





Based on a foundation of trust,
to be the most respected financial institution,
delighting customers with excellence,
enjoying the loyalty of a dedicated team,
meeting the expectations of regulators and
participating in social causes while
providing superior returns to shareholders



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#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### **CHAIRMAN**

Kassim Parekh

## PRESIDENT & CHIEF EXECUTIVE OFFICER

Sirajuddin Aziz

### **DIRECTORS**

Ali S. Habib Firasat Ali Mohamedali R. Habib Mohomed Bashir Muhammad H. Habib Sohail Hasan Tariq Ikram

#### **AUDIT COMMITTEE**

Ali S. Habib Kassim Parekh Tariq Ikram

### **CREDIT COMMITTEE**

Kassim Parekh Mohamedali R. Habib Muhammad H. Habib Sirajuddin Aziz

#### **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Mohamedali R. Habib Sirajuddin Aziz Tariq Ikram

## **RISK MANAGEMENT COMMITTEE**

Kassim Parekh Sirajuddin Aziz Sohai**l** Hasan

### **COMPANY SECRETARY**

Muhammad Imran

## SHARE REGISTRAR

Noble Computer Services (Private) Limited First Floor, Siddiqsons Tower, 3-Jinnah C. H. Society, Main Shahrah-e-Faisal, Karachi - 75350.

#### **DIRECTORS' REVIEW**

On behalf of the Board of Directors of Habib Metropolitan Bank, I am pleased to present un-audited accounts for the half year ended June 30, 2015.

The economy moved along with positive macro-economic indicators such as declining inflationary pressures, improved external account and narrowed fiscal deficit providing support. GDP growth rate remained higher than the 4 percent in FY14 but missed its target of 5.1 percent. A reduced external account deficit due to reduction in import bill and continued growth in remittances led to further improvement in balance of payments position in the second half of FY15. Inflation in Pakistan has witnessed significant decline to 4.5 percent in FY14-15, being the lowest over the 2009-2015 period, from previous year's 8.6 percent. SBP continued its relaxed monetary policy stance and cut the policy rate by a cumulative 300 bps in FY15. The external outlook remained stable while the exchange reserves increased to USD 13.5bn as of June 30, 2015.

Going forward, expected higher consumption in a relaxed interest regime and implementation of infrastructure projects planned under the China-Pakistan Economic Corridor (CPEC) is expected to provide some impetus to growth.

By Allah's grace, HabibMetro continues to progress. Bank's deposit increased to Rs. 364bn as against Rs. 320bn at the previous year end. Investments and advances stood at Rs. 282bn and Rs. 120bn respectively as of June 30, 2015.

The Bank posted a record Profit after Tax (PAT) of Rs. 4,429mn for the half year ended June 30, 2015 as compared to Rs 2,104mn in the same period last year, exhibiting an increase of 110.5%. This translates into earnings per share of Rs. 4.23. During the half year, the interest rate movements presented some opportunities, which enhanced the Bank's operating profitability. Going forward, lower interest rates are expected to compress margins.

At the half year ended, the Bank's net equity stands at Rs. 32bn with a comfortable 19.47% capital adequacy level as against the required 10%.

The directors are pleased to declare an interim cash dividend of Rs. 2.00 per share (20%) for the half year ended June 30, 2015.

The Bank continues to enjoy AA+ (Double A Plus) ratings for long term and A1+ (A one plus) ratings for short term by the Pakistan Credit Rating Agency Limited (PACRA) for the fifteenth consecutive year. These ratings denote a very high credit quality, a very low expectation of credit risk and a very strong capacity for timely payment of financial commitments.

With a network of 243 branches in 62 cities across Pakistan including 12 Islamic banking branches, Habib Metropolitan Bank provides additionally, technologically advanced services to its customer through secured Web & SMS Banking services, globally accepted Visa Card and nationwide ATM network.

Finally, I would like to take this opportunity to place on record our sincere gratitude to the Ministry of Finance, State Bank of Pakistan and the Securities and Exchange Commission of Pakistan for their support and continued guidance. I would also like to thank our valued customers for their trust and support. Also, yet equally importantly, I would like to thank the staff of HabibMetro for their continued dedication and hard work in improving their Bank's performance.

On behalf of the Board

**Sirajuddin Aziz**President & Chief Executive Officer

Karachi: August 21, 2015

## INDEPENDENT AUDITORS' REPORT ON REVIEW OF UNCONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

#### Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of Habib Metropolitan Bank Limited ("the Bank") as at 30 June 2015 and the related unconsolidated condensed interim profit and loss account, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim cash flow statement, unconsolidated condensed interim statement of changes in equity and notes to the condensed interim financial information for the six-month period then ended (here-in-after referred to as the "unconsolidated condensed interim financial information"). Management is responsible for the preparation and presentation of this unconsolidated condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this unconsolidated condensed interim financial information based on our review.

#### **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of unconsolidated condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

#### Other Matter

The figures for the quarter ended 30 June 2015 in the unconsolidated condensed interim profit and loss account and unconsolidated condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

KPMG Taseer Hadi & Co. Chartered Accountants Mazhar Saleem

Karachi: August 21, 2015

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

| S AT 30 JUNE 2015   | Note                         | <b>30 June</b><br><b>2015</b><br>(Un-Audited)   | 31 December<br>2014<br>(Audited)   |
|---|------------------------------|---|--|
| ASSETS  |                              | Rupees  | in '000  |
| Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets - net Other assets | 6<br>7<br>8<br>9<br>10<br>11 | 26,009,802<br>4,899,809<br>7,181,245<br>281,727,545<br>119,944,166<br>2,909,060<br>1,540,602<br>10,528,230<br>454,740,459 | 18,640,853<br>1,869,735<br>3,408,776<br>221,761,165<br>134,175,636<br>3,024,588<br>1,268,527<br>13,230,805 |
| LIABILITIES   |                              |   |  |
| Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities                                 | 12<br>13                     | 9,391,306<br>32,853,053<br>364,519,609<br>-<br>-  | 5,201,482<br>24,883,982<br>320,023,460<br>–<br>–   |
| Other liabilities   |                              | 11,782,119  | 12,520,456   |
| NET ASSETS  |                              | 418,546,087<br>36,194,372   | 362,629,380<br>34,750,702  |
| REPRESENTED BY  |                              |   |  |
| Share capital<br>Reserves<br>Unappropriated profit  |                              | 10,478,315<br>12,064,538<br>9,444,170   | 10,478,315<br>11,178,823<br>8,543,116  |
| Surplus on revaluation of assets - net of deferred tax  | 14                           | 31,987,023<br>4,207,349   | 30,200,254<br>4,550,448  |
|   |                              | 36,194,372  | 34,750,702   |
| CONTINGENCIES AND COMMITMENTS   | 15                           |   |  |

The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements.

