale	29,690,658	25,402,670
	22.5	Commitments in respect of Repurchase agreement		
		borrowings	4,655,405	
	22.6	Commitments in respect of operating leases		
		Not later than one year	85,563	134,082
		Later than one year and not later than five years	67,481	128,625
			153,044	262,707

The Group has entered into non-cancellable lease agreements with a Modaraba which has been duly approved by the Religious Board as Ijara transactions. The monthly rental instalments are spread over a period of 34 months. When a lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

	2009 Rupees	2008 in '000
22.7 Commitments for the acquisition of operating fixed assets	14,884	33,250
22.8 Claims against Group not acknowledged as debt	1,634,510	249,714
22.9 Commitments in respect of forward lendings		

The Group makes commitments to extend credit in the normal course of its business, but none of these commitments are irrevocable and do not attract any penalty if the facility is unilaterally withdrawn.

22.10 Commitments in respect of syndicate financing	593,191	1,940,529
22.11 Commitments in respect of investment in Sukuk certificates and Tem finance certificates	294,696	1,442,970

#### 23. DERIVATIVE FINANCIAL INSTRUMENTS

The Group deals in derivative financial instruments namely forward foreign exchange contracts and foreign currency swaps with the principal view of hedging the risks arising from its trade business.

As per the Group's policy, these contracts are reported on their fair value at the balance sheet date. The gains and losses from revaluation of these contracts are included under "income from dealing in foreign currencies". Unrealized gains and losses on these contracts are recorded on the balance sheet under "other assets / other liabilities".

These products are offered to the Group's customers to protect from unfavourable movements in foreign currencies. The Bank hedges such exposures in the inter-bank foreign exchange market.

These positions are reviewed on a regular basis by the Group's Asset and Liability Committee (ALCO).

24.	MARK-UP / RETURN / INTEREST EARNED	<b>2009</b> Rupee	2008 (Restated) s in '000
	On loans and advances to: Customers Financial institutions	10,117,082 1,651,511	10,974,697 73,163
	On investments in: Available-for-sale securities Held-to-maturity securities	11,768,593 8,909,983 26,328	11,047,860 4,822,076 340,412
	On deposits with financial institutions	8,936,311 533,639	5,162,488 632,689
	On securities purchased under resale agreements	137,716 21,376,259	318,496 17,161,533

		Note	2009 Rupee	2008 s in '000
25.	MARK-UP / RETURN / INTEREST EXPENSED			
	Deposits and other accounts		9,531,641	9,042,788
	Securities sold under repurchase agreements		3,530,426	1,698,624
	Other short term borrowings		1,456,924	972,183
	Long term borrowings		117,237	112,827
			14,636,228	11,826,422
26.	GAIN ON SALE / REDEMPTION OF SECURITIES			
	Federal Government Securities			
	Market Treasury Bills		20,864	141
	Pakistan Investment Bonds		33,528	-
	Fully paid-up ordinary shares			
	Listed companies		40,048	657
	Mutual Funds			
	Open-end and Closed-end		112,074	170,143
			206,514	170,941
27.	OTHER INCOME			
	Rent on property		8,492	1,405
	Net gain/(loss) on sale of fixed assets		7,387	(103)
	Recovery of expenses from customers	27.1	116,772	104,567
	Others	27.2	127,207	114,873
			259,858	220,742

**27.1** Includes courier, telex, postage and other charges recovered from customers.

**27.2** Includes income from various general banking services such as cheque book charges, cheque return charges, cheque handling charges, rent of lockers etc.

	Note	2009 Rupees	2008 s in '000	
28.	ADMINISTRATIVE EXPENSES			
	Salaries, allowances, etc.	1,581,127	1,368,770	
	Contract staff	83,216	67,595	
	Charge for defined benefit plan 34	40,094	33,690	
	Contribution to defined contribution plan	61,479	50,290	
	Non-executive directors' fees, allowances and other expenses	6,650	190	
	Brokerage and commission	67,303	58,937	
	Rent, taxes, insurance, electricity etc.	442,004	389,171	
	Legal and professional charges	34,034	25,200	
	Communication	119,947	112,015	
	Repairs and maintenance	116,933	113,358	
	Rentals of operating leases	130,628	167,006	
	Stationery and printing	55,036	50,119	
	Management fee	134,640	112,170	
	Advertisement and publicity	34,702	34,469	
	Donations 28.1	33,100	24,166	
	Auditors' remuneration 28.2	2,604	4,096	
	Depreciation 13.2	237,013	164,431	
	Security charges	57,993	47,810	
	Travelling and conveyance	38,371	38,761	
	Computer software maintenance	44,467	53,541	
	Motor car running	31,159	25,472	
	Cartage, handling and freight charges	35,264	30,400	
	Ijarah Payments	3,787	2,197	
	Net assets of subsidiary written off 1.4	2,681	_	
	Others	156,415	128,581	
		3,550,647	3,102,435	

**28.1** None of the directors, executives and their spouses had any interest in the donations disbursed during the year except for donations paid to Habib Medical Trust and Habib Poor Fund. Detail of Donations paid in excess of Rs. 100,000 to a single party during the year are as follows:

DONEE		
The Citizens Foundation	6,600	6,620
Memon Health and Education Foundation	4,800	-
Habib Medical Trust	3,500	960
Mohammadali Habib Welfare Trust	1,200	-
Habib University Foundation	1,000	-
Abbas-e-Alamdar Hostel	960	984
Al Sayyeda Benevolent Trust	960	960
Habib Poor Fund	960	960
Rahmatbai Habib Food & Clothing Trust	960	960
Rahmatbai Habib Widow & Orphans Trust	960	960
Pakistan Memon Educational & Welfare Society	600	600
Abdul Sattar Edhi Foundation	500	500
Fatimiyah Education Network	500	500
Marie Adelaide Leprosy Centre	500	450
Shaukat Khanum Memorial Trust	500	500
SIUT Trust	500	500
The Institute of Business Administration	500	500
The Kidney Centre	500	500
The Layton Rehmatulla Benevolent Trust	500	500



DONEE	2009	2008 2009 in 1000
DONEE	кире	es in '000
Zehra Homes	500	250
Memon Educational Board	450	400
Pakistan Memon Women Educational Society	450	400
Al-Umeed Rehabilitation Association	300	400
Kashmir Education Foundation	300	300
Al-Asad Welfare Trust	250	-
Anjuman Behbood-e-Samat-e-Atfal	250	250
Bait-ul-Sukoon	250	100
Chiniot Anjuman Islamic	250	
Kiran Patient Welfare Association	250	250
Pak Medical and Welfare Trust	250	250
Rotary Club of Karachi Continental	250	_
SOS Children Village of Pakistan	250	_
Spencers Eye Hospital	250	250
The Medical Aid Foundation	250	_
Ahmed Abdullah Foundation	200	200
Bantva Memon Jamat	200	200
Bantva Memon Rahat Committee	200	200
Bantva Anjuman Himayat-e-Islam	125	125
Academy of Quranic studies	120	120
Alamgir Welfare Trust International	100	100
Chhipa Welfare Association	100	100
Dar-ul-Sukun	100	250
Friend of Burns Centre	100	200
HOPE (Health Oriented Preventive Education)	100	-
IDA Rieu Poor Welfare Association	100	200
PAKTURK International	100	-
Patients Welfare Association	100	100
Poor Patients Aid Society Civil Hospital Karachi	100	_
Rising Sun-Education & Welfare Society	100	50
The Society for the Prevention & Cure of Blindness	100	100
Developments in Literacy	-	200
Imam Zainul Abedin (A.S) Hospital	-	100
Lahore University of Management Sciences	-	500
Madarsa Jafria	-	168
Milestone Charitable Trust	-	110
Sada Welfare Foundation	-	100
Safina-e-Ahlebait	_	174
Sun Development Foundation	_	113
Tabba Heart Institute	_	500
Vasavad Memon Anjuman	_	100
vadavad memori virjaman		· · · · · · · · · · · · · · · · · · ·
	32,945	23,514
2 Auditors' remuneration		
Audit fee	1,200	1,200
Auditors' remuneration of subsidiary (Ernst & Young Ford	.,200	1,200
Rhodes & Sidat Hyder & Co)	334	223
	400	300
Review of half-yearly financial statements		
Special audit certifications and sundry advisory services	600	350
Tax services	-	1,792
Out-of-pocket expenses	70	231

		Note	2009 Rupees	2008 s in '000
29.	OTHER CHARGES			
	Penalties imposed by the State Bank of Pakistan		325	21,288
	Workers' Welfare Fund	29.1	106,000	125,862
			106,325	147,150

**29.1** Under the Worker's Welfare Ordinance (WWF) 1971, the Bank is liable to pay workers' welfare fund @ 2% of accounting profit before tax or taxable income, whichever is higher.

30.	TAXATION		(Restated)
	For the year - Current - Deferred	1,696,215 (216,306)	2,002,336 (559,667)
		1,479,909	1,442,669
	For the prior year(s) - Current - Deferred		29,186
		262	29,186
	30.2	1,480,171	1,471,855

**30.1** Income tax assessments of the Bank have been finalised upto the tax year 2006 (corresponding to the accounting year ended 31 December 2005). The Bank has filed income tax return for the tax year 2009 (corresponding to the accounting year ended 31 December 2008) and the same is deemed to be assessed in terms of section 120 of the Income Tax Ordinance, 2001. Certain appeals are pending for the tax years 2007 and 2008 (corresponding to the accounting years ended 31 December 2006 and 31 December 2007). However, adequate provisions are being held by the Bank.

30.2 Relationship between tax expense and accounting profit		(Restated)	
Profit before tax	4,226,734	4,767,002	
Tax at the applicable rate of 35% (2008: 35%) Tax effect of income taxed at reduced rate Tax effect permanent differences Tax effect for prior years Others	1,479,357 (118,045) 115,818 262 2,779	1,668,451 (166,530) (59,252) 29,186	
Tax charge for the year	1,480,171	1,471,855	

**30.3** The Finance Act, 2009, has made significant amendments in the Seventh Schedule to Income Tax Ordinance, 2001. The deduction for provisions for doubtful and loss categories of advances and off balance sheet items is allowed upto a maximum of 1% of total advances. The amount of bad debts classified as OAEM (in agriculture) and Substandard under Prudential Regulation issued by State Bank of Pakistan would not be allowed as an expense. Provisioning in excess of 1% of total advances would be allowed to be carried over to succeeding years. Therefore, the management has carried out an exercise at period end and concluded that they would be able to get deduction of provision in excess of 1% of total advances and have recognised deferred tax asset on such provision amounting to Rs. 746.943 million.



**30.4** The amendments introduced in the Seventh Schedule do not provide for any transitional mechanism i.e. how and when the provision for bad debts disallowed up to tax year 31 December 2008 (financial year ended 31 December 2007) would be allowed as a deduction. The matter was taken up by the Pakistan Banks Association (PBA) and the Institute of Chartered Accountants of Pakistan (ICAP) with the Federal Board of Revenue (FBR). FBR vide its letter reference F.No. 4(1)ITP/2008-49 dated 23 December 2009 has informed ICAP that it has decided to insert a new Rule 8(a) to allow for amounts provided for in tax year 2008 and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off.

However, to date no SRO has been issued to incorporate the agreed amendments to the Seventh Schedule. The Bank has treated the FBR commitment as effective. Accordingly, the tax charge for the current and prior period and deferred tax has been recognized on the basis of amendments agreed by FBR vide its above referred letter.

		Note	2009	2008 (Restated)
31.	BASIC AND DILUTED EARNINGS PER SHARE		Rupee	s in '000
	Profit after taxation		2,746,563	3,295,147
			(Numbe	(Restated) er in '000)
	Weighted average number of ordinary shares	31.1	752,753	752,753
			Ru	(Restated) pees
	Basic and diluted earnings per share		3.65	4.38

**31.1** The weighted average number of shares for 2008 have been adjusted for the effect of bonus shares issued during the year.

			2009	2008
32.	. CASH AND CASH EQUIVALENTS		Rupe	es in '000
	Cash and balances with treasury banks	8	11,192,498	11,401,384
	Balances with other banks	9	4,836,399	2,974,237
	Overdrawn nostro accounts	17.2	(1,755,865)	(1,146,165)
	Overdrawn local banks accounts	17.2	(40,331)	(58,015)
			14,232,701	13,171,441

# 33. STAFF STRENGTH

	2009 Num	2008 ber
Permanent	1,659	1,491
Temporary/on contractual basis	478	460
Bank's own staff strength at the end of the year	2,137	1,951
Outsourced	578	536
Total Staff Strength	2,715	2,487

# 34. DEFINED BENEFIT PLAN

# 34.1 General description

The benefits under the funded gratuity scheme are payable on retirement at the age of 60 or earlier cessation of service. The benefit is equal to one month's last basic salary drawn for each year of eligible service subject to a maximum of 24 months last drawn basic salary. The minimum qualifying period for eligibility under the plan is five years of continuous service.

# 34.2 Principal actuarial assumptions

The latest actuarial valuation was carried out on 31 December 2009 using "Projected Unit Credit Actuarial Cost Method". The main assumptions used for the actuarial valuation were as follows:

	TOHOWS.	Note	2009	2008
	Discount rate – percent (per annum) Expected rate of return on plan assets – percent (per Long term rate of salary increase – percent (per annu		13 13 13	15 15 15
34.3	Reconciliation of defined benefit plan		2009 Rupees	2008 a in '000
	Fair value of plan assets Present value of defined benefit obligation Unrecognised actuarial loss Unrecognised past service cost	34.6 34.7	250,760 (355,096) 104,336 – –	205,633 (263,311) 58,291 (613)
34.4	Movement in defined benefit plan			
	Opening balance Charge for the year Contribution to the fund	34.5	_ 40,094 (40,094)	5,548 (33,690) 28,142
04 F	Closing balance			
34.5	Charge for defined benefit plan Current service cost Interest cost Expected return on plan assets Actuarial loss recognised Negative past service cost		28,504 39,497 (30,845) 3,551 (613)	25,765 24,083 (18,948) 3,404 (614)
			40,094	33,690
34.6	Movement in fair value of plan assets Opening balance Expected return on plan assets Actuarial loss recognized Benefits paid Contribution to the fund Closing balance	34.8	205,633 30,845 (4,529) (21,283) 40,094 250,760	189,481 18,948 (13,329) (17,609) 28,142 205,633



	Note	2009 Rupees i	2008 n '000
34.7	Movement in present value of defined benefit obligation		
	Opening balance	263,311	240,826
	Current service cost	28,504	25,765
	Interest cost	39,497	24,083
	Actuarial loss/(gain) recognized 34.8	45,067	(9,754)
	Benefits paid	(21,283)	(17,609)
	Closing balance	355,096	263,311
34.8	Annual actuarial loss		
	Experience loss/(gain) recognised on obligation	45,067	(9,754)
	Experience loss on plan assets	4,529	13,329
	Total loss recognised during the year	49,596	3,575
34.9	Actual return on plan assets	26,316	5,619

34.10 Plan assets comprise the following:		2009		2008		
	Ru	ipees in '000	%	Rupees in '000	%	
Government Securities		179,997	72%	170,746	83%	
Bank Deposits		70,763	28%	34,887	17%	
		250,760	100%	205,633	100%	
34.11 Historical Information	2009	2008	2007 Rupees in '0	2006	2005	
Present value of defined benefit obligation	355,096	263,311	240,826	165,137	62,317	
Fair value of plan assets	(250,760	) (205,633)	(189,481	) (187,976)	(59,894)	
Deficit/(Surplus)	104,336	57,678	51,345	(22,839)	2,423	
Actuarial loss/(gain) on obligation	45,067	(9,754)	41,318	13,243	14,530	
Actuarial loss/(gain) on assets	4,529	13,329	(7,650	) 6,514	(7,564)	

# 35. DEFINED CONTRIBUTION PLAN

The general description of the plan is included in note 5.9

36. COMPENSATION OF DIRECTORS AN
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	President & Chief Executive		Directors		Exe	cutives
	2009	2008	2009	2008	2009	2008
				in '000 —		
Fees	-	_	6,650	190	-	_
Managerial remuneration	42,000	12,948	-	_	696,923	506,000
Charge for defined benefit plan	243	975	_	_	1,970	1,266
Contribution to defined					ŕ	,
contribution plan	3,600	1,170	-		27,905	21,869
Rent and house maintenance	_	1,586	-	<u> </u>	-	_
Utilities	-	111	1,074	810	-	
Bonus	3,000	3,562	-	_	86,706	71,465
Others	3,600	103,411	2,593	3,010	3,882	2,482
	52,443	123,763	10,317	4,010	817,386	603,082
Number of persons	1	2	8	7	434	330

# **36.1** The Chief Executive, Executive Director and certain executives are provided with free use of cars and household equipment in accordance with their terms of employment. The Chief Executive is also provided with unfurnished accomodation, club subscription and leave fare assistance.

