

# Habib Metropolitan Bank 

(Subsidiary of Habib Bank AG Zurich)

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Habib Metropolitan Bank Ltd. (the Bank) and its subsidiary companies (together referred to as Group) as at 31 December 2008 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity, together with the notes forming part thereof for the year then ended, in which are incorporated the unaudited certified returns from the branches except for fifteen branches which have been audited by us. We have also expressed separate opinions on the financial statements of the Bank and its subsidiary company, Habib Metropolitan Financial Services Limited. The financial statements of Habib Metropolitan Trade Services Limited (a subsidiary company) are unaudited. Hence, total assets of Rs. 2,760 thousand and net profit of Rs. 965 thousand pertaining to such subsidiary company have been incorporated in these consolidated financial statements by the management using the unaudited financial statements.

These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the consolidated financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, except for any adjustment that may have been required due to the unaudited figures in respect of a subsidiary company as referred to in the first paragraph of the report, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2008 and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

|  | Note | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
|  |  | Rupe | in '000 |
| ASSETS |  |  |  |
| Cash and balances with treasury banks | 8 | 11,401,384 | 10,201,545 |
| Balances with other banks | 9 | 2,974,237 | 3,691,183 |
| Lendings to financial institutions | 10 | 98,176 | 3,989,249 |
| Investments | 11 | 53,335,855 | 61,735,716 |
| Advances | 12 | 108,261,259 | 89,826,806 |
| Operating fixed assets | 13 | 1,528,913 | 1,294,486 |
| Deferred tax assets | 14 | 1,145,665 | - |
| Other assets | 15 | 3,369,135 | 2,128,703 |
|  |  | 182,114,624 | 172,867,688 |
| LIABILITIES |  |  |  |
| Bills payable | 16 | 2,372,146 | 3,210,041 |
| Borrowings | 17 | 30,435,543 | 29,991,633 |
| Deposits and other accounts | 18 | 128,127,997 | 121,066,389 |
| Sub-ordinated loans |  | - | - |
| Liabilities against assets subject to finance lease |  | - | - |
| Deferred tax liabilities | 14 | - | 60,874 |
| Other liabilities | 19 | 6,082,412 | 5,018,843 |
|  |  | 167,018,098 | 159,347,780 |
| NET ASSETS |  | 15,096,526 | 13,519,908 |
| REPRESENTED BY |  |  |  |
| Share capital | 20 | 6,022,020 | 5,018,350 |
| Reserves |  | 7,039,936 | 6,383,936 |
| Unappropriated profit |  | 3,179,905 | 2,061,674 |
|  |  | 16,241,861 | 13,463,960 |
| (Deficit)/Surplus on revaluation of assets-net of tax | 21 | $(1,145,335)$ | 55,948 |
|  |  | 15,096,526 | 13,519,908 |

The annexed notes 1 to 45 and annexures I \& 11 form an integral part of these financial statements.

ANJUM IQBAL
Chief Executive

FIRASAT ALI
Director

BASHIR ALI MOHAMMAD Director

|  | Note | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
|  |  | Rupees in '000 |  |
| Mark-up / return / interest earned | 24 | 15,873,445 | 11,983,551 |
| Mark-up / return / interest expensed | 25 | $(10,907,002)$ | $(8,259,184)$ |
| Net mark-up / interest income |  | 4,966,443 | 3,724,367 |
| Provision against non-performing loans and advances | 12.4 | 1,004,572 | 434,740 |
| Provision for diminution in the value of investments | 11.3 | 242,713 | 7,344 |
| Bad debts written off directly | 12.6.1 | 2,535 | 76 |
|  |  | $(1,249,820)$ | $(442,160)$ |
| Net mark-up / interest income after provisions |  | 3,716,623 | 3,282,207 |
| Non mark-up / interest income |  |  |  |
| Fee, commission and brokerage income |  | 1,185,599 | 997,687 |
| Dividend income |  | 655,845 | 33,211 |
| Income from dealing in foreign currencies |  | 2,043,127 | 1,153,845 |
| Gain on sale/redemption of securities | 26 | 170,941 | 822,388 |
| Unrealized gain/(loss) on revaluation of investments classified as held-for-trading |  | - | - |
| Other income | 27 | 220,743 | 169,516 |
| Total non mark-up / interest income |  | 4,276,255 | 3,176,647 |
|  |  | 7,992,878 | 6,458,854 |
| Non mark-up / interest expenses |  |  |  |
| Administrative expenses | 28 | 3,102,436 | 2,254,018 |
| Other provisions / write offs |  | - | - |
| Other charges | 29 | 147,150 | 456 |
| Total non mark-up / interest expenses |  | $(3,249,586)$ | $(2,254,474)$ |
|  |  | 4,743,292 | 4,204,380 |
| Extraordinary / unusual items |  | - | - |
| Profit before taxation |  | 4,743,292 | 4,204,380 |
| Taxation - Current <br> - Prior years <br> - Deferred |  | $(1,994,037)$ | $(1,279,080)$ |
|  |  | $(29,186)$ | $(174,000)$ |
|  |  | 559,667 | 46,108 |
|  | 30 | $(1,463,556)$ | $(1,406,972)$ |
| Profit after taxation |  | 3,279,736 | 2,797,408 |
| Unappropriated profit brought forward |  | 2,061,674 | 1,836,616 |
| Profit available for appropriation |  | 5,341,410 | 4,634,024 |
|  |  |  | (Restated) |
| Basic earnings per share - (Rupees) | 31 | 5.45 | 4.65 |
| Diluted earnings per share - (Rupees) | 31 | 5.45 | 4.65 |

The annexed notes 1 to 45 and annexures I \& 11 form an integral part of these financial statements.

ANJUM IQBAL
Chief Executive

FIRASAT ALI
Director

BASHIR ALI MOHAMMAD Director


|  | Share Capital | Reserves |  |  |  | $\begin{gathered} \text { Un- } \\ \text { appropriated } \\ \text { Profit } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Share premium | Statutory Reserve | Special Reserve | Revenue Reserve |  |  |
|  | Rupees in ' 000 |  |  |  |  |  |  |
| Balance as at December 31, 2006 | 3,005,000 | 2,550,985 | 1,533,590 | 240,361 | 1,500,000 | 1,836,616 | 10,666,552 |
| Issue of bonus shares in the ratio of 67 shares for every 100 shares held | 2,013,350 | - | - | - | - | $(2,013,350)$ | - |
| Profit after taxation | - | - | - | - | - | 2,797,408 | 2,797,408 |
| Transfer to statutory reserve | - | - | 559,000 | - | - | $(559,000)$ | - |
| Balance as at December 31, 2007 | 5,018,350 | 2,550,985 | 2,092,590 | 240,361 | 1,500,000 | 2,061,674 | 13,463,960 |
| Issue of bonus shares in the ratio of 20 shares for every 100 shares held | 1,003,670 | - | - | - | - | $(1,003,670)$ | - |
| Cash dividend ( $\operatorname{Re} 1$ per share) | - | - | - | - | - | $(501,835)$ | $(501,835)$ |
| Profit after taxation | - | - | - | - | - | 3,279,736 | 3,279,736 |
| Transfer to statutory reserve | - | - | 656,000 | - | - | $(656,000)$ | - |
| Balance as at December 31, 2008 | 6,022,020 | 2,550,985 | 2,748,590 | 240,361 | 1,500,000 | 3,179,905 | 16,241,861 |

The annexed notes 1 to 45 and annexures I \& $\|$ form an integral part of these financial statements.

ANJUM IQBAL
Chief Executive

FIRASAT ALI
Director

BASHIR ALI MOHAMMAD
Director

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE YEAR ENDED DECEMBER 31, 2008 

## 1. STATUS AND NATURE OF BUSINESS

1.1 The Group comprises of:

- Holding company

Habib Metropolitan Bank Limited

- Subsidiary companies

Habib Metropolitan Trade Services Limited Habib Metropolitan Financial Services Limited

The Group is engaged in providing Commercial Banking and brokerage services.
1.2 Habib Metropolitan Bank Limited (the Bank) was incorporated in Pakistan on August 3, 1992 as a public limited company, under the Companies Ordinance, 1984 and is engaged in commercial banking and related services. Its shares are listed on all stock exchanges in Pakistan. The registered office of the Bank is situated at Spencer's Building, l.I Chundrigar Road, Karachi. The Bank operates 110 (2007: 100) branches including 4 (2007:4) Islamic banking branches in Pakistan. The Bank is a subsidiary of Habib Bank AG Zurich (the holding company) which is incorporated in Switzerland.
1.3 Brief profile of the subsidiaries is as follows:

| Name of company | Percentage of Shareholding | Net <br> Profit | Net Assets | Nature of Business | Country of Incorporation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rupees in '000 |  |  |  |  |  |
| Habib Metropolitan | 100 | 965 | 2,760 | Trade related services | Hong Kong |
| Trade Services |  |  |  | (under winding-up) |  |
| Limited |  |  |  |  |  |
| Habib Metropolitan | 100 | 1,393 | 301,057 | Brokerage company | Pakistan |
| Financial Services |  |  |  |  |  |
| Limited |  |  |  |  |  |

## 2. BASIS OF PRESENTATION AND CONSOLIDATION

2.1 These consolidated financial statements have been prepared in conformity with the format of financial statements prescribed by the State Bank of Pakistan (SBP) vide BSD Circular No. 04, dated 17 February 2006.
2.2 In accordance with the directives of the Federal Government regarding shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the Bank from their customers and immediate resale to them at appropriate mark-up in price on a deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon. However, during the year the Islamic banking branches of the Bank have adopted Islamic Financial Accounting Standard (IFAS) 1 "Murabaha" in respect of murabaha financing arrangements. This standard requires murabaha arrangements to be accounted for as a purchase and sale transaction of the underlying goods, and the related profit be recognised on a time proportionate basis over a period of murabaha transaction. The adoption of the above standard has not resulted in a material impact on these consolidated financial statements.
2.3 These consolidated financial statements comprise the financial statements of the Bank and its subsidiary companies. The financial statements of the subsidiary companies have been prepared for the same reporting year as the Bank using consistent accounting policies. The assets, liabilities, income and expenses of the subsidiary companies have been consolidated on a line by line basis. Intra-group balances and transactions have been eliminated for the consolidation purpose of consolidation.

## 3. STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and IFAS issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the SECP and the SBP differ with the requirements of IFRS / IFAS, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.

The SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for Banking companies till further instructions. Further, according to the notification of SECP dated 28 April 2008, IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by SBP.

During the year, interpretations of accounting standards, namely IFRIC 11 "IFRS 2 - Group Reporting and Treasury Share Transactions", IFRIC 12 "Service Concession Arrangements" and IFRIC 14 "IAS 19 - The Limit on Defined Benefit Asset Minimum Funding Requirements and their Interaction" become effective. However, these interpretations do not affect the Group's consolidated financial statements.

## 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except that certain investments are stated at market value and derivative financial instruments are carried at fair value as disclosed in notes 5.3 and 5.6 respectively.

## 5. SIGNIFICANT ACCOUNTING POLICIES

### 5.1 Cash and cash equivalents

These include cash and balances with treasury and other banks less over drawn nostro and local bank accounts.

### 5.2 Repurchase/resale agreements

The Group enters into transactions of repos and reverse repos at contracted rates for a specified period of time. These are recorded as under:

## Sale under repurchase obligation

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the balance sheet and are measured in accordance with accounting policies for investments. Amounts received under these agreements are recorded as repurchase agreement borrowings. The difference between sale and repurchase price is amortised as expense over the term of the repo agreement.

## Purchase under resale obligation

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the balance sheet. Amounts paid under these obligations are included in reverse repurchase agreement lendings. The difference between purchase and resale price is accrued as income over the term of the reverse repos agreement.

### 5.3 Investments

Investments are classified as follows:

## Held-for-trading

These are securities, which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.

## Held-to-maturity

These are securities with fixed or determinable payments and fixed maturities that are held with the intention and ability to hold to maturity.

## Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories.
All regular way purchases and sales of investments are recognised on the trade date, i.e. the date the Bank commits to purchase / sell the investments. Regular way purchases and sales of equity investments require delivery of securities within 2 days after the transaction date as required by stock exchange regulations.

Investments (other than held-for-trading) are initially recognised at fair value plus transaction cost associated with the investment. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

After initial recognition quoted securities, other than those classified as held-to-maturity, are carried at market value. Unquoted securities are valued at cost less impairment losses, if any. Held-to-maturity securities are carried at amortised cost.

Surplus / (deficit) arising on revaluation of quoted securities which are classified as available-for-sale is taken to a separate account which is shown in the balance sheet below equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realized upon disposal. The unrealized surplus / (deficit) arising on revaluation of quoted securities which are classified as held-for-trading is taken to the profit and loss account.

Provision for diminution in the values of securities (except Bonds and Term Finance Certificates) is made after considering impairment, if any, in their value and charged to profit and loss account. Provision for impairment against Bonds and Term Finance Certificates is made as per the aging criteria prescribed by the Prudential Regulations issued by the SBP.

Premium or discount on debt securities classified as available-for-sale and held-to-maturity is amortised using effective interest method and taken to the profit and loss account.

### 5.4 Advances including net investment in finance lease <br> Loans and advances

These are stated net of provisions against non-performing advances. The provision is made in accordance with the Prudential Regulations issued by the SBP and is charged to profit and loss account. The Group also maintains general provision in addition to the requirements of the Prudential Regulations on the basis of management's assessment of credit risk characteristics such as nature of credit, collateral type, industry sector and other relevant factors. Advances are written-off when there are no realistic prospects of recovery. Murabaha receivables are stated at gross amount receivable less deferred income and provisions, if any.

## Finance lease receivables

Lease where the Group transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance lease. A receivable is recognised at an amount equal to the present value of the lease payments. Lease income is recognised over the term of the lease using the net investment method (before tax), which reflects a constant periodic rate of return.

### 5.5 Operating fixed assets

## Tangible

These are stated at cost less accumulated depreciation and impairment, if any, except for land and capital work-in-progress which are stated at cost.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset at the rates specified in note 13.1. Depreciation on additions during the year is charged from the date of addition. In case of disposals during the year, the depreciation is charged uptill the date of disposal.

Major renewals and improvements are capitalised and the assets so replaced, if any, are retired. Normal repairs and maintenance are charged to the profit and loss account as and when incurred.

The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each balance sheet date.

An item of fixed asset is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal.

Gain and loss on disposal of assets is included in income currently.

## Intangible

These are stated at cost less accumulated amortization and impairment, if any. Intangible assets are amortized from the month when the assets are available for use, using the straight line method, whereby the cost of the intangible asset is amortised over its estimated useful life over which economic benefits are expected to flow to the Bank. The useful life and amortisation method is reviewed and adjusted, if appropriate, at each balance sheet date.

## Impairment

The carrying amount of assets is reviewed at each balance sheet date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If each indication exists, and when the carrying value exceeds the estimated recoverable amount, assets are written down to the recoverable amount. The resulting impairment loss is taken to the profit and loss account currently.

### 5.6 Financial instruments

Financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provision of the instrument. Financial assets are de-recognised when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognised when obligation specific in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liability is recognised in the profit and loss account of the current period.

Derivative financial instruments are initially recognised at their fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as asset when fair value is positive and liabilities when fair value is negative. Any change in the value of derivative financial instruments is taken to the profit and loss account.

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements only when there is a legally enforceable right to set off and the Group intends either to settle the assets and liabilities on a net basis, or to realise the assets and to settle the liabilities, simultaneously.

### 5.7 Provisions

Provisions are recognised when the Group has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Provisions for guarantee claims and other off balance sheet obligations are recognised when intimated and reasonable certainty exists for the Group to settle the obligation. Expected recoveries are recognised by debiting the customers' account. Charge to profit and loss account is stated net off expected recoveries.

### 5.8 Taxation

## Current

Provision for current taxation is based on taxable income for the year at the current rates of taxation after taking into consideration available tax credits and rebates, if any. The charge for the current tax also includes adjustments where considered necessary, relating to prior years which arise from assessments framed / finalized during the year.

## Deferred

Deferred tax is recognised using the balance sheet liability method on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amount used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantially enacted at the balance sheet date, expected to be applicable at the time of its reversal.

A deferred tax asset is recognised only to the extent that it is probable that the future taxable profit will be available and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Group also recognises deferred tax asset / liability on deficit / surplus on revaluation of assets which is adjusted against the related deficit / surplus in accordance with the requirements of IAS 12 "Income Taxes".

### 5.9 Employees' benefits

Defined benefit plan
The Bank operates an approved funded gratuity scheme for all its permanent employees. Retirement benefits are payable to the members of the scheme on completion of prescribed qualifying period of service under the scheme. Contribution is made in accordance with the actuarial recommendation. The actuarial valuation is carried out annually using "Projected Unit Credit Method". The actuarial gains or losses are recognised over the average remaining working lives of the employees participating in the plan.

## Defined contribution plan

The Bank operates a recognised provident fund scheme for all its regular employees, which is administered by the Board of Trustees. Contributions are made by the Group and its employees, to the fund at the rate of $10 \%$ of basic salary.

## Employees' compensated absences

Employees' entitlement to annual leave is recognised when they accrue to employees. A provision is made for estimated liability for annual leaves as a result of services rendered by the employee against unavailed leaves, as per term of service contract, up to balance sheet date.

### 5.10 Revenue recognition

Mark-up / interest / return on advances and investments is recognised on accrual basis, except for income which is required to be suspended in compliance with Prudential Regulations issued by the SBP.