KASSIM PAREKH
Chairman
Chief Executive Officer

CASSIM PAREKH
SIRAJUDDIN AZIZ
President & Director
Director

# UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE QUARTER AND HALF YEAR ENDED 30 JUNE 2015

|  | Note       | 30 June 2015  |   | 30 June  | 2014   |
|--|------------|---|---|--|--|
|  |            | Quarter<br>ended  | Ha <b>l</b> f year<br>ended   | Quarter<br>ended   | Half year<br>ended   |
|  |            |   | Rupees  | in '000 ———  |  |
| Mark-up / return / interest earned<br>Mark-up / return / interest expensed   |            | 8,701,753<br>(5,159,714)  | 17,904,274<br>(11,114,430)  | 8,255,987<br>(5,652,130)   | 15,393,405<br>(10,267,923)   |
| Net mark-up / interest income  |            | 3,542,039   | 6,789,844   | 2,603,857  | 5,125,482  |
| Provision against non-performing loans and advances - net<br>Provision for diminution in the value of investments - net<br>Bad debts written-off directly  | 9.3<br>8.1 | 895,206<br>45,433<br>–  | 1,645,206<br>62,356<br>–  | 471,824<br>(608)<br>–  | 962,679<br>(3,884)<br>–  |
|  |            | (940,639)   | (1,707,562)   | (471,216)  | (958,795)  |
| Net mark-up / interest income after provisions   |            | 2,601,400   | 5,082,282   | 2,132,641  | 4,166,687  |
| Non mark-up / interest income Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies - net Gain on sale / redemption of securities - net Unrealized gain / (loss) on revaluation of investments classified as 'held-for-trading' Other income Total non mark-up / interest income  Non mark-up / interest expenses Administrative expenses Other provisions / write offs Other charges Total non mark-up / interest expenses |            | 791,110<br>85,474<br>291,568<br>3,711,453<br>-<br>140,062<br>5,019,667<br>7,621,067<br>2,111,342<br>-<br>123,580<br>(2,234,922) | 1,434,725<br>106,992<br>577,818<br>4,479,969<br>-<br>219,698<br>6,819,202<br>11,901,484<br>4,107,056<br>-<br>223,723<br>(4,330,779) | 610,755<br>9,304<br>238,617<br>474,645<br>-<br>77,764<br>1,411,085<br>3,543,726<br>1,858,303<br>-<br>19,778<br>(1,878,081) | 1,180,061<br>18,191<br>418,068<br>804,842<br>-<br>150,924<br>2,572,086<br>6,738,773<br>3,623,387<br>-<br>54,223<br>(3,677,610) |
| Extraordinary / unusual items  |            | 5,386,145<br>–  | 7,570,705<br>–  | 1,665,645<br>–   | 3,061,163<br>–   |
| Profit before taxation   |            | 5,386,145   | 7,570,705   | 1,665,645  | 3,061,163  |
| Taxation – Current   |            | 2,150,080   | 3,093,268   | 628,991  | 1,188,592  |
| – Prior years<br>– Deferred  |            | 476,000<br>(255,838)  | 476,000<br>(427,139)  | (71,348)   | (231,285)  |
|  |            | (2,370,242)   | (3,142,129)   | (557,643)  | (957,307)  |
| Profit after taxation  |            | 3,015,903   | 4,428,576   | 1,108,002  | 2,103,856  |
| Basic earnings per share (Rupees)  | 16         | 2.88  | 4.23  | 1.06   | 2.01   |

The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements.

KASSIM PAREKH Chairman **SIRAJUDDIN AZIZ**President &
Chief Executive Officer

TARIQ IKRAM Director

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE QUARTER AND HALF YEAR ENDED 30 JUNE 2015

|   | 30 June<br>Quarter<br>ended | e 2015<br>Half year<br>ended<br>——— Rupees i | 30 June 2<br>Quarter<br>ended<br>in '000 ——— | 2014<br>Half year<br>ended |
|---|-----------------------------|--|--|----------------------------|
| Profit after taxation for the period  Other comprehensive income  | 3,015,903                   | 4,428,576                                    | 1,108,002                                    | 2,103,856                  |
| Items not to be reclassified to profit or loss in subsequent periods:   |                             |  |  |                            |
| Actuarial (loss) / gain on defined benefit plan   | (8,665)                     | (34,197)                                     | 36,742                                       | 31,710                     |
| Related deferred tax  | 3,033                       | 11,969                                       | (12,860)                                     | (11,099)                   |
|   | (5,632)                     | (22,228)                                     | 23,882                                       | 20,611                     |
| Total comprehensive income  | 3,010,271                   | 4,406,348                                    | 1,131,884                                    | 2,124,467                  |
| Components of Comprehensive income not reflected in equity  Items to be reclassified to profit or loss in subsequent periods: |                             |  |  |                            |
| (Deficit) / surplus on revaluation of investments   | (3,425,354)                 | (176,062)                                    | (612,573)                                    | 31,630                     |
| Related deferred tax  | 954,573                     | (167,037)                                    | 180,027                                      | (52,291)                   |
|   | (2,470,781)                 | (343,099)                                    | (432,546)                                    | (20,661)                   |
| Total comprehensive income  | 539,490                     | 4,063,249                                    | 699,338                                      | 2,103,806                  |

The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements.

KASSIM PAREKH Chairman SIRAJUDDIN AZIZ
President &
Chief Executive Officer

TARIQ IKRAM Director

30 June

30 June

# UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE HALF YEAR ENDED 30 JUNE 2015

|   | 2015                   | 2014                |
|---|------------------------|---------------------|
| CASUELOWS FROM ORFRATING ACTIVITIES   | Rupees                 | in '000             |
| CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation   | 7,570,705              | 3,061,163           |
| Less: Dividend income   | (106,992)              | (18,191)            |
|   | 7,463,713              | 3,042,972           |
| Adjustments   |                        |                     |
| Depreciation Provision against non-performing loans and advances – net  | 274,977<br>1,645,206   | 250,605<br>962,679  |
| Provision against non-periorning loans and advances – net<br>Provision for diminution in the value of investments – net | 62,356                 | (46,069)            |
| Net gain on sale of operating fixed assets  | (47,960)               | (2,129)             |
| Actuarial (loss) / gain on defined benefit plan   | (34,197)               | 31,710              |
|   | 1,900,382              | 1,196,796           |
|   | 9,364,095              | 4,239,768           |
| (Increase) / decrease in operating assets Lendings to financial institutions  | (3,772,469)            | (1,500,000)         |
| Advances  | 12,586,264             | 10,335,264          |
| Other assets (excluding taxation)   | 2,272,318              | (4,703,430)         |
|   | 11,086,113             | 4,131,834           |
| Increase / (decrease) in operating liabilities Bills payable  | 4 100 024              | 3,893,448           |
| Borrowings  | 4,189,824<br>7,606,105 | 27,638,425          |
| Deposits and other accounts   | 44,496,149             | 29,598,039          |
| Other liabilities (excluding dividend)  | (1,975,811)            | 2,571,691           |
|   | 54,316,267             | 63,701,603          |
|   | 74,766,475             | 72,073,205          |
| Income tax paid   | (1,911,973)            | (1,426,568)         |
| Net cash flows from operating activities  | 72,854,502             | 70,646,637          |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                        |                     |
| Net investments in available-for-sale securities  | (56,132,283)           | (55,291,575)        |
| Net investments in held-to-maturity securities  | (4,072,518)            | (8,426,595)         |
| Dividend received Investments in operating fixed assets   | 106,775<br>(159,899)   | 18,191<br>(175,700) |
| Proceeds from sale of operating fixed assets  | 48,410                 | 3,192               |
| Net cash used in investing activities   | (60,209,515)           | (63,872,487)        |
| CASH FLOWS FROM FINANCING ACTIVITIES  |                        |                     |
| Dividend paid   | (2,608,930)            | (2,094,295)         |
| Net cash used in financing activities   | (2,608,930)            | (2,094,295)         |
| Increase in cash and cash equivalents   | 10,036,057             | 4,679,855           |
| Cash and cash equivalents at beginning of the year  | 19,635,073             | 24,242,041          |
| Cash and cash equivalents at end of the period  | 29,671,130             | 28,921,896          |
|   |                        |                     |

The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements.