# 37. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of traded investments is based on quoted market prices, and have been disclosed in Annexure "I".

Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to the absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Group's accounting policy as stated in note 5.4.

The maturity and repricing profile and effective rates are stated in notes 41.6 and 41.5 respectively.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in nature or in the case of customer loans and deposits are frequently repriced.



# 38. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITES

The segment analysis with respect to business activity is as follows:

		Trade & Sales	Retail Banking	Commercial Banking	Total		
2009			Rupees	s in '000			
Total inco	me *	10,641,557	7,402,430	12,597,394	30,641,381		
Total exp	enses *	9,781,345	7,166,994	9,466,308	26,414,647		
Net incom	ne	860,212	235,436	3,131,086	4,226,734		
Segment	assets (gross)	122,176,333	1,022,583	113,959,585	237,158,501		
Segment	non performing loans	13,250	16,621	6,334,464	6,364,335		
Segment	provision required	13,250	12,163	4,179,318	4,204,731		
Segment	liabilities	40,725,620	92,324,565	85,356,659	218,406,844		
Segment	return on net assets (%)	8.71%	8.02%	11.05%	10.40%		
Segment	cost of funds (%)	8.01%	7.76%	8.31%	7.92%		
2008							
Total inco	me *	6,487,793	5,256,831	13,428,603	25,173,227		
Total exp	enses *	5,370,005	4,981,799	10,054,421	20,406,225		
Net incom	ne (loss)	1,117,788	275,032	3,374,182	4,767,002		
Segment	assets (gross)	54,382,817	1,163,573	126,921,683	182,468,073		
Segment	non performing loans	15,000	2,986	1,729,613	1,747,599		
Segment	provision required	3,750	1,369	1,078,666	1,083,785		
Segment	liabilities	6,248,329	71,505,213	89,706,143	167,459,685		
Segment	return on net assets (%)	11.93%	7.35%	10.58%	9.22%		
Segment	cost of funds (%)	9.87%	6.97%	7.92%	7.21%		

\* Includes inter-segment revenues and expenses

# **39. TRANSACTIONS WITH RELATED PARTIES**

The Group has related party relationships with companies under common directorship, directors, employee benefit plans and key management personnel.

Banking transactions with related parties are executed substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk.

Contributions to the accounts in respect of staff retirement benefits are made in accordance with actuarial valuation (terms of contribution plan). Remuneration of the key management personnel are in accordance with the terms of their employment. Other transactions are at agreed terms.

			31 December 2009		
	Holding Company	Associates	Key Management Personnel – Rupees in '000 –	Retirement Benefit Plans	Total
<b>Deposits</b> At beginning of the year Received during the year Repaid during the year	8,111 11,408,758 (11,397,419)	1,608,912 325,627,006 (323,704,503)	7,536 162,776 (124,274)	631,304 2,173,822 (1,954,600)	2,255,863 339,372,362 (337,180,796
At end of the year	19,450	3,531,415	46,038	850,526	4,447,429
Advances At beginning of the year Disbursed during the year Recovered during the year		1,550,222 28,110,309 (27,919,604)	11,409 7,202 (3,071)		1,561,631 28,117,511 (27,922,675
At end of the year		1,740,927	15,540		1,756,467
Bank balances	30,875	6,504	-	_	37,379
Management fee payable for technical and consultancy services Prepayments		- 13,891	-		126,400
Trade related contingent liabilities		2,287,830			2,287,830
Advance received against prepaid card		2,907			2,907
Advance received against insurance premium		60			60

			31 December 2008		
	Holding Company	Associates	Key Management Personnel Rupees in '000 —	Retirement Benefit Plans	Total
<b>Deposits</b> At beginning of the year Received during the year Repaid during the year	66,719 13,103,757 (13,162,365)	3,188,774 257,685,945 (259,265,807)	15,384 138,682 (146,530)	480,409 1,020,256 (869,361)	3,751,286 271,948,640 (273,444,063)
At end of the year	8,111	1,608,912	7,536	631,304	2,255,863
Advances At beginning of the year Given during the year Recovered during the year At end of the year Bank balances	990,756	754,000 17,650,494 (16,854,272) 1,550,222 6,440	16,828 985 (6,404) 11,409		770,828 17,651,479 (16,860,676) 1,561,631 997,196
Management fee payable for technical and consultancy services	112,170				112,170
Prepayments		12,059			12,059
Trade related contingent liabilities		1,256,265			1,256,265
Advance received against insurance premium	_	56		_	56



# Transactions during the year

	For the year ended 31 December 2009					
	Holding Company	Associates	Key Management Personnel	Directors' fee	Retirement Benefit Plans	Total
	-		Rupees in	'000 ———		
Mark-up/return/interest earned	3,840	136,292	993	_		141,125
Management fee expense for technical and consultancy services	134,640					134,640
consultancy services	134,040					134,040
Mark-up/return/interest expensed	_	420,964	1,753		72,151	494,868
Commission / Brokerage / Bank charges recovered		14,509				14,509
Rent income		853			-	853
Remuneration	-		112,140		-	112,140
Directors' fees				6,650		6,650
Contribution to defined benefit plan					40,094	40,094
Contribution to defined contribution plan				_	61,479	61,479
Bank charges	2,936	8,934		_		11,870
Insurance premium expenses		29,046				29,046
Rent expenses		16,885				16,885
Maintenance, Electricity, Stationery & Entertainment	_	11,039	-		-	11,039

	For the year ended 31 December 2008							
Transactions during the year	Holding Company	Associates	Key Management Personnel Rupees ir	Directors' fee	Retirement Benefit Plans	Total		
Mark-up/return/interest earned	66,391	99,835	774	_	_	167,000		
Management fee expense for technical and consultancy services						112,170		
Mark-up/return/interest expensed		284,520	244		17,591	302,355		
Commission / Brokerage / Bank charges recovered		8,206				8,206		
Rent income		767				767		
Remuneration			169,848			169,848		
Directors' fees				190		190		
Contribution to defined benefit plan					33,690	33,690		
Contribution to defined contribution plan			<u> </u>		50,290	50,290		
Bank charges	1,741	4,450			_	6,191		
Insurance premium expenses		26,062				26,062		
Rent expenses		3,599				3,599		
Maintenance, Electricity, Stationery & Entertainment		1,411				1,411		

# 40. CAPITAL ASSESSMENT AND ADEQUACY

# 40.1 Scope of Applications

The Basel II Framework is applicable to the Bank both at the consolidated level (comprising of wholly owned subsidiary – Habib Metropolitan Financial Services Limited) and also on a stand alone basis.

# 40.2 Capital Structure

Bank's and it's subsidiary's regulatory capital has two tiers:

Tier 1 capital, which includes fully issued, subscribed and paid up capital, balance in share premium account, general reserves as per the financial statements and net un-appropriated profits, etc after deductions for book value of intangible asset and deficit on revaluation of available-for-sale investments.

Tier 2 capital of the Bank and it's subsidiary includes general provisions for loan losses (up to a maximum of 1.25 % of risk weighted assets) only.



Detail of the Bank and its subsidiary's eligible capital (on consolidated basis) is as follows:

	2009	2008 *(Re-stated)
Tier I Capital	Rupees	s in '000
Shareholders' capital / assigned capital Balance in share premium account Reserves Un-appropriated profits (Net of losses) Less: Book value of intangible asset Deficit on account of revaluation of available-for-sale investmets	7,527,525 2,550,985 5,036,850 3,784,926 (34,750) (228,660)	6,022,020 2,550,985 4,488,951 3,091,767 (34,750) (1,761,872)
Total Tier I Capital	18,636,876	14,357,101
Tier II Capital General provision subject to 1.25% of total risk weighted assets	424,745	1,046,320
Total Tier II Capital	424,745	1,046,320
Eligible Tier III Capital		
Total regulatory capital base	19,061,621	15,403,421

\* Corresponding figures are based on the audited return required to be submitted by the Bank to the State Bank of Pakistan by 31 March 2009 and have been adjusted for the effect of change in accounting policy mentioned in note 6.3.

# 40.3 Objectives of Managing Capital

The objectives of the Bank's capital management are to ensure that the Bank complies with the regulatory capital requirement and maintain healthy capital ratios in order to support its business and maximise shareholders' value. Further, Capital Management aims to ensure that there is sufficient capital to meet the capital requirements of the Bank as determined by the underlying business strategy and the minimum requirements of the SBP.

# **Externally Imposed Capital Requirements**

In order to strengthen the solvency of Banks / Development Financial Institutions (DFI), SBP through its BSD Circular No. 07 dated 15 April 2009 has directed the Banks to raise their minimum paid up capital to Rs. 6 billion (free of losses) by the end of financial year 2009.

Furthermore the Banks are required to increase their minimum paid up capital to Rs 10 billion (free of losses) in a phased manner by the end of financial year 2013.

The paid up capital of the Bank for the year ended 31 December 2009 was Rs. 7.527 billion and is in compliance with the SBP requirements for the said year. In addition, the Banks are also required to maintain the minimum Capital Adequacy Ratio (CAR) of 10% of the Risk Weighted Assets of the Bank.

The Bank's and it's subsidiary's CAR as at 31 December 2009 was 12.03%.

The Bank and it's subsidiary has complied with all externally imposed capital requirements as at year end.

# 40.4 Capital Requirements and Risk Weighted Assets

The risk weighted assets to capital ratio, calculated in accordance with the SBP's guidelines on capital adequacy is as follows:

		Capital Requirements		Risk Weig	hted Assets
		2009	2008	2009	2008
			*(Restated)		*(Restated)
		-		ın '000 ———	-
Credit risk					
Portfolios subject to standardi approach (Simple)	sed				
Cash and cash equivalents		_	_	_	
Government of Pakistan and S	SBP	3,460	_	34,599	_
Public Sector Entities		273,271	66,899	2,732,710	743,321
Banks		288,819	342,357	2,888,191	3,803,968
Corporate		8,626,388	8,550,953	86,263,882	95,010,590
Retail		466,783	452,613	4,667,828	5,029,028
Residential mortgage finance		16,696	12,939	166,963	143,772
Past due loans		196,353	16,265	1,963,525	180,722
Listed, unlisted equity investm and regulatory capital instru issued by other banks, held	ments				
banking book	4 11 1	145,928	59,547	1,459,283	661,629
Claims on fixed assets		243,123	23,840	2,431,227	264,892
All other assets		1,160,863	903,754	11,608,627	10,041,710
Off Balance Sheet - Non mark	et	1,100,000	000,701	11,000,021	10,011,710
related		2,603,663	1,310,943	26,036,632	14,566,035
Off Balance Sheet - Market re	lated	68,294	79,113	682,941	879,029
		·			
Market risk					
	•				
Capital requirement for portfol					
subject to Standardised App	proach	00 700	00.005	007.000	005 000
Interest rate risk		28,726	20,325	287,263	225,838
Foreign exchange risk		132,830	13,748	1,328,300	152,752
Equity position risk				_	_
Operational risk					
Capital requirement for operat	tional				
risks subject to <u>Basic Indica</u>					
Approach		1,588,808	1,296,789	15,888,082	14,408,767
<u></u>		15,844,005		158,440,053	
		13,044,005	13,150,085		
Capital adequacy ratio		40.004.004	45 400 404		
Total eligible regulatory	(a)	19,061,621	15,403,421		
capital held (note 40.2)					
Total risk weighted assets	(b)	158,440,053	146,112,053		
(note 40.4)					
Capital Adequacy Ratio	(a)/(b)	12.03%	10.54%		

\* Corresponding figures are based on the audited return required to be submitted by the Bank to the State Bank of Pakistan by 31 March 2009 and have been adjusted for the effect of change in accounting policy mentioned in note 6.3.

# 41. RISK MANAGEMENT

Risk management aspects are embedded in the Bank's strategy, organization structure and processes. The Bank has adopted a cohesive risk management structure for credit, operations, liquidity and market risk to strengthen the process and system from the foundation as controls are more effective and valuable when built into the process. Effective risk management is considered essential in the preservation of the assets and long-term profitability of the Bank. Clear guidelines and limits, which are under regular review, are backed up by a system of internal controls and independent audit inspections. Internal reporting / MIS are additional tools for measuring and controlling risks. Separation of duties is also embedded in the Bank's system and organization.

# 41.1 Credit risk

Credit risk arises from the possibility that the counterparty in a transaction may default. It arises principally in relation to the lending and trade finance business carried out by the Bank.

As per Basel II methodology the gross credit risk weighted exposure incorporating relevant credit conversion factor is Rs. 141 billion (2008: Rs. 131 Billion) as depicted in note 41.

The Bank's strategy is to minimize credit risk through a strong pre-disbursement credit analysis, approval and risk measurement process added with product, geography and customer diversification. The Bank, as its strategic preference, extends trade and working capital financing, so as to keep the major portion of exposure (funded and non-funded) on a short-term, self-liquidating basis. Major portion of the Bank credit portfolio is priced on flexible basis with pricing reviewed on periodic basis.

The Bank's credit policy / instructions defines the credit extension criteria, the credit approval and monitoring process, the loan classification system and provisioning policy

The Bank continually assesses and monitors credit exposures. The Bank follows both objective and subjective criteria of SBP regarding loans classification. The subjective assessment process is based on management's judgement with respect to the borrower's character, activity, cash flow, capital structure, security, quality of management and delinquency.

2009

	2009					
41.1.1 Segmental Information	Advances	Advances (Gross) Deposits Contin Com		oss) Deposits		
Segment by class of business	Rs. in '000	Percent	Rs. in '000	Percent	Rs. in '000	Percent
Textile	57,006,461	53.32	5,690,494	4.00	8,051,843	6.75
Exports / imports	9,173,047	8.58	5,190,611	3.65	4,755,391	3.99
Chemical and pharmaceuticals	4,792,207	4.48	2,342,727	1.65	3,122,702	2.62
Wholesale and retail trade	2,596,024	2.43	4,481,478	3.15	622,163	0.52
Electronics and electrical appliances	2,332,130	2.18	796,604	0.56	398,971	0.33
Services	2,280,877	2.13	9,127,481	6.42	299,554	0.25
Automobile and transportation equipment	1,924,047	1.80	4,093,908	2.88	1,252,946	1.05
Power (electricity), gas, water, sanitary	1,804,987	1.69	1,862,519	1.31	6,693,128	5.61
Transport, storage and communication	3,091,877	2.89	1,342,757	0.94	315,649	0.26
Construction	1,164,271	1.09	1,086,826	0.76	517,346	0.43
Individuals	1,205,121	1.13	49,819,584	35.04	54,424	0.05
Cement	1,367,909	1.28	108,985	0.08	623,416	0.52
Financial	1,885,178	1.76	1,739,530	1.22	59,862,279	50.17
Footwear and leather garments	1,296,469	1.21	2,143,981	1.51	32,423	0.03
Sugar	510,984	0.48	605,735	0.43	42,650	0.04
Insurance	23,544	0.02	707,453	0.50	41,453	0.03
Mining and quarrying	31,679	0.03	94,240	0.07	1,911	0.01
Agriculture, forestry, hunting and fishing	33,690	0.03	90,078	0.06	158,629	0.13
Others	14,402,106	13.47	50,860,504	35.77	32,477,711	27.22
	106,922,608	100.00	142,185,495	100.00	119,324,589	100.00
			2009			
	Advances (0	Gross)	Depo	sits	Contingencie Commitme	

	Advances (C	Advances (Gross)		Deposits		es and ents
Segment by sector	Rs. in '000	Percent	Rs. in '000	Percent	Rs. in '000	Percent
Public /Government	3,782,722	3.54	16,250,958	11.43	804,819	0.67
Private	103,139,886	96.46	125,934,537	88.57	118,519,770	99.33
	106,922,608	100.00	142,185,495	100.00	119,324,589	100.00

# Details of non-performing advances and specific provisions by class of business segment

	20	09	2008		
	Classified Advances	Specific provision held	Classified Advances	Specific provision held	
		Rupee	es in '000 ——		
Textile	2,819,174	1,738,670	438,306	384,982	
Footwear and leather garments	597,909	461,430	30,752	30,752	
Wholesale and retail trade	556,352	337,823	2,490	2,490	
Electronics and electrical appliances	477,225	380,387	625,836	172,884	
Construction	231,135	78,439	_		
Transport, storage and communication Services	119,649	73,858	—	_	
Exports / imports	100,458	70,666		_	
Automobile and transportation equipment	101,445	27,244	1,000	1,000	
Individuals	62,547	62,547	31,934	31,934	
Chemical and pharmaceuticals	54,311	54,311	79,684	58,452	
Agriculture, forestry, hunting and fishing	1,042	1,042	1,042	1,042	
Others	600	600 =	58,995	58,995	
	1,242,488	917,714	477,560	341,254	
	6,364,335	4,204,731	1,747,599	1,083,785	

# Details of non-performing advances and specific provisions by sector

	20	09	2008		
	Classified Advances	Specific provision held	Classified Advances	Specific provision held	
		Rupee	es in '000 ——		
Private	6,364,335	4,204,731	1,747,599	1,083,785	
	6,364,335	4,204,731	1,747,599	1,083,785	

Geographical segment anlaysis	2009					
	Profit before taxation	Total assets employed	Net assets employed			
	Rupees in '000					
Pakistan	4,226,734	237,158,501	18,751,657	119,324,589		

Total assets employed include intra group items of Rs. 66 million.