Income from dealing in foreign currencies is recognised on accrual basis.
Other fee, commission and brokerage except income from letter of guarantee is accounted for on receipt basis. Income from letter of guarantee is recognized on accural basis.

Dividend income is recognised when the Group's right to receive the dividend is established.
Income from murabaha is accounted for on a time proportionate basis over a period of murabaha transaction.

Income from placements is recognized on time proportion basis.
Profit and loss on sale of investments is included in income currently.

### 5.11 Foreign currencies

The financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the balance sheet date. Forward exchange contracts are revalued using forward exchange rates applicable to their respective remaining maturities. Exchange gains or losses are included in income currently.

### 5.12 Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing product or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The segment reporting format have been determined and prepared in conformity with the format of financial statements prescribed by the SBP vide BSD Circular No. 04, dated 17 February 2006.

### 5.13 Transactions with related parties

Transactions with related parties are entered into at arm's length.

### 5.14 Dividend and appropriations

Dividends and other appropriation to reserves (excluding statutory reserve) declared subsequent to balance sheet date are considered as non-adjusting event and are recorded in the financial statements when declared.

## 6. ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which forms the basis of making judgement about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in period of revision and future periods if the revision affects both current and future periods. The estimates and judgements that have a significant effect on the financial statements are in respect of the following:

|  | Note |
| :--- | :---: |
| Classification of investments and provision for diminuation in the value of investments | $5.3 \& 11$ |
| Provision against non-performing advances | $5.4 \& 12$ |
| Useful lives of assets and methods of depreciation | $5.5 \& 13$ |
| Deferred taxation | $5.8 \& 14$ |
| Defined benefit plan | $5.9 \& 34$ |

## 7. ACCOUNTING STANDARDS NOT YET EFFECTIVE

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretations.
Standard or Interpretation
Effective date (accounting period beginning on or after)

IAS 1 Presentation of Financial Statements (Revised)
IAS 23 Borrowings Costs (Revised)
IAS 27 Consolidated and Separate Financial Statements (Revised)
IFRS 3 Business Combinations (Revised)
IFRS 4 Insurance Contracts
IFRS 8 Operating Segments
IFRIC 13 Customer Loyalty Programs
IFRIC 15 Agreements for the Construction of Real Estate
IFRIC 16 Hedges of a Net Investment in Foreign Operation
IFRIC 17 Distributions of Non-cash Assets to Owners
IFRIC 18 Transfers of Assets from Customers
IFAS 2 ljara

January 01, 2009
January 01, 2009
January 01, 2009
July 01, 2009
January 01, 2009
January 01, 2009
July 01, 2008
January 01, 2009
October 01, 2008
July 01, 2009
July 01, 2009
January 01, 2009

The Group considers that the above standards and interpretations except for IFAS 2, are either not relevant or will have no material impact on its financial statements in the period of initial application other than certain changes or enhancements in the presentations and disclosures in the financial statements provided such presentation and disclosure requirements do not conflict with the format of financial statements prescribed by SBP for banks.

IFAS 2 would affect the accounting for ijarah financing contract undertaken by the Islamic banking branches of the Bank. The Standard would be applicable prospectively to such contracts entered into on or after 01 January 2009 and requires that the assets leased out under the ijarah arrangements be recorded as fixed assets separate from the assets in the Group's own use. The said assets will be carried at cost less depreciation and impairment if any. The rentals from ijarah are to be recognised in the profit and loss account on a straight line basis over the term of the contract. Currently, the ijarah arrangements are accounted for by the Group as finance leases in accordance with the accounting policy is stated in note 5.4 above.

In addition to the above, amendments and improvements to various accounting standards have also been issued by IASB which are generally effective for accounting periods beginning on or after 01 January 2009. The management is in the process of evaluating the impact of such amendments and improvements on the Group's financial statements for the ensuing periods.
Note $2008 \quad 2007$
8. CASH AND BALANCES WITH TREASURY BANKS

In hand

- local currency
- foreign currencies
National Prize Bonds

With State Bank of Pakistan in

- local currency current accounts
- foreign currency current account
- foreign currency deposit account
- cash reserve account - non - remunerative
- special cash reserve account - remunerative

With National Bank of Pakistan in local currency current accounts

| 1,967,601 | 1,490,460 |
| :---: | :---: |
| 463,180 | 343,772 |
| 4,990 | 8,506 |
| 2,435,771 | 1,842,738 |
| 6,871,297 | 7,202,615 |
| 17,984 | 44,038 |
| 510,976 | 542,500 |
| 1,515,923 | 542,500 |
| 8,916,180 | 8,331,653 |
| 49,433 | 27,154 |
| 11,401,384 | 10,201,545 |

8.1 These accounts are maintained to comply with the statutory cash reserve requirements and include cash reserve account of Rs. 941,386 thousand (2007:512,880 thousand) in respect of the Islamic banking branches of the Bank.
8.2 Represents US Dollar collection/settlement account with the SBP.
8.3 This represents cash reserve maintained with SBP against foreign currency deposits.
8.4 This represents special cash reserve maintained with SBP against foreign currency deposits and is remunerated at the rate declared by the SBP on monthly basis. The special cash reserve account carries mark-up rate of $0.90 \%$ (2007:4.24\%) per annum.

## 9. BALANCES WITH OTHER BANKS

In Pakistan

- Current accounts

| 9.1 | $\begin{array}{r} 232,907 \\ 8,497 \end{array}$ | $\begin{aligned} & 279,288 \\ & 808,251 \end{aligned}$ |
| :---: | :---: | :---: |
|  | 241,404 | 1,087,539 |
| $\begin{gathered} 9.3 \\ 9.2 \& 9.3 \end{gathered}$ | 1,204,020 | 1,236,443 |
|  | 1,528,813 | 1,367,201 |
|  | 2,732,833 | 2,603,644 |
|  | 2,974,237 | 3,691,183 |

9.1 These carry mark-up rates ranging between $5 \%$ to $9 \%$ (2007: 3.75\% to $9 \%$ ) per annum.
9.2 These carry mark-up rates ranging between $1 \%$ to $2.75 \%$ (2007: $3.75 \%$ to $5.87 \%$ ) per annum.
9.3 Include balances in current and deposit accounts of Rs.44,429 thousand (2007: Rs.90,953 thousand) and Rs. 971,485 thousand (2007: Rs. 1,184,785 thousand) respectively with branches of the holding company.

## 10. LENDINGS TO FINANCIAL INSTITUTIONS

Call money lendings
Note $2008 \quad 2007$

Repurchase agreement lendings (Reverse Repo)

|  | - | 2,000,000 |
| :---: | :---: | :---: |
| 10.2 | 98,176 | 1,989,249 |
|  | 98,176 | 3,989,249 |

### 10.1 Particulars of Lendings

In local currency

| 98,176 | 3,989,249 |
| :---: | :---: |
| - | - |
| 98,176 | 3,989,249 |

10.2 Securities held as collateral against lendings to financial institutions (Reverse Repo)

10.2.1 Pakistan Investment Bonds have been purchased under resale agreement at a rate of $14 \%(2007: 9.5 \%)$ per annum. The agreement matured on January 26, 2009.
10.3 Market value of the securuities under repurchase agreement lendings amounted to Rs. 98,233 thousand (2007: Rs. 2,029,391 thousand).
11. INVESTMENTS
11.1 Investments by types

Available-for-sale securities

Market Treasury Bills
Pakistan Investment Bonds
Ordinary Shares of listed companies companies

Preference Shares of listed companies

Preference Shares of unlisted companies

Listed Term Finance
Certificates
Unlisted Term Finance Certificates

Sukuk Bonds
Open ended mutual funds
Close ended mutual funds

Held-to-maturity securities

| Certificate of Investments | 350,000 | - | 350,000 | 4,550,000 | - | 4,550,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investments at cost | 48,867,291 | 6,480,493 | 55,347,784 | 47,898,079 | 13,758,695 | 61,656,774 |
| Provision for diminution in the value of investments $\quad 11.3$ | $(250,057)$ | - | $(250,057)$ | $(7,344)$ | - | $(7,344)$ |
| Investments net of provision | 48,617,234 | 6,480,493 | 55,097,727 | 47,890,735 | 13,758,695 | 61,649,430 |
| (Deficit) / Surplus on revaluation of available-for-sale |  |  |  |  |  |  |
| investments - net 21 | (1,745,971) | $(15,901)$ | $(1,761,872)$ | 89,254 | $(2,968)$ | 86,286 |
| Investments after revaluation of available-for-sale |  |  |  | - |  |  |
| investments | 46,871,263 | 6,464,592 | 53,335,855 | 47,979,989 | 13,755,727 | 61,735,716 |


|  |  | Note | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rupees in '000 |  |
| 11.2 | Investments by segments | 11.4 |  |  |
| Federal Government Securities |  |  |  |  |
|  | - Market Treasury Bills |  | 32,350,296 | 37,737,121 |
|  | - Pakistan Investment Bonds |  | 10,924,261 | 9,492,505 |
|  |  |  | 43,274,557 | 47,229,626 |
| Fully Paid Up Ordinary Shares |  |  |  |  |
| - Listed Companies |  |  | 63,713 | 70,405 |
| - Unlisted Companies |  |  | 123,101 | 88,101 |
|  |  |  | 186,814 | 158,506 |
| Fully Paid Up Preference Shares |  |  |  |  |
| - Listed Companies |  |  | 40,000 | 40,000 |
| - Unlisted Companies |  |  | 25,000 | 25,000 |
|  |  |  | 65,000 | 65,000 |
| Term Finance Certificates, Bonds and |  |  |  |  |
| Participation Term Certificates |  |  |  |  |
| - Listed Term Finance Certificates |  |  | 1,462,796 | 1,264,640 |
| - Unlisted Term Finance Certificates |  |  | 1,550,809 | 474,324 |
| - Sukuk Bonds |  |  | 1,900,000 | 1,075,000 |
|  | - Certificate of Investments |  | 350,000 | 4,550,000 |
|  |  |  | 5,263,605 | 7,363,964 |
| Mutual Funds |  |  |  |  |
| - Open ended mutual funds |  |  | 6,380,460 | 6,659,830 |
| - Close ended mutual funds |  |  | 177,348 | 179,848 |
|  |  |  | 6,557,808 | 6,839,678 |
| Investments at cost |  |  | 55,347,784 | 61,656,774 |
|  | Provision for diminution in the value of investments | 11.3 | $(250,057)$ | $(7,344)$ |
| Investments - net of provisions |  |  | 55,097,727 | 61,649,430 |
| (Deficit)/Surplus on revaluation of available-for-sale |  | 21 | $(1,761,872)$ | 86,286 |
| Investments at market value |  |  | 53,335,855 | 61,735,716 |
| 11.3 Particulars of provision for diminution in the value of investments |  |  |  |  |
| - Opening balance |  |  | 7,344 | - |
| - Charge for the year |  |  | 242,713 | 7,344 |
| - Closing balance |  |  | 250,057 | 7,344 |
| 11.3.1 Particulars of provision in respect of type and segment |  |  |  |  |
| Available-for-sale securities |  |  |  |  |
|  | - Mutual funds | 11.3 .2 | 298,195 | - |
|  | - Listed shares | 11.3.2 | 37,780 | - |
|  | - Unlisted companies |  | 11,361 | 7,344 |
| - Listed term finance certificate |  |  | 11,458 | - |
|  |  |  | 358,794 | 7,344 |

11.3.2 Represent impairment loss due to significant decline in the quoted market price of equity securities and net asset values of mutual funds. The said impairment loss has been determined on the basis of valuation of such listed equity securities / mutual funds using the market prices quoted on the stock exchange / net asset values as on 31 December 2008. However, in case of mutual funds, where issue and redemption of units was suspended on 31 December 2008, the valuation is based on net asset values as of the date when the said funds recommenced the redemption of units. The Group has fully recognised the impairment loss, as a matter of prudence, in the profit and loss account.
11.4 Information relating to investments in Federal Government Securities, ordinary and preference shares of listed and unlisted companies, mutual funds, Term Finance Certificates and Bonds required to be disclosed as part of the consolidated financial statements under the SBP's BSD Circular No. 4, dated 17 February 2006, is given in Annexure I.

## 12. ADVANCES

Loans, cash credits, running finances, etc.
In Pakistan
Outside Pakistan

Net investment in finance lease
In Pakistan
Outside Pakistan

Bills discounted and purchased
(excluding Market treasury bills)
Payable in Pakistan
Payable outside Pakistan

## Advances - gross

Provision against non-performing advances

- specific
- general

Advances - net of provisions
Note 20082007

Rupees in '000

| , Pakistan |  | 85,304,478 | 70,318,994 |
| :---: | :---: | :---: | :---: |
| In Pakistan |  |  |  |
| Outside Pakistan |  | - | - |
|  |  | 85,304,478 | 70,318,994 |
| Net investment in finance lease |  |  |  |
| In Pakistan | 12.2 | 2,560,428 | 2,180,889 |
| Outside Pakistan |  | - | - |
|  |  | 2,560,428 | 2,180,889 |
| Bills discounted and purchased (excluding Market treasury bills) |  |  |  |
|  |  |  |  |  |  |
| Payable in Pakistan |  | 5,382,542 | 4,570,152 |
| Payable outside Pakistan |  | 17,143,916 | 13,974,026 |
|  |  | 22,526,458 | 18,544,178 |
| Advances - gross |  | 110,391,364 | 91,044,061 |
| Provision against non-performing advances |  |  |  |
| - specific |  | $(1,083,785)$ | $(700,981)$ |
| - general |  | $(1,046,320)$ | $(516,274)$ |
|  | 12.4 | $(2,130,105)$ | $(1,217,255)$ |
| Advances - net of provisions |  | 108,261,259 | 89,826,806 |

### 12.1 Particulars of advances - gross

12.1.1 In local currency In foreign currencies
12.1.2 Short term (for upto one year) Long term (for over one year)
12.2 Net investment in finance leases

|  | 2008 |  |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not later than one year | Later than one \& less than five years | Over five years | Total | Not later than one year | Later than one \& less than five years | Over Total five years |
|  | Rupees in '000 |  |  |  |  |  |  |
| Lease rentals receivable | 1,039,658 | 1,721,523 | - | 2,761,181 | 1,048,023 | 1,334,995 | - 2,383,018 |
| Residual value | 51,782 | 117,760 | - | 169,542 | 22,078 | 82,181 | - 104,259 |
| Minimum lease payments | 1,091,440 | 1,839,283 | - | 2,930,723 | 1,070,101 | 1,417,176 | - 2,487,277 |
| Financial charges for future periods | $(124,032)$ | $(246,263)$ |  | $(370,295)$ | $(130,487)$ | $(175,901)$ | - $(306,388)$ |
| Present value of minimum lease payments | 967,408 | 1,593,020 |  | 2,560,428 | 939,614 | 1,241,275 | - 2,180,889 |

12.3 Advances include Rs. 1,747,599 thousand (2007: Rs. 804,247 thousand) which have been placed under non-performing status as detailed below:

2008

| Category of Classification | Classified Advances |  |  | Provision required |  |  | Provision held* |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |
|  | Rupees in '000 |  |  |  |  |  |  |  |  |
| Substandard | 715,558 | - | 715,558 | 178,890 | - | 178,890 | 178,890 | - | 178,890 |
| Doubtful | 231,698 | - | 231,698 | 142,088 | - | 142,088 | 142,088 | - | 142,088 |
| Loss | 800,343 | - | 800,343 | 762,807 | - | 762,807 | 762,807 | - | 762,807 |
|  | 1,747,599 | - | 1,747,599 | 1,083,785 | - | 1,083,785 | 1,083,785 | - | 1,083,785 |

* The above provision has been made after taking into account liquid securities realisable without recourse to court held against non-performing advances. Subsequent to year end, the SBP vide circular number 02 of 2009 dated 27 January 2009 has amended the Prudential Regulations whereby benefit of Forced Sale Value (FSV) of commercial and residential properties, to the extent of $30 \%$ of value, held against non-performing advances has been allowed to be taken into account for the purpose of calculating the provisioning requirement. However, the Group has presently decided not to avail such benefit for computing the above provision as in the previous years.
12.4 Particulars of provision against non-performing advances:

|  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific | General | Total <br> - Rupee | Specific $\text { in } 000 \text { - }$ | General | Total |
| Opening balance | 700,981 | 516,274 | 1,217,255 | 304,575 | 513,460 | 818,035 |
| Charge for the year | 531,254 | 530,046 | 1,061,300 | 472,218 | 3,994 | 476,212 |
| Reversals | $(56,728)$ | - | $(56,728)$ | $(40,292)$ | $(1,180)$ | $(41,472)$ |
| Net charge for the year | 474,526 | 530,046 | 1,004,572 | 431,926 | 2,814 | 434,740 |
| Amount written off | $(91,722)$ | - | $(91,722)$ | $(35,520)$ | - | $(35,520)$ |
| Closing balance | 1,083,785 | 1,046,320 | 2,130,105 | 700,981 | 516,274 | 1,217,255 |

12.4.1 The general provision includes provision made against consumer portfolio in accordance with the Prudential Regulations issued by SBP at $1.5 \%$ of fully secured and at $5 \%$ of the unsecured consumer portfolio.
12.5 Particulars of provision against non-performing advances:

12.7 Details of loan write-offs of Rs. 500,000/- and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of Rs. 500,000/- or above allowed to the persons during the year ended December 31, 2008 is enclosed as Annexure II.
12.8 Particulars of loans and advances to directors, associated companies, subsidiaries etc.