KASSIM PAREKH Chairman **SIRAJUDDIN AZIZ**President &
Chief Executive Officer

TARIQ IKRAM Director

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE HALF YEAR ENDED 30 JUNE 2015

|  |                  | Reserves         |                      |                           |                    |                               |             |
|--|------------------|------------------|----------------------|---------------------------|--------------------|-------------------------------|-------------|
|  | Share<br>capital | Share<br>premium | Statutory<br>reserve | Special reserve           | Revenue<br>reserve | Unappro-<br>priated<br>profit | Total       |
| Balance as at 1 January 2014   | 10,478,315       | 2,550,985        | 5,902,165            | Rupees in '000<br>240,361 | 1,500,000          | 6,692,612                     | 27,364,438  |
| Total comprehensive income for the six months ended 30 June 2014     | 10,170,313       | 2,330,303        | 3,502,103            | 2 10,301                  | 1,300,000          | 0,032,012                     | 27,50 1,150 |
| Profit after tax   | -                | -                | -                    | -                         | -                  | 2,103,856                     | 2,103,856   |
| Other comprehensive income -<br>net of tax                           | _                |                  | _                    | _                         | _                  | 20,611                        | 20,611      |
|  | -                | -                | -                    | -                         | -                  | 2,124,467                     | 2,124,467   |
| Transfer to statutory reserve  | -                | -                | 421,000              | -                         | -                  | (421,000)                     | -           |
| Transactions with owners, recorded directly in equity                |                  |                  |                      |                           |                    |                               |             |
| Cash dividend (Rs. 2.00 per share)                                   |                  |                  |                      |                           |                    | (2,095,663)                   | (2,095,663) |
| Balance as at 30 June 2014   | 10,478,315       | 2,550,985        | 6,323,165            | 240,361                   | 1,500,000          | 6,300,416                     | 27,393,242  |
| Total comprehensive income for the six months ended 31 December 2014 |                  |                  |                      |                           |                    |                               |             |
| Profit after tax   | -                | -                | -                    | -                         | -                  | 2,822,704                     | 2,822,704   |
| Other comprehensive income - net of tax                              | _                | _                | _                    | _                         | -                  | (15,692)                      | (15,692)    |
|  | -                | -                | -                    | -                         | -                  | 2,807,012                     | 2,807,012   |
| Transfer to statutory reserve  | -                | -                | 564,312              | -                         | -                  | (564,312)                     | -           |
| Balance as at 31 December 2014                                       | 10,478,315       | 2,550,985        | 6,887,477            | 240,361                   | 1,500,000          | 8,543,116                     | 30,200,254  |
| Total comprehensive income<br>for the six months ended 30 June 2015  |                  |                  |                      |                           |                    |                               |             |
| Profit after tax   | -                | -                | -                    | -                         | -                  | 4,428,576                     | 4,428,576   |
| Other comprehensive income - net of tax                              | -                | _                | _                    | _                         | -                  | (22,228)                      | (22,228)    |
|  | =                | =                | =                    | =                         | -                  | 4,406,348                     | 4,406,348   |
| Transfer to statutory reserve  | -                | -                | 885,715              | -                         | -                  | (885,715)                     | -           |
| Transactions with owners, recorded directly in equity                |                  |                  |                      |                           |                    |                               |             |
| Cash dividend (Rs. 2.50 per share)                                   |                  |                  |                      |                           |                    | (2,619,579)                   | (2,619,579) |
| Balance as at 30 June 2015   | 10,478,315       | 2,550,985        | 7,773,192            | 240,361                   | 1,500,000          | 9,444,170                     | 31,987,023  |

The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements.

KASSIM PAREKH Chairman **SIRAJUDDIN AZIZ**President &
Chief Executive Officer

TARIQ IKRAM Director

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE HALF YEAR ENDED 30 JUNE 2015

#### 1. STATUS AND NATURE OF BUSINESS

Habib Metropolitan Bank Limited (the Bank) was incorporated in Pakistan on 3 August 1992 as a public limited company, under the Companies Ordinance, 1984 and is engaged in commercial banking and related services. Its shares are listed on all the three stock exchanges in Pakistan. The Bank operates 204 (31 December 2014: 201) branches including 12 (31 December 2014: 10) Islamic Banking branches and 39 (31 December 2014: 39) sub branches in Pakistan. The Bank is a subsidiary of Habib Bank AG Zurich - Switzerland (the holding company) which is incorporated in Switzerland.

The registered office of the Bank is situated at Spencer's Building, I.I. Chundrigar Road, Karachi.

#### 2. BASIS OF PRESENTATION

- 2.1 In accordance with the directives of the Federal Government regarding shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by the Bank from their customers and immediate resale to them at appropriate mark-up in price on a deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated condensed interim financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.
- 2.2 The financial results of the Islamic Banking branches of the Bank have been included in these unconsolidated condensed interim financial statements for reporting purposes, after eliminating material inter- branch transactions / balances. Key financial figures of the Islamic Banking branches are disclosed in note 19 to these unconsolidated condensed interim financial statements.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated condensed interim financial statements of the Bank have been prepared in accordance with the requirements of International Financial Reporting Standards (IFRS's), Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP), the requirement of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the directives issued by Securities and Exchange Commission of Pakistan (SECP) and the SBP. In case requirements differ, the requirement of Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2 The SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for banking companies till further instructions. Further, according to a notification of the Securities and Exchange Commission of Pakistan (SECP) issued vide SRO 411(I)/2008 dated 28 April 2008, IFRS 7 "Financial struments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- 3.3 The disclosures made in these unconsolidated condensed interim financial statements have been limited based on a format prescribed by the SBP vide BSD Circular Letter No. 2 dated 12 May 2004 and IAS 34, Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these unconsolidated condensed interim financial statements should be read in conjunction with the annual unconsolidated financial statements of the Bank for the year ended 31 December 2014.
- 3.4 These unconsolidated condensed interim financial statements represent the separate condensed interim financial statements of the Bank. The consolidated condensed interim financial statements of the Bank and its subsidiary are presented separately.

#### 4 ACCOUNTING POLICIES AND ESTIMATES

- **4.1** The accounting policies adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the annual unconsolidated financial statements of the Bank for the year ended 31 December 2014.
- **4.2** The basis for accounting estimates adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual unconsolidated financial statements of the Bank for the year ended 31 December 2014.

## 5. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with that disclosed in the annual unconsolidated financial statements of the Bank for the year ended 31 December 2014.

| 6. | BALANCES WITH OTHER BANKS                    | Note | <b>30 June</b><br><b>2015</b><br>(Un-Audited)<br>( Rupees | 31 December<br>2014<br>(Audited)<br>s in '000 ) |
|----|--|------|---|---|
|    | In Pakistan                                  |      |   |   |
|    | Current accounts                             |      | 78,914  | 345,083   |
|    | Deposit accounts                             |      | 54,666  | 548,662   |
|    |  |      | 133,580   | 893,745   |
|    | Outside Pakistan                             |      |   |   |
|    | Current accounts                             |      | 3,239,548   | 975,990   |
|    | Deposit accounts                             |      | 1,526,681   | _   |
|    |  |      | 4,766,229   | 975,990   |
|    |  |      | 4,899,809   | 1,869,735                                       |
| 7. | LENDINGS TO FINANCIAL INSTITUTIONS           |      |   |   |
|    | Call money lendings                          | 7.1  | 2,500,000   | 1,500,000                                       |
|    | Repurchase agreement lendings (Reverse repo) | 7.2  | 4,681,245   | 1,908,776                                       |
|    |  |      | 7,181,245   | 3,408,776                                       |