# 41.1.2 Credit risk - General disclosures Basel II sepcific

The Bank uses the 'Standardised Approach' in calculation of credit risk and capital requirements.

# Credit Risk: Disclosures for portfolio subject to the standardised approach & supervisory risk weights in the IRB approach – Basel II specific. The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific

The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures. These are applied consistently across the Bank credit portfolio for both on - balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket is as per SBP Basel II guidelines as is given below:

Types of Exposures and ECAI's used			2009		
Exposures	JCR-VIS	PACRA	S & P	Fitch	Moody's
Corporate	$\checkmark$	$\checkmark$	_	—	_
Banks	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Sovereigns				_	$\checkmark$
SME's					
Securitisation				-	-
Others	$\checkmark$	$\checkmark$		-	-



41.2	<b>Credit Exposures</b>	s subject to	Standardised Approach	
			••••••••••••••••••••••••••••••••••••••	

		31	December 20	09	31	December 20	08
Exposures	Rating Category	Amount Outstanding	Deduction CRM	Net Amount —— Rupees	Amount Outstanding in '000 ———	Deduction CRM	Net Amount
Corporate Claims on banks with original maturity of 3	-	5,659,306 666,050 – 119,824	25,545 _ _ _	5,633,761 666,050 – 119,824	4,420,359 875,302 47,031 –	- - -	4,420,359 875,302 47,031 -
months or less Retail Public sector entities Others Unrated		2,860,959 8,280,409 386,044 131,396,864 116,575,326	_ 523,423 _ 1,148,878	2,860,959 7,756,986 386,044 131,396,864 115,426,448	7,373,311 7,710,422 900,000 75,802,671 113,336,685	5,822,956 343,005 - 556,924 3,561,812	1,550,355 7,367,417 900,000 75,245,747 109,774,873

# Credit risk: Disclosures with respect to credit risk mitigation for Standardised and IRB Approaches – Basel II specific

The forms of collateral that are deemed to eligible collateral under the 'Simple Approach' to Credit Risk Mitigation as per SBP guidelines are used by HMB and primarily includes cash, government and rated debt securities.

The Bank applies SBP specified haircut to collateral for Basel II Credit Risk Mitigation. Collateral Management is embedded in the Bank's risk taking and risk management policy and procedures. A standard credit granting procedure exists which has been well-disseminated down the line, ensuring proper pre-sanction evaluation, adequacy of security, pre-examination of charge / control documents and monitoring of each exposure on an ongoing basis.

Collateral information is recorded diligently in the Bank's main processing systems by type of collateral, amount of collateral against relevant credit exposures. A cohesive accounting / risk management system facilitates effective collateral management for Basel II reporting.

# **Banking Book**

All investments excluding trading book are considered as part of banking book.

# Equity position risk in the banking book-Basel II specific

Investment in equities is governed by the Board of Directors' approved investment policies which restricts the equity portfolio as well as individual investments to avoid risk of concentration and excessive specific scrip holding. The Bank's investment in equity is conservative and is driven by yield optimization and portfolio diversification objectives. As such the Bank does not conduct 'trading' activities in equities.

The Bank books the equity at cost and has adopted the 'mark to market' approach for equity valuation as per SBP guidelines which for Basel – II purposes prescribe 100% risk weight for listed equity and 150% risk weight for unlisted equity instruments (refer note 11 and annexure I for investment in listed and unlisted shares).

# **Composition of equity investments**

	Held for Trading	Available for sale
	Rupees	in '000
Equity Investments - Publicly Traded		405,805
Equity Investments - Others	-	123,101
Total Value		528,906

The cumulative realized gain of Rs. 206.381 million from sale of equity securities/certificates of mutual funds and units of open end mutual funds; however unrealized loss of Rs. 148.629 million was recognized in the balance sheet in respect of "AFS" securities.

# 41.3 Market risk

Market Risk is the risk of loss in earnings and capital due to adverse changes in interest rates, foreign exchange rates, equity prices and market conditions.

The Board of Directors oversees the Bank's strategy for market risk exposures. Asset and Liability Committe (ALCO) which comprises of senior management oversees the balance sheet of the Bank and performs oversight function to ensure sound asset quality, liquidity and pricing. The investment policy amongst other aspects covers the Bank asset allocation guidelines inclusive of equity investments. While Market Risk limits are in place and are monitored effectively, the Bank has also formalized liquidity and market risk management policies which contain action plans to strengthen the market risk management system and a middle office function has been implemented which oversees limit adherence. Market risk can be further categorised into Interest Rate Risk, Foreign Exchange Risk and Equity Position Risk.

# 41.4 Foreign exchange risk

Foreign Exchange Risk is the probability of loss resulting from adverse movement is exchange rates.

The Bank's business model for foreign exchange risk is to serve trading activities of its clients in an efficient and cost effective manner. The Bank is not in the business of actively trading and market making activities. A conservative risk approach and the Bank's business strategy to work with export oriented clients gives the ability to meet its foreign exchange needs generally and frequently provide foreign exchange to the inter-bank market.



		200	9	
	Assets	Liabilities	Off-balance sheet items	Net foreign currency
		(Rupees i	n '000) ———	exposure
Pakistan Rupee	218,078,944	203,044,246	4,316,294	19,350,992
United States Dollar	16,515,611	11,870,307	(5,623,070)	(977,766)
Euro	1,782,050	1,511,246	(240,344)	30,460
Great Britain Pound	201,049	1,483,019	1,274,919	(7,051)
Asian Currency unit	449,373	143,431		305,942
Japanes Yen	23,481	349,290	338,538	12,729
Arab Emirates Dirham	86,413	69	(68,247)	18,097
Canadian Dollar	3,144	1,308	29	1,865
Australian Dollar	730			730
Saudi Riyal	114	3,916		(3,802)
Other Currencies	17,592	12	1,881	19,461
	19,079,557	15,362,598	(4,316,294)	(599,335)
	237,158,501	218,406,844	-	18,751,657

		200	)8	
	Assets	Liabilities	Off-balance sheet items	Net foreign currency
		—— (Rupees i	n '000) ———	exposure
Pakistan Rupee	162,768,603	155,932,019	12,193,446	19,030,030
	[]	r 1		r
United States Dollar	15,893,994	9,450,305	(10,695,455)	(4,251,766)
Euro	2,368,099	938,481	(1,401,238)	28,380
Great Britain Pound	1,077,179	1,077,853	(1,716)	(2,390)
Asian Currency unit	216,075	56,937	_	159,138
Japanes Yen	72,008	3,984	(60,521)	7,503
Arab Emirates Dirham	51,781	106	(41,909)	9,766
Canadian Dollar	4,551	_	_	4,551
Australian Dollar	4,091		_	4,091
Saudi Riyal	1,905	_	1,905	3,810
Other Currencies	9,787	_	5,488	15,275
	19,699,470	11,527,666	(12,193,446)	(4,021,642)
	182,468,073	167,459,685		15,008,388

41.5 Interest rate risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Bank's interest rate exposure is low due to the short-term nature of the majority of business transactions. Interest rate risk is also controlled through flexible credit pricing mechanism and variable deposit rates. Optimization of yield is achieved through the Bank's investment strategy which aims on attaining a balance between yield and liquidity under the strategic guidance of ALCO. The advances and deposits of the Bank are reprised on a periodic basis based on interest rates scenario. Details of the interest rate profile of the Bank based on the earlier of contractual repricing or maturity date is as follows:

	E fet a continue o					Exposed to	Exposed to Yield/Interest risk	it risk				
	Yield/ Interest Rate %	Total	Upto 1 month	Over 1 month to 3 months	over 3 months to 6 months	over 6 months to 1 year	Over 1 year to 2 years	Over 2 years to 3 years	Over 3 years to 5 years	Over 5 years to 10 years	Over 10 years	Non-interest bearing financial insruments
On balance sheet financial instruments Assets						ž	Rupees in '000					
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Other assets	0.11% to 5.00% 12.60% 8.00% to 16.25% 1.25% to 25.00%	11,192,498 4,836,399 150,000 111,379,520 102,293,132 3,706,150	-,585,582 50,000 2,143,749 -	- - 100,000 16,936,131 39,522,312 -	- - 28,656,523 27,903,058 -	- - 25,742,212 16,312,900 -	- - 8,611,009 3,512,696	- - 5,503,436 3,897,780 -	- - 3,335,471 3,871,841	- - 13,127,049 2,531,253	- - 437,798 362,544 -	11,192,498 1,550,817 - 9,029,891 2,234,999 3,706,150
Liabilitties		233,557,699	5,479,331	56,558,443	56,559,581	42,055,112	12,123,705	9,401,216	7,207,312	15,658,302	800,342	27,714,355
Bills payable Borrowings Deposits and other accounts Other liabilities		3,111,467 68,186,674 142,185,495 3,624,083				4,379,447 12,356,148 	- 7,801 1,088,149 -		- 1,351,389 3,565,861 -	- 891,386 1,353,700		3,111,467 - 34,868,174 3,624,083
		217,107,719	96,572,747	32,543,820	19,939,091	16,735,595	1,095,950	1,454,456	4,917,250	2,245,086	I	41,603,724
On-balance sheet gap		16,449,980	(91,093,416)	24,014,623	36,620,490	25,319,517	11,027,755	7,946,760	2,290,062	13,413,216	800,342	(13,889,369)
Off-balance sheet financial instruments												
Forward Purchase Forward Commitment of repurchase agreement borrowings Forward Sale	ment borrowings	25,374,364 4,655,405 (29,690,658)					111					25,374,364 4,655,405 (29,690,658)
Off-balance sheet gap		339,111	1		]	I		1	]		•	339,111
Total yield / interest risk sensitivity gap		16,789,091	(91,093,416)	24,014,623	36,620,490	25,319,517	11,027,755	7,946,760	2,290,062	13,413,216	800,342	(13,550,258)
Cumulative yield / interest risk sensitivity gap	, gap	16,789,091	(91,093,416)	(67,078,793)	(30,458,303)	(5,138,786)	5,888,969	13,835,729	16,125,791	29,539,007	30,339,349	16,789,091

							2008					
	Effective					Exposed to	Exposed to Yield/Interest risk	risk				
On balance sheet financial instruments	Yield/ Interest Rate %	Total	Upto 1 month	Over 1 month to 3 months	over 3 months to 6 months	over 6 months to 1 year	Over 1 year to 2 years Bunoos in 4000	Over 2 years to 3 years	Over 3 years to 5 years	Over 5 years to 10 years	Over 10 years	Non-interest bearing financial insruments
						2						
y bank	s 0.90% 5.00% - 9.00%	11,401,384 2,974,237	1,515,923 1,537,310	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	9,885,461 1,436,927
Lendings to financial institutions Investments Advances Other assets	14.00% 8.00% - 18.52% 3.50% - 24.50%	98,176 53,335,855 108,261,259 3,374,646	98,176 14,672,758 11,563,503 -			241,520 25,042,765 	_ 580,610 3,484,922 -	6,107,249 3,171,198 	1,748,880 2,124,877 	3,587,603 1,995,856 	- 704,490 730,916 -	- 5,874,458 663,814 3,374,646
Liabilities		179,445,557	29,387,670	49,276,813	30,024,882	25,284,285	4,065,532	9,278,447	3,873,757	5,583,459	1,435,406	21,235,306
Bills payable Borrowings Deposits and other accounts Other liabilities	7.50%-14.00% 0.50%-19.50%	2,372,146 30,372,598 128,190,943	- 13,898,625 27,648,978	22,353,612	- 13,596,991 12,865,331	2,185,154 16,731,421	- 691,828 5,064,899	2,542,846	3,066,410	2,413,732	2,413,732	2,372,146 33,089,982
		4,867,509	1	1	1	1	1	1		I	1	4,867,509
On-halance sheet ran		165,803,196	41,547,603	22,353,612	26,462,322	18,916,575	5,756,727	2,542,846	3,066,410	2,413,732	2,413,732	40,329,637
Off-balance sheet financial instruments		13,643,361	(12,159,933)	26,923,201	3,562,560	6,367,710	(1,691,195)	6,735,601	807,347	3,169,727	(978,326)	(19,094,331)
Forward Purchase Forward Sale Off-balance sheet gap		13,207,319 (25,402,670)		1 1		1 1	1 1				1 1	13,207,319 (25,402,670)
-		(12,195,351)	1	1	1		1		-		1	(12,195,351)
Total yield / interest risk sensitivity gap		1,447,010	(12,159,933)	26,923,201	3,562,560	6,367,710	(1,691,195)	6,735,601	807,347	3,169,727	(978,326)	(31,289,682)
Cumulative vield / interest risk sensitivity dan		1,447,010	(12,159,933)	14,763,268	18,325,828	24,693,538	23,002,343	29,737,944	30,545,291	33,715,018	32,736,692	1,447,010
41.5.1 Reconciliation of Assets and Liabilities exposed to	ets and Liabilit	es exposed		nterest Ra	te Risk wit	/ield/Interest Rate Risk with Total Assets and Liabilities	sets and Li	abilities				
Reconciliation to total assets	December 31 2009 (Rupees in	December ( 2008 s in '000)	31	Recond	Reconciliation to total liabilities	al liabilities	Decen 2(	December 31 2009 (Rupees in	December 31 2008 '000)	~		
Total financial assets	233,557,699	179,445,	557	Total fi	Total financial liabilities	ties	217	217,107,719	165,803,196	Q		
Add: Non financial assets				Add: N	Add: Non financial liabilities	abilities						
Operating fixed assets Deferred tax asset Other assets	2,465,977 825,465 309,360	1,618,110 1,145,665 258,741	110 665 741	Deferre Other Ii	Deferred tax liability Other liabilities			- 1,299,125 1.299,125	1,656,489 1,656,489	ୁରୁ ସ		
Balance as per balance sheet	3,600,802 237 158 501	3,022,516	516 073	Balance	as	per balance sheet	218	218,406,844	167,459,685	<u>م</u>		