Debts due by directors, executives or officers of the Bank
or any of them either severally or jointly with any other persons

| Opening balance | 486,031 | 471,301 |
| :---: | :---: | :---: |
| Loans granted during the year | 336,935 | 206,993 |
| Repayments | $(239,689)$ | $(192,263)$ |
| Closing balance | 583,277 | 486,031 |

Debts due by companies or firms in which the directors of the Bank are interested as directors, partners or in the case of private companies as members

Opening balance
Loans granted during the year
Repayments
Closing balance
Debts due by subsidiaries, companies controlled firms, managed modarabas and other related parties

## 13. OPERATING FIXED ASSETS

Property and equipment
Advance against purchase of property for own use

753,624 410,678
17,350,601 15,415,463
$\frac{(16,555,972)}{1,548,253} \quad \frac{(15,072,517)}{753,624}$


| 13.1 | 1,452,663 | 1,280,306 |
| :---: | :---: | :---: |
|  | 76,250 | 14,180 |
|  | 1,528,913 | 1,294,486 |

13.1 Property and equipment

13.1.1 The latest valuation of Group's properties was carried out during the year 2006. As per such valaution, the aggregate fair value of properties work out to be Rs. $1,778,000$ thousand.
13.1.2 The cost of fully depreciated assets still in use is Rs.99,188 thousand (2007: Rs.57,152 thousand)
13.1.3 Details of fixed assets deleted with original cost or book value in excess of Rs. 1,000 thousand or Rs. 250 thousand respectively (whichever is less):

| Particulars | Cost | Book Value | Sales proceed | Mode of disposal | Particulars of Purchaser |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Furniture, fixtures, |  |  |  |  |  |
| office and computer |  |  |  |  |  |
| equipment | 1,799 | 1,013 | - | Retirement benefit | Mr. Kassim Parekh |
|  |  |  |  |  | (Ex-President \& CEO) |
| Vehicles | 5.310 | 5.278 |  |  |  |
|  | 5,310 | 5,278 | - | Retirement benefit | Mr. Kassim Parekh <br> (Ex-President \& CEO) |
|  | 320 | 307 | 850 | Insurance Claim | Adamjee Insurance Co. Ltd, Karachi |
|  | 1,071 | 1,065 | 2,000 | Negotiations | Toyota Central Motors, Karachi |
|  | 496 | 487 | 519 | Negotiations | Mr. Farhan Hamdeed Bakhshy |
|  | 7,197 | 7,137 | 3,369 |  |  |
|  | 8,996 | 8,150 | 3,369 |  |  |

### 13.2 Intangible assets

The cost of fully amortised intangible assets (computer software) still in use is Rs. 27,875 thousand (2007: Rs. 27,875 thousand).

|  | 2008 |
| :--- | :--- |
| Note $\quad 2007$ |  |
| Rupees in 000 |  |

## 14. DEFERRED TAX ASSETS / (LIABILITIES)

Deferred tax credits arising due to:
Surplus on revaluation of securities
Net investment in finance lease

| - | $(30,338)$ |
| ---: | ---: |
| $(53,362)$ | $(260,132)$ |
| $(\mathbf{2 5 1 , 7 8 1 )}$ |  |
| $\mathbf{( 3 0 5 , 1 4 3 )}$ | $(196,443)$ |
| $(486,913)$ |  |

Deferred tax debits arising in respect of:
Surplus on revaluation of securities
Provision for diminution in the value of investment
Provision for non-performing advances
Pre operation expenses of a subsidiary
15. OTHER ASSETS

| 616,537 | - |
| :---: | :---: |
| 87,520 | - |
| 745,537 | 426,039 |
| 1,214 | - |
| 1,450,808 | 426,039 |
| 1,145,665 | $(60,874)$ |
| 2,550,315 | 1,607,423 |
| 37,077 | 74,655 |
| - | 5,548 |
| 291,768 | 290,682 |
| 43,100 | 45,727 |
| 23,770 | 27,555 |
| 370,309 | - |
| 34,750 | 34,750 |
| 18,046 | 42,363 |
| 3,369,135 | 2,128,703 |

Income / mark-up accrued in local currency
Income / mark-up accrued in foreign currencies
Receivable from defined benefit plan
34
Advances, deposits and other prepayments
Due from the SBP against encashment of Government Securities
Stationery and stamps on hand
Unrealized gain on forward exchange contracts
Membership of Karachi Stock Exchange (Guarantee) Limited
Others
Rupees in '000

Accelerated depreciation
$(305,143) \quad(486,913)$
16. BILLS PAYABLE

In Pakistan
2,372,146 3,210,041

## 17. BORROWINGS

| In Pakistan | 29,232,450 | 29,362,736 |
| :---: | :---: | :---: |
| Outside Pakistan | 1,203,093 | 628,897 |
|  | 30,435,543 | 29,991,633 |

17.1 Particulars of borrowings with respect of currencies

| In local currency | 29,232,450 | 29,362,736 |
| :---: | :---: | :---: |
| In foreign currency | 1,203,093 | 628,897 |
|  | 30,435,543 | 29,991,633 |

## Secured

Borrowings from the SBP

- export refinance scheme
- long term financing - export oriented projects

|  | 20,550,658 | 12,397,762 |
| :---: | :---: | :---: |
|  | 2,237,881 | 2,137,979 |
| 17.2 .1 | 22,788,539 | 14,535,741 |
| 17.2.2 | 6,379,879 | 13,758,695 |
|  | 29,168,418 | 28,294,436 |

## Unsecured

Call borrowings
Overdrawn nostro accounts Overdrawn local bank accounts

| - <br> $\mathbf{1 , 2 0 3 , 0 9 3}$ <br> $\mathbf{6 4 , 0 3 2}$ | $1,113,600$ <br> 566,897 <br> 16,700 |
| ---: | ---: |
| $\mathbf{1 , 2 6 7 , 1 2 5}$ <br> $\mathbf{3 0 , 4 3 5 , 5 4 3}$$1,697,197$$\mathbf{2 9 , 9 9 1 , 6 3 3}$ |  |

17.2.1 These carry mark-up rate of $7.50 \%$ (2007: $7.50 \%$ ) per annum which is payable quarterly or upon maturity of loans, whichever is earlier.
17.2.2 These have been borrowed from financial institutions and are secured against Federal Government Securities and carry mark-up rates ranging between $11.5 \%$ to $14.9 \%$ (2007: 9.1\% to 10\%) per annum, with maturities upto February 2009.
18. DEPOSITS AND OTHER ACCOUNTS

## Customers

Fixed deposits

| $\mathbf{6 2 , 4 3 3 , 2 0 7}$ | $54,812,561$ |
| ---: | ---: |
| $29,654,843$ | $28,326,985$ |
| $31,190,498$ | $33,326,607$ |
| $\mathbf{1 , 8 0 4 , 3 0 5}$ | $1,185,870$ |
| $\mathbf{1 2 5 , 0 8 2 , 8 5 3}$ | $117,652,023$ |
| $\mathbf{2 , 9 5 5 , 9 8 7}$ | $3,209,976$ <br> 89,157 |
| $\mathbf{3 , 0 4 5 , 1 4 4}$ | $3,414,390$ |
| $\mathbf{1 2 8 , 1 2 7 , 9 9 7}$ | $121,066,389$ |

18.1 Particulars of deposits In local currency In foreign currencies
19. OTHER LIABILITIES

Mark-up / return / interest payable in local currency
Mark-up / return / interest payable in foreign currencies
Unearned commission and income on bills discounted
Accrued expenses
Workers' Welfare Fund
Current taxation (provisions less payments)
Unclaimed dividends
Branch adjustment account
Unrealized loss on forward exchange contracts
Excise duty payable
Locker deposits
Advance against diminishing musharaka
Advance rental for ljara
Security deposits against leases/ ljara
Sundry creditors
Others

Note
Rupees in '000

| $117,820,437$ |
| ---: |
| $10,307,560$ |
| $128,127,997$ |


| $3,859,017$ | $3,008,904$ |
| ---: | ---: | ---: |
| $\mathbf{2 9 , 7 3 9}$ | 57,882 |
| 110,757 | 78,594 |
| $\mathbf{2 2 8 , 0 6 6}$ | 198,282 |
| 125,862 | - |
| 782,619 | 838,938 |
| 1,086 | 373 |
| 1,679 | 42 |
| - | 14,658 |
| 9,754 | 4,795 |
| $\mathbf{2 1 6 , 0 2 4}$ | 185,709 |
| 152,490 | 103,194 |
| 12,877 | 53,494 |
| $\mathbf{4 7 5 , 6 7 2}$ | 359,036 |
| $\mathbf{5 1 , 4 7 0}$ | 99,100 |
| $\mathbf{2 5 , 3 0 0}$ | 15,842 |
| $\mathbf{6 , 0 8 2 , 4 1 2}$ | $5,018,843$ |

20. SHARE CAPITAL
20.1 Authorised capital
20082007

Number of shares
1,200,000,000 600,000,000 Ordinary shares of Rs 10/- each $\quad 12,000,000 \quad 6,000,000$
20.2 Issued, subscribed and paid-up capital

## Ordinary shares of Rs 10/- each

| 30,000,000 | 30,000,000 | - issued for cash | 300,000 | 300,000 |
| :---: | :---: | :---: | :---: | :---: |
| 92,500,000 | 92,500,000 | - issued upon amalagamation | 925,000 | 925,000 |
| 479,702,000 | 379,335,000 | - issued as bonus shares | 4,797,020 | 3,793,350 |
| 602,202,000 | 501,835,000 |  | 6,022,020 | 5,018,350 |

20.3 As of the balance sheet date, Habib Bank AG Zurich - Switzerland (the holding company) held 307,123 thousand (2007: 255,936 thousand) Ordinary shares of Rs. 10/- each ( $51 \%$ holding).

## 21. (DEFICIT)/SURPLUS ON REVALUATION OF ASSETS - NET OF TAX

Available-for-sale securities :
Market Treasury Bills
$(77,273) \quad(20,352)$

Pakistan Investment Bonds

| $(1,316,755)$ | 16,464 |
| ---: | ---: |
| 30,530 | 22,070 |
| $(337)$ |  |
| $(398,037)$ | 4,172 |
| $(1,761,872)$ | 63,932 |
| 616,537 | 86,286 |
| $(1,145,335)$ | $(30,338)$ |

## 22. CONTINGENCIES AND COMMITMENTS

22.1 Direct credit substitutes

Represents bank guarantees of indebtness

22.2 Transaction-related contingent liabilities

Includes performance bonds, bid bonds, advance payment guarantees and shipping guarantees favouring:
i) Government

| $\mathbf{7 , 9 6 7 , 1 6 0}$ | $7,437,940$ |
| ---: | ---: |
| 95,529 | 121,190 |
| $\mathbf{2 , 0 3 4 , 3 8 6}$ | $2,165,057$ |
| $\mathbf{1 0 , 0 9 7 , 0 7 5}$ | $9,724,187$ |

22.3 Trade-related contingent liabilities

Letter of credits
23,253,326 34,103,602
Acceptances
8,105,504 10,287,128
22.4 Commitments in respect of forward exchange contracts

Purchase
13,207,319 17,048,483
Sale
25,402,670
26,389,801
22.5 Commitments in respect of operating leases

| Not later than one year | 134,082 | 28,073 |
| :---: | :---: | :---: |
| Later than one year and not later than five years | 128,625 | 346,117 |
|  | 262,707 | 374,190 |

The Group has entered into non-cancellable operating lease agreements with a Modaraba which has been duly approved by the Religious Board as ljara transactions. The monthly rental installments are spread over a period of 46 months. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.
22.6 Commitments for the acquisition of operating fixed assets

$$
33,250
$$

## 23. DERIVATIVE FINANCIAL INSTRUMENTS

The Group deals in derivative financial instruments namely forward foreign exchange contracts and foreign currency swaps with the principle view of hedging the risks arising from its trade business.

As per the Group's policy, these contracts are reported on their fair value at the balance sheet date. The gains and losses from revaluation of these contracts are included under "income from dealing in foreign currencies". Unrealized gains and losses on these contracts are recorded on the balance sheet under "other assets / other liabilities".

These products are offered to the Bank's customers to protect from unfavorable movements in foreign currencies. The Group effectively hedges such exposures in the inter-bank foreign exchange market.

These positions are reviewed on a regular basis by the Group's Asset and Liability Committee (ALCO).

## 24. MARK-UP / RETURN / INTEREST EARNED

On loans and advances to:
Customers
Financial institutions

| Note 2008 | 2007 |
| :---: | :---: |
|  | Rupees in 000 |


| $9,467,208$ |
| ---: |
| 73,163 |
| $9,540,371$ | | $6,513,996$ |
| ---: |
| 80,487 |
| $6,594,483$ |

On investments in:
Available-for-sale securities
Held-to-maturity securities

| $\mathbf{5 , 0 4 4 , 0 6 6}$ | $3,958,661$ <br> 340,412 <br> 339,958 <br> $5,384,478$ <br> 630,100 <br> 318,496 <br>  <br> $15,873,445$584,619 <br> 505,590 |
| ---: | ---: |

25. MARK-UP / RETURN / INTEREST EXPENSED

Deposits and other accounts
Securities sold under repurchase agreements
Other borrowings

| $9,169,940$ | $7,413,879$ |
| ---: | ---: |
| $1,698,625$ | 790,108 |
| 38,437 |  |
| $10,907,002$ |  | | 55,197 |
| ---: |

26. GAIN ON SALE/REDEMPTION OF SECURITIES

| Pakistan Investment Bonds | - | 209,469 |
| :---: | :---: | :---: |
| Market Treasury Bills | 141 | (132) |
| Shares-listed companies | 642 | 8,236 |
| Mutual Funds | 170,158 | 604,815 |
|  | 170,941 | 822,388 |

27. OTHER INCOME

| (Loss) / gain on sale of fixed assets |  | (103) | 6,137 |
| :---: | :---: | :---: | :---: |
| Recovery of expenses from customers | 27.1 | 104,601 | 101,766 |
| Others | 27.2 | 116,245 | 61,613 |
|  |  | 220,743 | 169,516 |

27.1 Includes courier, telex, postage and other charges from customers.
27.2 Includes income from various general banking services such as cheque book charges, cheque return charges, cheque handling charges, rent of lockers etc.

| Note 2008 | 2007 |
| :---: | :---: |
|  | Rupees in ${ }^{\prime} 000$ |

## 28. ADMINISTRATIVE EXPENSES


28.1 Details of the donations given in excess of Rupees 100,000/- are given below :

## DONEE

| Abbas Alamdar Hostel | 984 | 884 |
| :---: | :---: | :---: |
| Abdul Sattar Edhi Foundation | 500 | 250 |
| Academy of Quranic Studies | 120 | 120 |
| Ahmed Abdullah Foundation | 200 | 100 |
| Al Sayyeda Benevolent Trust | 960 | 960 |
| Al-Umeed Rehabilitation Association | 400 | 100 |
| Anjuman Behbood-e-Samat-e-Atfal | 250 | 250 |
| Bantva Memon Jamat | 200 | 175 |
| Bantva Memon Rahat Committee | 200 | 175 |
| Bantva Anjuman Himayat-e-Islam | 125 | 100 |
| Children Foundation Trust | - | 1,000 |
| Dar-ul-Sukun | 250 | 100 |
| Developments in Literacy | 200 | - |
| Fatimiyah Education Network | 500 | 250 |
| Habib Medical Trust | 960 | 960 |
| Habib Poor Fund | 960 | 960 |
| IDA Rieu Poor Welfare Association | 200 | 100 |
| Kashmir Education Foundation | 300 | 100 |
| Kiran Patient Welfare Association | 250 | - |
| Lahore University of Management Sciences | 500 | 250 |


| Note | 2008 | 2007 |
| :---: | :---: | :---: |
| DONEE | Rupees in '000 |  |
| Madarsa Jafria | 168 | 183 |
| Marie Adelaide Leprosy Centre | 450 | 250 |
| Memon Educational Board | 400 | 350 |
| Milestone Charitable Trust | 110 | - |
| Pakistan Memon Educational \& Welfare Society | 600 | 600 |
| Pakistan Memon Women Educational Society | 400 | 350 |
| Pak Medical and Welfare Trust | 250 | 100 |
| Rahmatbai Habib Food \& Clothing Trust | 960 | 960 |
| Rahmatbai Habib Widows \& Orphans Trust | 960 | 960 |
| Safina-e-Ahlebait | 174 | 186 |
| Shaukat Khanum Memorial Trust | 500 | 250 |
| Society for Welfare of Patient of SIUT | 500 | 300 |
| Spencers Eye Hospital | 250 | - |
| Sun Development Foundation | 113 | - |
| Tabba Heart Institiute | 500 | 750 |
| The Citizens Foundation | 6,620 | 5,738 |
| The Institute of Business Administration | 500 | - |
| The Kidney Centre | 500 | 250 |
| The Layton Rehmatulla Benevolent Trust | 500 | 250 |
| Zehra Home | 250 | - |
| Auditors' remuneration |  |  |
| Audit fee | 1,360 | 1,200 |
| Review of half yearly financial statements | 300 | 300 |
| Special audit certifications and sundry advisory services | 395 | 461 |
| Tax services | 1,792 | 1,123 |
| Out-of-pocket expenses | 248 | 326 |
|  | 4,095 | 3,410 |
| ER CHARGES |  |  |
| Ities imposed by the State Bank of Pakistan | 21,288 | 456 |
| kers' Welfare Fund | 125,862 | - |
|  | 147,150 | 456 |