- 7.1 This carry mark-up rate of 8.25% (31 December 2014 : 10.75%) per annum with maturity upto 17 August 2015 (31 December 2014 : 14 January 2015).
- 7.2 These carry mark-up rates ranging from 6.85% to 7.00% (31 December 2014: 9.75% to 10.00%) per annum with maturity upto 13 July 2015 (31 December 2014: 02 January 2015).

| 8. INVESTMENTS  |      |                 | 30 June 201<br>(Un-Audited |             | 31              | December 20<br>(Audited) | )14             |
|---|------|-----------------|----------------------------|-------------|-----------------|--------------------------|-----------------|
|   | Note | Held by<br>Bank | Given as<br>collateral     | Total       | Held by<br>Bank | Given as<br>collateral   | Total           |
|   |      |                 |                            | —— Rupees   | sin'000 ——      |                          |                 |
| Available-for-sale securities                                       |      |                 |                            |             |                 |                          |                 |
| Market treasury bills   |      | 153,416,249     |                            | 158,640,647 | 85,129,747      | _                        | 85,129,747      |
| Pakistan investment bonds<br>Ordinary shares of listed              | 8.2  | 59,616,933      | 3,981,409                  | 63,598,342  | 77,467,150      | -                        | 77,467,150      |
| companies<br>Ordinary shares of unlisted                            |      | 962,427         | _                          | 962,427     | 973,924         | _                        | 973,924         |
| companies<br>Listed term finance                                    |      | 106,991         | -                          | 106,991     | 104,205         | -                        | 104,205         |
| certificates<br>Unlisted term finance                               |      | 1,239,325       | -                          | 1,239,325   | 1,094,653       | =                        | 1,094,653       |
| certificates  |      | 440,350         | _                          | 440,350     | 440,395         | _                        | 440,395         |
| Sukuk certificates and bonds  |      | 21,344,154      | _                          | 21,344,154  | 17,314,358      | _                        | 17,314,358      |
| Open end mutual funds   |      | 1,814,640       | _                          | 1,814,640   | 9,856,828       | _                        | 9,856,828       |
| Close end mutual funds  |      | 398,483         | _                          | 398,483     | 31,816          | _                        | 31,816          |
|   |      | 239,339,552     | 9,205,807                  | 284,545,359 | 192,413,076     | _                        | 192,413,076     |
| Held-to-maturity securities   |      |                 | .,,                        | ,,          | ,,              |                          | , , , , , , , , |
| Pakistan investment bonds   | 8.2  | 22,581,877      | _                          | 22,581,877  | 22,559,359      | _                        | 22,559,359      |
| Certificate of investments  |      | 4,050,000       | -                          | 4,050,000   | -               | =                        | -               |
| Subsidiary  |      |                 |                            |             |                 |                          |                 |
| Habib Metropolitan Financial  |      |                 |                            |             |                 |                          |                 |
| Services Limited  |      | 300,000         | -                          | 300,000     | 300,000         | _                        | 300,000         |
| Investments at cost  Provision for diminution in the value of       |      | 266,271,429     | 9,205,807                  | 275,477,236 | 215,272,435     | -                        | 215,272,435     |
| investments   | 8.1  | (222,536)       |                            | (222,536)   | (160,180)       |                          | (160,180)       |
| Investments net of provisions Surplus / (deficit) on revaluation of |      | 266,048,893     | 9,205,807                  | 275,254,700 | 215,112,255     | -                        | 215,112,255     |
| available-for-sale<br>securities – net                              | 14   | 6,501,805       | (28,960)                   | 6,472,845   | 6,648,907       | _                        | 6,648,907       |
| Total investments   |      | 272,550,698     | 9,176,847                  | 281,727,545 | 221,761,162     |                          | 221,761,162     |
|   |      |                 |                            |             |                 |                          |                 |

| Note | <b>30 June</b><br><b>2015</b><br>(Un-Audited) | 31 December<br>2014<br>(Audited) |
|------|---|----------------------------------|
|      | ,   | , ,                              |
|      | Rupees  | in '000                          |

## 8.1 Particulars of provision for diminution in the value of investments

| Opening balance   | 160,180           | 190,984            |
|---|-------------------|--------------------|
| Charge for the period / year<br>Reversal during the period / year           | 67,105<br>(4,749) | 24,482<br>(13,102) |
| Net charge  | 62,356            | 11,380             |
| Reversal of provision upon disposal of investments during the period / year |                   | (42,184)           |
| Closing balance   | 222,536           | 160,180            |

**8.2** These carry mark-up rates ranging from 11.25% to 12.00% (31 December 2014: 11.25% to 12.00%) per annum and have maturity up to 19 July 2022 (31 December 2014: 17 July 2024). These include Rs. 132,000 thousand (31 December 2014: Rs. 158,500 thousand) pledged with State Bank of Pakistan and National Bank of Pakistan against TT/DD discounting facilities and demand loan facilities.

### 9. ADVANCES

| Loans, cash credits, running finances, etc.<br>In Pakistan  |     | 108,551,336  | 114,971,053                           |
|---|-----|--|---------------------------------------|
| Net investment in finance lease / ijarah financing<br>In Pakistan   |     | 568,971  | 476,918                               |
| Net book value of assets in Ijarah under IFAS - 2   |     | 192,027  | 247,988                               |
| Bills discounted and purchased (excluding Market treasury bills) Payable in Pakistan Payable outside Pakistan  Advances - gross |     | 5,420,349<br>22,845,231<br>28,265,580<br>137,577,914 | 8,089,663<br>26,378,556<br>34,468,219 |
| Provision against non-performing advances  – specific  – general  |     | (17,598,605) (35,143)                                | (15,661,846) (326,696)                |
|   | 9.3 | (17,633,748)   | (15,988,542)                          |
| Advances - net of provisions  |     | 119,944,166  | 134,175,636                           |

**9.1** Advances include Rs. 19,429,582 thousand (31 December 2014: Rs. 19,325,134 thousand) which have been placed under non-performing status as detailed below:

|                            | 30 June 2015 (Un-Audited) |   |                   |  |
|----------------------------|---------------------------|---|-------------------|--|
| Category of Classification | Classified advances       | Provision<br>required<br>Rupees in '000's – | Provision<br>held |  |
| Substandard                | _                         | _   | _                 |  |
| Doubtful                   | _                         | _   | _                 |  |
| Loss                       | 19,429,582                | 17,598,605                                  | 17,598,605        |  |
|                            | 19,429,582                | 17,598,605                                  | 17,598,605        |  |
|                            | 31 Dec                    | ember 2014 (Audi                            | ted)              |  |
| Category of Classification | Classified<br>advances    | Provision<br>required                       | Provision<br>held |  |
|                            |                           | Rupees in '000's –                          |                   |  |
| Substandard                | 593,749                   | 89,580                                      | 89,580            |  |
| Doubtful                   | 1,408,214                 | 664,454                                     | 664,454           |  |
| Loss                       | 17,323,171                | 14,907,812                                  | 14,907,812        |  |
|                            | 19,325,134                | 15,661,846                                  | 15,661,846        |  |
|                            |                           |   |                   |  |