# ] <del>]</del> ( M ) B

assets and liabilities Total Upto 1 Over 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	over 6 months to 1 year Rupe 13,312,90 16,312,90 18,24,70 297,72 297,72 43,296,055 43,796,055 14	2009 2009 Over 1 to 2 years ess in '000 3,512,696 237,024 5 12,360,729	Over 2 years to 3 years 5,503,436 3,897,780 237,024 - - - 9,638,240	Over 3 Vears years 3,335,471 3,871,841 474,048 - 18,225	Over 5 Over 5 years to 10 years 13,127,049 2,531,253 1,185,120	Over 10 years 10 years 437,798 362,544 95,737
h freasury banks 11,192,498 11,192,498	12,4         25,5           12,4,4         4,3					- - 437,798 362,544 95,737
237,158,501 32,904,411 56,772,873 5 3,111,467 3,111,467 3,111,467 - 68,168,674 94,891,730 11,495,072 1 142,185,495 96,549,191 21,048,748 1		12,360,729	9,638,240			ı
Other liabilities 4,923,208 3,233,418 53,743 205,730	730 756,344	- 7,801 1,088,149 -		7,699,585 -,351,389 3,565,861 673,973	16,843,422 	896,079
218,406,844         137,785,806         32,597,563         20,144,821           Net assets / (liabilities)         18,751,657         (104,881,395)         24,175,310         36,601,529	321 17,491,939 529 25,804,114	1,095,950 11,264,779	1,454,456 8,183,784	5,591,223 2,108,362	2,245,086 14,598,336	- 861,329
Share capital Reserves 7,587,835 Unappropriated profit 3,784,926 Deficit on revaluation of assets - net of tax 18,751,657 18,751,657						

Total         Upp.1         Over 1         Over 3         Over 3 <th>Total         Unon         Doer 1         Doer 3         <thdoer 3<="" th=""></thdoer></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>50</th> <th>2008</th> <th></th> <th></th> <th></th> <th></th>	Total         Unon         Doer 1         Doer 3         Doer 3 <thdoer 3<="" th=""></thdoer>						50	2008				
True	Thermservy benks       11401364       - </th <th></th> <th>Total</th> <th>Upto 1 month</th> <th>Over 1 month to 3 months</th> <th>Over 3 months to 6 months</th> <th>Over 6 months to 1 year</th> <th>Over 1 year to 2 years</th> <th>Over 2 years to 3 years</th> <th>Over 3 years to 5 years</th> <th>Over 5 years to 10 years</th> <th>Over 10 years</th>		Total	Upto 1 month	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 1 year	Over 1 year to 2 years	Over 2 years to 3 years	Over 3 years to 5 years	Over 5 years to 10 years	Over 10 years
Tit 401.384         Tit 400.3326         5337.661         7337.661         7337.661         7338.661         7338.661         7338.661         7338.661         7338.661         7338.661         7337.661         7337.661         7337.661         7337.661         7337.661         7337.661         7337.661         7337.661         7337.661	Transmit       Transmit <t< th=""><th>Assets</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></t<>	Assets										
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	mis       2.917.25       2.017.29       1.748.86       1.748.87       1.748.86 <th1.718.76< th="">       1.748.87       1.748</th1.718.76<>	Cash and balances with treasury banks	11,401,384	11,401,384	1	ł	I	I	I	ł	I	1
stitutions 53.358 16 377 081 statutions 53.358 16 377 081 108.251 255 16 377 081 108.251 255 16 377 081 108.251 255 104 277 288 108.251 246 370 372 598 108.251 246 370 372 598 108.251 246 370 372 598 108.251 4490 113 53,515,163 30.227,422 27,568,804 4,654,706 10.227,294 4,207,179 5,592,834 11 108.251 30372 598 108.251 44,901,113 53,515,163 30.227,422 27,568,804 4,654,706 10.227,294 4,207,179 5,592,834 11 108.251 13896,555 2900,752 23,968,871 2,166,124 10,227,294 4,207,179 5,592,834 11 167.450,668 270 4,379,020 4,895,017 5, 167.003,388 3,001,767 7,150,000 3,166,270 3,166,270 4,379,020 4,895,017 5, 16.003,388 (3,005,199) 24,511,411 (7,150,900) 3,166,220 4,707 10,51 (71,1,41) 697,817 (0,1 15.003,385 3,001,767 15,003 38 15.003,386 3,001,767 17 1441 10,1104 17,1041 10,111 11,1041 11,1041 10,1111 11,1041 11,1041 11,111 11,1111 11,11111 11,111111 11,111111	stitutions 5.95,76 statistics 155,56 106,172 106,177 106,177 106,177 106,177 106,177 106,177 106,177 106,177 106,125 100,126 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,124 10,1227 106,189 10,1227 10,000 10,125 10,000 10,125 10,000 10,125 10,000 10,125 10,000 10,125 10,000 10,125 10,000 10,125 10,000 10,125 10,000 10,127 10,124 10,128	Balances with other banks	2,974,237	2,974,237	1	ł	l	I	1	1	1	1
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	0.3335555       1637708       19080311       243051       244302       5107246       146365       345758         1618110       0.64170       345565       164576       329322       347198       2174887       135566         1618110       0.64170       345565       164576       329322       347932       3171188       233422       255666         1618110       237248       270036       459616       10227294       4707179       5592334       1         237246       13.806457       23556       165476       329322       244305       10277294       4.207179       5592334       1         237246       13.806457       23556       1055476       10257294       4.507179       5592334       1       1         2037246       13.806457       235569       166770       215515       29.003.752       2155156       102.21294       4.707179       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.965.017       5.966.017       5.966.017       5.966.017       5.966.017       5.966.017       5.966.017       5.966.0	Lendings to financial institutions	98,176	98,176	1	ł	I	I	1	1	1	1
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \int \frac{106.261}{63.00} = 0.47978 = 34.5717 = 25.12677 = 25.4273 = 72.44.972 = 3771.168 = 2.744.877 = 25.96.852 = 475.968 = 32.94.427 = 376.968 = 7.4.877 = 7.965.668 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 4.356.66 = 7 = -6.0.66 = 7 = -7 = -7 = -7 = -7 = -7 = -7 = -$	Investments	53,335,855	16,377,081	19,089,811	4,898,611	241,520	580,610	6,107,249	1,748,880	3,587,603	704,490
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Advances	108,261,259	10,479,718	34,357,137	25,126,271	26,790,364	3,484,922	3,171,198	2,124,877	1,995,856	730,916
1,145,665 $105,484$ $27,046$ $43,922$ $248,337$ $259,882$ $460,864$ $ 9,375$ $ 9,375$ $3,633,387$ $42,901,113$ $53,515,163$ $30,227,422$ $23,545,66$ $4,654,766$ $10,227,294$ $4,207,179$ $5,592,834$ $182,468,073$ $42,901,113$ $53,515,163$ $30,227,422$ $27,568,804$ $4,654,766$ $10,227,294$ $4,207,179$ $5,592,834$ $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $2,375,146$ $2,372,146$ $10,227,294$ $4,207,179$ $5,592,834$ $2,372,146$ $2,372,146$ $2,372,146$ $2,356,991$ $2,185,154$ $66,122,020$ $4,399,020$ $4,896,017$ $167,459,685$ $48,596,312$ $29003,752$ $37,374,392$ $23,665,270$ $4,396,017$ $7,379,020$ $4,896,017$ $7,399,020$ $4,896,017$ $7,399,020$ $4,896,017$ $7,399,020$ $4,396,017$ $7,399,020$ $4,396,017$ $7,399,020$ $4,396,017$ $7,399,020$ $4,396,017$ $7,399,020$ $4,396,017$ $7,399,020$ $4,396,017$ $7,399,020$ <	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Operating fixed assets	1,618,110	68,170	41,169	158,588	164,676	329,352	487,983	333,422	1	34,750
0.000000       182,468,073       44,991,113       53,515,163       30,227,422       27,568,804       4,654,766       10,227,294       4,207,179       5,592,834         2,372,146       2,372,146       2,372,146       2,372,146       13,596,991       2,165,154       691,828       4,654,766       10,227,294       4,207,179       5,562,834         2,372,146       2,372,146       2,372,146       13,596,691       2,1657,407       7,374,99       7,379,020       4,895,017         128,196,943       4,713,016       2,536,871       2,1697,407       7,374,499       7,374,499       -<	182 466,073       44,991.113       53,515,163       30,227,422       27,568,804       4,664,766       10,227,234       4,207,179       5,592,834         2,372,146 $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $2,372,146$ $3,556,190$ $4,396,071$ $4,396,071$ $4,396,071$ $2,366,9810$ $2,165,157$ $2,906,270$ $4,379,020$ $4,396,017$ $-2,323,988$ $3,37,4300$ $4,376,020$ $4,396,017$ $-2,374,960$ $-2,366,310$	Other assets	1,145,665 3,633,387	105,484 3,486,863	27,046	43,952 -	248,437 123,807	259,882	460,864 -	1 1	- 9.375	13,342
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					30 227 122	27 568 804	A 654 766	10 227 204	1 207 1 700 N	5 507 83A	1 183 405
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Labilities	182,468,073		53,515,163	30,444	400,000,12	4,004,700	10,221,234	4,201,118	0,084,004	-,+00,+40
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$		3ills payable	2,372,146	2,372,146	1				1	1	1	1
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Borrowings	30,372,598	13,898,625	1	13,596,991	2,185,154	691,828	1	1	1	1
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	I67,459,685       46,596,312       23,003,752       37,378,322       23,882,561       9,125,137       5,066,270       4,379,020       4,895,017       (7         16,7459,685       15,008,388       (3,605,199)       24,511,411       (7,150,900)       3,686,243       (4,470,371)       5,161,024       (171,841)       697,817       (7         15,006       5,039,936       7,039,936       3,031,767       (1,145,335)       (1,14	Deposits and other accounts	128,190,943 6,523,998	27,612,525 4.713.016	29,003,752 _	22,936,871 844,460	21,697,407 -	7,695,810 737,499	5,066,270 -	4,379,020 -	4,895,017 -	4,904,27
al [5,008,388] [3,605,199) [24,511,411] [7,150,900) [3,686,243] [4,470,371) [5,161,024] [(171,841)] [607,817] [171,841] [171,8			167,459,685	48,596,312	29,003,752	37,378,322	23,882,561	9,125,137	5,066,270	4,379,020	4,895,017	5,133,294
al $(1.715,008,388 (3,605,199) (7,150,900) 3,686,243 (4,470,371) 5,161,024 (171,841) 697,817$ al $(6,022,020 7,039,936 3,091,767 7,039,936 3,091,767 7,039,936 3,091,767 7,039,936 3,091,767 7,038,938 1(1,145,335) 15,008,388 (1,145,335) 15,008,388 (1,145,335) 15,008,388 (1,15,008,388 1,000,000,000,000,000,000,000,000,000,0$	al       15,006,388       (3,605,199)       24,511,411       (7,150,900)       3,666,243       (4,470,371)       5,161,024       (171,841)       667,817         ated profit       3,091,767       3,091,767       3,091,767       1											
- net of tax	- net of tax	let assets	15,008,388	(3,605,199)	24,511,411	(7,150,900)	3,686,243	(4,470,371)	5,161,024	(171,841)	697,817	(3,649,796
- net of tax	- net of tax											
- net of tax	- net of tax	Share canital	6 022 020									
- net of tax	- net of tax	Reserves	7,039,936									
		Unappropriated profit	3,091,767									
15,008,388	15,008,388	Jericit on revaluation of assets - her of tax	(1,145,335)									
			15,008,388									



# 41.7 Operational risk

The Bank operates in a controlled manner and operations risk is generally managed effectively. With the evolution of operations risk management into a separate distinct discipline, the Bank's strategy is to further strengthen the risk management system along new industry standards.

The Bank's operations risk management strategy takes guidance from Basel – II, Committee of Sponsoring Organization of Treadway Commission (COSO) publications, the SBP guidelines and standard industry practices. The operational risk management manual addresses enterprise wide risk drivers inclusive of technology infrastructure, software hardware and I.T security.

While broadening risk awareness and assuring regulatory compliance, internal audit department of the Bank is an important pillar of the Bank's risk management and controls infrastructure, performing continuous reviews to improve the quality of the Bank's internal control environment, ensuring an effective balance in safety and performance of processes and adding value towards the bank's risk mitigation endeavours.

The Bank's Business Continuity Plan includes risk management strategies to mitigate inherent risk and prevent interruption of mission critical services caused by disaster event. The Bank's operational risk management infrastructure has been further strengthened through the establishment of a separate operational and risk control unit.

# 41.8 Operational risk – Disclosures Basel II specific

The Bank uses Basic Indicator Approach (BIA) for regulatory capital at risk calculation for operational risk. Under BIA the capital charge for operational risk is a fixed percentage of average positive annual gross income of the bank over the past three years. Figures of capital charge of operation risk for the year is Rs. 1,271,047 thousand (2008: Rs. 1,152,701 thousand).

# 42. KEY ISLAMIC BANKING OPERATIONS

**42.1** The Bank is operating 4 (2008: 4) Islamic banking branches in Pakistan. The balance sheet and profit and loss account of these branches as at December 31, 2009 and for the year are as follows: **BALANCE SHEET** 

As at 31 December 2009	2009 Rupees	<b>2008</b> in '000
ASSETS Cash and balances with treasury banks Balances with and due from financial institutions Investments Financing and receivables - Murabaha - Ijarah - Diminishing musharaka Due from Head Office Other assets	729,330 478 7,740,463 2,069,501 1,196,447 418,286 110,924 501,465	986,565 478 1,429,020 2,322,967 1,804,204 1,184,840 198,271 192,465
	12,766,894	8,118,810
LIABILITIES Bills payable Deposits and other accounts – Current accounts – Saving accounts – Term deposits – Deposit from financial institutions -remunerative – Deposits from financial institutions-non-remunerative Due to Head Office Other liabilities	31,952 734,112 4,543,425 4,425,802 1,370,586 509 - 780,998 11,887,384	33,231 434,020 847,305 2,527,470 2,781,327 17,423 - 669,817 7,310,593
NET ASSETS	879,510	808,217
REPRESENTED BY: Islamic banking fund Unappropriated profit Surplus / (Deficit) on revaluation of assets	602,106 253,690 855,796 23,714	601,977 217,220 819,197 (10,980)
	879,510	808,217



PROFIT AND LOSS ACCOUNT For the year ended 31 December 2009	2009 Rupees	2008 in '000
•		
Profit / return on financing, investments and	4 404 604	682,388
placements earned	1,104,621	,
Profit / return on deposits and other dues expensed	843,867	455,143
Net spread earned	260,754	227,245
Provision against non performing financing	_	4,826
Provision for diminution in the value of investments		_
Provision for consumer financing ijarah	(669)	575
Bad debts written off directly	-	-
	(669)	5,401
Net spread after provisions	261,423	221,844
OTHER INCOME		
Fee, commission and brokerage income	14,004	12,201
Dividend income	28,966	20,470
Income from dealing in foreign currencies	5,544	14,670
Gain on sale/redemption of securities		_
Unrealized gain/(loss) on revaluation of investments		
classified as held-for-trading		_
Other income	17,404	13,526
Total other income	65,918	60,867
	327,341	282,711
OTHER EXPENSES		
Administrative expenses	73,651	65,491
Other provisions / write offs		_
Other charges		_
Total other expenses	73,651	65,491
Extra ordinary / unusual items	253,690	217,220
PROFIT BEFORE TAXATION	253,690	217,220
Remuneration to Sha'ria Advisor/Board	1,444	1,045
Charity Fund		
Opening balance	-	43
Additions during the year	-	1
Payments/utilizaion during the year	_	(44
Closing balance		_

# 43. RECLASSIFICATION

In addition to the change in accounting policy mentioned in note 6.3 to these financial statements, following corresponding figures have been re-arranged and re-classified to reflect more appropriate presentation of events and transactions for the purpose of comparison. The significant reclassifications are given below:

From	То	2008 Rupees	2007 in '000
Other assets Borrowings Other assets Other assets	Operating fixed assets Deposits and other accounts Other liabilities Operating fixed assets	54,447 62,946 353,450 34,750	74,150 

# 44. GENERAL

These financial statements have been prepared in accordance with the revised forms of annual financial statements of the banks issued by the State Bank of Pakistan through its BSD Circular No. 04 dated 17 February 2006.

# 45. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on March 1, 2010 by the Board of Directors of the Bank.

KASSIM PAREKH Chairman ANJUM IQBAL Chief Executive MOHAMEDALI R. HABIB Director BASHIR ALI MOHAMMAD Director





# **MARKET TREASURY BILLS** ÷

These securities have maturity period of 1 year, with yield ranging between 11.25% to 13.88 % (2008: 9.75% to 13.85%) per annum.

# PAKISTAN INVESTMENT BONDS N

These securities have maturity period of 3 to 10 years with interest rates ranging between 8% to 14% (2008: 8% to 14%) per annum.