29.1 The Worker's Welfare Ordinance, 1971 has been amended vide Finance Act, 2008 by virtue of which, the Bank is now liable to pay workers' welfare fund @ $2 \%$ of accounting profit before tax or declared income as per income tax return, whichever is higher.
30. TAXATION

- Current
- Prior years
- Deferred

|  | 1,994,037 | 1,279,080 |
| :---: | :---: | :---: |
|  | 29,186 | 174,000 |
|  | $(559,667)$ | $(46,108)$ |
| 30.2 | 1,463,556 | 1,406,972 |

30.1 Income tax assessments of the Bank have been finalised upto the tax year 2007 (corresponding to the accounting year ended December 31, 2006). The Bank has filed income tax return for the tax year 2008, (corresponding to the accounting year ended December 31, 2007) and the same is deemed to be assessed in terms of section 120 of the Income Tax Ordinance, 2001.
30.2 Relationship between tax expense and accounting profit

Profit before tax

| 4,743,292 | 4,204,380 |
| :---: | :---: |
| 1,660,152 | 1,471,533 |
| (111) | $(115,286)$ |
| $(166,531)$ | $(6,323)$ |
| 500,527 | $(70,844)$ |
| $(559,667)$ | $(46,108)$ |
| 29,186 | 174,000 |
| 1,463,556 | 1,406,972 |

31. BASIC AND DILUTED EARNINGS PER SHARE
(Restated)

Profit after taxation

31.1 The weighted average number of shares for 2007 have been adjusted for the effect of bonus shares issued during the year.
32. CASH AND CASH EQUIVALENTS

| Cash and balances with treasury banks | 8 | 11,401,384 | 10,201,545 |
| :---: | :---: | :---: | :---: |
| Balances with other banks | 9 | 2,974,237 | 3,691,183 |
| Overdrawn nostro account | 17.2 | $(1,203,093)$ | $(566,897)$ |
| Overdrawn local banks account | 17.2 | $(64,032)$ | $(16,700)$ |
|  |  | 13,108,496 | 13,309,131 |

33. STAFF STRENGTH

Permanent
Temporary/on contractual basis
Bank's own Staff Strength
Outsourced
Total Staff Strength

| Number |  |
| ---: | ---: |
| $\mathbf{1 , 4 9 1}$ | 1,395 |
| 460 | 404 |
| 1,951 | 1,799 |
| 536 | 501 |
| $\mathbf{2 , 4 8 7}$ | 2,300 |

34. DEFINED BENEFIT PLAN

## General description

The benefits under the funded gratuity scheme are payable on retirement at the age of 60 or earlier cessation of service. The benefit is equal to one month's last basic salary drawn for each year of eligible service subject to a maximum of 24 months last drawn basic salary. The minimum qualifying period for eligibility under the plan is five years of continuous service.

## Principal actuarial assumptions

The actuarial valuation was carried out on December 31, 2008 using "Projected Unit Credit Actuarial Cost Method". The main assumptions used for actuarial valuation were as follows:

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| Discount rate - percent (per annum) | 15 | 10 |
| Expected rate of return on plan assets - percent (per annum) | 15 | 10 |
| Long term rate of salary increase - percent (per annum) | 15 | 10 |
|  | 2008 | 2007 |
|  | Rupees in '000 |  |
| Reconciliation of defined benefit plan |  |  |
| Fair value of plan assets | 205,633 | 189,481 |
| Present value of defined benefit obligation | $(263,311)$ | $(240,826)$ |
| Unrecognised actuarial loss | 58,291 | 58,120 |
| Unrecognised past service cost | (613) | $(1,227)$ |
|  | - | 5,548 |
| Movement in defined benefit plan |  |  |
| Opening balance | 5,548 | 30,150 |
| Charge for the year | $(33,690)$ | $(24,602)$ |
| Contribution to the fund | 28,142 | - |
| Closing balance | - | 5,548 |
| Charge for defined benefit plan |  |  |
| Current service cost | 25,765 | 27,500 |
| Interest cost | 24,083 | 16,514 |
| Expected return on plan assets | $(18,948)$ | $(18,798)$ |
| Actuarial loss recognised | 3,404 | - |
| Negative past service cost | (614) | (614) |
|  | 33,690 | 24,602 |
| Movement in fair value of plan assets |  |  |
| Opening balance | 189,481 | 187,976 |
| Expected return on plan assets | 18,948 | 18,798 |
| Actuarial loss recognized | $(13,329)$ | $(7,650)$ |
| Benefits paid | $(17,609)$ | $(9,643)$ |
| Contribution to the fund | 28,142 | - |
| Closing balance | 205,633 | 189,481 |
| Movement in present value of defined benefit obligation |  |  |
| Opening balance | 240,826 | 165,137 |
| Current service cost | 25,765 | 27,500 |
| Interest cost | 24,083 | 16,514 |
| Actuarial (gain)/loss recognized | $(9,754)$ | 41,318 |
| Benefits paid | $(17,609)$ | $(9,643)$ |
| Closing balance | 263,311 | 240,826 |


|  |  |  | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rupees in '000 |  |
| Annual actuarial loss |  |  |  |  |
| Experience (gain) / loss on obligation |  |  | $(9,754)$ | 41,318 |
| Experience loss on plan assets |  |  | 13,329 | 7,650 |
| Total loss during the year |  |  | 3,575 | 48,968 |
| Actual return on plan assets |  |  | 5,619 | 11,148 |
| Plan assets comprise the following: |  |  |  |  |
|  | 2008 |  | 2007 |  |
|  | Amount Rupees in '000 | \% | Amount Rupees in '000 | \% |
| Government Securities Bank Deposits | $\begin{array}{r} 170,746 \\ 34,887 \end{array}$ | $\begin{aligned} & 83 \% \\ & 17 \% \end{aligned}$ | $\begin{array}{r} 188,158 \\ 1,323 \end{array}$ | $\begin{array}{r} 99 \% \\ 1 \% \end{array}$ |
|  | 205,633 | 100\% | 189,481 | 100\% |
| Historical Information |  | 2008 | 2007 | 2006 |
|  | Rupees in '000 |  |  |  |
| Present value of defined benefit obligation Fair value of plan assets | $\begin{gathered} 263,311 \\ (205,633) \end{gathered}$ |  | $\begin{gathered} 240,826 \\ (189,481) \end{gathered}$ | $\begin{gathered} 165,137 \\ (187,976) \end{gathered}$ |
| Deficit/(Surplus) | 57,678 |  | 51,345 | $(22,839)$ |

## 35. DEFINED CONTRIBUTION PLAN

The general description of the plan is included in note 5.9
36. COMPENSATION OF DIRECTORS AND EXECUTIVES

|  |  | President \& Chief Executive |  | Directors |  | Executives |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | 2008* | 2007 | 2008 | 2007 | 2008 | 2007 |
|  |  |  |  | Rupee | in 000 |  |  |
| Fees |  | - | - | 190 | 210 | - | - |
| Managerial Remuneration |  | 12,948 | 2,839 | - | - | 505,066 | 318,172 |
| Charge for defined benefit plan |  | 975 | 226 | - | - | 17,942 | 12,011 |
| Contribution to defined contribution plan |  | 1,170 | 284 | - | - | 21,869 | 14,797 |
| Rent and house maintenance |  | 1,586 | 1,637 | - | - | - | - |
| Utilities |  | 111 | 150 | 810 | 450 | - | - |
| Bonus |  | 3,562 | 734 | - | - | 71,465 | 47,398 |
| Others | 36.1 | 103,411 | 1,928 | 3,010 | 1,719 | 2,342 | - |
|  |  | 123,763 | 7,798 | 4,010 | 2,379 | 618,684 | 392,378 |
| Number of persons |  | 2 | 1 | 7 | 7 | 326 | 226 |

36.1 Includes one time ex-gratia payment made by the Bank upon retirement to ex-President /Chief Executive.
36.2 The Chief Executive, Executive Director and certain executives are provided with free use of cars and household equipment in accordance with their terms of employment.

* Represents compensation paid to the ex-President/Chief Executive and current Chief Executive of the Bank.

37. FAIR VALUE OF FINANCIAL INSTRUMENTS

In the opinion of the management, the fair value of the financial assets and financial liabilities including off-balance sheet financial instruments are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer financing and deposits, are frequently repriced.

Fair value of investments in Federal Government Securities is based on PKRV rates (Reuters Page). Fair value of listed securities is based on their market prices whereas fair value of mutual funds is based on net asset value of the funds. Fair value of unquoted equity instruments is determined on the basis of break-up value of these investments as per the latest available audited financial statements.

The provision for impairment of loans and advances and debt securities has been calculated in accordance with the Bank's accounting policy as stated in note 5.4

## 38. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITES

The segment analysis with respect to business activity is as follows:

|  | Trade \& Sales | Retail Banking | Commercial Banking |
| :---: | :---: | :---: | :---: |
|  |  | Rupees in '000 |  |
| 2008 |  |  |  |
| Total income* | 6,468,806 | 5,257,017 | 13,411,229 |
| Total expenses* | 5,354,200 | 4,984,339 | 10,055,221 |
| Net income | 1,114,606 | 272,678 | 3,356,008 |
| Segment assets (gross) | 54,625,597 | 1,163,573 | 126,325,454 |
| Segment non performing loans | - | 6,725 | 1,077,060 |
| Segment provision required | - | 6,725 | 1,077,060 |
| Segment liabilities | 6,494,847 | 71,507,761 | 89,015,490 |
| Segment return on net assets (\%) | 11.84 | 7.35 | 10.62 |
| Segment cost of funds (\%) | 9.80 | 6.97 | 7.96 |
| 2007 |  |  |  |
| Total income* | 5,387,878 | 3,943,930 | 10,208,177 |
| Total expenses* | 4,592,174 | 3,319,401 | 7,424,030 |
| Net income (loss) | 795,704 | 624,529 | 2,784,147 |
| Segment assets (gross) | 66,217,524 | 1,084,275 | 106,339,707 |
| Segment non performing loans | - | 2,986 | 801,261 |
| Segment provision required | - | 1,369 | 699,612 |
| Segment liabilities | 14,924,219 | 55,401,880 | 89,718,260 |
| Segment return on net assets (\%) | 8.14 | 7.12 | 9.60 |
| Segment cost of funds (\%) | 6.93 | 5.99 | 6.98 |

39. TRUST ACTIVITIES

The Bank acts as a Trustee of the Metro Bank Pakistan Sovereign Fund (the Fund). As of December 31, 2008, Net Asset Value of the Fund was Rs. 373,868 thousand (2007: Rs. 824,331 thousand)

## 40. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Group comprise of the ultimate holding company of the Group, entities with common directorships, directors and their close family members, staff retirement benefit funds, key executives and major shareholders of the Group.

The details of transactions with related parties during the year other than those which have been disclosed elsewhere in these financial statements are as follows:

| Balance outstanding at year end | 2008 | 2007 |
| :---: | :---: | :---: |
|  | Rupees in '000 |  |
| Holding company of the Group (Habib Bank AG Zurich) |  |  |
| Bank balances | 1,015,486 | 1,275,738 |
| Management fee payable | 112,170 | 82,601 |
| Entities with common directorships |  |  |
| Advances | 1,548,253 | 753,624 |
| Deposits | 1,197,119 | 3,165,383 |
| Trade related contingent liabilities | 1,256,265 | 1,769,635 |
| Key Management Personnel |  |  |
| Advances | 11,409 | 16,828 |
| Deposits | 7,536 | 15,384 |
| Retirement benefit plan |  |  |
| Deposits | 631,304 | 480,409 |
| Transactions for the year |  |  |
| Holding company of the Group (Habib Bank AG Zurich) |  |  |
| Mark-up/return/interest earned | 66,391 | 146,176 |
| Management fee for technical and consultancy services | 112,170 | 82,601 |
| Entities with common directorships |  |  |
| Mark-up/return/interest earned | 99,618 | 38,815 |
| Mark-up/return/interest expensed | 283,036 | 439,097 |
| Commission/bank charges recovered | 8,202 | 8,145 |
| Insurance premium paid | 1,481 | 1,369 |
| Rent income | 767 | 658 |
| Key Management Personnel |  |  |
| Mark-up/return/interest earned | 774 | 709 |
| Mark-up/return/interest expensed | 244 | 361 |
| Salaries, allowances, etc | 169,848 | 55,881 |
| Directors' fee | 190 | 210 |
| Retirement benefit plan |  |  |
| Mark-up/return/interest expensed | 17,591 | 28,003 |
| Contribution to defined benefit plan | 28,142 | - |
| Contribution to defined contribution plan | 50,290 | 39,700 |

The above transactions are carried at arm's length basis other than advances to key management personnel which are in accordance with their terms of employment.

## 41. CAPITAL ADEQUACY

41.1 The objectives of the Bank's capital management are to ensure that the Bank complies with the regulatory capital requirement and maintain healthy capital ratios in order to support its business and maximise shareholders' value. The SBP through its BSD Circular No. 19 dated 05 September 2008 requires the minimum paid up capital (net of losses) for all banks to be raised to Rs. 23 billion by the year ending on 31 December 2013. The raise is to be achieved in a phased manner requiring Rs. 5 billion paid up capital (net of losses) by the end of the financial year 2008. The paid up capital of the Bank as of 31 December 2008 stands at Rs. 6.02 billion. In addition to the above paid up capital requirement, the banks are also required to maintain a Capital Adequacy Ratio (CAR) of $9 \%$ of the risk weighted exposure. The Bank's CAR as at 31 December 2008 was $10.62 \%$ of its risk weighted exposure.
41.2 Regulatory Capital Base

Tier I Capital
Share Capital
Balance in share premium account
Reserves
Un-appropriated profits
Less: Deficit on account of revaluation of available-for-sale investmets
Total Tier I Capital
Tier II Capital
General provision subject to $1.25 \%$ of total risk weighted assets
Total Tier II Capital
Eligible Tier III Capital
Total regulatory capital base

2008
Rupees in '000

| $\mathbf{6 , 0 2 2 , 0 2 0}$ | $5,018,350$ |
| ---: | ---: |
| $\mathbf{2 , 5 5 0 , 9 8 5}$ | $2,550,985$ |
| $\mathbf{4 , 4 8 8 , 9 5 1}$ | $3,832,951$ |
| $\mathbf{3 , 1 7 9 , 9 0 5}$ | $2,059,958$ |
| $\mathbf{( 1 , 7 6 1 , 8 7 2 )}$ | - |
| $\mathbf{1 4 , 4 7 9 , 9 8 9}$ | $-13,462,244$ |

41.3 The risk weighted assets to capital ratio, calculated in accordance with the SBP's guidelines on capital adequacy is as follows:

| Capital Requirements |  | Risk Weighted Assets |  |
| :---: | :---: | :---: | :---: |
| 2008 | 2007 | 2008 | 2007 |
| Rupees in '000 |  |  |  |
| - | - | - | - |
| - | - | - | - |
| 66,899 | 15,768 | 743,321 | 197,102 |
| 342,357 | 364,775 | 3,803,968 | 4,559,687 |
| 8,550,953 | 6,522,463 | 95,010,590 | 81,530,791 |
| 452,613 | 121,262 | 5,029,028 | 1,515,769 |
| 12,939 | 11,299 | 143,772 | 141,235 |
| 16,265 | 32,472 | 180,722 | 405,894 |
| 59,547 | 219,630 | 661,629 | 2,745,381 |
| 23,840 | - | 264,892 | - - |
| 906,881 | 772,736 | 10,076,460 | 9,659,197 |
| 1,310,943 | 1,107,913 | 14,566,035 | 13,848,910 |
| 79,113 | 44,603 | 879,029 | 557,541 |
| 18,067 | - | 225,838 | - |
| 12,220 | 24,111 | 152,752 | 301,385 |
| - | - | - | - |
| 1,152,701 | 673,457 | 14,408,767 | 8,418,212 |
| 13,005,338 | 9,910,489 | 146,146,803 | 123,881,104 |

Capital adequacy ratio
Total eligible regulatory capital held Total risk weighted assets
CAR
15,526,309 13,978,518
146,146,803 123,881,104
$10.62 \% \quad 11.28 \%$

## 42. RISK MANAGEMENT

Risk management aspects are embedded in the Bank's strategy, organization structure and processes. The Bank has adopted a cohesive risk management structure for credit, operations, liquidity and market risk to strengthen the process and system from the foundation as controls are more effective and valuable when built into the process. Effective risk management is considered essential in the preservation of the assets and long-term profitability of the Bank. Clear guidelines and limits, which are under regular review, are backed up by a system of internal controls and independent audit inspections. Internal reporting / MIS are additional tools for measuring and controlling risks. Separation of duties is also embedded in the Bank's system and organization.

### 42.1 Credit risk

Credit risk arises from the possibility that the counterparty in a transaction may default. It arises principally in relation to the lending and trade finance business carried out by the Bank.

As per Basel II methodology the gross credit risk weighted exposure incorporating relevent credit conversion factor is Rs. 131 million as depicted in note 41.

The Bank's strategy is to minimize credit risk through a strong pre-disbursement credit analysis, approval and risk measurement process added with product, geography and customer diversification. The Bank, as its strategic preference, extends trade and working capital financing, so as to keep the major portion of exposure (funded and non-funded) on a short-term, self-liquidating basis. Major portion of the Bank credit portfolio is priced on flexible basis with pricing reviewed on periodic basis.