- **9.2** As allowed by the SBP, the bank has availed benefit of Forced Sale Value (FSV) of collateral held as security of Rs. 1,830,977 thousand (31 December 2014: Rs. 2,513,871 thousand) while determining the provision requirement against non-performing advances. The additional profit arising from availing the FSV benefit net of tax as at 30 June 2015 which is not available for distribution as either cash or stock dividend to shareholders and bonus to employees amounted to approximately Rs. 1,190,135 thousand (31 December 2014: Rs. 1,634,016 thousand).
- 9.3 Particulars of provision against non-performing advances

|  | 30 June                | e 2015 (Un-Au  | udited)                | 31 December 2014 (Audited) |                |                          |  |
|--|------------------------|----------------|------------------------|----------------------------|----------------|--------------------------|--|
|  | Specific               | General        | Total                  | Specific                   | General        | Total                    |  |
|  |                        |                | — Rupees               | in '000 ——                 |                |                          |  |
| Opening balance  | 15,661,846             | 326,696        | 15,988,542             | 13,455,861                 | 854,152        | 14,310,013               |  |
| Charge for the period / year<br>Reversals              | 2,227,295<br>(290,536) | _<br>(291,553) | 2,227,295<br>(582,089) | 3,244,544<br>(949,889)     | –<br>(527,456) | 3,244,544<br>(1,477,345) |  |
| Net charge for the period / year<br>Amount written off | 1,936,759              | (291,553)      | 1,645,206              | 2,294,655<br>(88,670)      | (527,456)      | 1,767,199<br>(88,670)    |  |
| Closing balance  | 17,598,605             | 35,143         | 17,633,748             | 15,661,846                 | 326,696        | 15,988,542               |  |

9.4 General provision includes provision of Rs. 2,211 thousand (31 December 2014: Rs. 2,178 thousand) made against consumer portfolio maintained at an amount equal to 1.5% of the fully secured performing portfolio and 5% of the unsecured performing portfolio as required under the Prudential Regulations issued by the State Bank of Pakistan. Moreover, general provision also includes provision of Rs. 32,371 thousands (31 December 2014: Rs. 31,041 thousands) made against Small Enterprises (SEs) maintained at an amount equal to 1% of the fully secured performing portfolio and 2% of the unsecured performing portfolio.

#### 10. OPERATING FIXED ASSETS

During the current period, additions and disposals in operating fixed assets amounted to Rs. 159,900 thousand (30 June 2014: Rs. 135,574 thousand) and Rs. 450 thousand (30 June 2014: Rs. 5,190 thousand) respectively.

#### 11. DEFERRED TAX ASSETS

As per Seventh Schedule to the Income Tax Ordinance, 2001, the provision for advances & off balance sheet items are allowed at 5% of total gross advances for consumer and SMEs (as defined in SBP Prudential Regulation). The provision for advances and off balance sheet items other than those falling in definition of consumer & SMEs are allowed up to 1% of such total gross advances. Further, Rule 8(A) of Seventh Schedule allows for amounts provided for in tax year 2008 and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off. With reference to allowability of provision, the management has carried out an exercise and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 3,755,502 thousand (31 December 2014: Rs. 3,294,746 thousand).

|   | <b>30 June</b><br><b>2015</b><br>(Un-Audited) | 31 December<br>2014<br>(Audited) |
|---|---|----------------------------------|
| BORROWINGS  | ( Rupees                                      | in '000 )                        |
| <b>Secured</b> Borrowings from State Bank of Pakistan   |   |                                  |
| – under export refinance scheme   | 13,584,787                                    | 17,605,949                       |
| <ul> <li>under long term financing – export oriented projects</li> <li>under long term financing facility – locally manufactured</li> </ul> | 41,546  | 63,689                           |
| plant and machinery   | 1,976,845                                     | 1,394,143                        |
|   | 15,603,178                                    | 19,063,781                       |
| Repurchase agreement borrowings (Repo)  | 9,165,948                                     | _                                |
| Against bills re-discounting  | 3,943,150                                     | 4,032,088                        |
|   | 28,712,276                                    | 23,095,869                       |
| Unsecured   |   |                                  |
| Bai Muajjal   | 2,052,296                                     | 912,598                          |
| Call borrowings   | 850,000                                       | -                                |
| Overdrawn nostro accounts   | 858,296                                       | 726,859                          |
| Overdrawn local bank accounts   | 380,185                                       | 148,656                          |
|   | 4,140,777                                     | 1,788,113                        |
|   | 32,853,053                                    | 24,883,982                       |
|   |   |                                  |

12.

| 13. DEPOSITS AND OTHER ACCOUNTS   | Runees               | (Audited)           |
|---|----------------------|---------------------|
| 13. DEI OSITS AND OTHER ACCOUNTS  | Парсс                | in '000             |
| Customers   |                      |                     |
| Fixed deposits  | 145,954,069          | 130,176,879         |
| Saving deposits   | 102,296,660          | 93,481,501          |
| Current accounts (non-remunerative)   | 101,570,232          | 86,881,170          |
| Others  | 4,787,446            | 2,268,708           |
|   | 354,608,407          | 312,808,258         |
| Financial Institutions  |                      |                     |
| Remunerative deposits   | 8,573,816            | 5,716,190           |
| Non-remunerative deposits   | 1,337,386            | 1,499,012           |
|   | 9,911,202            | 7,215,202           |
|   | 364,519,609          | 320,023,460         |
| 14. SURPLUS ON REVALUATION OF ASSETS – NET OF DEFERRED TAX  Available-for-sale securities |                      |                     |
| Federal Government Securities   |                      |                     |
| Market treasury bills   | 856,193              | 138,751             |
| Pakistan investment bonds<br>GOP ijarah sukuk   | 5,210,624<br>127,316 | 5,435,982<br>28,753 |
| Fully paid-up ordinary shares and mutual funds  | 300,169              | 1,016,261           |
| Term finance certificates, sukuk certificates and bonds                                   | 300,103              | 1,010,201           |
| Listed term finance certificates  | (7,461)              | (11,332)            |
| Unlisted term finance certificates  | 5,892                | 9,554               |
| Sukuk certificates and bonds  | (19,888)             | 30,938              |
|   | 6,472,845            | 6,648,907           |
| Related deferred tax liability - net  | (2,265,496)          | (2,098,459)         |
|   | 4,207,349            | 4,550,448           |

| 15. ( | CONT | INGENCIES AND COMMITMENTS   | <b>30 June</b><br><b>2015</b><br>(Un-Audited)<br>Rupees | 31 December<br>2014<br>(Audited)<br>in '000 |
|-------|------|---|---|---|
| 1     | 15.1 | <b>Direct credit substitutes</b> Bank guarantees of indebtedness favouring: Banking companies and other financial institutions                                | 10,718  | 16,472                                      |
| 1     | 15.2 | Transaction-related contingent liabilities Includes performance bonds, bid bonds, advance payment guarantees and shipping guarantees favouring: i) Government | 16,215,910  | 14,820,687                                  |
|       |      | ii) Banking companies and other financial institutions<br>iii) Others   | 1,054,084<br>10,763,758<br>28,033,752                   | 36,395<br>6,035,569<br>20,892,651           |
| 1     | 15.3 | <b>Trade-related contingent liabilities</b> Letters of credit   | 61,144,120  | 58,279,685                                  |
| 1     | 15.4 | Acceptances  Commitments in respect of forward exchange   | 13,562,744  | 12,513,947                                  |
|       |      | <b>contracts</b> Purchase Sale  | 77,678,710  | 100,046,711                                 |
| 1     | 15.5 | Commitments in respect of operating leases  Not later than one year  Later than one year and not later than five years  | 22,036<br>24,984<br>47,020                              | 16,371<br>18,732<br>35,103                  |
| 1     | 15.6 | Commitments for the acquisition of operating fixed assets   | 62,374  | 9,972                                       |
| 1     | 15.7 | Claims against bank not acknowledged as debt  | 1,556,611   | 2,184,916                                   |

### 15.8 Commitments in respect of forward lendings

The Bank makes commitments to extend credit in the normal course of its business, but none of these commitments are irrevocable and do not attract any penalty if the facility is unilaterally withdrawn.

| 30 June<br>2015 | 31 December<br>2014 |
|-----------------|---------------------|
| (Un-Audited)    | (Audited)           |
| Rupees          | in '000             |
| 841,088         | _                   |

## 15.9 Commitments in respect of syndicate financing

15.10 Commitments in respect of investment in Sukuk Certificate and Term Finance Certificates

113,043 –

#### 15.11 Taxation

Income tax assessments of the Bank have been finalised upto the tax year 2014 (corresponding to the accounting year ended 31 December 2013). Certain appeals are pending with the Commissioner of Inland Revenue (Appeal) and Appellete Tribunal Revenue (ATIR). However, adequate provisions are being held by the Bank.