0000

# FULLY PAID-UP ORDINARY SHARES - LISTED ...

	No. of shares of Rs. 10/- each	ares of each	Paid-up Value	Value	Market Value —	'alue n '000	Cost	st	Rating	бu
Adamjee Insurance Company Limited	218,000		2,180	50	26,263	509	24,718	949	AA	¥
Allied Bank Limited	I		ı	1	I	ł	I	ł	I	¥
Arif Habib Bank Limited	I		ı	1	I	1	I	ł	I	∢
Arif Habib Limited	I		I	2	I	18	I	16	I	*
Arif Habib Securities Limited	I	13,653	ı	137	I	574	I	617	I	+ +
Askari Bank Limited	I		ı	1	I	I	I	ł	I	₹:
Attock Refinery Limited.	I		ı	1	I	I	I	ł	I	¥ <
Bank Al Habib Limited	562,355	•	5,624	1,302	14,119	3,238	15,980	4,370	AA+	
Bank Alfalah Limited	I		I	1	I	1	I	ł	I	{ <
Bank Islami Pakistan Limited	I		ı	~	I	I	I	ł	I	ζ *
Bosicor Pakistan Limited	I		ı	1	I	I	I	ł	I	44
Crescent Steel and Allied Proudcts Limited	I		ı	ł	I	I	I	1	I	*
D. G. Khan Cement Company Limited	I		ı	1	I	I	I	1	I	*
D.S. Industries Limited.	I		ı	10	I	15	I	13	I	BB
Dewan Cement Limited	I		ı	1	I	ł	I	1	I	¥
Engro Chemical Pakistan Limited	110,000	19,703	1,100	197	20,160	1,901	19,533	2,042	AA	¥
Fauji Cement Company Limited.	I	7	1	1	I	ł	I	ł	I	*

	2009	2008	2009	2008	2009	2008	2009	2008	2009	2008
	No. of shares o Rs. 10/- each	of shares of b. 10/- each	Paid-up Value	/alue	Market Value	/alue	Cost	st	Rating	бu
Earlii Farfiitzar Bin Oseim Limitad		ب ح				8				**
	I	2	I	I	I	1	I	1		
Fauji Fertilzers Company Limited	364,258	101,371	3,643	1,023	37,493	5,953	26,310	10,233	**	*
Faysal Bank Limited	I	0	I	1	I	I	I	1	I	
Habib Bank Limited	I	2	I	I	I	1	I	1	1	
HUB Power Company Limited	1,770	282	18	e	55	4	29	С	+A4	
ICI Pakistan Limited	50,000	1	500	1	8,424	I	8,435	1	**	
Jahangir Siddigui & Company Limited	Ì	65	I	~	× 1	ო	· 1	4	1	*¥
Jahangir Siddigui Investment Company Limited	380,992	I	3,810	ł	5,475	1	6,316	I	**	AA+
Javed Omer Vohra and Company Limited	, I	1,155	, I	12	× 1	10	· 1	13	1	BB+
JS Bank Limited	I	65	I	~	I	1	I	1	I	¥
JS Investments Limited	I	N	I	I	I	1	I	1	1	-A
Kot Addu Power Company Limited	285,000	1	2.850	1	13,073	1	13,185	I	**	**
Lucky Cement Limited	340,000	1	3,400	1	22,522	1	22,909	1	**	**
Lucky Cement Limited	Ī	n	Ì	I	- 1	1	• 1	1	1	**
MCB Bank Limited	90,000	1	006	I	19,771	I	20,105	1	+AA+	A1+
National Bank of Pakistan Limited	100,000	5,003	1,000	50	7,437	252	7,920	465	AAA	AAA
Netsol Technologies Limited	I	~	I	I	I	1	I	1	1	*
NIB Bank Limited	I	59	I	~	I	1	I	I	1	A1
Nishat (Chunian) Limited	I	5	I	I	I	1	I	1	1	**
Nishat Mills Limited	120,000	1	1200	I	8,388	I	7,210	1	+A	+4
Nishat Mills Limited	I	2	I	1	I	1	I	1	1	+ 4
Oil and Gas Development Corporation Limited	325,000	125,019	3,250	1,250	35,948	6,250	24,240	14,438	**	AAA
Pace (Pakistan) Limited	I	205	I	2	I	7	I	0	1	+4
Pak Elektron Limited	I	14	I	1	I	1	I	1	1	* *
Pakistan Oilfields Limited.	I	2	I	I	I	1	I	1	1	* *
Pakistan Petroleum Limited	272,920	71,001	2,729	710	51,743	7,144	42,298	16,249	*	**
Pakistan Reinsurance Company Limited	I	9	I	I	I	1	I	1	1	**
Pakistan State Oil Company Limited	I	2	I	1	I	~	I	~	1	AAA
Pakistan Telecommunication Company Limited	I	107,504	I	1,075	I	1,816	I	1,969	1	* *
Pervez Ahmed Securities Limited.	I	1,102	I	-	ı	4	I	7	1	**
Pioneer Cement Limited	I	5	I	I	I	1	I	1	1	BBB
Sitara Peroxide Limited.	I	~	I	ł	I	1	I	1	1	**



	10/- e	579,216 474,7 94,000 –	Sul Southern Gas Company Limited The Bank of Puniab	Do Do	290,000	worlddair refecon Linnieu **Ratings are not available	FULLY PAID-UP ORDINARY SHARES - UNLISTED	Percentage of Number of Holding shares held	Khushali Bank Limited 2,500,000	Pakistan Export Finance 5.26% 1,136,088	DHA Cogen Limited 0.0018% 5,000,000	Dawood Family Takaful Limited 4.67% 3,500,000	Society for World Wide Inter Bank Fund Transfer (SWIFT)	** Ratings are not available	FULLY PAID-UP PREFERENCE SHARES - LISTED	Chenab Limited Preference shares of Rs. 10/- each 40,000 4,000,000 40,000 40,000 40,000 40,000 40,000 40,000
2009 2000 Paid-up Value		5,792 940	4 0	I	2	ן ז		Cost	25,000	11,361	50,000	35,000	1,740			עני עיר יייייייייייייייייייייייייייייייי
2008 2009 20 alue Market Value	Rupees in	4,748 <b>6,412</b> - <b>851</b>	1 1	1	- 16,951	295,085		t Breakup Value of Investment Rupees in '000	27,575	Ι	24,950	34,580	3,997		2009 2008 No. of shares	<b>4,000,000</b> 4,000,000
2008 2009	0	5,222 <b>12,322</b> - <b>805</b>	1 1	1	- 17,435	32,916 276,750		Based on Audited Financial statements	31 December 08	I	30 June 09	31 December 08	31 December 08			40
2008 <b>Cost</b>		<b>2</b> 12,322 <b>5</b> -	1 1	1	5	0 63,713		Name of Chief Executive	Mr. Ghalib Nishtar	Mr. S. M. Zaeem	Mr. Michael Yap	Mr. Abdul Halim Nasri	Mr. Lazaro Campos		<b>2009</b> 2008 <b>Rupees in '000</b>	<b>40,000</b> 40,000
2009 2008 Rating		ı +	- AA - I	1	+	I		Credit Rating	Α-	*	*	asri **	S **			

TERM FINANCE CERTIFICATES - LISTED

2008

	2009	2008	2009	2008	2009	2008	2009	2008
	No. of certificates	certificates 5 000/- each	Market Value	alue	Cost	st	Rating	бu
	2°.	- 00		- Rupees in	000,			
Allied Bank Limited I	10,000	10,000	48,381	54,516	49,940	49,960	-AA-	Å
Allied Bank Limited II	59,839	1	267,780	1	299,195	ł	+A	AN
Askari Bank Limited I	5,000	5,000	24,092	24,965	24,955	24,965	-AA-	Å
Askari Bank Limited II	2,000	2,000	9,596	9,988	9,984	9,988	-AA-	Ă
Askari Bank Limited III	15,000	1	73,018	1	75,000	1	-AA-	Å
Bank Al Habib Limited I	23,000	20,000	105,362	99,840	111,414	99,840	-AA-	Ă
Bank AI Habib Limited II	10,000	10,000	49,950	50,660	49,950	49,970	-AA-	Å
Engro Chemical Pakistan Limited - Perpetual	24,000	24,000	92,926	123,310	99,920	123,310	AA	¥
Engro Chemical Pakistan Limited - IPO	20,000	20,000	116,551	99,960	119,316	99,960	AA	¥
First Financial Receivables Securitization Limited	5,000	5,000	18,312	22,908	18,743	22,908	-AA-	Å
IGI Investment Bank Limited	10,000	10,000	24,828	37,485	24,990	37,485	+A	Α+
Jahangir Siddiqi & Company Limited	10,000	10,000	51,147	49,960	49,940	49,960	AA+	-AA-
NIB Bank Limited	13,400	13,400	61,454	66,987	66,960	66,987	+A	Α+
Orix Leasing Pakistan Limited II	10,000	10,000	41,809	55,467	41,633	49,970	AA+	-AA-
Orix Leasing Pakistan Limited III	40,000	2,000	177,000	200,000	200,000	200,000	AA+	-AA-
Pak Arab Fertilizer Limited	20,000	20,000	93,841	99,980	99,940	99,980	AA	¥
Pakistan Mobile Communication (Private) Limited	27,380	30,000	132,157	30,000	132,786	30,000	-AA-	A/A
Royal Bank of Scotland	1,974	1,974	9,748	9,856	9,852	9,856	-AA-	Å
Sitara Energy Limited	I	11,273	I	56,364	I	56,364	I	NA
Soneri Bank Limited	17,000	17,000	81,821	84,881	84,847	84,881	+A	+ 4
Standard Chartered Bank Limited	4,742	1,974	23,697	24,639	23,682	23,690	AAA	AAA
Trust Investment Bank Limited	5,000	5,000	4,792	10,000	5,000	10,000	۷	∢
Trust Leasing Company Limited	I	4,000	I	4,300	I	4,000	I	∢
United Bank Limited I	10,000	10,000	44,284	48,525	49,904	49,923	AA	¥
United Bank Limited II	6,500	1	27,978	ł	22,703	I	AA	¥
United Bank Limited III	5,000	5,000	24,656	26,991	24,970	24,980	AA	¥
World Call Telecom Limited II	3,600	3,600	11,732	17,986	11,990	17,986	-AA-	Å
World Call Telecom Limited III	41,995	20,000	197,912	100,000	203,821	100,000	-AA-	Ā
			1,814,824	1,409,568	1,911,435	1,396,963		

6.



# 6.1 Other particulars of listed term finance certificates are as follows:

	Coupon Rate	Payment	Maturity Date
Allied Bank Limited I	6 months KIBOR plus 190 bps	Semi annually	6-Dec-14
Allied Bank Limited II	6 months KIBOR plus 85 bps	Semi annually	28-Aug-19
Askari Bank Limited I	6 months KIBOR plus 250 bps	Semi annually	4-Feb-13
Askari Bank Limited II	6 months KIBOR plus 150 bps	Semi annually	31-Oct-13
Askari Bank Limited III	6 months KIBOR plus 150 bps	Semi annually	18-Nov-19
Bank AI Habib Limited I	FIXED @ 10.00% per annum	Semi annually	15-Jul-12
Bank AI Habib Limited II	6 months KIBOR plus 195 bps	Semi annually	7-Feb-15
Engro Chemical Pakistan Limited - IPO	6 months KIBOR plus 155 bps	Semi annually	30-Nov-15
Engro Chemical Pakistan Limited - Perpetual	6 months KIBOR plus 170 bps	Semi annually	18-Sep-18
First Financial Receivables Securitization			
Limited	6 months KIBOR plus 225 bps	Semi annually	27-Dec-13
IGI Investment Bank Limited	6 months KIBOR plus 200 bps	Semi annually	10-Jul-11
Jahangir Siddiqi & Company Limited	6 months KIBOR plus 325 bps	Semi annually	21-May-12
NIB Bank Limited	6 months KIBOR plus 170 bps	Semi annually	5-Mar-16
Orix Leasing Pakistan Limited II	3 months KIBOR plus 275 bps	Quarterly	25-May-12
Orix Leasing Pakistan Limited III	6 months KIBOR plus 115 bps	Semi annually	15-Jan-13
Pak Arab Fertilizer Limited	6 months KIBOR plus 150 bps	Semi annually	28-Feb-13
Pakistan Mobile Communication (Private)			
Limited	6 months KIBOR plus 150 bps	Semi annually	28-Oct-13
Royal Bank of Scotland	6 months KIBOR plus 225 bps	Semi annually	19-Feb-13
Sitara Energy Limited	6 months KIBOR plus 165 bps	Semi annually	13-Nov-13
Soneri Bank Limited	3 months KIBOR plus 115 bps	Quarterly	5-May-13
Standard Chartered Bank Limited	6 months KIBOR plus 160 bps	Semi annually	1-Feb-13
Trust Investment Bank Limited	6 months KIBOR plus 200 bps	Semi annually	15-Nov-10
Trust Leasing Company Limited	6 months KIBOR plus 325 bps	Semi annually	17-Jul-09
United Bank Limited I	6 months KIBOR plus 200 bps	Semi annually	10-Aug-12
United Bank Limited II	FIXED @ 9.49% per annum	Semi annually	15-Mar-13
United Bank Limited III	6 months KIBOR plus 170 bps	Semi annually	8-Sep-14
World Call Telecom Limited II	6 months KIBOR plus 160 bps	Semi annually	28-Nov-11
World Call Telecom Limited III	6 months KIBOR plus 275 bps	Semi annually	7-Oct-13