The Bank's credit policy / instructions defines the credit extension criteria, the credit approval and monitoring process, the loan classification system and provisioning policy.

The Bank continually assesses and monitors credit exposures. The Bank follows both objective and subjective criteria of SBP regarding loans classification. The subjective assessment process is based on management's judgement with respect to the borrower's character, activity, cash flow, capital structure, security, quality of management and delinquency.

### 42.1.1 Segmental Information

## Segment by class of business

## Textile

Exports/Imports
Chemical and pharmaceuticals
Wholesale and retail trade
Electronics and electrical appliances
Services
Automobile and transportation equipment
Power (electricity), gas, water and sanitary
Transport, storage and communication
Construction
Individuals
Cement
Financial
Footwear and leather garments
Sugar
Insurance
Mining and quarrying
Agriculture, forestry, hunting and fishing
Others

Segment by sector
Private
Public /Government

| 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Advances |  | Deposits |  | Contingencies and Commitments |  |
| Rs. in ' 000 | Percent | Rs. in '000 | Percent | Rs. in '000 | Percent |
| 59,644,569 | 54.03 | 4,735,420 | 3.70 | 6,759,168 | 16.19 |
| 7,962,200 | 7.21 | 3,167,176 | 2.47 | 10,769,876 | 25.79 |
| 4,023,955 | 3.65 | 1,874,131 | 1.46 | 2,400,278 | 5.75 |
| 3,284,494 | 2.98 | 2,898,815 | 2.26 | 674,443 | 1.62 |
| 2,527,105 | 2.29 | 725,492 | 0.57 | 986,029 | 2.36 |
| 2,159,258 | 1.96 | 5,406,426 | 4.21 | 350,906 | 0.84 |
| 1,898,547 | 1.72 | 1,806,747 | 1.41 | 1,267,733 | 3.04 |
| 1,889,857 | 1.71 | 2,855,833 | 2.23 | 6,314,685 | 15.12 |
| 1,845,685 | 1.67 | 3,383,293 | 2.64 | 259,219 | 0.62 |
| 1,566,564 | 1.42 | 1,208,267 | 0.94 | 363,925 | 0.87 |
| 1,523,088 | 1.38 | 43,995,105 | 34.34 | 23,859 | 0.06 |
| 1,413,280 | 1.28 | 28,467 | 0.02 | 669,207 | 1.60 |
| 1,369,679 | 1.24 | 3,045,144 | 2.38 | 309,094 | 0.74 |
| 1,369,097 | 1.24 | 1,464,992 | 1.14 | 57,918 | 0.14 |
| 751,709 | 0.68 | 696,532 | 0.54 | 107,232 | 0.26 |
| 104,668 | 0.10 | 1,612,247 | 1.26 | 15,662 | 0.04 |
| 39,019 | 0.04 | 39,790 | 0.03 | 8 | 0.00 |
| 38,196 | 0.03 | 182,286 | 0.14 | 482,353 | 1.16 |
| 16,980,394 | 15.37 | 49,001,834 | 38.26 | 9,942,167 | 23.80 |
| 110,391,364 | 100 | 128,127,997 | 100 | 41,753,816 | 100 |
| 2008 |  |  |  |  |  |
| Advances |  | Deposits |  | Contingencies and Commitments |  |
| Rs. in '000 | Percent | Rs. in '000 | Percent | Rs. in '000 | Percent |
| 109,232,970 | 98.95 | 117,552,015 | 91.75 | 36,566,360 | 87.57 |
| 1,158,394 | 1.05 | 10,575,982 | 8.25 | 5,187,456 | 12.43 |
| 110,391,364 | 100.00 | 128,127,997 | 100.00 | 41,753,816 | 100.00 |

Details of non-performing advances and specific provisions by class of business segment

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Classified Advances | Specific provision held | Classified Advances | Specific provision held |
|  |  | - Rup | in '000 |  |
| Textile | 438,306 | 384,982 | 372,527 | 346,847 |
| Individuals | 79,684 | 58,452 | 39,761 | 37,572 |
| Agriculture, forestry, hunting and fishing | 58,995 | 58,995 | 64,624 | 64,624 |
| Automobile and transportation equipment | 31,934 | 31,934 | 648 | 648 |
| Electronics and electrical appliances | 625,836 | 172,884 | 31,339 | 31,339 |
| Footwear and leather garments | 30,752 | 30,752 | - | - |
| Wholesale and retail trade | 2,490 | 2,490 | - | - |
| Chemical and pharmaceuticals | 1,042 | 1,042 | 40,207 | 40,207 |
| Exports/Imports | 1,000 | 1,000 | - | - |
| Others | 477,560 | 341,254 | 255,141 | 179,744 |
|  | 1,747,599 | 1,083,785 | 804,247 | 700,981 |

Details of non-performing advances and specific provisions by sector

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Classified Advances | Specific provision held | Classified Advances | Specific provision held |
|  |  | - Rup | in '000 |  |
| Private | 1,747,599 | 1,083,785 | 804,247 | 700,981 |
| Public/Government | - | - | - | - |
|  | 1,747,599 | 1,083,785 | 804,247 | 700,981 |

Geographical segment anlaysis

Pakistan

| Profit <br> before <br> taxation | Total <br> assets <br> employed <br> Rupees in '000 | Net assets <br> employed | Contingencie <br> and <br> Commitments |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| $4,743,292$ |  |  |  |
| $182,114,624$ | $15,096,526$ | $41,753,762$ |  |

Total assets employed include intra group items of Rs. 2,265 million.

### 42.1.2 Credit risk - General disclosures Basel II sepcific

The Bank uses the 'Standardised Approach' in calculation of credit risk and capital requirements.
Credit Risk: Disclosures for portfolio subject to the standardised approach \& supervisory risk weights in the IRB approach - Basel II specific.

The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures. These are applied consistently across the Bank credit portfolio for both on balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket is as per SBP Basel II guidelines as is given below:

Types of Exposures and ECAl's used
Exposures
Corporate
Banks
Sovereigns
SME's
Securitisation
Others

| 2008 |  |  |  |
| :---: | :---: | :---: | :---: |
| JCR-VIS | PACRA | S \& P | Fitch |
| $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| N.A | N.A | N.A | N.A |
| $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |

Credit Exposures subject to Standardised Approach

| Exposures | Rating Category \# | Rating Risk Weight | Amount Outstanding | Deduction CRM | Net Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents |  | 0\% | 2,815,766 | - | 2,815,766 |
| Claims on Government of Pakistan and SBP, denominated in PKR |  | 0\% | 51,508,089 | - | 51,508,089 |
| Foreign currency claims on SBP arising out of statutory obligations of banks in Pakistan |  | 0\% | 2,044,883 | - | 2,044,883 |
| Claims on Public Sector Entities in Pakistan | 1 | 20\% | 400,000 | - | 400,000 |
| Claims on Public Sector Entities in Pakistan | 2,3 | 50\% | 1,118,034 | - | 1,118,034 |
| Claims on Public Sector Entities in Pakistan | 4,5 | 100\% | - |  | - |
| Claims on banks |  | 0\% | - | 556,924 | 556,924 |
| Claims on banks | 1 | 20\% | 3,204,670 | $(556,924)$ | 2,647,746 |
| Claims on banks | 2,3 | 50\% | 633,438 |  | 633,438 |
| Claims on banks | 4,5 | 100\% | 40,659 | - | 40,659 |
| Claims on banks | 6 | 150\% | - | - | - |
| Claims, denominated in foreigh currency, on banks with original maturity of 3 months or less | 1,2,3 | 20\% | 2,159,270 | - | 2,159,270 |
| Claims on banks with original maturity of 3 months or less denominated in PKR <br> and funded in PKR |  | $0 \%$ | 7,373,311 | $\begin{gathered} 5,822,956 \\ 15020 \end{gathered}$ | $\begin{aligned} & \text { 5,822,956 } \end{aligned}$ |
| Claims on Corporates (Excluding equity exposures) |  | 0\% | - | 2,700,514 | 2,700,514 |
| Claims on Corporates (Excluding equity exposures) | 1 | 20\% | 2,962,803 | 98,176 | 3,060,979 |
| Claims on Corporates (Excluding equity exposures) | 2 | 50\% | 675,969 |  | 675,969 |
| Claims on Corporates (Excluding equity exposures) | 3,4 | 100\% | 47,031 | - | 47,031 |
| Claims categorized as retail portfolio |  | 0\% | - | 343,005 | 343,005 |
| Claims categorized as retail portfolio |  | 75\% | 7,048,376 | $(343,005)$ | 6,705,371 |
| Claims fully secured by residential property |  | 35\% | 410,776 |  | 410,776 |
| Past due loan (not secured against residential) | PROL.T | 150\% | 18,320 | - | 18,320 |
| Past due loan (not secured against residential) | PROM.T | 100\% | 132,775 | - | 132,775 |
| Past due loan (not secured against residential) | PROM.T | 50\% | 40,933 | - | 40,933 |
| Listed Equity investments and regulatory capital instruments issued by other banks (other than deducted from capital) held in the banking book. |  |  | 574,570 | - | 574,570 |
| Unlisted equity investments (other than that deducted from capital) held in banking book |  |  | 58,039 | - | 58,039 |
| Claims on all fixed assets under operating lease |  |  | 264,892 | - | 264,892 |
| All other assets |  |  | 9,467,946 | - | 9,467,946 |
| Unrated |  |  | 99,195,793 | $(2,798,690)$ | 96,397,103 |
|  |  |  | 192,196,343 |  | 192,496,343 |

## Credit risk: Disclosures with respect to credit risk mitigation for Standardised and IRB Approaches - Basel II specific

The forms of collateral that are deemed to eligible collateral under the 'Simple Approach' to Credit Risk Mitigation (CRM) as per SBP guidelines are used by the Group and primarily includes cash, government and rated debt securities.

The Bank applies SBP specified haircut to collateral for Basel II Credit Risk Mitigation. Collateral Management is embedded in the Bank's risk taking and risk management policy and procedures. A standard credit granting procedure exists which has been well-disseminated down the line, ensuring proper pre-sanction evaluation, adequacy of security, pre-examination of charge/control documents and monitoring of each exposure on an ongoing basis.

Collateral information is recorded diligently in the Bank's main processing systems by type of collateral, amount of collateral against relevant credit exposures. A cohesive accounting / risk management system facilitates effective collateral management for Basel II reporting. For details of each separately disclosed credit risk portfolio under the standardised approach and related eligible financial collateral, refer the table above.

## Equity position risk in the banking book-Basel II specific

Investment in equities is governed by the Board of Directors' approved investment policies which restricts the equity portfolio as well as individual investments to avoid risk of concentration and excessive specific scrip holding. The Bank's investment in equity is conservative and is driven by yield optimization and portfolio diversification objectives. As such the Bank does not conduct 'trading' activities in equities.

The Bank books the equity at cost and has adopt the 'mark to market' approach for equity valuation as per SBP guidelines which for Basel - II purposes prescribe $100 \%$ risk weight for listed equity and $150 \%$ risk weight for unlisted equity (refer note 11 and annexure I for investment in listed and unlisted shares).

### 42.3 Market risk

Market risk is the possibility that fluctuation in interest rates, foreign exchange or stock prices will change the market value of financial product(s) leading to a loss.

The Board of Directors oversees the Bank's strategy for market risk exposures. ALCO which comprises of senior management, oversees the balance sheet of the Bank and performs oversight function to ensure sound asset quality, liquidity and pricing. The investment policy, amongst other aspects, covers the Bank asset allocation guidelines inclusive of equity investments. While market risk limits are in place and are monitored effectively, the Bank has also formalized liquidity and market risk management policies which contain action plans to strengthen the market risk management system.

### 42.4 Foreign exchange risk

Foreign Exchange Risk is the probability of loss resulting from adverse movement is exchange rates.
The Bank's business model for foreign exchange risk is to serve trading activities of its clients in an efficient and cost effective manner. The Bank is not in the business of actively trading and market making activities. A conservative risk approach and the Bank's business strategy to work with export oriented clients gives the ability to meet its foreign exchange needs generally and frequently provide foreign exchange to the inter-bank market.

|  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities - (Rupees | Off-balance sheet items <br> '000) $\qquad$ | Net foreign currency exposure |
| Pakistan Rupee | 162,415,154 | 170,586,958 | 12,193,446 | 4,021,642 |
| United States Dollar | 15,893,994 | 9,450,305 | $(10,695,455)$ | $(4,251,766)$ |
| Euro | 2,368,099 | 938,481 | $(1,401,238)$ | 28,380 |
| Great Britain Pound | 1,077,179 | 1,077,853 | $(1,716)$ | $(2,390)$ |
| Asian Currency unit | 216,075 | 56,937 | - | 159,138 |
| Japanes Yen | 72,008 | 3,984 | $(60,521)$ | 7,503 |
| Arab Emirates Dirham | 51,781 | 106 | $(41,909)$ | 9,766 |
| Canadian Dollar | 4,551 | - | - | 4,551 |
| Australian Dollar | 4,091 | - | - | 4,091 |
| Saudi Riyal | 1,905 | - | 1,905 | 3,810 |
| Other Currencies | 9,787 | - | 5,488 | 15,275 |
|  | 182,114,624 | 182,114,624 |  | - - |

42.5 Interest rate risk
Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Bank's interest ater pricing mechanism and variable deposit rates. Optimization of yield is achieved through the Bank's investment strategy which aims on attere ber based on interest rates scenario.
Effective
Yield
Interest
Rate $\%$

On balance sheet financial instruments
Assets
Cash and balances with treasury banks Balances with other banks
Lendings to financial institutions Investments
Advances
Other assets
Liabilities
Bills payable


|  | $2,532,146$ |
| :--- | ---: |
| $7.50 \%-14.00 \%$ | $\left.\begin{array}{r}2,0735,543 \\ 0.50 \%-19.50 \% \\ 128,127,997 \\ \hline\end{array} \right\rvert\,$ |


$167,018,098$
$12,421,948$


1






| 6,735,601 |
| :---: |
| $28,648,143$ |



## 




11


2008

| Total | $\begin{aligned} & \text { Upto } 1 \\ & \text { month } \end{aligned}$ | Over 1 3 months | over 3 6 months to 6 months | Exposed to Yield/Interest risk |  |  | Over 3 5 years | Over 5 years to10 years | $\begin{aligned} & \text { Above } \\ & 10 \text { years } \end{aligned}$ | Non-interes bearing finsruments ents |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { over } 6 \\ & \text { months } \\ & \text { to } 1 \text { year } \end{aligned}$ | Over 1 year to 2 years | Over 2 3 years years to 3 years |  |  |  |  |

9,885,461
$1,436,927$


| $\infty$ |
| :---: |
| 0 |
| $\tilde{m}$ |
| $\tilde{m}$ |
| $\tilde{N}$ |


2,413,732
11
, 符然


|  |
| :---: |



'

11 Noc:c

|  |
| :---: |
|  |

 $\qquad$
N
$111 \underset{\substack{\infty \\ \infty}}{\infty}$


-



2007

Effective
Yield/
Interest
Rate \%
$3.75 \%$ to $9.00 \%$
$9.25 \%$ to $10.60 \%$
$8.00 \%$ to $14.00 \%$
$3.50 \%$ to $20.00 \%$
2
On balance sheet financial instruments
Assets
Cash and balances with treasury banks Lendings to financial institutions
Investments
Advances
Liabilities
Bills payable
Borrowings
Deposits and other accounts
Other liabilities
On-balance sheet gap
Off-balance sheet financial instruments
Forward lending
Forward borrowing
Off-balance sheet gap
Total Yield/Interest Risk Sensitivity gap
Cumulative Yield/Interest Risk Sensitivity gap
42.6 Liquidity risk
Liquidity risk is the risk that the Bank will not be able to raise funds to meet its commitments. ALCO manages the liquidity position on a continuous basis.
The Bank's liquidity model is based on "self-reliance" with an extensive branch network to diversify the Bank deposit base. The Bank's liquidity profile generally comprises of short-term, secured assets, in line with the Bank's credit strategy.
2008

| Total | Upto 1 month | Over 1 month to 3 months | over 3 months to 6 months | over 6 months to 1 year | $\begin{gathered} \text { Over } 1 \\ \text { year } \\ \text { to } 2 \text { years } \end{gathered}$ | Over 2 years to 3 years | Over 3 years to 5 years | Over 5 years to 10 years | Over <br> 10 years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | L ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 11,401,384 | 11,401,384 | - | - | - | - | - | - | - | - |
| 2,974,237 | 2,974,237 | - | - | - | - | - | - | - | - |
| 98,176 | 98,176 | - | - | - | - | - | - | - | - |
| 53,335,855 | 16,672,758 | 19,089,811 | 4,898,611 | 241,520 | 580,610 | 6,107,249 | 1,748,880 | 3,587,603 | 408,813 |
| 108,261,259 | 10,479,718 | 34,357,137 | 25,126,271 | 26,790,364 | 3,484,922 | 3,171,198 | 2,124,877 | 1,995,856 | 730,916 |
| 1,528,913 | 13,723 | 41,169 | 158,588 | 164,676 | 329,352 | 487,983 | 333,422 | - | - |
| 1,145,665 | 104,270 | 27,046 | 43,952 | 248,437 | 261,096 | 460,864 | - | - | - |
| 3,369,135 | 3,186,861 | - | - | 123,807 | - | - | - | 9,375 | 49,092 |
| 182,114,624 | 44,931,127 | 53,515,163 | 30,227,422 | 27,568,804 | 4,655,980 | 10,227,294 | 4,207,179 | 5,592,834 | 1,188,821 |
| 2,372,146 | 2,372,146 | - | - | - | - | - | - | - | - |
| 30,435,543 | 13,961,570 | - | 13,596,991 | 2,185,154 | 691,828 | - | - | - | - |
| 128,127,997 | 27,558,668 | 29,003,752 | 22,936,871 | 21,697,407 | 7,695,810 | 5,066,270 | 4,379,020 | 4,895,017 | 4,895,182 |
| 6,082,412 | 4,271,430 | - | 844,460 | - | 737,499 | - |  | - | 229,023 |
| 167,018,098 | 48,163,814 | 29,003,752 | 37,378,322 | 23,882,561 | 9,125,137 | 5,066,270 | 4,379,020 | 4,895,017 | 5,124,205 |
| 15,096,526 | $(3,232,687)$ | 24,511,411 | (7,150,900) | 3,686,243 | $(4,469,157)$ | 5,161,024 | (171,841) | 697,817 | $(3,935,384)$ |

$\begin{array}{r}6,022,020 \\ 7,039,936 \\ 3,179,905 \\ (1,145,335) \\ \hline 15,096,526 \\ \hline\end{array}$
Maturities of assets and liabilities
Cash and balances with treasury banks Balances with other banks
Lendings to financial institutions
Investments
Investments
Advances
Operating fixed assets
Deferred Taxes
Other assets
Liabilities
Bills payable
Borrowings
Borrowings
Deposits and other accounts
Other liabilities
Net assets / (liabilities)
Share capital
Reserves
Unappropriated profit

[^0]
Maturities of assets and liabilities

## Assets

Cash and balances with treasury banks Balances with other banks
Lendings to financial institutions Investments
Operating fixed assets
Other assets
Liabilities
Bills payable Borrowings Deposits and other a
Deferred tax liabilites Other liabilities
Net assets / (liabilities)
Share capital
Unappropriated profit
Surplus on revaluation of assets

### 42.7 Operational risk

The Bank operates in a controlled manner and operations risk is generally managed effectively. With the evolution of operations risk management into a separate distinct discipline, the Bank's strategy is to further strengthen the risk management system along new industry standards.