### 16. BASIC EARNINGS PER SHARE

|  | 30 June 2015<br>————— (Un-Au |            | 30 Jun      | e 2014             |
|--|------------------------------|------------|-------------|--------------------|
|  | Quarter<br>ended             | ,          |             | Half year<br>ended |
|  |                              | —— Rupees  | in '000 ——  |                    |
| Profit after taxation                      | 3,015,903                    | 4,428,576  | 1,108,002   | 2,103,856          |
|  |                              | ——— Number | in '000 ——— |                    |
| Weighted average number of ordinary shares | 1,047,831                    | 1,047,831  | 1,047,831   | 1,047,831          |
|  |                              | Rup        | ees ———     |                    |
| Basic earnings per share                   | 2.88                         | 4.23       | 1.06        | 2.01               |

#### 17. TRANSACTIONS WITH RELATED PARTIES

The Bank has related party relationships with its holding company, subsidiary, companies with common directorship, key management personnel, directors and employees' retirement benefit plans.

Contributions in respect of employees' retirement benefits are made in accordance with actuarial valuation and terms of contribution plan. Salaries & allowances of the key management personnel are in accordance with the terms of their employment. Other transactions are at agreed terms.

| ,  | 30 June 2015 (Un-Audited)             |                                      |  |  |                                     |                                   |  |
|--|---------------------------------------|--------------------------------------|--|--|-------------------------------------|-----------------------------------|--|
|  | Holding<br>company                    | Subsidiary                           | Associates   | Key<br>management<br>personnel<br>Rupees in '000 | Directors                           | Retirement<br>benefit<br>plans    | Total  |
| <b>Deposits</b> At beginning of the period Received during the period Repaid during the period                   | 294,869<br>16,105,154<br>(16,143,735) | 81,605<br>52,326,373<br>(52,278,919) | 19,676,536<br>715,597,673                            | 49,180<br>323,388<br>(319,077)                   | 385,250<br>2,496,019<br>(2,272,318) | 1,098,520<br>406,500<br>(244,432) | 21,585,960<br>787,255,107<br>(786,619,988)           |
| At end of the period   | 256,288                               | 129,059                              | 19,912,702   | 53,491   | 608,951                             | 1,260,588                         | 22,221,079   |
| Advances At beginning of the period Disbursed during the period Recovered during the period At end of the period |                                       | -<br>-<br>-<br>-                     | 1,840,385<br>20,253,242<br>(20,465,596)<br>1,628,031 | 163,281<br>61,949<br>(75,111)<br>150,119         | -<br>-<br>-                         | -<br>-<br>-<br>-                  | 2,003,666<br>20,315,191<br>(20,540,707)<br>1,778,150 |
| Bank balances held by  |                                       |                                      |  | =======================================          |                                     |                                   |  |
| the Bank   | 254,323                               |                                      | 49,001   |  |                                     |                                   | 303,324  |
| Overdrawn bank balances held by the Bank   |                                       |                                      |  |  |                                     |                                   |  |
| Mark-up / return / interest<br>receivable  |                                       | 722                                  | 11,404   |  |                                     |                                   | 12,126   |
| Mark-up / return / interest<br>payable   |                                       | 389                                  | 271,375  | 1,062  | 2,057                               | 226,070                           | 500,953  |
| Management fee payable for<br>technical and consultancy<br>services*   | 171,275                               |                                      |  |  |                                     |                                   | 171,275  |
| Prepayments /Advance deposits  |                                       |                                      | 9,712  |  |                                     |                                   | 9,712  |
| Insurance premium payable  | 30,200                                |                                      |  |  |                                     |                                   | 30,200   |
| Transaction-related contingent liabilities   |                                       |                                      | 2,670,545  |  |                                     |                                   | 2,670,545  |
| Trade-related contingent liabilities   |                                       |                                      | 4,128,670  |  |                                     |                                   | 4,128,670  |
| Advance received against prepaid card  |                                       |                                      | 2  |  |                                     |                                   | 2  |

<sup>\*</sup> Management fee is as per the agreement with the holding company.

|  |                                       |                                       | 31 De   | cember 2014 (A                                   | udited)                             |                                       |   |
|--|---------------------------------------|---------------------------------------|---|--|-------------------------------------|---------------------------------------|---|
|  | Holding<br>company                    | Subsidiary                            | Associates                                    | Key<br>management<br>personnel<br>Rupees in '000 | Directors                           | Retirement<br>benefit<br>plans        | Total   |
|  |                                       |                                       |   | Rupees in ood                                    |                                     |                                       |   |
| <b>Deposits</b> At beginning of the year Received during the year Repaid during the year | 179,325<br>22,255,937<br>(22,140,393) | 136,023<br>63,314,318<br>(63,368,736) | 5,220,156<br>1,046,264,405<br>(1,031,808,025) | 49,351<br>401,490<br>(401,661)                   | 306,775<br>1,368,482<br>(1,290,007) | 1,077,055<br>3,990,102<br>(3,968,637) | 6,968,685<br>1,137,594,734<br>(1,122,977,459) |
| At end of the year   | 294,869                               | 81,605                                | 19,676,536                                    | 49,180   | 385,250                             | 1,098,520                             | 21,585,960                                    |
| Advances At beginning of the year Disbursed during the year Recovered during the year    | -<br>-<br>-                           | -<br>-<br>-                           | 2,020,013<br>38,405,253<br>(38,584,881)       | 108,388<br>64,877<br>(9,984)                     | -<br>-<br>-                         | -<br>-<br>-                           | 2,128,401<br>38,470,130<br>(38,594,865)       |
| At end of the year   |                                       |                                       | 1,840,385                                     | 163,281  |                                     |                                       | 2,003,666                                     |
| Bank balances held by the Bank   | 33,711                                | _                                     | 33,719  |  |                                     |                                       | 67,430  |
| Overdrawn bank balances held by the Bank   | 34,661                                | _                                     | -   | _  |                                     | _                                     | 34,661  |
| Mark-up / return / interest receivable   |                                       | _                                     | 8,617   |  |                                     |                                       | 8,617   |
| Mark-up / return / interest payable  |                                       | 463                                   | 295,011                                       | 1,309  | 3,136                               | 159,094                               | 459,013                                       |
| Management fee payable for<br>technical and consultancy<br>services*                     | 213,255                               |                                       |   |  |                                     |                                       | 213,255                                       |
| Prepayments / Advance deposits   |                                       |                                       | 4,797   |  |                                     | _                                     | 4,797   |
| Insurance premium and other paybales   | 30,200                                |                                       | 470   |  |                                     |                                       | 30,670  |
| Transaction-related contingent liabilities   | _                                     |                                       | 2,479,183                                     |  |                                     |                                       | 2,479,183                                     |
| Trade-related contingent liabilities   |                                       |                                       | 5,637,701                                     |  |                                     |                                       | 5,637,701                                     |
| Advance received against prepaid card  | -                                     | -                                     | -   | -  | -                                   | -                                     | =   |