Arait Hotids Limited (Chief Executive: M. Bazyan Direstangi Arait)         Or of rearrieresis         Cost         Ruppes in voot           Bank Al Hahb Limited (Chief Executive: M. Bazyan Direstangi Arait)         20,000         1,132         75,000         20,005         A.           Bank Al Hahb Limited (Chief Executive: M. Bazyan Direstangi Arait)         20,000         1,000         2,000         35,000	No. of certificates         No. of certificates         Co.           rt Hoeles Limited (Chef Executive: Mr. Brayan Dinshawi)         Avari         Parab         Limited (Chef Executive: Mr. Brayan Dinshawi)         Avari           rt Hoeles Limited (Chef Executive: Mr. Brayan Dinshawi)         Avari         20,000         -5,00	2008	
of Rs. 5000-reach       Kupees in 75000       of Rs. 5000-reach       Kupees in 7000         r Holds Limited (Cheff Executive: Mr. Brayan Dinstawij Avan)       20,000       of Rs. 5,000       of Rs. 5,000         vyk Limited (Cheff Executive: Mr. Brayan Dinstawij Avan)       20,000       of Rs. 5,000       of Rs. 5,000       of Rs. 5,000         vyk Limited (Cheff Executive: Mr. Brayan Dinstawij Avan)       20,000       of Rs. 5,000       of Rs	of Rs. 5,000- each         Ruees           ri Hoals Limited (Chief Executive: Mr. Brayan Dinshawij Avari)         20,000         10,133         100,000           w Al Fabal Limited (Chief Executive: Mr. Brayan Dinshawij Avari)         20,000         10,133         100,000           mys Limited (Chief Executive: Mr. Brayan Dinshawij Avari)         57,000	st	Rating
<ul> <li>In House Limited (Chef Executive Mr. Brayan Dinshawij Avari)</li> <li>A. Habb Limited (Chef Executive Mr. Abasa)</li> <li>And Electric Spore Corporation (Chef Executive Mr. Rata Mutarimad Astrat)</li> <li>And Electric Spore Corporation (Chef Executive Mr. Rata Abulation)</li> <li>And Electric Spore Corporation (Chef Executive Mr. Rata Abulation)</li> <li>And Electric Spore Mr. Mohammad Astrat)</li> <li>And Electric Spore Corporation (Chef Executive Mr. Rata Abulation)</li> <li>And Electric Spore Mr. Mohammad Astrat)</li> <li>And Electric Spore Mr. Mohammad Astrat)</li> <li>And Electric Spore Corporation (Chef Executive Mr. Rashid Khan)</li> <li>And Electric Spore Mr. Mohammad Agaz Haron)</li> <li>And Electric Spore Mr. Mohammad Agaz Haron)</li> <li>And Abasa J. Anneco Abasa Antration (Chef Executive Mr. Rashid Khan)</li> <li>And Abasa Antration (Chef Executive Mr. Mohammad Astrat)</li> <li>And Abasa Antration (Chef Executive Mr. Mohammad Agaz Haron)</li> <li>And Abasa Antration (Chef Executive Mr. Mohammad Astrat)</li> <li>And Abasa Antration (Chef Executive Mr. Mohammad Astrat)</li> <li>And Abasa Antration (Chef Executive Mr. Mohammad Abarting (Chef Executive Mr. Mohammad Atalia Antration (Chef</li></ul>	ri Hotels Limited (Chief Executive: Mr. Brayan Dinshawij Avari) & Al Habib Limited (Chief Executive: Mr. Rajagat) wys Limited (Chief Executive: Mr. Rajagat) whole The Congration (Chief Executive: Mr. Rajagat) htt oblic bench cupier (Chief Executive: Mr. Rajagat) htt oblic bench cupier (Chief Executive: Mr. Rajagat) htt oblic the Chief Executive: Mr. Tariq Paracha) htt oblic bench cupier (Chief Executive: Mr. Rana Muhammad Ashraf) htt oblic bench cupier (Chief Executive: Mr. Tariq Paracha) htt oblic bench cupier (Chief Executive: Mr. Rashid Khan) htt besing Corporation Limited (Chief Executive: Mr. Mohammad Ajiz Haron) htt besing Corporation Limited (Chief Executive: Mr. Mohammad Khan) htt besing Corporation Limited (Chief Executive: Mr. Rashid Khan) htt besing Corporation Limited (Chief Executive: Mr. Mohammad Khan) htt besing Corporation Limited (Chief Executive: Mr. Rashid Kha	000, ui :	)
AN Table Limited (Chief Executive: Mr. Strajudulin Aziz)       15,000       -       75,000       -       75,000       -       75,000       -       75,000       -       75,000       -       75,000       -       75,000       -       75,000       36,000       35,000       36,000       35,000       36,000       36,000       35,000       36,000       35,000       36,	k Al Falah Limted (Chief Executive: Mr. Abrad) Abrah (Chief Executive: Mr. Adaba D. Habib) (A Ha	50,667	
AM relation       20,000       -       99,960       -       5,000       35,000       <	k Al Habib Limited (Chief Executive: Mr. Abbas D. Habib) = 20,000 = - 0,000	1	
wys Limidel (Chef Executive: Mr. Ahned Saeed Ahray) alabada Electric Supply Corporation (Chef Executive: Mr. Fana Muharmad Ahray) arawaba Electric Supply Corporation (Chef Executive: Mr. Fana Muharmad Ahray) arawaba Electric Supply Corporation (Chef Executive: Mr. Tang Abrach) Allade Electronics (Prater) Limited Antier Electronics (Prater) Limited Antier Electronics (Interf Executive: Mr. Tang Pachal) HY Olis Limited (Chef Executive: Mr. Moharmad Alar 1 and	mys Limited (Chief Executive: Mr. Rafaqat) aladada Electric Supply Corporation (Chief Executive: Mr. Rana Muhammad Ashraf) anabada Electric Supply Corporation (Chief Executive: Mr. Rapa Abdul Ghafoor) anabada Electric Supply Corporation (Chief Executive: Mr. Rapa Abdul Ghafoor) anabada Electric Supply Corporation (Chief Executive: Mr. Rapa Abdul Ghafoor) Miled Electronics Industries (Private) Limited International Airlines Comporation (Chief Executive: Mr. Rashid Khan) HV Olis Limited (Chief Executive: Mr. Rashid Khan) Mr Olis Limited (Chief Executive: Mr. Rashid Khan) HV Olis Limited (Chief Executive: Mr. Mohammad Ajra) 12,000 article for the formation of the format	1	
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<ul> <li>Limited 6 months KIBOR plus 300 bps Quarterly 6 months KIBOR plus 250 bps Semi annually 6 months KIBOR plus 140 bps Semi annually 6 months KIBOR plus 85 bps Semi annually 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 245 bps Semi annually 6 months KIBOR plus 245 bps Semi annually</li> </ul>	<ul> <li>Limited 6 months KIBOR plus 300 bps Quarterly 6 months KIBOR plus 250 bps Semi annually 6 months KIBOR plus 140 bps Semi annually 1 Limited 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 245 bps Semi annually 6 months KIBOR plus 245 bps Semi annually</li> </ul>	3-Jun-11	
<ul> <li>Limited 6 months KIBOR plus 250 bps Semi annually</li> <li>6 months KIBOR plus 140 bps Semi annually</li> <li>6 months KIBOR plus 85 bps Semi annually</li> <li>6 months KIBOR plus 285 bps Semi annually</li> <li>6 months KIBOR plus 245 bps Semi annually</li> <li>6 months KIBOR plus 245 bps Semi annually</li> </ul>	<ul> <li>Limited 6 months KIBOR plus 250 bps Semi annually</li> <li>6 months KIBOR plus 140 bps Semi annually</li> <li>1 Limited 6 months KIBOR plus 85 bps Semi annually</li> <li>6 months KIBOR plus 285 bps Semi annually</li> <li>6 months KIBOR plus 245 bps Semi annually</li> <li>6 months KIBOR plus 245 bps Semi annually</li> </ul>	18-Mar-21	
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n Limited 6 months KIBOR plus 85 bps Semi annually Limited 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 200 bps Semi annually 6 months KIBOR plus 245 bps Semi annually	Limited 6 months KIBOR plus 85 bps Semi annually Limited 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 200 bps Semi annually 6 months KIBOR plus 245 bps Semi annually	15-Jan-13	
Limited 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 200 bps Semi annually 6 months KIBOR plus 245 bps Semi annually	Limited 6 months KIBOR plus 285 bps Semi annually 6 months KIBOR plus 200 bps Semi annually 6 months KIBOR plus 245 bps Semi annually	10-Feh-13	
6 months KIBOR plus 245 bps Semi annually 6 months KIBOR plus 245 bps Semi annually	6 months KIBOR plus 245 bps Semi annually 6 months KIBOR plus 245 bps Semi annually	31-Mav-13	
6 months KIBOR plus 245 bps Semi annually	6 months KIBOR plus 245 bps Semi annually	18 Sen 14	
6 months KIBOR plus 245 bps Semi annually	6 months KIBUK plus 245 pps Semi annually		
		28-Mar-11	

# **TERM FINANCE CERTIFICATES - UNLISTED**

<b>2009</b> 2008 Rating	<	Maturity Date	1 
2008 st <b>n '000</b>	50,000 - - - - - - - - - - - - -	Payment	Semi annually Semi annually Semi annually Semi annually Semi annually Semi annually Quarterly Quarterly Semi annually Semi annually
2009 Cost Rupees in	48,958 80,000 94,837 100,000 300,000 1,118,248 1,118,248 1,118,248 1,118,248 1,118,248 1,118,738 1,49,014 2,50,000 2,50,000 8,118,738 8,118,738	on Rate	R plus 190 bps R plus 175 bps R plus 175 bps R plus 140 bps R plus 140 bps R plus 170 bps R plus 170 bps R plus 190 bps R plus 20 bps R plus 25 bps R plus 25 bps R plus 35 bps
2009 2008 No. of certificates of Rs. 5,000/- each	10,000       10,000         20,000       10,000         20,000       20,000         360,000       10,000         360,000       10,000         360,000       10,000         360,000       10,000         360,000       10,000         371,061       1         21,000       20,000         30,000       00,000         30,000       00,000         90,000       00,000         90,000       50,000	Coupon	6 months KIBOR 3 months KIBOR 6 months KIBOR 6 months KIBOR * 13.03% * 12.58% 6 months KIBOR 6 months KIBOR 6 months KIBOR 6 months KIBOR 6 months KIBOR 6 months KIBOR 8 months KIBOR 8 months KIBOR 9 months K
<b>z</b> ō	d d d d	Bonds	Al Zamin Leasing Modaraba Amreli Steel (Private) Limited Engro Chemical Pakistan Limited Engro Foods Limited Engro Foods Limited Engro Foods Limited SOP Ijara Sukuk-1at Issue GOP Ijara Sukuk-2nd Issue GOP Ijara Sukuk-3nd Issue GOP Ijara Sukuk-4th Issue Haq Bahu Sugar Mills Limited Liberty Power Technology Limited Liberty Power Technology Limited Liberty Power Technology Limited Sitara Per Oxide Limited MAPDA 2nd Issue MAPDA Ist Issue
S / BONDS	d d mited imited imited ted Limited ifed	Sukuk Certificates /	odaraba ) Limited istan Limited I Issue a Is
SUKUK CERTIFICATES	Al Zamin Leasing Modaraba Amreli Steel (Private) Limited Engro Foeds Limited GOP Ijara Sukuk-1st Issue GOP Ijara Sukuk-3rd Issue GOP Ijara Sukuk-3rd Issue GOP Ijara Sukuk-3rd Issue GOP Ijara Sukuk-4th Issue GOP Ijara Sukuk-4th Issue GOP Ijara Sukuk-4th Issue Haq Bahu Sugar Mills Limited K.S.Sulemanji Esmailji & Sons (P Liberty Power Technology Limited Maple Leaf Cement Limited Sitara Per Oxide Limited Sui Southern Gas Company Limit WAPDA 2nd Issue WAPDA Ist Issue	Other particulars of Suku	Al Zamin Leasing Modaraba Amreli Steel (Private) Limited Engro Chemical Pakistan Limited Engro Foods Limited Engro Foods Limited GOP Ijara Sukuk-1st Issue GOP Ijara Sukuk-3rd Issue GOP Ijara Sukuk-4th Issue GOP Ijara Sukuk-4th Issue GOP Ijara Sukuk-4th Issue Hang Bahu Sugar Mills Limited Liberty Power Technology Limited Liberty Power Technology Limited Naple Leaf Cement Limited Sitara Per Oxide Sitara Per Per Per Oxide Sitara Per
8. SUKUK	Al Zam Amreli Amreli GOP GOP I GOP I CoP CoP I COP I CoP I COP I CoP COP COP I COP COP I COP I COP COP COP COP COP COP COP COP COP COP	<b>8.1</b>	₹₹₩₩0000±⊻⊐⊐≥ਲ਼ਲ਼ਲ਼ਲ਼

000 25,000 A+(f)	Cost	Value Runees in	Net Asset V	f Units	No. of	
25,000		2				
	5 <u>2</u>	25,022	620,319	2,500,000	61,974,248	ABL Income Fund
15.000	12.000 15.0	8.611	12.150	1.582.913	1.516.896	AKD Index & Tracker Fund
C L	C L	22,044	34 153	811 646	787 852	AKD Conortinity Fund
) (	) (					-
Z0,000	Ώ N	20,030	23,000	200,000	100,000	Alfalan GMP Principal Protected Fund
09	28.565 60.0	37,815	19,195	629.050	307.714	Askari Asset Allocation Fund
			202 706	6 700 70E	010 101 0	
· 000.000			Ce 1'0e7	0,102,130	2,100,310	
200,000	200,789 200,0		201,786	394,750	390,930	Atlas Income Fund
* 			95,924	Ì	888 844	Crochy Dradon Flind
	, DCI	103,280	<b>20,935</b>	1,4/3,8/4	434,351	Faysal Saving & Growth Fund
* 000	15,000	1	14,830	ł	150,000	First Habih Stock Fund
	150	ŝ	OFF LCF	1 246 612	A A AO ATC	
400,000	1 0 0	-0,+00	to: 1, 101	5	4,440,470	
- 000	75.000	-1	76.663	1	726.392	IGI Income Fund
*			20,040		108 006	ICI lelamia Erind
	×0,000		2010 010	1		
1	100,000	1	107,630		1,043,125	JS Fund of Fund
	500	631	503 464	4	4 879 477	IS Income Fund
740,000	(40,	202	011,401	-	0,000,040	KASB LIQUIG FUNG
- 000	150.000	1	152.126	1	1.501.356	Lakson Monev Market Fund
** 000 35 000	<u>о</u> Б	12762	10,100	250,000	727 810	
	1 1 1					
130,000 3.	130,	089,885	123,181	0,990,342	6,330,342	MCB Dynamic Cash Fund
- O00	25.000	1	26.319	1	501.500	Meezan Cash Fund
300 000	300		201 880	5 770 A70	5 801 170	Meezon lelomic Income Erind
3/0,460	n n n	3/1,893 1,2	1,394,125	8,425,300	27,144,183	MSF Perpetual
400.000	600.457 400.0		604.549	37,189,583	59.463.049	Nafa Cash Fund
	ц С					
	n N	N V N	1	Z, 200,000		Nata Islamic Multi Asset Fund
40	70,000 40.0	17,117	70,442	3,216,727	9,772,715	Nafa Stock Fund
, ,			94 531	1		National Investment Truet
* 						
1	-	1	101,000	1		
	150,000		148,767	1	2,935,995	Pakistan Income Enhancement Fund
300 000	200	100	192 761	6 054 073	3 790 032	Dakietan Incoma Eund
	ο C					
	ς Ν	13,832	12,333	300,331	1,1/0,4/1	Pakistan Stock Market Fund
с 2	50.000 15.0	13.985	49,949	150,000	499,790	UBL Islamic Income Fund
) ц · с	) ц · с					
×3,000	Ϋ́	17,030	20,333	130,121	211,000	UDL PIIIICIPAI PIOLECIEU PIAII - I
- 000	- 20,000	1	62,448	1	656,256	UBL Principal Protected Plan - II
** 1	200,000		200,808	1	1 753 627	I Init Trust Óf Pakistan
	000	~	1 125 100	7 050 010	11100110	
			1,400,130	, 000, v	14,133,173	
400,000	400,	389,622	I	4,106,743	I	United Money Market Fund
- 000	100.000	•	98.991		1.159.420	United Stock Advantage Fund (Class - A)
000 – 4 - Stai	25,000	1	25,140		65,765	
	2000			1		
<b>630</b> 6,380,460	380.	5,874,599 8,5	8,622,829			
	•	•    				** Ratinge not available

# OPEN ENDED MUTUAL FUNDS

9.

	2008
	2009
LISTED	
ERTIFICATES - LISTED	
ANCE CER	
TERM FINANCE CI	

10.