The Bank's operations risk management strategy takes guidance from Basel - II, Committee of Sponsoring Organization of Treadway Commission (COSO) publications, the SBP guidelines and standard industry practices. The operational risk management manual addresses enterprise wide risk drivers inclusive of technology infrastructure, software, hardware and I.T security.

While broadening risk awareness and assuring regulatory compliance, internal audit department of the Bank is an important pillar of the Bank's risk management and controls infrastructure, performing continuous reviews to improve the quality of the Bank's internal control environment, ensuring an effective balance in safety and performance of processes and adding value towards the bank's risk mitigation endeavours.

The Bank's Business Continuity Plan includes risk management strategies to mitigate inherent risk and prevent interruption of mission critical services caused by disaster event. The Bank's operational risk management infrastructure has been further strengthened through the establishment of a separate operational and risk control unit.
42.8 Operational risk - Disclosures Basel II specific

The Bank uses Basic Indicator Approach (BIA) for regulatory capital at risk calculation for operational risk. Under BIA the capital charge for operational risk is a fixed percentage of average positive annual gross income of the bank over the past three years. Figures of capital charge of operation risk for December 2008 was Rs. 1,152,701 thousand (2007: Rs. 673,457 thousand).

## 43. ISLAMIC BANKING BUSINESS

43.1 The Bank is operating $4(2007: 4)$ Islamic banking branches in Pakistan. The balance sheet and Profit and Loss Account of these branches as at December 31, 2008 and for the year are as follows:

### 43.1.1 BALANCE SHEET

As at December 31, 2008

## ASSETS

Cash and balances with treasury banks
Balances with and due from financial institutions
Investments
Financing and receivables

- Murabaha
- ljara
- Diminishing Musharaka

Due from head office
Other assets

## TOTAL ASSETS

## LIABILITIES

Bills payable
Deposits and other accounts

- Current accounts
- Saving accounts
- Term deposits
- Deposits from financial institutions - remunerative
- Deposits from financial institutions - non-remunerative

Due to head office
Other liabilities
TOTAL LIABILITIES
NET ASSETS
REPRESENTED BY:
Islamic banking fund
Unappropriated profit
Deficit on revaluation of assets

2008
Rupees in ' 000

| 986,565 |
| ---: |
| 478 |
| $1,429,020$ |
| $2,449,851$ |
| $1,804,204$ |
| $1,184,840$ |
| 198,271 |
| 192,465 |

8,245,694

| 33,231 | 61,806 |
| :---: | :---: |
| 434,020 | 344,106 |
| 847,305 | 1,261,557 |
| 2,527,470 | 1,691,342 |
| 2,781,327 | 1,824,198 |
| 17,423 | 30 |
| - | 393,037 |
| 796,701 | 538,788 |
| 7,437,477 | 6,114,864 |
| 808,217 | 539,235 |
| 601,977 | 401,550 |
| 217,220 | 137,685 |
| $819,197$ <br> $(10,980)$ | 539,235 |
| 808,217 | 539,235 |

43.1.2 PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2008
Profit / return on financing and placements earned Profit / return on deposits and other dues expensed
Net spread earned
Provision against non performing financing
Provision for diminution in the value of investments Provision for consumer financing ijarah Bad debts written off directly

Net spread after provisions

## OTHER INCOME

Fee, commission and brokerage income
Dividend income
Income from dealing in foreign currencies
Gain on sale/redemption of securities
Unrealized gain/(loss) on revaluation of investments classified as held-for-trading
Other income
Total other income

## OTHER EXPENSES

Administrative expenses
Other provisions / write offs
Other charges

Extra ordinary / unusual items
PROFIT BEFORE TAXATION
43.2 Remuneration to Shariah Advisor/Board

### 43.3 Charity Fund

Opening balance
Additions during the year
Payments/utilizaion during the year
Closing balance

2008
2007
Rupees in '000


| 5,401 |
| :---: |
| - |
| - |
| - |

$(5,401)$
221,844

| - |
| :--- |
| - |
| 308 |
| - |

(308)

167,821

43

| 12,201 | 11,334 |
| :---: | :---: |
| 20,470 | - |
| 14,670 | 1,284 |
| - | - |
| - | - |
| 13,526 | 8,299 |
| 60,867 | 20,917 |
| 282,711 | 188,738 |
| 65,491 | 51,053 |
| - | - |
| - | - |

$(65,491)$
-
217,220
1,045
$(51,053)$
-
137,685
1,086

33
69
(59)

43
44. GENERAL
44.1 Captions, as prescribed by BSD Circular No. 04, dated February 17, 2006 issued by the SBP, in respect of which there are no amounts have not been reproduced in these financial statements, except for the captions of the balance sheet and profit and loss account.
44.2 Figures have been rounded off to the nearest thousand rupees.
44.3 Subsequent to the year end the Board of Directors resolved to issue bonus shares of Rs. 10/- each in the ratio of 25 ordinary shares for every 100 ordinary shares held. Accordingly, the Board approved transfer of Rs.1,505,505 thousand from unappropriated profit to reserve for issue of bonus shares.

## 45. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on March 2, 2009 by the Board of Directors of the Bank.

ANJUM IQBAL Chief Executive

FIRASAT ALI Director

BASHIR ALI MOHAMMAD
Director

## ANNEXURE I (REFERRED NOTE 11.4)

## 1. MARKET TREASURY BILLS

These securities have maturity period of 1 year, with yield ranging between $9.75 \%$ to $13.85 \%$ ( 2007 : $9 \%$ to $9.4 \%$ ) per annum.

## 2. PAKISTAN INVESTMENT BONDS

These securities have maturity period of 3 to 10 years with interest rates ranging between $8 \%$ to $14 \%$ (2007: $8 \%$ to $14 \%$ ) per annum. These include securities having book value of Rs. 158,500 thousand (2007: Rs. 158,500 thousand) pledged with the SBP and National Bank of Pakistan as security for TT discounting facility.
3. FULLY PAID-UP ORDINARY SHARES - LISTED

|  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of shares of Rs. 10/- each |  | Paid up value |  | Market value |  | Cost |  |
|  |  |  | 50 | - | Rupees in '000 |  |  |  |
| Adamjee Insurance Company Limited | 5,000 | - |  |  | 509 | - | 949 | - |
| Allied Bank Limited | 1 | - | - | - | - | - | - | - |
| Arif Habib Bank Limited | 19 | - | - | - | - | - | - | - |
| Arif Habib Limited | 208 | - | 2 | - | 18 | - | 16 | - |
| Arif Habib Securities | 13,653 | - | 137 | - | 574 | - | 617 | - |
| Limited |  |  |  |  |  |  |  |  |
| Askari Bank Limited | 20 | - | - | - | - | - | - | - |
| Attock Refinery Limited | 1 | - | - | - | - | - | - | - |
| Bank Alfalah Limited | 16 | - | - | - | - | - | - | - |
| Bank Al-Habib Limited | 130,200 | 84,000 | 13,020 | 8,400 | 3,238 | 6,485 | 4,370 | 3,646 |
| Bank Islami Pakistan Limited | 54 | - | 1 | - | - | - | - | - |
| Bosicor Pakistan Limited | 41 | - | - | - | - | - | - | - |
| Crescent Steel and Allied Products Limited | 6 | - | - | - | - | - | - | - |
| D. G. Khan Cement Company Limited | 5 | - | - | - | - | - | - | - |
| D. S. Industries Limited | 999 | - | 10 | - | 15 | - | 13 | - |
| Dewan Cement Limited | 6 | - | - | - | - | - | - | - |
| Engro Chemicals Pakistan Limited | 19,703 | - | 197 | - | 1,901 | - | 2,042 | - |
| Fauji Cement Company Limited | 11 | - | - | - | - | - | - | - |
| Fauji Fertilizer Bin Qasim Limited | 13 | - | - | - | - | - | - | - |
| Fauji Fertilizer Company Limited | 101,371 | 95,461 | 10,055 | 9,546 | 5,953 | 11,336 | 10,233 | 9,682 |
| Faysal Bank Limited | 2 | - | - | - | - | - | - | - |
| Habib Bank Limited | 2 | - | - | - | - | - | - | - |
| Jahangir Siddiqui \& Company Limited | 65 | - | 1 | - | 3 | - | 4 | - |
| Javed Omer Vohra and | 1,155 | - | 12 | - | 10 | - | 13 | - |
| Company Limited |  |  |  |  |  |  |  |  |
| JS Bank Limited | 65 | - | 1 | - | - | - | - | - |



| 20082007 | 20082007 | 20082007 | 20082007 |
| :---: | :---: | :---: | :---: |
| No. of shares of Rs. 10/- each | Paid up value | Market value | Cost |

JS Investments Limited Lucky Cement Limited National Bank of Pakistan Netsol Technologies Limited
NIB Bank Limited
Nishat (Chunian) Limited Nishat Mills Limited Oil and Gas Development Corporation Limited Pace (Pakistan) Limited
Pak Elektron Limited
Pakistan Oil Fields Limited
Pakistan Petroleum Limited
Pakistan Reinsurance Company Limited
Pakistan State Oil
Company Limited
Pakistan Telecommunication Company Limited
Pervez Ahmed Securities Limited
PICIC Growth Fund
Pioneer Cement Limited Sitara Peroxide Limited Soneri Bank Limited
Sui Southern Gas Company Limited
The Bank of Punjab
The Hub Power Company Limited
TRG Pakistan Limited
United Bank Limited WorldCall Telecommunication Limited

| 2 | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | - | - | - | - | - | - | - |
| 5,003 | - | 500 | - | 252 | - | 465 | - |
| 1 | - | - | - | - | - | - | - |
| 59 | - | 1 | - | - | - | - | - |
| 5 | - | - | - | - | - | - | - |
| 5 | - | - | - | - | - | - | - |
| 125,019 | 115,000 | 12,500 | 11,500 | 6,250 | 13,737 | 14,438 | 13,372 |
| 205 | - | 2 | - | 2 | - | 2 | - |
| 14 | - | - | - | - | - | - | - |
| 2 | 25,000 | - | 2,500 | - | 8,360 | - | 8,462 |
| 71,001 | 90,000 | 7,100 | 9,000 | 7,144 | 22,055 | 16,249 | 22,921 |
| 6 | - | - | - | - | - | - | - |
| 5 | - | - | - | 1 | - | 1 | - |
| 107,504 | - | 1,075 | - | 1,816 | - | 1,969 | - |
| 1,102 | - | 11 | - | 4 | - | 7 | - |
| 4 | - | - | - | - | - | - | - |
| 5 | - | - | - | - | - | - | - |
| 1 | - | - | - | - | - | - | - |
| 474,768 | 474,768 | 47,477 | 47,477 | 5,222 | 20,605 | 12,322 | 12,322 |
| 4 | - | - | - | - | - | - | - |
| 9 | - | - | - | - | - | - | - |
| 282 | - | 3 | - | 4 | - | 3 | - |
| 42 | - | - | - | - | - | - | - |
| 10 | - | - | - | - | - | - | - |
| 109 | - | 1 | - | - | - | - | - |
|  |  |  |  | 32,916 | 82,578 | 63,713 | 70,405 |

## 4. FULLY PAID-UP ORDINARY SHARES - UNLISTED

Khushali Bank Limited

| 2008 | 2007 | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
| No. of shares |  | Rupees in '000 |  |
| 25 | 25 | 25,000 | 25,000 |

Ordinary shares of Rs. 1,000,000/- each
Chief Executive - Mr. Ghalib Nishtar
Break-up value per share Rs. $1,078,934 /$ - based on audited accounts for the year ended December 31,2007

Pakistan Export Finance Guarantee
Ordinary shares of Rs. 10/- each
Chief Executive - Mr. S. M. Zaeem
Break-up value per share Rs. 3.14/- based on audited accounts for the year ended December 31, 2007

DHA Cogen Limited $\mathbf{5 , 0 0 0 , 0 0 0} 5,000,000 \quad \mathbf{5 0 , 0 0 0} 50,000$
Ordinary shares of Rs. 10/- each
Chief Executive - Mr. Michael Yap
Break-up value per share Rs. 9.84/- based on audited accounts for the year ended June 30, 2008

Dawood Family Takaful Limited $\mathbf{3 , 5 0 0 , 0 0 0} \mp \quad 35,000$
Ordinary shares of Rs. 10/- each
Chief Executive - Mr. Abdul Halim Nasri
Break-up value per share Rs. 9.92/-based on audited accounts for the year ended June 30, 2008

Society for World Wide Inter Bank Fund Transfer (SWIFT)
14
$14 \quad 1,740 \quad 1,740$
Ordinary shares of Euro 2,290/- each
Chief Executive - Mr. Pascal Deman

## 5. FULLY PAID-UP PREFERENCE SHARES - LISTED

Chenab Limited
$4,000,000$ 4,000,000
$40,000 \quad 40,000$
Preference shares of Rs. 10/- each
These are non-voting, cumulative preference shares redeemable by August 2008 and carry preferred dividend of $9.25 \%(2007: 9.25 \%)$ per annum on cumulative basis and have a market value of Rs. 32,680 thousand (2007: 32,000 thousand).

| 2008 | 2007 | 2008 |
| :--- | ---: | ---: |
| No. of shares | Rupees in ' 000 |  |

6. FULLY PAID-UP PREFERENCE SHARES - UNLISTED

Jamshoro Joint Venture Limited $2,500,000 \geqslant 2,500,000 \quad 25,000 \underline{\underline{25,000}}$ Ordinary shares of Rs. 10/- each
These are non-voting, cumulative preference shares redeemable after January 2009 and carry preferred dividend of $15.00 \%$ ( $2007: 15.00 \%$ ) per annum on cumulative basis and have a market value of Rs. 32,680 thousand (2007: 32,000 thousand).