<sup>\*</sup> Management fee is as per the agreement with the holding company.

| Transactions during the  | For the period ended 30 June 2015 (Un-Audited) |            |            |  |           |                                |         |  |
|--|--|------------|------------|--|-----------|--------------------------------|---------|--|
| period   | Holding<br>company                             | Subsidiary | Associates | Key<br>management<br>personnel<br>supees in '000 | Directors | Retirement<br>benefit<br>plans | Total   |  |
|  |  |            |            | apecs III ooo                                    |           |                                |         |  |
| Mark-up / return / interest earned                             |  | 722        | 38,399     | 6,546  |           |                                | 45,667  |  |
| Mark-up / return / interest expensed                           |  | 3,308      | 837,187    | 1,900  | 12,909    | 81,196                         | 936,500 |  |
| Commission / brokerage / bank charges recovered                | 4,547  | 146        | 56,514     |  | 124       |                                | 61,331  |  |
| Commission / brokerage / bank charges paid                     | 135  | 119        | 564        |  |           |                                | 818     |  |
| Rent income  | 18,633   | 600        |            |  |           |                                | 19,233  |  |
| Salaries and allowances  |  |            |            | 155,507  |           |                                | 155,507 |  |
| Directors' fees  |  |            |            |  | 4,425     |                                | 4,425   |  |
| Contribution to defined benefit plan                           |  |            |            |  |           | 63,330                         | 63,330  |  |
| Contribution to defined contribution plan                      |  |            |            |  |           | 68,923                         | 68,923  |  |
| Rent expense   |  |            | 6,870      |  |           |                                | 6,870   |  |
| Insurance premium expense                                      |  |            | 3,284      |  |           |                                | 3,284   |  |
| Maintenance, electricity, stationery & entertainment           |  |            | 26,146     |  |           |                                | 26,146  |  |
| Management fee expense for technical and consultancy services* | 134,222  | _          | _          | -  | -         | _                              | 134,222 |  |
| Donation   |  | _          | 3,920      | -  |           |                                | 3,920   |  |
| Professional / other charges paid                              |  |            | 1,049      | -  |           |                                | 1,049   |  |

<sup>\*</sup> Management fee is as per the agreement with the holding company.

| Transactions during the  |                    | For        | the period en | ided 30 June 201                                   | 4 (Un-Audite | ed)                            |         |
|--|--------------------|------------|---------------|--|--------------|--------------------------------|---------|
| period   | Holding<br>company | Subsidiary | Associates    | Key<br>management<br>personnel<br>Rupees in '000 - | Directors    | Retirement<br>benefit<br>plans | Total   |
|  |                    |            | P             | rupees in 000 -                                    |              |                                |         |
| Mark-up / return / interest earned                                   |                    |            | 45,603        | 5,188  |              |                                | 50,791  |
| Mark-up / return / interest<br>expensed                              |                    | 3,411      | 371,426       | 1,415  | 13,539       | 54,238                         | 444,029 |
| Commission / brokerage / bank<br>charges recovered                   | 3,263              | 16         | 48,144        |  |              |                                | 51,423  |
| Commission / brokerage / bank<br>charges paid                        | 220                | 355        | 521           |  |              |                                | 1,096   |
| Rent income  |                    | 600        |               |  |              |                                | 600     |
| Salaries and allowances  |                    |            |               | 131,077  | -            | -                              | 131,077 |
| Directors' fees  |                    |            |               |  | 4,650        |                                | 4,650   |
| Contribution to defined benefit plan                                 |                    |            |               |  |              | 63,738                         | 63,738  |
| Contribution to defined contribution plan                            |                    |            |               |  |              | 61,727                         | 61,727  |
| Rent expense   |                    |            | 9,222         |  |              |                                | 9,222   |
| Insurance premium expense  | 6,000              |            | 1,320         |  |              |                                | 7,320   |
| Maintenance, electricity, stationery & entertainment                 |                    | -          | 24,707        | _  | _            | _                              | 24,707  |
| Management fee expense for<br>technical and consultancy<br>services* | 113,450            | -          | -             | _  | _            | -                              | 113,450 |
| Donation   | -                  |            | 2,960         |  |              |                                | 2,960   |
| Professional / other charges paid                                    | _                  |            | 956           |  |              | _                              | 956     |

<sup>\*</sup> Management fee is as per the agreement with the holding company.

## 18. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

|                     | 30 June 2015 (Un-Audited) |                           |                               |              |  |  |
|---------------------|---------------------------|---------------------------|-------------------------------|--------------|--|--|
|                     | Trade &<br>Sales          | Retail<br>Banking         | Commercial<br>Banking         | Total        |  |  |
|                     |                           | Rupe                      | es in '000 ——                 |              |  |  |
| Total income*       | 16,403,555                | 2,883,768                 | 11,436,027                    | 30,723,350   |  |  |
| Total expenses*     | (10,100,740)              | (2,234,440)               | (10,817,465)                  | (23,152,645) |  |  |
| Net income          | 6,302,815                 | 649,328                   | 618,562                       | 7,570,705    |  |  |
| Segment assets      | 300,874,292               | 2,037,606                 | 151,828,561                   | 454,740,459  |  |  |
| Segment liabilities | 17,249,875                | 97,493,770                | 303,802,442                   | 418,546,087  |  |  |
|                     |                           | 30 June 2014              | (Un-Audited)                  |              |  |  |
|                     | Trade &<br>Sa <b>l</b> es | Retai <b>l</b><br>Banking | Commercia <b>l</b><br>Banking | Total        |  |  |
|                     |                           | Rupe                      | es in '000 ——                 |              |  |  |
| Total income*       | 10,853,379                | 4,199,403                 | 6,640,042                     | 21,692,824   |  |  |
| Total expenses*     | (9,042,945)               | (3,817,478)               | (5,771,238)                   | (18,631,661) |  |  |
| Net income          | 1,810,434                 | 381,925                   | 868,804                       | 3,061,163    |  |  |
| Segment assets      | 221,470,685               | 1,593,197                 | 154,369,211                   | 377,433,093  |  |  |
| Segment liabilities | 69,127,454                | 126,992,963               | 153,320,357                   | 349,440,774  |  |  |

<sup>\*</sup> Includes Rs. 5,999,874 thousand (30 June 2014: Rs. 3,727,133 thousand) of inter-segment revenues and expenses.