	2009	2008	2009	2008	2009	2008	2009	2008
	Number of Units	of Units	Market Value	Value	0	Cost	Rat	Rating
				Rupees in '000	000, u			
BMA Principal Guaranteed Fund - I	I	5,517,697	l	49,659	I	49,575	*	* *
JS Large Capital Fund (Formerly								* *
UTP Large Capital Fund)	2,820,500	2,820,500	12,974	9,279	27,959	27,959	**	*
Meezan Balanced Fund	2,500,000	2,500,000	15,250	12,700	25,000	25,000	**	5 - Star
Pakistan Strategic Allocation Fund	3,416,000	3,087,000	15,167	8,582	32,150	30,868	4 - Star	4 - Star
PICIC Energy Fund	4,200,000	4,200,000	19,908	15,162	42,000	42,000	**	* *
PICIC Growth Fund	42,000	42,000	599	332	1,946	1,946	*	
		1	63,898	95,714	129,055	177,348		
** Dotinge act evelopie		11						

- \*\* Ratings not available
- Break-up value per ordinary share of Habib Metropolitan Financial Services Limited (subsidiary company) based on its audited financial statements as of 31 December 2009 amounted to Rs. 10.37 (2008: Rs. 10.05) per share. <del>,</del>



Terresond     Father s/Husband S Name     Father s/Husband S Name     Father s/Husband S Name     Principal Interess.     writensord       Mr. Macbool Ahmed     Mr. Macbool Ahmed     Mr. Abdul Sattar     5,600     346     5,346     2,310     346       Syed Abid All Shah     Syed Amijad All Shah     2,489     540     3.029     939     540       Total     4201-1605876-7     Total     8,089     8,375     3,249     866	Mathematication     Father Shlusband's Name (with NIC No.)     Father Shlusband's Name (mithion of mark-up)     Principal Interesting total       Mr. Machool Ahmed 42201-4222986-5     Mr. Abdul Satiar     5.600     346     5.349     2.310     346       Mr. Machool Ahmed 42201-16056076-7     Mr. Abdul Satiar     2.489     5.40     3.029     933     540       Total     2.003     886     8.975     3.249     886     8.975     3.249     886		and address of the	Name of Individuals/	:	Outstar begin	Outstanding liabilities at beginning of the year	ities at vear	Princinal	Interest/	
Mr. Madbool Ahmed         Mr. Abdul Sattar         5,600         346         5,946         2,310         346           42201-492398-5         Mr. Madpool Ahmed         Mr. Abdul Sattar         5,600         346         5,346         2,310         346           Association         Syed Abid Ali Shah         Syed Amjad Ali Shah         2,489         540         3.029         939         540           Total         2,010         866         8,975         3,249         866         8,975         3,249         866	Rt. Madbool Ammed         Mr. Abdul Sattar         5,00         346         5,310         346           Atto:         Syed Anija Ali Shah         Syed Anija Ali Shah         2,489         5,946         2,310         346           Atto:         Syed Anija Ali Shah         Syed Anija Ali Shah         2,489         5,40         3,39         5,40           Atteet, Atto:         42101-1003876-7         Total         8,089         8,66         3,73         3,46	i i	wer	partners/directors (with NIC No.)	Father's/Husband's Name	Principal	Interest/ mark-up	Total	written-off		Tota
Mr. Macbool Ahmed     Mr. Abdul Sattar     5.90     346     2.310     346       42201-4922986-5     Syed Amjad Ail Shah     2.489     5.40     3.029     939     540       Syed Abid Ali Shah     Syed Amjad Ail Shah     2.489     540     3.029     939     540       Total     Total     8.089     86     8.975     3.249     86	Mi: Madbool Ahmed 42201-492298-5         Mi: Madbool Ahmed 42201-492298-5         Mi: Madbool Ahmed 42201-492298-5         Mi: Madbool Ahmed 42201-492298-5         2310         346         2310         346           Reter Annah Reter Annnah R						•	- Rupee	- 000, ui s		
Syed Amjad Ai Shah     2,489     540     3,029     540       Total     8,009     886     8,975     3,249     886	Syed Aniad Ali Shah         Syed Aniad Ali Shah         2,489         540         3,029         939         540           Total         I         B,009         886         8,975         3,249         886         9	/r. N 08-5 //.A.	aqbool Ahmed achi Tower, Jinnah Road, hi	Mr. Maqbool Ahmed 42201-4922998-5	Mr. Abdul Sattar	5,600	346	5,946	2,310	346	2,656
Tota 8,08 8,05 3,249 886	Total 8,08 8,975 3,249 866	aj M	thi Rubber Store anzil, Jameela Street, Marvil M A Tinnah Boad	Syed Abid Ali Shah 42101-1605876-7	Syed Amjad Ali Shah	2,489	540	3,029	939	540	1,479
		arac	u Malizli, M. A. Jililali Ruau Li		Total	000 0	886	8.975	3.249	886	4,135
						600,0					

# <u>] # OMDB</u>

# ANNEXURE III AS REFERRED TO NOTE 6.3 OF THE FINANCIAL STATEMENTS CONSOLIDATED BALANCE SHEET

ASSETS	2009	2008 (Restated) Rupees in '000	2007 (Restated)
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	11,192,498 4,836,399 150,000 111,379,520 102,293,132 2,465,977 825,465 4,015,510	11,401,384 2,974,237 98,176 53,335,855 108,261,259 1,618,110 1,145,665 3,633,387	10,201,545 3,691,183 3,989,249 61,735,716 89,826,806 1,294,486 
LIABILITIES	237,158,501	182,468,073	172,867,688
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities	3,111,467 68,186,674 142,185,495 - - 4,923,208 218,406,844	2,372,146 30,372,598 128,190,943 - - 6,523,998 167,459,685	3,210,041 29,917,483 121,140,539 - - 60,874 5,122,392 159,451,329
NET ASSETS	18,751,657	15,008,388	13,416,359
REPRESENTED BY:			
Share capital Reserves Unappropriated profit	7,527,525 7,587,835 3,784,926	6,022,020 7,039,936 3,091,767	5,018,350 6,383,936 1,958,125
(Deficit) / Surplus on revaluation of (assets) / liability - net of tax	18,900,286 (148,629) 18,751,657	16,153,723 (1,145,335) 15,008,388	13,360,411 55,948 13,416,359

# CONTINGENCIES AND COMMITMENTS

# **BRANCH NETWORK**

# **REGISTERED OFFICE AND HEAD OFFICE**

Plot W.O.1/33, North Napier Road,

Phones : (021) 3273 7603 (4 Lines)

Near Dandia Bazar, Karachi

North Napier Road:

Ground Floor, Spencer's Building, G.P.O. Box 1289, I.I. Chundrigar Road, Karachi-74200, Pakistan (021) 3263 6740 (20 Lines) (021) 3263 0405 - 3262 0716 111-14-14-14 and 111-18-18-18 Phones Fax U.A.N.

14th Floor, Saima Trade Towers 'A' I.I. Chundrigar Road, Karachi-74200, Pakistan. Phones :

(021) 3227 1935 (14 Lines) (021) 3227 1950 Fax

SWIFT MPBLPKKA www.hmb.com.pk URL info@hmb.com.pk E-mail

# KARACHI

# Main Branch:

Ground Floor Spencer's Building, I.I. Chundrigar Road, G.P.O Box 1289 Karachi. (021) 3263 6740 (20 Lines) Phone (021) 111-18-18-18 (021) 3263 0404-5 UAN Fax MPBLPKKA SWIFT

# Cloth Market:

BR 1/43	, N	letro Centre,	
Bombay Bazar, Kharadar,			
P.O. Box	< 6	453, Karachi.	
Phones		(021) 3231 3712 (3 Lines)	
	;	(021) 3231 3763, 3231 3927	
Fax		(021) 3231 3715	
SWIFT	:	MPBLPKKA011	

# Paper Market:

Plot No.	7,	8 R-6, Altaf Hussain Road,
New Cha	alli	,Karachi.
Phones	1	(021) 3221 0562 (6 Lines)
Fax	:	(021) 3221 0568
SWIFT	÷	MPBLPKKA013

# Gulshan-e-lqbal:

Plot No. 118/B/A-XV, Block 10-A, Main Rashid Minhas Road, Near Drive-in Cinema, Gulshan-e-Iqbal, Karachi. (021) 3402 1651 (3 Lines) (021) 3402 1654 Phones (021) 3402 1655 Fax

# Shahrah-e-Faisal:

		ions Tower 3, Jinnah Society,
Near Sh	ah	eed-e-Millat Flyover,
Shahrah	ı-е	-Faisal, Karachi.
Phones	:	(021) 3452 8395 (3 Lines)
	:	(021) 3452 2920
Fax	:	(021) 3438 3498
SWIFT	:	MPBLPKKA012

# Jodia Bazar:

7- Mehboob Chamber, Adamjee Haji Dawood Road, Jodia Bazar, Karachi. (021) 3243 7187, 3241 1925, Phones (021) 3243 7909, 3243 8157 (021) 3243 0056 Fax SWIFT : MPBLPKKA015

# Karachi Stock Exchange:

Old Stock Exchange Building, Stock Exchange Road, Karachi. : (021) 3240 1921 (3 Lines) : (021) 3240 1925 Phones : Fax

# M. A. Jinnah Road:

Corner A	۱bc	dullah Haroon Road,
Karachi.		
Phones		(021) 3273 7617 (4 Lines)
Fax	:	(021) 3273 7621
SWIFT	:	MPBLPKKA020

Fax	:	(021) 3273 7607
SWIFT		MPBLPKKA021
Karimabad	1	
Sohni B	- rida	al Shopping Centre,
		k-4, F.B. Area,
Karachi.		
Phones		(021) 3634 5236 (2 Lines)
1 1101100		(021) 3634 9446, 3680 2262
Fax		(021) 3634 9447
SITE:		· · · ·
	6.4	atra Chaurranai
		etro Chowrangi,
		Karachi.
Phones		(021) 3256 4101 (3 Lines)
-		(021) 3256 4104, 32564793
Fax		(021) 3256 4100
SWIFT	÷	MPBLPKKA023
DHA:		
1-C, Kha	aya	iban-e-Shamsheer,
Phase V	ςκ	Carachi.
Phones	:	(021) 3585 7404 (3 Lines)
	1	(021) 3585 7407
Fax	:	(021) 3585 7403
Timber Ma	rk	et:
5, Siddio	I W	/ahab Road, Timber Market,
Karachi.		
Phones	:	(021) 3276 8411 (3 Lines)
		(021) 3276 8415
Fax		(021) 3276 8414

## Korangi:

Sá

Showroom No. 2, Plot No. 27 & 28, Sector No. 16, Near Vita Chowrangi, Korangi Industrial Area, Karachi. Phones : (021) 3507 8861-64 Fax : (021) 3507 8865

addar:		
SB-4/4,	Za	ibunnisa Street, Saddar,
Karachi.		
Phones	;	(021) 3521 6308 (2 Lines)
	:	(021) 3521 6433
Fax	:	(021) 3521 6434
		• •

# Alamgir Road:

25, Central Commercial Area, Main Alamgir Road, Bahadurabad, Karachi. (021) 3494 8805 (3 Lines) Phones

(021) 3494 8810 (021) 3494 8803 Fax

# Ittehad:

86-C, 11th Commercial Street, D.H.A. Phase 11 Ext., Karachi. (021) 3589 7623 (2 Lines) Phones : (021) 3538 2109 (021) 3538 2110

### (021) 3588 6872 Fax North Karachi Industrial Area:

ST-5, Gabol Town,

- Federal 'B' Area, Karachi. Phones : (021) 3695 7569, 3693 3461 (3 Lines) (021) 3693 3234, 3693 3235
- Fax : (021) 3695 7570

# Hyderi:

7-A, Mustafa Market, Block G, Barkat-e-Hyderi, Karachi, Phones (021) 3664 0774 (3 Lines) Fax (021) 3664 0777

# Dhoraji Colony:

Madni Pride, Block 7 & 8, C.P. Berar, C.H.S., Dhoraji Colony, Karachi. Phones : (021) 3494 9535 - 44 - 64 (021) 3494 9556 : (021) 3494 9592 Fax

# Gulshan Chowrangi:

FL 4/S, Hamid Square, Block 3, Gulshan-e-Iqbal, Karachi. Phones : (021) 3480 0790 (3 Lines) Fax : (021) 3480 0789

# Khalid Bin Walid Road:

Khalid Bin Walid Road, F/168/A, Madina Mall, Block-3, PECHS, Karachi. Phones : (021) 3439 0191 (3 Lines) Fax : (021) 3439 0190

# Ceramic Market:

485/486, Rizvia Society, Nazimabad, Karachi, (021) 3660 0546 (3 Lines) Phones : (021) 3670 1001 Fax (021) 3660 7462

## Landhi:

15 Milestone, National Highway, Landhi-4, Karachi, Phones : (021) 3502 4901 (4 Lines) (021) 3769 0866 Fax : (021) 3502 5200

# Paposh Nagar:

6-A, Block V-A Nazimabad No. 5, Karachi (021) 3670 0001 (4 Lines) Phones : Fax : (021) 3670 0005

# Textile Plaza:

Nadeem Cloth Market, M.A. Jinnah Road, Karachi. (021) 3242 2476 (2 Lines) (021) 3242 2415 (2 Lines) Phones : (021) 3241 3964 Fax (021) 3241 6148

# Water Pump:

57, Nawaz Court, Block-16, FedeTal "B" Area, Karachi Phones : (021) 3681 2577 (2 Lines) (021) 3632 3028 Fax (021) 3633 4557

# Shershah:

D-283/1, S.I.T.E. Area,		
Trans Ly	ari Quarter, Karachi.	
Phones	: (021) 3258 6301 (3 Lines)	)
Fax	: (021) 3258 6305	

# University Road:

NED University Campus, Gate No. 1. University Road, Gulshan-e-lqbal, Karachi. Phones : (021) 9926 1191-93 (3 Lines) Fax : (021) 9926 1195

# Boat Basin:

GPC-2, BI-5 KDA Scheme No. 5, Clifton, Karachi. Phones : (021) 3587 9734 (3 Lines)

	;	(021) 3587 9737
Fax	:	(021) 3587 9738

# HBZ Plaza:

HBZ Plaza, I.I. Chundrigar Road, P.O. Box 1424, Karachi-74200. Phones : (021) 3263 3311-30 Fax : (021) 3263 1418-19 SWIFT : MPBLPKKA 052

# Mereweather Tower:

GK-7/99, Tower Mention, M.A Jinnah Road , Opp. M.W. Tower, Karachi Phones : (021) 3240 1981-5 Fax : (021) 3243 8295 SWIFT : MPBLPKKA 056

# Clifton:

S-2, Uzma Arcade, Block-7, Khayaban-e-Iqbal, KDA Scheme 5, Clifton Karachi Phones : (021) 3587 7831-5 Fax : (021) 3583 2019 SWIFT : MPBLPKKA 057

# City Court:

Premises No, 5 & 7, Court Chamber, Syedna Tahir Saifuddin Road, Opp. City Court,Karachi. (021) 3272 9991-4 Phones : (021) 3272 0106-8 (021) 3272 9805 Fax SWIFT : MPBLPKKA 058

# Plaza Square:

Shopp # 1 &1B, Ground Floor, Naseeb Building No. 37/1,Plaza Square, M.A. Jinnah Road, Karachi Phones : (021) 3273 7183-5 (021) 3275 0623 (021) 3273 7187 Fax SWIFT : MPBLPKKA 059

# Hussainabad:

R-479/2, Ground Floor, Federal "B" Area Karachi Phones : (021) 3682 4048-51 (021) 3682 4052 Fax **MPBLPKKA 060** SWIFT

# Marriot Road:

MR - 1/37-G-5, Jelani Manzil, Marriot Road Karachi. Phone : (021) 3247 3509 (021) 3247 3359 (021) 3247 3586 (021) 3247 3550 Fax SWIFT : MPBLPKKA 063

# Industrial Area Korangi:

Plot No. SC-8 (ST-17) Sector - 15, Korangi Township, Karachi. (021) 3511 4055-60 (021) 3832 0007-8 Phone ÷ : (021) 3511 4053 Fax

# Business Avenue:

Business Avenue, 26/A, Block - 6, Shahrah-e-Faisal Karachi. (021) 3439 1420-25 Phone Fax : (021) 3439 1428 SWIFT : MPBLPKKA 065

reeay St	ree	<u>t:</u>
Shop #	12,	15, 16 & 17, Plot # 273/1,
Coronal	tion	Building, Artillery Maidan,
Preedy	Str	eet, Saddar Karachi.
Phone	:	(021) 3272 6391
		(021) 3274 3394-6
		(021) 3274 3406
Fax	1	(021) 3274 3408
SWIFT		MPBLPKKA 066

# Bahadurabad:

- de Chur - A

Prime Arcade,			
Bahadur Shah Zafar Road,			
Bahadurabad, Karachi.			
Phone : (021) 3494 9316, 3493 367	7		
(021) 3413 0936, 3413 093	7		
Fax : (021) 3493 3729			
SWIFT : MPBLPKKA 0687			

# Khayaban-e-Shahbaz:

Plot No.	6/	2, Survey, No. 26,	
Khayaban-e-Shahbaz Lane 2,			
Phase V	'I E	D.H.A. Karachi.	
Phone	:	(021) 3534 2036, 3584 7314	
		(021) 3425 4774	
Fax	:	(021) 3584 7126	
SWIFT	÷	MPBLPKKA 070	

# North Nazimabad:

Shop No	o. 6	6/7 & 8, Kaneez Market
North Na	azi	mabad Karachi.
Phone	:	(021) 3663 9404
		(021) 3663 9262
		(021) 3663 9816
		(021) 3663 6291
Fax	:	(021) 3663 6427
SWIFT	÷	MPBLPKKA 071

# Mission Road:

Plot Survey No. 1, Shop No. 2,					
Popular	Popular Tiles Building,				
Mission Road Karachi					
Phone	:	(021) 3273 6656			
		(021) 3276 2291			
Fax	:	(021) 3276 6293			
SWIFT	:	MPBLPKKA 073			

# Mangopir Road:

D-22, Mangopir Road,				
S.I.T.E. Karachi.				
Phone	:	(021) 3259 4025-27		
		(021) 3259 4028		
Fax		(021) 3259 4029		
SWIFT	:	MPBLPKKA 076		

# Phase II, D.H.A :

Plot Bearing No. 12-C Korangi Road, Phase II, D.H.A. Karachi. Phone : (021) 3539 6989-91 Fax : (021) 3539 6996