2008



 ㅇ


7.1 Other particulars of listed term finance certificates are as follows:

|  |  |  |  | Rate |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  | Payment |  | Maturity |
| Date |  |  |  |  |  |

## 8. TERM FINANCE CERTIFICATES - UNLISTED

|  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of certificates of Rs. 5,000/- each |  | Rupees in '000 |  | Rating |  |
| Avari Hotels Limited | 10,133 | 10,133 | 50,667 | 50,667 | A- | AA |
| Jamshoro Joint Venture Limited | 11,000 | 11,000 | 6,875 | 20,625 | - | A |
| Pakistan International Airlines Corporation Limited | 38,700 | 38,700 | 137,057 | 169,306 | Unrated | Unrated |
| Pakistan Mobile Communication (Private) Limited | 38,000 | 68,000 | 69,960 | 189,976 | Unrated | Unrated |
| Security Leasing Corporation Limited | 10,000 | 10,000 | 31,250 | 43,750 | Unrated | Unrated |
| Faisalabad Electric Supply Corporation I | 67,000 | - | 335,000 | - | Unrated | - |
| Gujranwala Electric Power Corporation I | 67,000 | - | 335,000 | - | Unrated | - |
| Islamabad Electric Supply Corporation I | 67,000 | - | 335,000 | - | Unrated | - |
| Sitara Peroxide Limited | 20,000 | - | 100,000 | - | Unrated | - |
| K. S. Sulemanji Esmailji \& Sons | 30,000 | - | 150,000 | - | Unrated | - |
| (Pvt) Ltd |  |  | 1,550,809 | 474,324 |  |  |

8.1 Other particulars of unlisted term finance certificates are as follows:

|  | Rate | Payment | Maturity Date |
| :---: | :---: | :---: | :---: |
| Avari Hotels Limited | 6 months KIBOR plus 325 bps | semi annually | 1-Nov-14 |
| Jamshoro Joint Venture Limited | 3 months KIBOR plus 275 bps | Quarterly | 15-Dec-09 |
| Pakistan International Airlines Corporation Limited | 6 months KIBOR plus 85 bps | semi annually | 9-Feb-11 |
| Pakistan Mobile Communication (Private) Limited | 6 months KIBOR plus 285 bps | semi annually | 24-Feb-13 |
| Security Leasing Corporation Limited | 6 months KIBOR plus 130 bps | semi annually | 28-Mar-11 |
| Faisalabad Electric Supply Corporation 1 | 6 months KIBOR plus 23 bps | semi annually | 3-Jun-11 |
| Gujranwala Electric Power Corporation I | 6 months KIBOR plus 23 bps | semi annually | 3-Jun-11 |
| Islamabad Electric Supply Corporation I | 6 months KIBOR plus 23 bps | semi annually | 3-Jun-11 |
| Sitara Peroxide Limited | 6 months KIBOR plus 110 bps | Quarterly | 31-Dec-12 |
| K. S. Sulemanji Esmailji \& Sons (Pvt) Ltd | 6 months KIBOR plus 130 bps | Quarterly | 28-Jun-12 |

## 9. SUKUK BONDS

|  | 2008 | 2007 |  | 2008 | 2007 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of certificates of Rs. 5,000/- each |  | Maturity Date | Rupees in '000 |  | Rating |  |
| WAPDA | 140,000 | 155,000 | Jun-17 | 700,000 | 775,000 | Unrated | Unrated |
| Sui Southern Gas | 60,000 | 60,000 | Dec-12 | 300,000 | 300,000 | Unrated | Unrated |
| Company Limited |  |  |  |  |  |  |  |
| State Bank of Pakistan | - | - | Dec-11 | 900,000 | - | Unrated | Unrated |
|  |  |  |  | 1,900,000 | 1,075,000 |  |  |

9.1 Other particulars of Sukuk are as follows:

|  | Rate | Payment | Maturity Date |
| :---: | :---: | :---: | :---: |
| WAPDA | 6 months KIBOR minus 25 bps | semi annually | 13-Jan-18 to |
|  |  |  | 31-Dec-18 |
| Sui Southern Gas Company Limited | 3 months KIBOR plus 20 bps | Quarterly | 31-Dec-12 |
| Pakistan ljarah Sukuk Bonds | 14.75\% | semi annually | 31-Dec-11 |

## 10. CERTIFICATES OF INVESTMENT

Represent Certificates of Investment of various financial institutions carrying mark-up rates ranging between 17.55 to 20\% (2007: 9.45\% to 10\%) per annum maturing in January 2009.

| 2008 | 2007 |
| :---: | :---: |
| Rating |  |
| Uurated A(f) | Unrated |
| 5 Star | Unrated |
| Unrated |  |
| Unrated | Unrated |
| Bbb+(f) | A (f) |
| Unrated |  |
| 5 Star | A (f) |
| 4 Star | 5 star |
| A (f) | Unrated |
| 5 Star | 3 Star |
| A+ (f) | A+ (f) |
| Unrated | Unrated |
| Unrated | Unrated |
| Unrated | Unrated |
| 5 Star | 5 Star |
| Unrated | Unrated |
| 5 Star | Unrated |
| Unrated | - |
| Unrated | Unrated |
| A (f) |  |
| A (f) | 5 Star |
|  | Unrated |
| Unrated | Unrated |
| Unrated |  |
| A (f) | A (f) |
| 5 Star | 4 Star |
| 4 Star | Unrated |
| Unrated | - |
| Unrated | Unrated |
| Unrated | - |
| A (f) | A (f) |
| A+ (f) | A+ (f) |





| 2008 | 2007 |
| :---: | :---: |
| No. of Units |  |
| 8,425,300 | 16,762,000 |
| 2,500,000 |  |
| 1,582,913 | 1,500,000 |
| 811,646 |  |
| 500,000 | 3,382,151 |
| - | 3,861,983 |
| 629,050 | - |
| 6,702,795 | 7,660,819 |
| 394,750 | 478,176 |
| - | 1,506,072 |
|  | 1,712,383 |
| 1,479,874 | 965,826 |
| 4,346,613 | 4,856,727 |
| - | 2,179,708 |
| - | 5,000,000 |
| 4,953,704 | 3,881,945 |
| - | 2,500,000 |
| 7,002,677 | 6,726,388 |
| 250,000 | - |
| 6,990,342 | 2,236,852 |
| 5,772,472 |  |
| 37,189,583 | 67,221,725 |
| - | 1,500,000 |
| 2,500,000 | 2,500,000 |
| 3,216,727 |  |
| - | 998,942 |
| 6,054,073 | 7,640,879 |
| - | 600,556 |
| 368,351 |  |
| 150,000 | 150,000 |
| 190,721 | - |
| 7,850,919 | 1,925,855 |
| 4,106,743 | 3,373,078 |

[^1]Metro Bank Pakistan Sovereign Fund* ABL Income Fund AKD Opportunity Fund Alfalah GHP Principal Protected Fund AMZ Plus Income Fund
Askari Assets Allocation Fund Askari Income Fund
Atlas Income Fund
BMA Chundrigarh Road Savings Fund Dawood Money Market Fund Faysal Savings growth Fund HBL Income Fund
GI Income Fund
JS Aggressive Income Fund
JS Income Fund
KASB Balance Fund
KASB Liquid Fund
MCB Dynamic Allocation Fund
MCB Dynamic Cash Fund
Meezan Islamic Income Fund NAFA Cash Fund
NAFA Islamic Income Fund
NAFA Islamic Multi Asset Fund
NAFA Stock Fund
Pakistan Income Fund
Pakistan International Elem
Pakistan International Element Islamic Fund
Pakistan Stock Market Fund
Pakistan Stock Market Fund
UBL Islamic Income Fund
UBL Principal Protected Plan-I
United Growth \& Income Fund
United Money Market Fund

* The Bank is also a trustee of the Fund.

$$
\begin{array}{|l|}
\hline 2008 \\
\hline \text { Net Asset Value }
\end{array}
$$

12. CLOSE ENDED MUTUAL FUNDS

|  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of certificates of Rs. 5,000/- each |  | Market Value |  | Cost |  | Rating |  |
| BMA Principal |  |  |  |  |  |  |  |  |
| Guaranteed Fund - 1 | 5,517,697 | 5,254,950 | 49,659 | 47,557 | 49,575 | 49,575 | Unrated | Unrated |
| Intersecurities Islamic Fund | - | 250,000 | - | 2,569 | - | 2,500 | - | Unrated |
| Meezan Balanced Fund | 2,500,000 | 2,500,000 | 12,700 | 21,000 | 25,000 | 25,000 | Unrated | 5-Star |
| Pakistan Strategic Allocation Fund | 3,087,000 | 3,087,000 | 8,582 | 28,092 | 30,868 | 30,868 | 5-Star | 4-Star |
| PICIC Energy Fund | 4,200,000 | 4,200,000 | 15,162 | 31,500 | 42,000 | 42,000 | 4-Star | Unrated |
| PICIC Growth Fund | 42,000 | 42,000 | 332 | 1,197 | 1,946 | 1,946 | Unrated | 2-Star |
| UTP-Large Capital Fund | 2,820,500 | 2,820,500 | 9,279 | 22,846 | 27,959 | 27,969 | Unrated | 4-Star |
|  |  |  | 95,714 | 154,761 | 177,348 | 179,848 |  |  |

ANNEXURE II (REFERRED NOTE 12.7) FINANCIAL RELIEF OF RS. 500,000 - OR ABOVE PROVIDED DURING THE YEAR ENDED DECEMBER 31, 2008


| S. No. | Name and address of the borrower | Name of Individuals/ partners/directors (with NIC No.) | Father's/Husband's | Outstanding liabilities at beginning of the year |  |  | Principal written-off | Interest/ mark-up written off | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Principal | Interest/ mark-up | Total |  |  |  |
| 6. | Mumtaz Apparel (Private) Limited D-165/A, S.I.T.E. Karachi | Mr. Akbar 42301-0855821-1 <br> Mr . Amir Ali 42301-0861033-7 | Mr. Amir Ali <br> Mr. Kassam Ali | 1,983 | 58 | 2,041 | 1983 | 58 | 2,041 |
| 7. | Soft Knit Textile Mills (Private) Limited Raiwind Road, Lahore | Mr. Sohaib Ahmed 35202-3038237-1 <br> Mr. Awais Ahmed 35202-3038244-3 <br> Mr. Saleh Mehmood N.A. <br> Ms. Kaneiza N.A. |  | 15,364 | 1,950 | 17,314 | 15,364 | 1,950 | 17,314 |
| 8. | Star Label (Private) Limited 16-Montgomery Road Lahore | Mian Shahbaz Moin-ud-Din 35202-2757476-1 <br> Mian Shukat Ali 267-91-481573 <br> Mrs. Kaukab Murtaza 266-59-375705 Mrs. Misbah Shaukat 267-91-481575 |  | 554 | 72 | 626 | 454 | 72 | 526 |
| 9. | Simsona Knitwear 69/8, GreenVilas, FCC Gulberg, Lahore | Mr. Muhammad Nasir 35202-2759114-9 | Mr. Mohammad Irshad | $954$ | - | $954$ | 954 | - | 954 |
| 10. | Scantex (Private) Limited C 1 B-20, 21, Sector 16, Korangi Industrial Area Karachi | Mr. S. Abdul Aziz 42301-0848747-3 <br> Mr. Tahir Aziz 42301-0553545-3 <br> Mr. S. Sohail Aziz 42301-97098327-7 | Mr. Haji Allah Ditta <br> Mr. Abdul Aziz <br> Mr. Abdul Aziz | 6,423 | - | 6,423 | 6,423 | - | 6,423 |
|  |  |  | Total | 90,050 | 2,080 | 92,130 | 89,950 | 2,080 | 92,030 |

## REGISTERED OFFICE AND HEAD OFFICE

Ground Floor, Spencer's Building,
G.P.O. Box 1289, I.I. Chundrigar Road, Karachi-74200, Pakistan
Phones : (021) 2636740 (20 Lines)
Fax $\vdots(021) 2630405-2620716$
U.A.N. : 111-14-14-14 and 111-18-18-18
SWIFT $:$ MPBLPKKA
URL $:$ www.hmb.com.pk
E-mail $:$ info@hmb.com.pk

14th Floor, Saima Trade Towers 'A',
I.I. Chundrigar Road, Karachi-74200 Pakistan.

Phones : (021) 2271935 (14 Lines)
Fax : (021) 2271950

KARACHI

## Main Branch:

Ground Floor,
Spencer's Building, I.I. Chundrigar Road,
G.P.O Box 1289 Karachi.

Phone : (021) 2636740 ( 20 Lines)
UAN: (021) 111-18-18-18
Fax : (021) 263 0404-5
SWIFT: MPBLPKKA

## Cloth Market:

BR 1/43, Metro Centre,
Bombay Bazar, Kharadar
P.O. Box 6453 , Karachi.

Phones : (021) 2313712 (3 Lines)
(021) 2313763,2313927

Fax
(021) 2313715

SWIFT : MPBLPKKA011

Paper Market:
Plot No. 7,8 R-6, Altaf Hussain Road,
New Challi,Karachi.
Phones: (021) 2210562 (6 Lines)
Fax : (021) 2210568
SWIFT : MPBLPKKA013

## Gulshan-e-lqbal:

Plot No. 118/B/A-XV, Block 10-A,
Main Rashid Minhas Road, Near Drive-in Cinema,
Gulshan-e-labal, Karachi.
Phones: (021) 4021651 (3 Lines)
(021) 4021654

Fax: (021)402 1655
Shahrah-e-Faisal:
Siddique Sons Tower 3, Jinnah Society,
Near Shaheed-e-Millat Flyover,
Shahrah-e-Faisal, Karachi.
Phones: (021) 4528395 (3 Lines)
(021) 4522920

Fax: (021) 4383498
SWIFT : MPBLPKKA012

## Jodia Bazar:

7- Mehboob Chamber
Adamjee Haji Dawood Road,
Jodia Bazar, Karachi
Phones: (021) 243 7187, 241 1925
(021) 2437909,2438157

Fax : (021) 2430056
SWIFT : MPBLPKKA015

Karachi Stock Exchange:
Old Stock Exchange Building
Stock Exchange Road,
Karachi.
Phones: (021) 2401921 (3 Lines)
Fax
(021) 2401925
M. A. Jinnah Road

Corner Abdullah Haroon Road,
Karachi.
Phones : (021) 2737617 (4 Lines)
Fax
Fax : (021) 2737621
SWIFT : MPBLPKKA020

North Napier Road:
Plot W.O.1/33, North Napier Road
Near Dandia Bazar, Karachi
Phones : (021) 2737603 (4 Lines)
Fax : (021) 2737607
SWIFT : MPBLPKKA021

## Karimabad

Sohni Bridal Shopping Centre
BS-6, Block-4, F.B. Area
Karachi
Phones : (021) 6345236 (2 Lines) (021) 6349446,6802262

Fax : (021) 6349447
SITE:
3/9-B-2, Metro Chowrangi,
S. 1. T. E., Karachi.

Phones : (021) 2564101 (3 Lines)
(021) 256 4104, 2564793

Fax
(021) 2564100

SWIFT : MPBLPKKA023
DHA:
1-C, Khayaban-e-Shamsheer
Phase V, Karachi.
Phones: (021) 5857404 (3 Lines)
(021) 5857407

Fax : (021) 5857403

## Timber Market:

5, Siddiq Wahab Road, Timber Market,
Karachi.
Phones: (021) 2768411 (3 Lines)
Fax : (021) 2768415
Korangi:
Aiwan-e-Sanat Building, Sector 23
Korangi Industrial Area, Karachi
Phones: (021) 5069162,5069175
(021) 506 9130, 5069180

Fax
(021) 5069171

Saddar:
SB-4/4, Zaibunnisa Street, Saddar
Karachi.
Phones : (021) 5216308 (2 Lines)
Fax : (021)5216434
Alamgir Road:
25, Central Commercial Area,
Main Alamgir Road, Bahadurabad,
Karachi.
Phones : (021) 4948805 (3 Lines)
(021) 4948810

Fax : (021)4948803
Ittehad:
86-C, 11th Commercial Street
D.H.A. Phase 11 Ext., Karachi

Phones: (021) 5897623 (2 Lines)
(021) 5382109
(021) 5382110

Fax : (021) 5886872
North Karachi Industrial Area:
ST-5, Gabol Town,
Federal 'B' Area, Karachi.
Phones : (021) 695 7569, 6933461 (3 Lines)
(021) 693 3234, 6933235

Fax : (021) 6957570

## Hyderi:

7-A, Mustafa Market
Block G, Barkat-e-Hyderi, Karachi,
Phones (021) 6640774 (3 Lines)
Fax (021) 6640777

## Dhoraji Colony:

Madni Pride, Block 7 \& 8 ,
C.P. Berar,C.H.S.,

Dhoraji Colony, Karachi.
Phones : (021) 494 9535-44-64
(021) 4949556

Fax : (021)4949592
Gulshan Chowrangi:
FL 4/S, Hamid Square,
Block 3, Gulshan-e-lqbal, Karachi.
Phones : (021) 4800790 (3 Lines)
Fax : (021) 4800789

## Khalid Bin Walid Road:

Khalid Bin Walid Road
F/168/A, Madina Mall, Block-3,
PECHS, Karachi.
Phones : (021) 4390191 (3 Lines)
Fax : (021) 4390190

Ceramic Market:
485/486, Rizvia Society,
Nazimabad, Karachi.
Phones: (021) 6600546 (3 Lines)
(021) 6701001

Fax : (021) 6607462
Landhi:
15 Milestone, National Highway
Landhi-4, Karachi.
Phones: (021) 5024901 (4 Lines)
(021) 7690866

Fax
(021) 5025200

## Paposh Nagar

6-A, Block V-A Nazimabad No. 5,
Karachi
Phones : (021) 6700001 (4 Lines)
Fax : (021) 6700005
Textile Plaza:
Nadeem Cloth Market,
M.A. Jinnah Road, Karachi.

Phones: (021) 2422476 (2 Lines)
(021) 2422415 (2 Lines)
(021)2413964

Fax: (021) 2416148
Water Pump:
57, Nawaz Court, Block-16,
FedeTal "B" Area, Karachi
Phones : (021) 6812577 (2 Lines)
Fax : (021) 6334557

## Shershah:

D-283/1, S.I.T.E. Area,
Trans Lyari Quarter, Karachi.
Phones : (021) 2586301 (3 Lines)
Fax: (021)2586305

## University Road:

Opp. NED University, No. 101.
Zenith Heights BI-1,
Gulistan-e-Johar, Karachi.
Phones: (021) 4029701 (3 Lines)
Fax : (021) 402970
Boat Basin:
GPC-2, BI-5 KDA Scheme No. 5
Clifton, Karachi.
Phones : (021) 5879734 (3 Lines)
Fax $\quad \vdots(021) 5879738$
HBZ Plaza:
HBZ Plaza, 1.I. Chundrigar Road,
P.O. Box 1424, Karachi-74200.