#### 19. KEY ISLAMIC BANKING OPERATIONS

**19.1** The Bank is operating 12 (31 December 2014: 10) Islamic Banking branches in Pakistan. The statement of financial position and profit and loss account of these branches as at 30 June 2015 are as follows:

## STATEMENT OF FINANCIAL POSITION

| AS AT 30 JUNE 2015   |      |   |  |
|--|------|---|--|
| A3 A1 30 JUNE 2013   | Note | 30 June<br>2015   | 31 December<br>2014  |
|  |      | (Un-Audited)  | (Audited)  |
|  |      | Rupees  | s in '000  |
| ASSETS Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets | A-2  | 1,851,982<br>- 8,370,075<br>20,243,198<br>7,297,872<br>43,624         | 1,491,819<br>500,000<br>7,896,317<br>16,233,976<br>6,729,141<br>39,502 |
| Deferred tax assets - net Other assets   |      | 1,000,800   | 654,199  |
| Other assets   |      |   |  |
|  |      | 38,807,551  | 33,544,954   |
| LIABILITIES Bills payable Due to financial institutions Deposits and other accounts  |      | 701,079<br>816,050  | 147,596<br>373,400   |
| - Current accounts - Saving accounts - Term deposits - Others - Deposits from financial institutions - remunerative - Deposits from financial institutions - non remunerative  |      | 5,239,723<br>9,787,084<br>15,123,800<br>111,639<br>5,113,612<br>7,314 | 4,721,766<br>8,793,428<br>15,077,307<br>64,145<br>1,940,922<br>122,495 |
| Due to head office<br>Other liabilities  |      | 35,383,172<br>-<br>593,585  | 30,720,063<br>175,989<br>678,791                                       |
|  |      | 37,493,886  | 32,095,839   |
| NET ASSETS   |      | 1,313,665   | 1,449,115  |
| REPRESENTED BY Islamic banking fund Reserves   |      | 1,002,544   | 1,002,512  |
| Unappropriated profit  |      | 211,883   | 387,874  |
| Surplus on revaluation of assets   |      | 1,214,427   | 1,390,386<br>58,729  |
| outplus on revaluation of assets   |      |   |  |
|  |      | 1,313,665   | 1,449,115  |

| PROFIT AND LOSS ACCOUNT<br>FOR THE HALF YEAR ENDED 30 JUNE 2015   |   |                                 |
|---|---|---------------------------------|
| TOT THE HALL TEAR ENDED 3030NE 2013   | <b>30 June</b><br><b>2015</b><br>(Un-Audited) | 30 June<br>2014<br>(Un-Audited) |
|   | Rupees  | in '000                         |
| Profit / return on financing, investments and placements earned<br>Profit / return on deposit and other dues expensed   | 1,315,901<br>(959,719)                        | 1,057,426<br>(880,414)          |
| Net spread earned   | 356,182                                       | 177,012                         |
| Provision against non performing financing<br>Provision for diminution in the value of investments<br>Provision for customer financing Ijarah<br>Bad debts written off directly | 77,466<br>-<br>-<br>-                         | 4,767<br>-<br>-<br>-            |
|   | (77,466)                                      | (4,767)                         |
| Net spread after provisions   | 278,716                                       | 172,245                         |
| OTHER INCOME  |   |                                 |
| Fee, commission and brokerage income<br>Dividend income   | 16,776<br>_                                   | 14,695                          |
| Income from dealing in foreign currencies - net Gain on sale / redemption of securities - net Unrealized gain / (loss) on revaluation of investments                            | 7,487<br>1,202                                | 6,553<br>92,181                 |
| classified as 'held-for-trading'  | _   | _                               |
| Other income  | 39,122  | 22,037                          |
| Total other income  | 64,587  | 135,466                         |
|   | 343,303                                       | 307,711                         |
| OTHER EXPENSES  |   |                                 |
| Administrative expenses Other provisions / write-offs Other charges   | 131,420<br>-<br>-                             | 86,882<br>-<br>-                |
| Total other expenses  | (131,420)                                     | (86,882)                        |
| '   | 211,883                                       | 220,829                         |
| Extra ordinary / unusual items  |   |                                 |
| PROFIT BEFORE TAXATION  | 211,883                                       | 220,829                         |
|   |   |                                 |
| Remuneration to Shariah Advisor / Board   | 1,294   | 1,200                           |

19.3

19.2

|           |  | <b>30 June</b><br><b>2015</b><br>(Un-Audited) | 31 December<br>2014<br>(Audited) |  |
|-----------|--|---|----------------------------------|--|
|           |  | ,   | Rupees in '000                   |  |
| 10.4      | Charity Found  |   |                                  |  |
| 19.4      | Charity Fund   |   |                                  |  |
|           | Opening balance Additions during the period / year                                     | _   | -<br>23                          |  |
|           | Payments / utilization during the period / year  | <del>-</del>                                  | (23)                             |  |
|           | Closing Balance  |   |                                  |  |
|           | closing balance  |   |                                  |  |
| A-2 ISLAN | IIC FINANCING AND RELATED ASSETS   |   |                                  |  |
|           | Financings / investments / receivables   |   |                                  |  |
|           | - Murabaha   | 3,815,591                                     | 4,214,607                        |  |
|           | - Ijarah   | 214,066                                       | 271,260                          |  |
|           | - Diminishing musharaka  | 1,494,680                                     | 1,271,564                        |  |
|           | - Export refinance murabaha<br>- Istisna   | 401,050<br>20,000                             | 396,700                          |  |
|           | - Al Bai Financing   | 8,380   |                                  |  |
|           | , i but maneing  | 5,953,767                                     | 6,154,131                        |  |
|           |  | , ,   | , ,                              |  |
|           | Advances   |   |                                  |  |
|           | - Advance against murabaha   | 762,024                                       | 245,789                          |  |
|           | <ul><li>Advance against ijarah</li><li>Advance against diminishing musharika</li></ul> | 18,245<br>68,836                              | 4,941<br>219,544                 |  |
|           | - Advance against diffillishing mushalika  | 495,000                                       | 85,000                           |  |
|           |  | 1,344,105                                     | 555,274                          |  |
|           |  | , ,   | ,                                |  |
|           | Assets / Inventories - Istisna Goods   | _   | 19,736                           |  |
|           |  |   | 19,736                           |  |
|           |  | 7,297,872                                     | 6,729,141                        |  |
|           |  |   |                                  |  |
| A-2.1     | Islamic mode of financing  |   |                                  |  |
|           | Financings / investments / receivables   | 5,953,767                                     | 6,154,131                        |  |
|           | Advances   | 1,344,105                                     | 555,274                          |  |
|           | Assets / Inventories   |   | 19,736                           |  |
|           |  | 7,297,872                                     | 6,729,141                        |  |
|           |  |   |                                  |  |

| <b>30 June</b> | 31 December |  |  |  |
|----------------|-------------|--|--|--|
| <b>2015</b>    | 2014        |  |  |  |
| (Un-Audited)   | (Audited)   |  |  |  |
| Rupees in '000 |             |  |  |  |

#### A-2.2 Murabaha financing

| Murabaha receivable - gross          | 4,320,580 | 4,590,152 |
|--------------------------------------|-----------|-----------|
| Less : Deferred murabaha income      | (179,169) | (197,427) |
| Provision against murabaha financing | (325,820) | (178,118) |
|                                      | 3,815,591 | 4,214,607 |

### 20. GENERAL

- **20.1** The Board of Directors in its meeting held on 21 August 2015 has declared a cash dividend in respect of the period ended 30 June 2015 of Rs. 2.0 per share (30 June 2014: Nil). These unconsolidated condensed interim financial statements for the period ended 30 June 2015 do not include the effect of these appropriations which will be accounted for subsequent to the period end.
- **20.2** Corresponding figures have been re-arranged / re-classified wherever necessary, for the purpose of comparison. However, no significant reclassifications have been made in these unconsolidated condensed interim financial statements.
- 20.3 The figures have been rounded off to nearest thousand rupees, unless otherwise mentioned.
- **20.4** Figures of the profit and loss account for the quarters ended 30 June 2015 and 30 June 2014 have not been subjected to limited scope review by the auditors.

### 21. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorised for issue by the Board of Directors on 21 August 2015.