# Gulistan - e - Johar:

Shop No. B-5/1, 1 Plot No. FI-22, Block-15 Gulistan-e-Johar, Karachi. Phone: (021) 3403 0271-13 Fax: (021) 3403 0274

# Soldier Bazar:

Rodrigues Street, Soldier Bazar, Karachi. : (021) 3224 1545-7 Phone (021) 32241549 : (021) 32241548 Fax

# U.P. More:

Block 1	- 1-В	, U.P. More, Karachi.
Phone	:	(021) 3696 4692-3
		(021) 3696 4694
Fax	:	(021) 3696 4695

# Allama Iqbal Road:

Plot No. 946, 947 - C,				
P.E.C.H.S, Allama Iqbal Road,				
Karachi				
Phone	:	(021) 3430 1061-4		
Fax	:	(021) 3430 1065		

# Lines Area:

Mubarak Shaheed Road, Opp 602 Workshop Store No. 3, Lines Area Karachi. Phones : (021) 3279 3282-84 (3Lines) 021) 3279 3285 Fax : (021) 3279 3286

# Gulshan-e-Maymar:

Plot No. SB-001, Sector - X, Sub Sector - II, Gulshan-e-Maymar, Karachi. (021) 3683 3453-4 Phones : : (021) 3683 3455 Fax

PIB Colony: Plot, No. 389, PIB Colony Karachi. Phones : (021) 3486 0561-3 Fax : (021) 3486 0565

# Nishtar Road:

Plot No. LR-10, Shop No. 1, Nishtar Road Karachi. Phones : (021) 3273 0693-97 Fax : (021) 3273 0686

# Malir City:

Plot No. Ls-33 Street No.32 Sector 4, Liaquat Market, Malir Town Ship, Karachi. Phones : (021) 3411 4087-89 Fax : (021) 3411 4152

# West Wharf:

Show Room No. 7 & 8, Pak Chamber, West Wharf Road, Karachi. 
 Karaciiii

 Phones
 : (021) 3231 4152

 Fax
 : (021) 3231 4253
 (021) 3231 4752-54

# Civil Lines:

Mehran Estate, Plot No. 18/15, Survey Sheet No. C.L.17, Civil Lines Quarters, Karachi. Phones : (021) 3562 2590-2 Fax : (021) 3562 2594

# Gizri Road:

Plot No. K7-35 & 37, Choudhary Khaliq-uz-Zaman Road, Karachi. Phones : (021) 3582 2871-2

# Stadium Road:

Shop No. A, Plot No. SB-11, KDA Scheme No. 1-A (Extension), Stadium Road, Karachi Phone : (021) 3486 0061-4 : (021) 3486 0065 Fax

# Stargate:

Near Stargate, Shahrah-e-Faisal Karachi. : (021) 3460 1352-4 : (021) 3460 1351 Phone Fax

# Khayaban-e-Bokhari:

Plot # 2	4-C, Khayaban-e-Bokhari,
Phase-	VI, D.H.A., Karachi.
Phone	: (021) 3524 2701-3
	: (021) 3524 2704
Fax	: (021) 3524 2705

# Safoora Goth:

Plot # 7/7, Block 4, Scheme - 36 University Road, Near Safoora Goth, Karachi. Phone : (021) 3466 0236-8 : (021) 3466 0230 Fax : (021) 3466 0239

# Liaquatabad:

G-5, G-8 & G-9, Commercial SITE #11, Industrial Area Liaquatabad, Karachi. Phone : (021) 3491 4121-3 Fax : (021) 3491 4128

# Shahrah-e-Quaideen:

103-K, Block-2, P.E.C.H.S., Shahrah-e-Quaideen, Karachi. Phone : (021) 3452 9531 Fax : (021) 3452 3079

# Port Qasim:

 Plot # W-21/2 & 3, North Western Zone,

 Port Qasim, Karachi.

 Phone : (021) 3475 0232

 Fax : (021) 3475 0231

# Hassan Square:

 Plot # FI-4, Block No. 13-D, Karim Square,

 Shah Suleman Road, Karachi.

 Phone : (021) 3498 0126-27

 Fax : (021) 3498 0166

# Saba Avenue:

 Plot # 12-C,
 Badar Commercial Area,

 Street 6,
 Phase V,
 DHA,
 Karachi

 Phone :
 (021)
 3524
 4113-5

 Fax :
 (021)
 3524
 4116

# Sub-branch Navy Housing Society:

Navy Housing Scheme, Clifton Karachi. Phone : (021) 3529 3714

# Mohammad Ali Society:

Plot # 2A, Mohammad Ali Memorial Housing Society Sharah-e-Faisal Karachi. Phone : (021) 3454 4044-6 Fax : (021)

# Garden East:

 Bell View Tower

 Garden East, Nishter Road,

 Karachi

 Phone
 :

 (021) 3225 5362-4

 Fax
 :

 (021) 3225 5367

# Zamzama:

3-E, 8th Zamzama Lane, Phase V, DHA, Karachi. Phone : (021) 3530 2177-80 Fax : (021)

# QUETTA:

Shahrah-e-Iqbal, G.P.O. Box 185, Ouetta. Phones : (081) 284 5302, (081) 284 5308 UAN : (081) 111-18-18-18 Fax : (081) 282 4209 Cable : BANKMETRO

# HYDERABAD:

F-66, Risala Road,						
P.O. Box No. 182, Hyderabad.						
Phones	: (022) 278 3893, 784087					
UAN	(022) 111-18-18-18					
Fax	: (022) 278 3894					

# SUKKUR:

B-2558 Shaheed Gunj, Sukkur Phones : (071) 562 0432-35 Fax : (071) 562 0484

# HUB

 Hub Chowki:

 Shops # 1,2,3, & 4, Survay # 97/111,

 Mouza Bairut, Main RCD Road,

 Tehsil Hub, Distt. Lasbella, Baluchistan.

 Phone : (0853) 363 701-2

 Fax : (0853) 363 705

# LAHORE

h:	•
ec	House,
n	Road, Lahore.
	(042) 3627 9062 (4 Lines)
	(042) 3627 8812, 3630 6902
:	(042) 3630 7715-16, 3630 4383
	(042) 3630 8301
	(042) 111-18-18-18
:	(042) 36279061
:	MPBLPKKA002
	ec n

# Gulberg:

85, D-1, Main Boulevard, Gulberg-Ill, G.P.O Box No. 54660, Lahore. Phones : (042) 3587 2091 (4 Lines) : (042) 3575 5151, 3575 5252 Fax : (042) 3575 4480

# Circular Road:

83-Circular Road, Lahore. Phones (042) 3767 2634 ( 5 Lines) Fax (042) 3767 2631

# Defence DHA:

9-Z, Defence Housing Authority, Lahore, Phones : (042) 3589 4162 (3 Lines) Fax : (042) 3589 3878

# Badami Bagh:

38-R-359, Circular Road, Lahore. Phones : (042) 3772 3471 : (042) 3773 1413 (3 Lines)

# Model Town Link Road:

207-B, BI-A, Model Town Link Road,			
Lahore.			
Phones	:	(042) 3520 1635 (3 Lines)	
		(042) 3520 3657	
Fax	÷	(042) 3520 3658	

# <u>Sub-branch Makro Model Town Link Road:</u> Makro-Habib, Model Town Link Road,

Lanore		
Phones	:	(042) 3591 6951-52
Fax		(042) 3591 6934
		· · /

# Davis Road:

14-B, Davis Road, (Sir Aga Khan Road)					
P.O.Box 2276, Lahore					
Phone	:	(042) 3627 9020 (5 Lines)			
		(042) 3630 7613			
Fax	:	(042) 3636 8392			
SWIFT	:	MPBLPKKA053			

## Main Boulevard:

19-B, Main Boulevard, Gulberg Lahore. Phone : (042) 3587 8475-9 Fax : (042) 3587 8473

# Baghbanpura:

Plot # 277, G.T. Road, Baghbanpura, Lahore. Phone : (042) 3685 6532-4 Fax : (042) 3685 6535

# Raiwind Road:

9 KM Raiwind Road, Bhoptian Chowk, Khewat No. 840, Khatoni No. 1251, Khasra No. 1907-10, Lahore. Phone : (042) 3532 3151-5 Fax : (042) 3532 3152 SWIFT MPBLPAAK069

# Garden Town:

Ibrahim Trade Center, 1-A1, Aibak Block, New Garden Town Lahore. Phone : (042) 3594 1636-8 (042) 3594 1631 Fax : (042) 3594 1632 SWIFT : MPBLPKKA074

# Ravi Road:

75-76, Ravi Road,				
Datagunj Buksh Town,				
Lahore.				
Phone	1	(042) 3770 3106-7		
		(042) 3770 5201		
Fax	:	(042) 3770 5202		
SWIFT	:	MPBLPKKA075		

# Shahrah-e-Quaid-e-Azam:

Bank Square, Lahore. Phone : (042) 3723 5725 (4 Lines) : (042) 3723 5703 Fax : (042) 3723 5704

# <u>Urdu Bazar:</u>

 Outside
 Lohari
 Gate, 213

 Circular
 Road, Lahore.

 Phone
 : (042) 3736 1274-7

 Fax
 : (042) 3736 1273

# Ferozepur Road:

19 K.M. Freozpur Road, Mouza Attari, Lahore. Phone : (042) 3580 9344-50 Fax : (042) 3580 8570

# Johar Town:

 Plot No. 654, Block G/1,

 Johar Town Scheme, Lahore.

 Phone
 : (042) 3529 0902

 Fax
 : (042) 3529 0903

# Walton Road:

E-65, Zaman Colony, Walton Road, Lahore. Phone : (042) 3660 1325-26 Fax : (042) 3660 1324

# Lahore Cantt:

1186 - Tufail Road, Saddar, Lahore Cantt, Lahore. Phone : (042) 3660 4801-3 Fax : (042) 3660 4804

# Iqbal Town:

19 - Hunza Block, Main Boulevard, Iqbal Town, Lahore. Phone : (042) 3529 6719 Fax : (042) 3529 6819

# Brandreth Road:

39 Brendreth Road, Lahore. Phone : (042) 3738 1107 Fax : (042) 3738 1106

# Gulshan-e-Ravi:

173, Block-A, Gulshan-e-Ravi, Lahore. Phone (042) 3740 2112 Fax : (042) 3740 2113

# Shadman:

119, Shadman Colony # 1, Lahore (042) 3756 1261-2 Phone Fax (042) 3753 6472

# PESHAWAR

# Main Branch:

95-A, Sa	ado	lar Road, Peshawar.
Phone	:	(091) 527 0904 (3 Lines)
	:	(091) 527 5784, 275709
UAN	:	(091) 111-18-18-18
Fax	:	(091) 5275624

# Khyber Bazar:

Haroon Mansion, Khyber Bazar, Old City, Peshawar. Phone : (091) 256 6682-84 Fax : (091) 256 6685

# MIRPUR (A.K)

Ejaz Plaza, Allama lqbal Road, Mirpur, Azad Kashmir. Phones : (058274) 43435, 48039-40 (058274) 45719 : (058274) 43677 Fax

# SIALKOT

# Main Branch:

Allama Iqbal Chowk, Railway Road, G.P.O. Box 2626, Sialkot. (052) 458 002, 458 0037 Phones : (052) 460 4905, 460 2451 (052) 459 3572 (052) 111-18-18-18 UAN : (052) 458 8024 : MPBLPKKA006 Fax SWIFT

# Small Industrial Estate:

27-28-A, Small Industrial Estate, Sialkot. (052) 325 4720, 325 4799 Phones : (052) 325 4738 Fax

# MULTAN:

85-A, Qasim Road, P.O. Box No- 108, Multan Cantt. Phones : (061) 458 3515 (3 Lines) : (061) 478 5719 - 20 LAN (061) 111-18-18-18 Fax (061) 4583518

Ghalla Mandi: Chowk Shah Abbas, New Ghalla Mandi, Vehri road Multan. Phone : (061) 624 4905-6 Fax : (061) 624 4907

# FAISALABAD:

Main Branch: P/64, Taj Plaza, Kotwali Road, Faisalabad. (041) 264 9902 (5 Lines) (041) 111-18-18-18 (041) 264 9901 Phones : UAN Fax SWIFT : MPBLPKKA009

# Sargodha Road:

P-61, Opp. Punjab Medical College, Faisalabad. (041) 881 3291-6 Phones : (041) 881 3409 Fax SWIFT : MPBLPKKA054

# Susan Road:

7- Main Susan Road, Madina Town, Faisalabad. Phones : (041) 850 2153-6 Fax : (041) 850 2159 SWIFT MPBLPKKA054

# ISLAMABAD:

Islamabad		
24-D, Ra	asł	nid Plaza,
Jinnah A	ve	enue, Islamabad.
Phones	:	(051) 227 4088 (3 Lines)
		(051) 227 7438
UAN	:	(051) 111-18-18-18
Fax		(051) 227 4082
SWIFT	:	MPBLPK010

# F-10 Markaz:

F-10, Markaz Branch, 1-k, 10th Avenue, F-10, Islamabad Phones : (051) 210 2515-16 Fax : (051) 210 2514

# RAWALPIND:

## Main Branch: 186/2, Bank Road, Rawalpindi Cantt. Phones : (051) 511 0178 - 81 - 82 : (051) 551 7013, (051) 511 0177 Fax : (051) 579 4376

# Murree Road:

NM - 1066 - 6th Road Chowk. Murree Road Rawalpindi. Phone : (051) 445 2061-2 Fax (051) 4452317

# RAHIM YAR KHAN:

7-8, Shahi Road, Rahim Yar Khan Phone (068) 588 3493, 587 2876-79 Fax (068) 587 4193

# KASUR:

Railway Road, Kasur. Phones : (0492) 925 0053, 276 4606 : (0492) 276 5331 : (0492) 925 0090 Fax

# GUJRANWALA:

Main G.T. Road, Opposite City Top Hotel, Gujranwala. Phones : (055) 384 5467 (3 Lines) (055) 325 1997 Fax : (055) 384 5466

# KAMOKE:

Al-Madni Plaza, G.T. Road, Kamoke, Lahore. Phone : (055) 681 4185

# BAHAWALPUR

# Yazman Mandi:

Bahawalpur Road-Yazman Mandi, Distt. Bahalwalpur. Phone : (062) 270 3042-3 (062) 270 3041 Fax

# KHANPUR:

Mouza Kachi Jamal, Opp. New Sabzi Mandi, Jethe Butla road, Khanpur. Phone : (068) 557 1872-5 (068) Fax

# Islamic Banking Branches:

# KARACHI:

# Al Falah Court:

Al-Falah Court, I.I. Chundrigar Road, Karachi. (021) 221 5360-3 (021) 221 5358 MPBLPKKA 71 Phone Fax SWIFT :

# Zaibunisa Street:

SB-4f4, 2nd Floor, Zaibunnisa Street, Saddar, Karachi Phones (021) 565 0711 (4 Lines) (021) 565 0650 Fax

<u>Rashid Minhas Road:</u> Plot No. FL-3/15, KDA Scheme No. 24 Rashid Minhas Road, Gulshan-e-Iqbal, Karachi. Phone : (021) 481 9985-8 (021) 497 9264 Fax : (021) 481 9989 SWIFT : MPBLPKKA 72

# LAHORE:

Gulberg: House No. 85- D-1, Gulberg-III, Lahore. (042) 578 9942-4 Phone 042) 578 9940 Fax (042) 578 9941



of	
being member (s) of Habib Metropolita	n Bank Limited and holding
ordinary shares, as per Register folio	
hereby appoint	Folio No.
of	
or failing him	Folio No
of	
another member of the Bank to vote fo	r me/us and on my/our behalf at the 18th Annual General Meeting
of the Bank to be held on March 29, 20	10 and at any adjournment thereof.
As Witness my/our hand this	day of March 2010.

REVENUE STAMP RS. 5

# SIGNATURE OF MEMBER(S)

A member entitled to attend General Meeting is entitled to appoint proxy to attend and vote instead of him. A proxy should be a member of the Bank. No person shall act as proxy (except for a corporation) unless he is entitled to be present and vote in his own right.

The instrument appointing a proxy should be signed by the member or by his attorney duly authorised in writing. If the member is a corporation, its common seal (if any) should be affixed to the instrument.

The proxies shall be deposited at the Registered Office of the Bank not less than 48 hours before the time of the meeting.