Phones: (021) 263 3311-30
Fax : (021) 263 1418-19
SWIFT : MPBLPKKA 052
Mereweather Tower:
GK-7/99, Tower Mention,
M.A Jinnah Road, Opp. M.W. Tower,

Karachi
Phones: (021) 240 1981-5
Fax : (021) 2438295
SWIFT : MPBLPKKA 056
Clifton:
S-2, Uzma Arcade, Block-7,
Khayaban-e-lqbal, KDA Scheme 5
Clifton Karachi
Phones : (021) 587 7831-5
Fax: (021) 5832019
SWIFT : MPBLPKKA 057
City Court:
Premises No, 5 \& 7 , Court Chamber,
Syedna Tahir Saifuddin Road,
Opp. City Court,Karachi.
Phones : (021) 272 9991-4
(021) 272 0106-8

Fax : (021) 2729805
SWIFT : MPBLPKKA 058

## Plaza Square:

Shopp \# 1 \& 1B, Ground Floor,
Naseeb Building No. 37/1,Plaza Square,
M.A. Jinnah Road, Karachi

Phones : (021) $2737183-5$
(021) 2750623

Fax : (021) 2737187
SWIFT : MPBLPKKA 059
Avenue Branch Site:
B-12-D, S.I.T.E., Karachi.
Phones: (021) 255 0314-18
Fax : (021) 2550312
SWIFT : MPBLPKKA 060
Marriot Road:
MR - 1/37-G-5, Jelani Manzil,
Marriot Road Karachi.
Phone : (021) 2473509 (021) 2473359
(021) 2473586

Fax : (021) 2473550
SWIFT : MPBLPKKA 063

## Industrial Area Korangi:

Plot No. SC-8 (ST-17) Sector - 15,
Korangi Township, Karachi.
Phone : (021) 511 4055-60
(021) 832 0007-8

Fax : (021) 5114053

## Business Avenue:

Business Avenue, 26/A, Block - 6 ,
Shahrah-e-Faisal Karachi.
Phone : (021) 439 1420-25
Fax : (021) 4391428
SWIFT : MPBLPKKA 065

Preedy Street:
Shop \# 12, 15, 16 \& 17, Plot \# 273/1,
Coronation Building, Artillery Maidan,
Preedy Street, Saddar Karachi.
Phone : (021) 2726391
(021) 274 3394-6
(021) 2743406

Fax : (021) 2743408
SWIFT : MPBLPKKA 066
Bahadurabad:
Prime Arcade
Bahadur Shah Zafar Road,
Bahadurabad, Karachi.
Phone : (021) 494 9316, 4933677 (021) 4130936,4130937

Fax : (021)493 3729
SWIFT : MPBLPKKA 0687
Khayaban-e-Shahbaz:
Plot No. 6/2, Survey, No. 26
Khayaban-e-Shahbaz Lane 2,
Phase VI D.H.A. Karachi.
Phone : (021) 534 2036, 5847314
(021) 4254774

Fax : (021) 5847126
SWIFT : MPBLPKKA 070
North Nazimabad:
Shop No. 6/7 \& 8, Kaneez Market,
North Nazimabad Karachi
Phone : (021)6639404
(021) 6639404
(021) 6639262
(021) 6639816
(021) 6636291

Fax : (021) 6636427
SWIFT : MPBLPKKA 071

Mission Road:
Plot Survey No. 1, Shop No. 2,
Popular Tiles Building
Mission Road Karachi.
Phone : (021) 2736656
(021) 2762291

Fax : (021) 2766293
SWIFT : MPBLPKKA 073

## Mangopir Road

D-22, Mangopir Road,
S.I.T.E. Karachi

Phone : (021) 259 4025-27
(021) 2594028

Fax : (021) 2594029
SWIFT : MPBLPKKA 076

Phase II D.H.A :
Plot Bearing No. 12-C Korangi Road,
Phase II, D.H.A. Karachi.
Phone : (021) 539 6989-91
Fax : (021) 5396996

Gulistan-e - Johar:
Shop No. B-5/1, 1 Plot No. Fl-22,
Block-15 Gulistan-e-Johar, Karachi
Phone: (021) 403 0271-13
Fax: (021) 4030274
Soldier Bazar:
Rodrigues Street,
Soldier Bazar, Karachi.
Phone : (021) 224 1545-7
: (021) 2241549
Fax : (021) 2241548

## U.P. More:

Block 11-B, U.P. More, Karachi.
Phone : (021) 696 4692-3 (021) 6964694

Fax : (021)6964695

## Allama lqbal Road:

Plot No. 946, 947-C,
P.E.C.H.S, Allama lqbal Road,

Karachi.
Phone : (021) 430 1061-4
Fax : (021)430 1065

## Lines Area:

Mubarak Shaheed Road, Opp 602
Workshop Store No. 3, Lines Area Karachi.
Phones : (021) 279 3282-84 (3Lines)
(021) 2793285

Fax : (021) 2793286

## Gulshan-e-Maymar:

Plot No. SB-001, Sector - X,
Sub Sector - II, Gulshan-e-Maymar,
Karachi.
Phones : (021) 683 3453-4
Fax : (021) 6833455

## PIB Colony:

Plot, No. 389, PIB Colony
Karachi.
Phones : (021) 486 0561-3
Fax : (021)4860565

## Nishtar Road:

Plot No. LR-10, Shop No. 1,
Nishtar Road Karachi.
Phones : (021) 273 0693-97
Fax : (021) 2730686
Malir City:
Plot No. Ls-33, Street No.32,
Sector 4, Liaquat Market,
Malir Town Ship, Karachi
Phones : (021)4114087-89
Fax : (021)4114152
West Wharf:
Show Room No. 7 \& 8,
Pak Chamber, West Wharf Road,
Karachi.
Phones : (021) 231 4752-54
Fax : (021) 2314253

## Civil Lines:

Mehran Estate, Plot No. 18/15,
Survey Sheet No. C.L. 17 ,
Civil Lines Quarters, Karachi.
Phones: (021) 562 2590-2
Fax : (021) 5622594

## Gizri Road:

Plot No. K7-35 \& 37,
Choudhary Khaliq-uz-Zaman Road,
Karachi.
Phones: (021) 582 2871-2

## Stadium Road:

Shop No. A, Plot No. SB-11,
KDA Scheme No. 1-A (Extension),
Stadium Road, Karachi
Phone : (021)
Fax : (021)
Stargate:
Near Stargate, Shahrah-e-Faisal
Karachi.
Phone : (021) 587 8475-9
Fax : (021) 5878473

## Khayaban-e-Bokhari:

Plot \# 24-C, Khayaban-e-Bokhari,
Phase-VI, D.H.A., Karachi.
Phone : (021) 524 2701-3
: (021)524 2704
Fax : (021) 5242705

## Safoora Goth:

Plot \# 7/7, Block 4, Scheme - 36
University Road, Near Safoora Goth, Karachi.
Phone : (021)466 0236-8
(021) 4660240

Fax
(021) 4660239

## Liaquatabad:

G-5, G-8 \& G-9, Commercial SITE \#11,
Industrial Area Liaquatabad, Karachi.
Phone : (021) 491 4121-3
Fax: (021)4914128

## Shahrah-e-Quaideen:

103-K, Block-2, P.E.C.H.S.,
Shahrah-e-Quaideen, Karachi.
Phone : (021) 4529531
Fax : (021)4523079

Port Qasim:
Plot \# W-21/2 \& 3, North Western Zone,
Port Qasim, Karachi.
Phone: (021) 4750232
Fax : (021)4750231

HUB
Hub:
Shops \# 1,2,3, \& 4, Survay \# 97/111, Mouza Bairut, Main RCD Road,
Tehsil Hub, Distt. Lasbella, Baluchistan.
Phone : (0853) 363 701-2
Fax : (0853) 363705

## LAHORE

## Main Branch:

Associated House,
7-Egerton Road, Lahore.
Phones : (042) 6279062 (4 Lines)
(042) 627 8812, 6306902
(042) 630 7715-16,630 4383
(042) 6308301

UAN : (042) 111-18-18-18
Fax : (042) 6279061
SWIFT : MPBLPKKA002

## Gulberg:

85, D-1, Main Boulevard, Gulberg-III,
G.P.O Box No. 54660, Lahore.

Phones: (042) 5872091 (4 Lines)
(042) 575 5151, 5755252

Fax : (042) 5754480

## Circular Road:

83-Circular Road, Lahore.
Phones (042) 7672634 ( 5 Lines)
Fax (042) 7672631

Defence:
9-Z, Defence Housing Authority, Lahore,
Phones: (042) 5894162 (3 Lines)
Fax : (042) 5893878
Badami Bagh:
38-R-359, Circular Road, Lahore.
Phones: (042) 7723471
(042) 7731413 (3 Lines)

## Model Town Link Road:

207-B, BI-A, Model Town Link Road,
Lahore.
Phones : (042) 5201635 (3 Lines)
(042) 5203657

Fax : (042) 5203658

## Davis Road:

14-B, Davis Road, (Sir Aga Khan Road)
P.O.Box 2276, Lahore.

Phone : (042) 6279020 (5 Lines)
(042) 6307613

Fax
: 042) 6368392
SWIFT : MPBLPKKA053

## Main Boulevard:

19-B, Main Boulevard, Gulberg
Lahore.
Phone : (042) 587 8475-9
Fax : (042) 5878473

## Peco Road:

110 PECO Road
Badami Bagh Lahore
Phone : (042) 770 1172-4
Fax $\quad:(042) 77701170$
SWIFT : MPBLPKKA067

## Raiwind Road:

9 KM Raiwind Road, Bhoptian Chowk,
Khewat No. 840, Khatoni No. 1251,
Khasra No. 1907-10, Lahore.
Phone : (042) 532 3151-5
Fax : (042) 5323152
SWIFT MPBLPAAK069

## Garden Town:

Ibrahim Trade Center,
1-A1, Aibak Block,
New Garden Town Lahore.
Phone : (042) 594 1636-8
(042) 5941631

Fax : (042) 5941632
SWIFT : MPBLPKKA074

## Ravi Road:

75-76, Ravi Road,
Datagunj Buksh Town,
Lahore.
Phone : (042) 770 3106-7
(042) 7705201

Fax : (042) 7705202
SWIFT : MPBLPKKA075
Shahrah-e-Quaid-e-Azam:
Bank Square, Lahore
Phone : (042) 7235725 (4 Lines)
42) 7235704

## Urdu Bazar:

Outside Lohari Gate, 213
Circular Road, Lahore.
Phone : (042) 736 1274-7
Fax : (042) 7361273

## Ferozpur Road:

19 K.M. Freozpur Road,
Mouza Attari, Lahore
Phone : (042) 580 9344-50
Fax : (042) 5808570

## Johar Town:

Plot No. 654, Block G/1,
Johar Town Scheme, Lahore.
Phone : (042) 5290902
Fax : (042) 5290903

## Walton Road:

E-65, Zaman Colony,
Walton Road, Lahore
Phone : (042) 660 1325-26
Fax : (042) 6601324

## Lahore Cantt:

1186 - Tufail Road, Saddar,
Lahore Cantt, Lahore.
Phone : (042) 660 4801-3
Fax : (042) 6604804

## qbal Town:

19 - Hunza Block, Main Boulevard,
lqbal Town, Lahore.
Phone : (042) 5296719
Fax : (042) 5296819

## Brandreth Road:

39 Brendreth Road, Lahore
Phone : (042) 7381107
Fax : (042) 7381106

## PESHAWAR

Main Branch:
95-A, Saddar Road, Peshawar.
Phone : (091) 5270904 (3 Lines)
(091) 527 5784, 275709

UAN : (091) 111-18-18-18
Fax : (091) 5275624

## Khyber Bazar:

Haroon Mansion, Khyber Bazar,
Old City, Peshawar.
Phone : (091) 256 6682-84
Fax : (091) 2566685
QUETTA:
Shahrah-e-lqbal,
G.P.O. Box 185, Ouetta

Phones: (081) 2835302 ,
(081) 2835308 ,

UAN : (081) 111-18-18-18
Fax : (081)2824209
Cable : BANKMETRO
MIRPUR A K
Ejaz Plaza, Allama lqbal Road,
Mirpur, Azad Kashmir.
Phones : (058610) 43435, 48039-40 (058610) 45719

Fax (058610) 43677

SIALKOT:
Main Branch:
Allama Iqbal Chowk, Railway Road,
G.P.O. Box 2626, Sialkot.

Phones : (052) 458 002, 4580037
(052) 460 4905, 4602451
(052) 4593572

UAN : (052) 111-18-18-18
Fax : (052) 4588024

## Small Industrial Estate:

27-28-A, Small Industrial Estate,
Sialkot.
Phones : (052) 3254720,3254799
Fax : (052) 3254738

HYDERABAD:
F-66, Risala Road,
P.O. Box No. 182, Hyderabad.

Phones : (022) 278 3893, 784087
UAN : (022) 111-18-18-18
Fax : (022) 2783894

## SUKKUR:

B-2558 Shaheed Gunj, Sukkur
Phones : (071) 562 0432-35
Fax : (071) 5620484

MULTAN:
85-A, Qasim Road,
P.O. Box No-108, Multan Cantt.
Phones : (061) 4583515 (3 Lines)
$\quad:(061) 4785719-20$
LAN $\quad:(061) 111-18-18-18$
Fax $\quad(061) 4583518$

## FAISALABAD

Main Branch:
P/64, Taj Plaza, Kotwali Road, Faisalabad
Phones: (041) 2649902 (5 Lines)
UAN : (041) 111-18-18-18
Fax : (041) 2649901
SWIFT : MPBLPKKA009

Kotwali Road:
P-71, Kotwali Road, P.O. Box 569,
Faisalabad.
Phones : (041) 263 4891-4
Fax: (041) 2633822
SWIFT : MPBLPKKA054

Susan Road:
7- Main Susan Road,
Madina Town, Faisalabad
Phones : (041) 850 2153-6
Fax : (041) 8502159
SWIFT : MPBLPKKA054

## ISLAMABAD

## Islamabad:

24-D, Rashid Plaza,
Jinnah Avenue, Islamabad
Phones : (051) 2274088 (3 Lines)
(051) 2277438

UAN: (051) 111-18-18-18
Fax : (051) 2274082
SWIFT : MPBLPK010

## F-10 Markaz:

F-10, Markaz Branch,
1-k, 10th Avenue, F-10, Islamabad
Phones: (051) 210 2515-16
Fax : (051)2102514

## RAWALPIND

## Main Branch:

9-Haider Road, Rawalpindi Cantt,
P.O. Box 1682, Rawalpindi.

Phone : (051) 5522022
(051) 5522033
(051) 5522044

Fax : (051) 5522055
SWIFT : MPBLPKKA055

Bank Road:
186/2, Bank Road, Rawalpindi Cantt.
Phones: (051) 511 0178-81-82 (051) 5517013,5110177

Fax (051) 5794376

RAHIM YAR KHAN:
24, Shahi Road, Rahim Yar Khan.
Phone (068) 5879522
Fax (068) 5874193

## KASUR:

Railway Road, Kasur
Phones: (0492) 925 0053, 2764606
(0492) 2765331

Fax

## GUJRANWALA:

Main G.T. Road, Opposite
City Top Hotel, Gujranwala.
Phones : (055) 3845467 (3 Lines) (055) 3251997

Fax : (055) 3845466

## KAMOKE:

Al-Madni Plaza, G.T. Road,
Kamoke, Lahore.
Phone : (055) 6814185

Islamic Banking Branches:

## KARACHI

Al Falah Court:
Al-Falah Court, I.I. Chundrigar Road,
Karachi.
Phone : (021) 221 5360-3
Fax : (021) 2215358
SWIFT : MPBLPKKA 71

## Zaibunisa Street:

SB-4f4, 2nd Floor, Zaibunnisa Street,
Saddar, Karachi
Phones (021) 5650711 (4 Lines)
Fax (021) 5650650

## Rashid Minhas Road:

Plot No. FL-3/15, KDA Scheme No. 24
Rashid Minhas Road,
Gulshan-e-lqbal, Karachi.
Phone : (021) 481 9985-8
(021) 481 9990-4
(021) 4979264

Fax : (021)4819989
SWIFT : MPBLPKKA 72

## LAHORE

Gulberg:
House No. 85- D-1,
Gulberg-III, Lahore
Phone : (042) 578 9942-4 (042) 5789940

Fax : (042) 5789941

I/We $\qquad$ of $\qquad$
being member (s) of Habib Metropolitan Bank Limited and holding
ordinary shares, as per Register folio $\qquad$
hereby appoint $\qquad$ Folio No. $\qquad$ of $\qquad$
or failing him $\qquad$ Folio No. $\qquad$ of
another member of the Bank to vote for me/us and on my/our behalf at the 17 th Annual General Meeting of the Bank to be held on March 30, 2009 and at any adjournment thereof.

As Witness my/our hand this $\qquad$ day of March 2009

REVENUE
STAMP
RS. 5

SIGNATURE OF MEMBER(S)

A member entitled to attend General Meeting is entitled to appoint proxy to attend and vote instead of him. A proxy should be a member of the Bank. No person shall act as proxy (except for a corporation) unless he is entitled to be present and vote in his own right.

The instrument appointing a proxy should be signed by the member or by his attorney duly authorised in writing. If the member is a corporation, its common seal (if any) should be affixed to the instrument.

The proxies shall be deposited at the Registered Office of the Bank not less than 48 hours before the time of the meeting.


[^0]:    Surplus on revaluation of assets

[^1]:    OPEN ENDED MUTUAL FUNDS

